

# 8

## Everyday Situations Causing CISO Stress

Poor understanding of the massive enterprise attack surface is the root cause of many cybersecurity-related frustration that you face daily.



### AMBIGUOUS DISCUSSIONS

Discussions with board members and C-suite execs on security posture are based on gut feelings and incomplete data.



### UNPATCHED SYSTEMS

Vulnerability tool reports 1000s of vulnerabilities. Business unit owners can not keep up, and these vulnerabilities are not getting fixed for months.



### SENIOR EXECUTIVE GOT PHISHED

Some senior execs are easy to phish with embarrassing and expensive consequences. What would you do if your CFO got phished and wired 50K to an attacker?



### IP PROTECTION

What's the risk of your intellectual property being stolen via a cyber-attack? A difficult question to answer since IP may be scattered across the attack surface and you have no idea exactly where.



### NEXT YEAR'S BUDGET

You're spending a lot of money on security tools, but do you know which controls are effective, and which are just sitting there doing nothing?



### NEW PRODUCT SECURITY

Marketing is pushing to launch new offering in 2 weeks, but nobody has thought about cybersecurity validation for the new website. Your team is expected to do a "quick" check, and then bless the new offering as "secure" ASAP.



### PEN TESTING

Should you pay for a pen test even though you know the issues found by last year's pen test are known to be still open.



### RANSOMWARE STORY ON CNN

When an incident like wannacry happens, everyone calls you to find out if the organization is at risk of disruption. Are you able to provide an answer?

## DID YOU IMPROVE SECURITY POSTURE?

At the end of the year, you look back at the progress made by your security team—you have not really improved your overall cybersecurity posture even though several security projects/initiatives have been completed.

