## **Frequently Asked Questions**

| Questions   | Answers   |
|---|---|
| What expenses are ineligible?   | <ul> <li>Funding is not to be used for ongoing e-commerce activities that have already started or will commence before the project start date or for general website or IT upgrades. Further, it is not to be used for:         <ul> <li>Starting an e-commerce business which intends to sell products on behalf of other companies</li> </ul> </li> <li>Adding non e-commerce web pages to existing websites</li> <li>Hosting an existing site</li> <li>Credit card processing fees</li> <li>Packaging materials for product shipping and related shipping costs</li> </ul>   |
| What does my business need to provide to demonstrate we've used a BC-based service provider?  | Eligible service providers can be demonstrated through their invoices of eligible expenses which include the company name, BC address, Business number and GST number.  |
| I have an e-commerce site. Am I still eligible for funding to make it better?   | <ul> <li>Yes, if your current online store has no more than 3 of the 5 identified online store features, see below:</li> <li>Customer registration and information security features</li> <li>Shopping cart and order management capabilities</li> <li>Payment processing options including application of appropriate taxes and shipping costs at time of ordering</li> <li>Product catalogue, search and inventory status</li> <li>Website analytics and reporting capabilities.</li> <li>The grant program is intended to get businesses online and to fully participate in the digital market place. This grant program is not intended for businesses that have more advanced e-commerce capabilities in place.</li> </ul> |
| I have received funding from other programs, including Buy BC Partnership Program E-commerce Funding Stream or Canada United Small Business Relief Fund. Am I still eligible? | Yes. You will be required to declare that the programs have been complementary, and the costs covered by this program are towards expenses not covered by the other programs.   |

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| I've already started to build/enhance my business's e-commerce site. Are those expenses eligible?  | Only cost incurred to build or enhance online shops during the pre-determined program timelines will be eligible, i.e. within three months from when you receive your confirmation of eligibility and grant letter.  |
| I know a student that is able to build my online store for my business. Would they be an eligible BC-based service provider?                           | Only those registered to do business in BC will be eligible as a service provider.   |
| I have an online store but need to add product pictures. Could I apply all the eligible funding toward a professional photographer?                    | Funding is not to be used for ongoing e-commerce activities that have already started or will commence before the project start date or for general website or IT upgrades.  |
| I have an employee that recently completed<br>the Marketing Bootcamp course. Can I use<br>this program to pay them to build my<br>online store?        | Employee salaries are not eligible expenses. The employee can build the online store, and the grant funds can be used towards other eligible expenses.   |
| My business address is located outside of British Columbia, but I live in BC. Can I still apply?   | No. The program is for business with a local BC address only.  |
| If my project expenses total to less than \$7,500, do I still need to contribute my own business funds to the project?                                 | The grant covers 75% of project expenses, up to a maximum of \$7,500. This means that even if your project costs are only \$1,000 total, your company must cover 25% of the cost (25% of the project cost).  |
| I have a friend in another province who provides digital marketing services on a contract basis. Can I use them as an eligible expense for my project? | No. All contractors must be locally based in BC in order to be considered an eligible expense.   |
| If I lose a receipt for any of my eligible expenses, can I still submit it as an eligible expense?   | No. All submitted expenses will require proof of service completed and proof of payment.   |
| Can I send one of my staff to a training course related to digital marketing and submit the tuition as an eligible expense?                            | Yes. Training costs for digital marketing are considered an eligible expense.  |
| Can I apply for this funding if I have an at home business that is not registered in BC?   | No. All applicants are required to be a BC-based registered business with a business number to be considered for funding.  |
| I have an online store but need to add product pictures. Could I apply all the eligible funding toward a professional photographer?                    | <ul> <li>It depends. If your online store that has no more than</li> <li>3 of the 5 identified online store features, see below,</li> <li>you would be eligible for expenses toward a</li> <li>professional photographer.</li> <li>Customer registration and information security</li> <li>features</li> </ul> |
|  | <ul> <li>Shopping cart and order management capabilities</li> <li>Payment processing options including application of appropriate taxes and shipping costs at time of ordering</li> </ul>  |

|  | <ul><li>Product catalogue, search and inventory status</li><li>Website analytics and reporting capabilities.</li></ul>  |
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| Can I submit receipts for expenses that I    | Only cost incurred to build or enhance online shops   |
| incurred while setting up my online store    | during the pre-determined program timelines will be   |
| prior to applying for this grant?            | eligible, i.e. within three months from when you receive your confirmation of eligibility and grant   |
|  | letter.   |
| If I lose a receipt for any of my eligible   | Audits will be conducted mostly at random, if you do  |
| expenses, will I be audited?                 | lose a receipt try to supply other evidence of the  |
|  | expense such as bank statement.   |
| Are the grant funds taxable revenue?         | Yes. The grant funds are taxable and should be  |
|  | reported on your corporate tax return.  |
| Where can I go for advice if I'm unsure what | Digital Economy: Rapid Response + Resiliency (DER3),  |
| I need to do start a project to build an     | program funded through Innovate BC, provides  |
| online shop for my business?                 | support to small-medium sized businesses, in any  |
|  | sector, enter or expand in the digital economy,   |
|  | through personalized advisory services to assess  |
|  | needs, recommend tools and solutions toward   |
|  | appropriate technology and connections to vetted  |
|  | digital service providers: local BC businesses that   |
|  | provide online services. For information and to   |
|  | register:   |
|  | https://innovatebc.ca/what-we-offer/connect-with-ex   |
|  | perts/der3/   |
|  | In the lower mainland, Greater Vancouver Board of   |
|  | Trade is a great resource through their Business  |
|  | Resiliency Series: E-Commerce Essentials for  |
|  | businesses looking for advice. For information: <a href="https://www.boardoftrade.com/events/individual-eve">https://www.boardoftrade.com/events/individual-eve</a> |
|  | nts/1789-6567   |
| Where can I go for advice in languages       | <pre><resources and="" contact="" details="" tbd=""></resources></pre>  |
| other than English?                          | Canada China Business Council https://ccbc.com/   |
| other than English:                          | South Asian Business Association of BC  |
|  | http://www.sababc.ca/   |
|  | Chambre de Commerce Francophone   |
|  | https://ccfvancouver.com/en/  |
|  | United Filipino Canadian Associations in BC   |
|  | https://www.ufcabc.org/   |
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