Sales and Revenue of ExxonMobil

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Sales and Revenue Differences

What´s the difference between Sales and Revenue? ExxonMobil, it´s an american multinational oil and gas corporation, headquartered in Irving, Texas. And this is the "ExxonMobil Condensed Consolidated Statement of Income" in 2019:

CCSOI = Condensed Consolidated Statement of Income

Sales = Money paid by customers

Revenue = (i) Sales, (ii) Income form equity affiliates and (iii) other incomes

1.- This is the ExxonMobil Condensed Consolidated Statement of Income data frame:

```
CCSOI <- data.frame(Revenues_and_other_Income = c("Sales and operating revenue",
                                                  "Income form Equity Affiliaties",
                                                  "Other Income"),
                   Thirteenth_June_2019 = c(67491, 1359, 241),
                   Thirteenth_June_2018 = c(71456, 1729, 316))
```
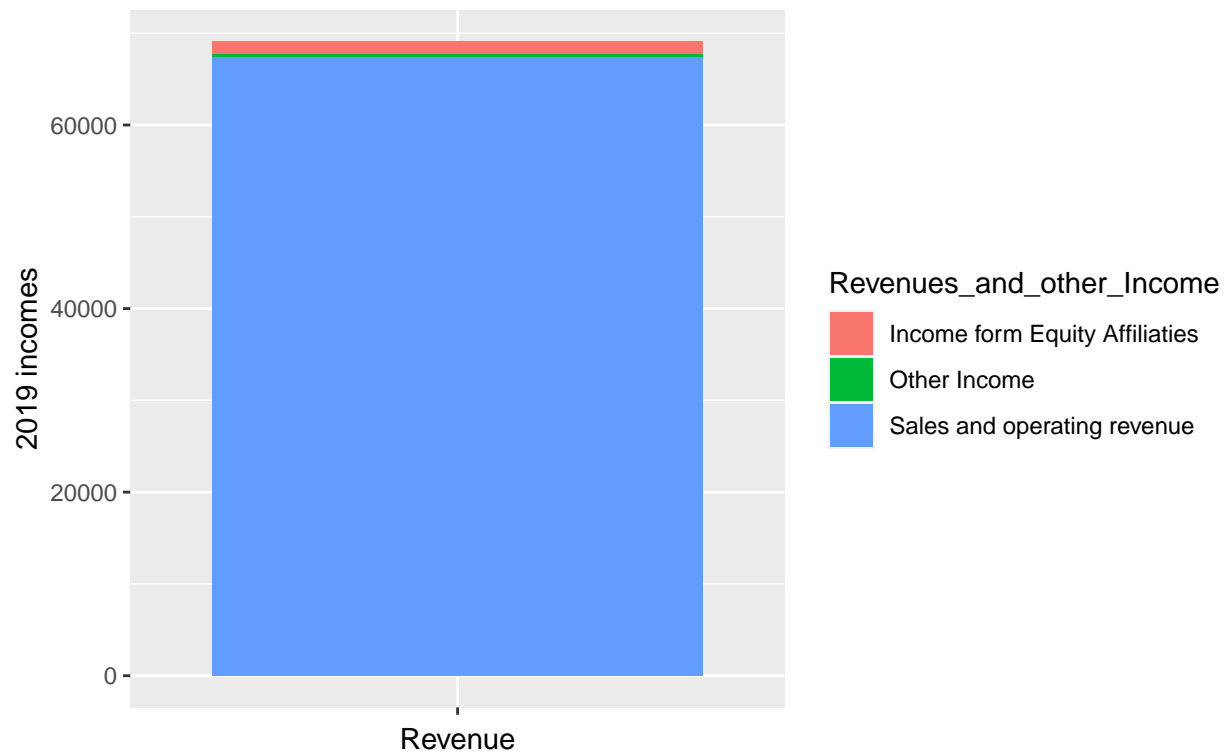
2.- Building a geom bar:

```
r <- ggplot(data = CCSOI, aes(x = "", y = Thirteenth_June_2019, fill = Revenues_and_other_Income))
r+ geom_bar(stat = "identity") +
  ylab("2019 incomes")+
  xlab("Revenue") +
  ggtitle("2019 Exxon Mobil Revenue composition", subtitle = "The revenue concept") +
  theme(axis.text.x = element_text(angle = 90, vjust = 0.5)) +
  scale_color_discrete(name = "Revenue of ExxonMobil")
```

2019 Exxon Mobil Revenue composition
The revenue concept

3.- Conclusion:

The Revenue is majority sales as this geom bar shows, but it´s important to consider "The incomes from equities" and "Other incomes".

ExxonMobi Condensed Consolidated Statement of Income