

# Ideal Sales Week

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Ideal Sales Week, tidyverse package to mutate and pipe some data and ggplot2 package to plot the data, we can make this simple project available

Weekly Activities, thanks to data.frame() function, we can set all the ideal activities goals in an ideal sales week, meetings are the most important to have an approach with the sales target:

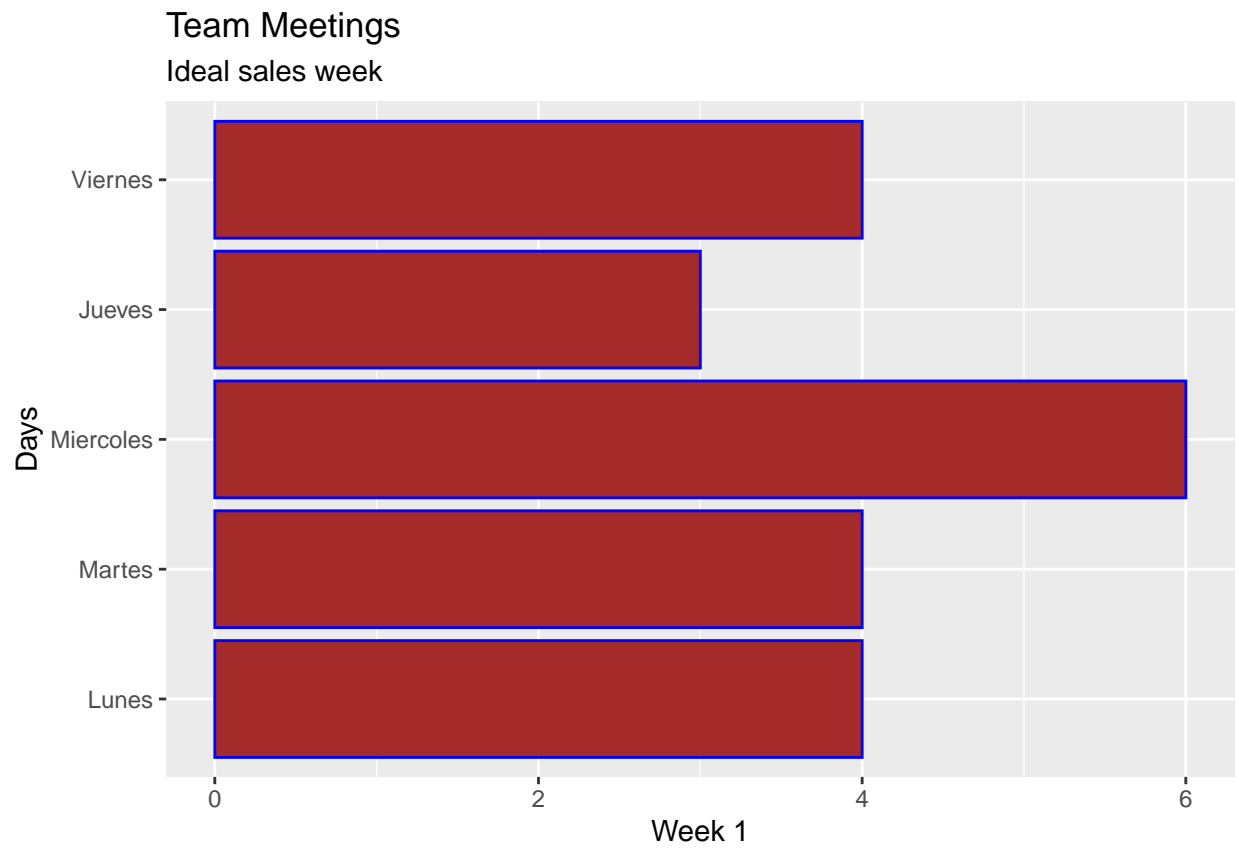
```
días <- data.frame(stringAsFactor = FALSE,
  semana_1 = c("Lunes", "Martes", "Miercoles", "Jueves", "Viernes"),
  tareas = c("Sales_Navegator", "Cold_Calling", "Cold_Calling", "Cold_Calling", "Minuta"),
  reuniones_clientes = c(3,4,6,3,4),
  actualizar_crm_minutos = c(30, 90, 90, 30, 120),
  reuniones_ventas = c(1,0,0,0,0))
```

Total hours meetings, clients meetings and sales team meetings are very important to fix all alignments and targeting the week.

```
días <- días %>% mutate(días, total_reuniones = reuniones_clientes + reuniones_ventas)
```

All meetings in the week, thanks to ggplot2 package, it's possible to make a customized plot, visualizing all meetings that are the ideal week meetings in any sales team:

```
ggplot(días, aes(x = total_reuniones, y = fct_inorder(semana_1))) + geom_col(color = "blue", fill = "br") +
  xlab("Week 1") +
  ylab("Days") +
  ggtitle("Team Meetings", subtitle = "Ideal sales week")
```



The result of this “Simple Project” it’s visualizing a plot with the ideal sales week meetings.