

Sales and Revenue of ExxonMobil

Miguel Angel Bustos

04-01-2022

Sales and Revenue Differences

What's the difference between Sales and Revenue? ExxonMobil, it's an american multinational oil and gas corporation, headquartered in Irving, Texas. And this is the "ExxonMobil Condensed Consolidated Statement of Income" in 2019:

CCSOI = Condensed Consolidated Statement of Income

Sales = Money paid by customers

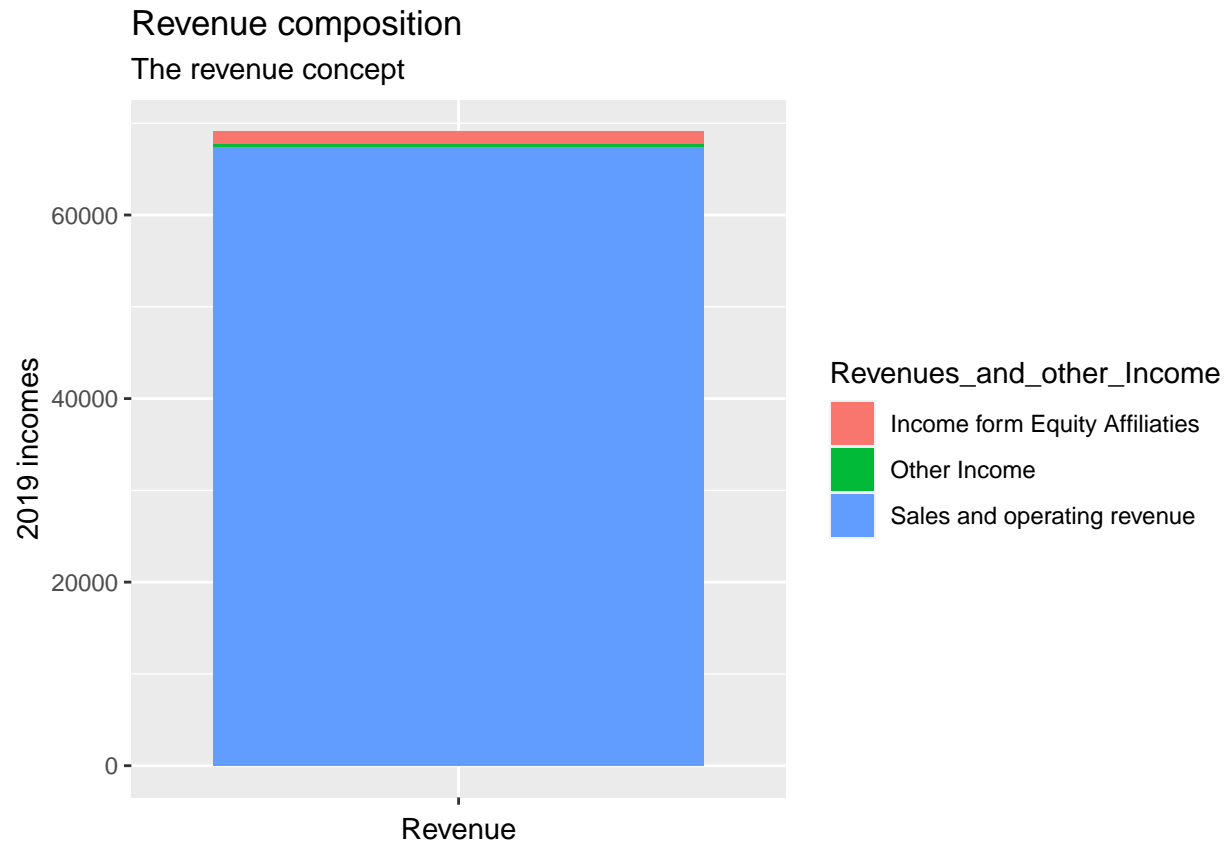
Revenue = (i) Sales, (ii) Income form equity affiliates and (iii) other incomes

1.- This is the ExxonMobil Condensed Consolidated Statement of Income data frame:

```
CCSOI <- data.frame(Revenues_and_other_Income = c("Sales and operating revenue",  
                                                    "Income form Equity Affiliaties",  
                                                    "Other Income"),  
                   Thirteenth_June_2019 = c(67491, 1359, 241),  
                   Thirteenth_June_2018 = c(71456, 1729, 316))
```

2.- Set up this code to construct a geom bar:

```
r <- ggplot(data = CCSOI, aes(x = "", y = Thirteenth_June_2019, fill = Revenues_and_other_Income))  
r+ geom_bar(stat = "identity") +  
  ylab("2019 incomes")+  
  xlab("Revenue") +  
  ggtitle("Revenue composition", subtitle = "The revenue concept") +  
  theme(axis.text.x = element_text(angle = 90, vjust = 0.5)) +  
  scale_color_discrete(name = "Revenue of ExxonMobil")
```



3.- Conclusion:

The Revenue is majority sales as this geom bar shows, but it's important to consider "The incomes from equities" and "Other incomes".

SOURCE: [ExxonMobil Condensed Consolidated Statement of Income]