

## Dubai Exhibition Accommodation

Proposal from The First Collection at Jumeirah Village Circle, a Tribute

Portfolio Hotel

Street 1 JVC, PO BOX 215373, Dubai, United Arab Emirates

### Proposal Details

**RFP Name** Dubai Exhibition Accommodation

**RFP Code** PCN37LH7J4S

**Event Name** Dubai Exhibition Accommodation

**Response Date** Wed, 22-Oct-2025 12:00 AM

**Proposal Status** Submitted Proposal

**Supplier Name** The First Collection at Jumeirah Village Circle, a Tribute Portfolio Hotel

**Supplier Type** Hotel

**Chain** Independent / Other

**Metro Area** UAE - Dubai

**Brand** Other Affiliation

**Commission?** Yes - 10.00% on Base room rate excluding breakfast

#### Proposal Introduction

Arrival Date 06 February 2026

Departure Date 12 February 2026

Room Type Superior Room

Room Rate AED 1000 net BB + TD fees- Single occupancy

- Above rates are quoted in AED, United Arab Emirates Dirhams
- Above rates are on a non-commissionable basis.
- Above rates are on Single or Double Occupancy and inclusive of breakfast and internet.
- Above rates are inclusive of 10% Service Charge, 7% Municipality Fee and 5% VAT.
- Above rates are subject to AED 15 Tourism Dirham per room per night.

#### Meal Supplement:

- Half-board supplement Lunch or Dinner Set Menu at AED 85 net per person inclusive of mineral water.
- Full board supplement Lunch & Dinner Set Menu at AED 170 net per person inclusive of mineral water.

#### Child Policy

- 0.01 to 5.99 years old, children go free on all meal plans – sharing with the parent existing bed
- 06 to 11.99 years old children - 50% Discount on breakfast charges ( AED 25)  
50% Discount (Half Board AED 37.50 Lunch or Dinner)( Full Board AED 75.00 Lunch and Dinner) inclusive of all taxes per child, per meal per day
- 12 years and above is considered as adult full charges applicable

#### Check In / Check Out:

- Please note check-in time is 14:00 hours & Check out time is 12:00 Noon. Early check-in should be booked from the previous night.
- Check out until 6:00 PM will be subject to 50% of the room rate plus applicable taxes
- Check out after 6:00 PM will be subject to a one-night room rate plus applicable taxes
- Above are always subject to availability

#### Cancellation of Block

- After signing the agreement - in case of a cancellation of the group more than 60 days prior to the group's arrival, the 10% deposit is non-refundable.
- 60 days - If a group or part of a group cancels less than 60 days but up to 30 days prior to arrival, a cancellation charge equivalent to 50% of the charge for the whole period of the canceled rooms will be incurred.
- 29 days and no show – If a group or part of a group cancels less than 30 days prior to arrival occurs or there is a no show, the hotel will charge the Client 100% of the total cost of the canceled rooms for the whole period.

We hope that the above rates meet your requirements and provide you with an overview of our services and facilities.

## Dubai Exhibition Accommodation

Proposal from The First Collection at Jumeirah Village Circle, a Tribute

Portfolio Hotel

Street 1 JVC, PO BOX 215373, Dubai, United Arab Emirates

| Date Type | Event Dates                          | Check-In Date    | Availability               | Rates (AED) |
|-----------|--------------------------------------|------------------|----------------------------|-------------|
| Preferred | Sat, 07-Feb-2026 to Sat, 14-Feb-2026 | Fri, 06-Feb-2026 | Available with Limitations | 1,000.00    |

**Additional Information** Rooms Only proposal

**Concessions or Contractual Requirements** To be discussed

### Key Contact Information

**Contact Name** Rose Reytas

**Email Address** rose.reytas@tfghospitality.com

**Organization** The First Group Hospitality

**Phone** 0589923509

**Title** Cluster Sales Executive- Groups

## Dubai Exhibition Accommodation

Proposal from The First Collection at Jumeirah Village Circle, a Tribute

Portfolio Hotel

Street 1 JVC, PO BOX 215373, Dubai, United Arab Emirates

### Sleeping Room Availabilities

**Sleeping Room Needs Met?** Yes

**Additional Information**

- Group rates are quoted per room per night, in (AED) United Arab Emirates Dirhams
  - Group rates are quoted based on minimum 10 rooms per night to validate the offer
  - Group rates are valid 2 days pre and post contracted stay dates (subject to availability)
  - Above rates are on a non-commissionable basis
  - Above rates are commissionable by 10%, on the base room rate only, excluding breakfast, taxes, and service charge.
- Commission to be paid to the contracted agency after finalizing the final invoice with zero balance.  
Hotel will require the Agency Tax Invoice to pay the commission amount within 30 working days
- Group rates are based on the quoted occupancy above and inclusive of Breakfast Buffet and Wi-Fi
  - Group rates are inclusive of a 10% Service Charge, 7% Municipality Fee, and 5% VAT
  - Group rates are inclusive of the Tourism Dirham Fee per room per night
  - Access to Soluna Beach Club is not included in the above rates. Entrance fees will be charged separately based on the available package options
  - Additional rooms outside the group block are subject to availability and current rates.
  - Extra bed is subject to availability and supplement may apply

**Preferred (Sat, 07-Feb-2026 to Sat, 14-Feb-2026)**

**Availability** Available with Limitations

**Check-in Date** Fri, 06-Feb-2026

**Do all guest room rates include breakfast?** Yes

**Do all guest room rates include tax?** Yes

**Applicable Taxes** City 7.00%

**Total** AED 160,000.00

| Day              | Any (Run of House) |            | Single (1 Bed) |            | Double (2 Beds) |            | Suite |            | Staff |            |
|------------------|--------------------|------------|----------------|------------|-----------------|------------|-------|------------|-------|------------|
|                  | Qty                | Rate (AED) | Qty            | Rate (AED) | Qty             | Rate (AED) | Qty   | Rate (AED) | Qty   | Rate (AED) |
| Fri, 06-Feb-2026 | 20                 | 1,000.00   |                |            |                 |            |       |            |       |            |
| Sat, 07-Feb-2026 | 20                 | 1,000.00   |                |            |                 |            |       |            |       |            |
| Sun, 08-Feb-2026 | 20                 | 1,000.00   |                |            |                 |            |       |            |       |            |
| Mon, 09-Feb-2026 | 20                 | 1,000.00   |                |            |                 |            |       |            |       |            |
| Tue, 10-Feb-2026 | 20                 | 1,000.00   |                |            |                 |            |       |            |       |            |
| Wed, 11-Feb-2026 | 20                 | 1,000.00   |                |            |                 |            |       |            |       |            |
| Thu, 12-Feb-2026 | 20                 | 1,000.00   |                |            |                 |            |       |            |       |            |
| Fri, 13-Feb-2026 | 20                 | 1,000.00   |                |            |                 |            |       |            |       |            |

**Additional Fees**

**City** 7.000% on Guest Rooms