Dear Author,

As you know, many readers will use search engines when looking for journal articles. This is why at *Mind & Language* we feel that it is important to help our authors to maximize their search engine rankings. It's a sad fact that many readers never look past the first page of results, and there are some simple things that you can do to improve your article's ranking. Blackwell have prepared some guidelines which can be found on www.blackwellpublishing.com/optimize (and below). Please review your title/abstract in the light of these and make any necessary changes as part of your final preparations.

Author Guidelines

Help Readers Find YOU:

Many students and researchers looking for information online will use search engines such as Google, Yahoo or similar. By optimizing your article for search engines, you will increase the chance of someone finding it. This in turn will make it more likely to be viewed and/or cited in another work. Citation indexes already figure in many disciplines as a measure of an article's value; there is evidence that article views/downloads are also beginning to count in the same way The crucial area for optimization is the abstract/title, which Blackwell makes freely available online. We have compiled these guidelines to enable you to maximize the web-friendliness of the most public part of your article.

Understanding Search Engines:

Search engines have their own algorithms for ranking sites but many use the Google model and rank on relevancy of content and links to the site from other websites. Some search engines still use metadata tags (invisible to the user) to assess relevant content but most now scan a page for keyword phrases, giving extra weight to phrases in headings and to repeated phrases. The number of other sites that link to a web page is also an important factor as this indicates that the page is valued.

Make it Work for YOU:

Step 1: Construct a clear, descriptive title

In search engine terms, the title of your article is the most interesting element. The search engine assumes that the title contains all of the important words that define the topic of the piece and thus weights words appearing there most heavily. This is why it is crucial for the author to choose clear, accurate titles. Think about the search terms that readers are likely to use when looking for articles on the same topic as yours, and help them by constructing your title to include those search terms. In the days of print-only journals, it mattered far less if, for example, an author published an article on body dysmorphic disorder called, 'The Broken Mirror' in a psychology journal because the context was clear. On the web, people search on 'mirror' when they want an item for their house.

Step 2: Reiterate key phrases

The next most important field is the text of the abstract itself. You should reiterate the key words or phrases from the title within the abstract itself. You know the key phrases for your subject area, whether it is "temporal lobe epilepsy" or "reconstruction in Iraq". Although we can never know exactly how search engines rank sites (their algorithms are closely-guarded secrets and often updated), the number of times that your key words and

phrases appear on the page can have an important effect. Use the same key phrases, if possible in the title and abstract. **Note of caution**: unnecessary repetition will result in the page being rejected by search engines so don't overdo it. The examples below illustrate the difference between an abstract which is well-optimised and one which is not

Example of Well-Optimised Title/Abstract

Genocide and Holocaust Consciousness in Australia

Ever since the British colonists in Australia became aware of the disappearance of the indigenous peoples in the 1830s, they have contrived to excuse themselves by pointing to the effects of disease and displacement. Yet although 'genocide' was not a term used in the nineteenth century, 'extermination' was, and many colonists called for the extermination of Aborigines when they impeded settlement by offering resistance.

Consciousness of genocide was suppressed during the twentieth century – until the later 1960s, when a critical school of historians began serious investigations of frontier violence. Their efforts received official endorsement in the 1990s, but profound cultural barriers prevent the development of a general 'genocide consciousness'. One of these is 'Holocaust consciousness', which is used by conservative and right-wing figures to play down the gravity of what transpired in Australia. These two aspects of Australian public memory are central to the political humanisation of the country.

This article appears on the first page of results on Google for "holocaust consciousness" + Australia and for genocide+ Australia.

Poorly optimized title/abstract

Australia's Forgotten Victims

Ever since the British colonists in Australia became aware of the disappearance of the indigenous peoples in the 1830s, they have contrived to excuse themselves by pointing to the effects of disease and displacement. Many colonists called for the extermination of Aborigines when they impeded settlement by offering resistance, yet there was no widespread public acknowledgement of this as a policy until the later 1960s, when a critical school of historians began serious investigations of frontier violence. Their efforts received official endorsement in the 1990s, but profound cultural barriers prevent the development of a general awareness of this. Conservative and right-wing figures continue to play down the gravity of what transpired. These two aspects of Australian public memory are central to the political humanisation of the country.

Well-optimised abstract

<mark>False</mark> Remembering in the <mark>Aged</mark>

Researchers studying human memory have increasingly focused on memory accuracy in aging populations. In this article we briefly review the literature on memory accuracy in healthy older adults. The prevailing evidence indicates that, compared to younger adults,

older adults exhibit both diminished memory accuracy and greater susceptibility to misinformation. In addition, older adults demonstrate high levels of confidence in their false memories. We suggest an explanatory framework for the high level of false memories observed in older adults, a framework based on the theory that consciously controlled uses of memory decline with age, making older adults more susceptible to false memories that rely on automatic processes. We also point to future research that may remedy such deficits in accuracy.

This article appears on the first page of results in Google for false+memory+aged.

Poorly optimized abstract

False Remembering in the Senior Population

Researchers studying human memory have increasingly focused on its accuracy in senior populations. In this article we briefly review the literature on such accuracy in healthy older adults. The prevailing evidence indicates that, compared to younger adults, older adults exhibit both diminished accuracy and greater susceptibility to misinformation. In addition, older adults demonstrate high levels of confidence in their false memories. We suggest an explanatory framework for the high levels observed in older adults, a framework based on the theory that consciously controlled uses of memory decline in later life, making older adults more susceptible to false memories that rely on automatic processes. We also point to future research that may remedy such deficits in accuracy.

Well-optimised abstract

Differential Glutamate Dehydrogenase <mark>(GDH</mark>) Activity Profile in Patients with Temporal Lobe Epilepsy

Summary: *Purpose:* Pathophysiologic mechanisms underlying temporal lobe epilepsy (TLE) are still poorly understood. One major hypothesis links alterations in energy metabolism to glutamate excitotoxicity associated with seizures in TLE. The purpose of this study was to determine whether changes in the activities of enzymes critical in energy and neurotransmitter metabolism contributed to the alterations in metabolic status leading to the excitotoxic effects of glutamate.

Methods: Activities of four key enzymes involved in energy metabolism and glutamate cycling in the brain [aspartate aminotransferase (AAT), citrate synthase (CS), glutamate dehydrogenase (GDH), and lactate dehydrogenase (LDH)] were measured in anterolateral temporal neocortical and hippocampal tissues obtained from three different groups of medically intractable epilepsy patients having either mesial, paradoxical, or mass lesionassociated temporal lobe epilepsy (MTLE, PTLE, MaTLE), respectively.

Results: We found that GDH activity was significantly decreased in the temporal cortex mainly in the MTLE group. A similar trend was recognized in the hippocampus of the MTLE. In all three patient groups, GDH activity was considerably lower, and AAT and LDH activities were higher in cortex of MTLE as compared with the corresponding

activities in hippocampus (p < 0.05). In the MTLE cortex and hippocampus, GDH activities were negatively correlated with the duration since the first intractable seizure. *Conclusions:* Our results support the hypothesis suggesting major alteration in $\overline{\text{GDH}}$ activity mainly in the MTLE group. It is proposed that significant alterations in the enzyme activities may be contributing to decreased metabolism of glutamate, leading to its accumulation.

This abstract appears on the first page of results in Google for GDH+epilepsy.

Poorly optimised abstract

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Conclusions: Our results support the hypothesis suggesting major alteration in activity mainly in the MTLE group. It is proposed that significant alterations in the enzyme activities may be contributing to decreased metabolism of glutamate, leading to its accumulation.

Remember:

- ❖ People tend to search for specifics, not just one word − e.g. "women's fiction" not "fiction".
- Ensure that the title contains the most important words that relate to the topic.
- * Key phrases need to make sense within the title and abstract and flow well.
- ❖ It is best to focus on a maximum of three or four different keyword phrases in an abstract rather than try to get across too many points.
- ❖ Finally, always check that the abstract reads well remember the primary audience is still the researcher not a search engine, so write for readers not robots.