NASC BACKLOG

Local Co-Ordinator

All ⌄

Customer Type

| AI | CORE | GOVN | NATL | RESI | SBUS |

Install Revenue		**POC Revenue**		**ANSC Revenue**	
$0.00	$59,71,066.00	($2,790.19)	$52,71,403.75	$0	$4,99,728

Job Start Date

All ⌄

Job Book Date

All ⌄

Total Install Revenue of Jobs	**Total Job Assigned**	**Jobs Missing Permit**
$822M	38K	5K

Account Manager

All ⌄

System Type

All ⌄

Workable Status	**Non-Workable Status**	**Material Missing Jobs**
13K	25K	1

Region

All ⌄

Area

All ⌄

Follow Ups Due	**Jobs Due in 30 Days**	**Passed Due Date**
13K	0	0

National Customer Account

All ⌄

NASC BACKLOG

Local Co-Ordinator
All

Customer Type
| AI | CORE | GOVN | NATL | RESI | SBUS |

Install Revenue
$0.00 | $59,71,066.00

POC Revenue
($2,790.19) | $52,71,403.75

ANSC Revenue
$0 | $4,99,728

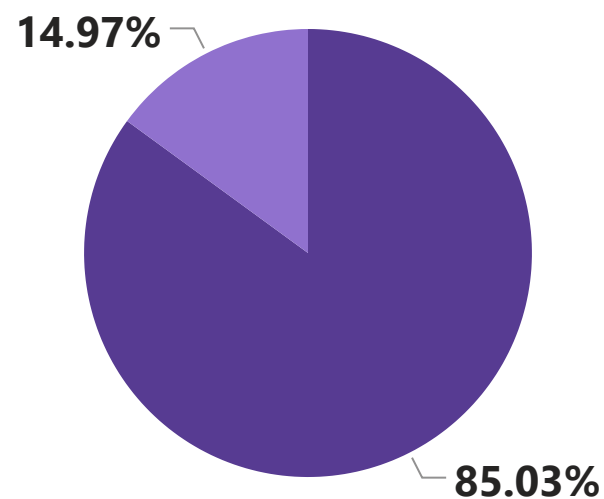**Job Start Date**
All

Job Book Date
All

Total Install Jobs by Product Category

- ACCESS: 6491
- CCTV: 4647
- BA: 4400
- FA: 1286
- MISC: 64
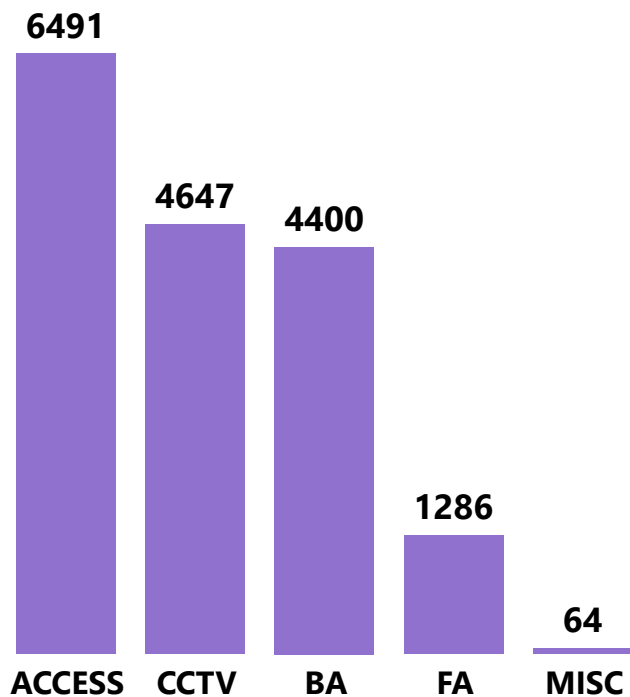
National Accounts with Most # of Open Jobs

● 2024 ● 2023 ● 2025

- 85.03%
- 14.97%

Account Manager
All

System Type
All

Region
All

Area
All

National Customer Account
All

BACKLOG BY AREA

Customer Type

| AI | CORE | GOVN | NATL | RESI | SBUS |

Install Revenue

| $0.00 | $59,71,066.00 |

Admin Backlog   Sales Backlog   Install Backlog

POC Revenue

| ($2,790.19) | $52,71,403.75 |

Admin Backlog

- 16.46% Mid-South Area
- 14.88% Northeast Area
- 13.6% Texas Area
- 9.12% California Area
- 9.07% Southeast Area
- 8.72% Upper Midwest Area
- 7.37% Great Midwest Area
- 7.21% Mountain Area
- 6.98% Mid-Atlantic Area
- 6.6% Atlantic Coast Area

ANSC Revenue

| $0 | $4,99,728 |

Job Start Date

All ▾

Job Book Date

All ▾

Account Manager

All ▾

System Type

All ▾
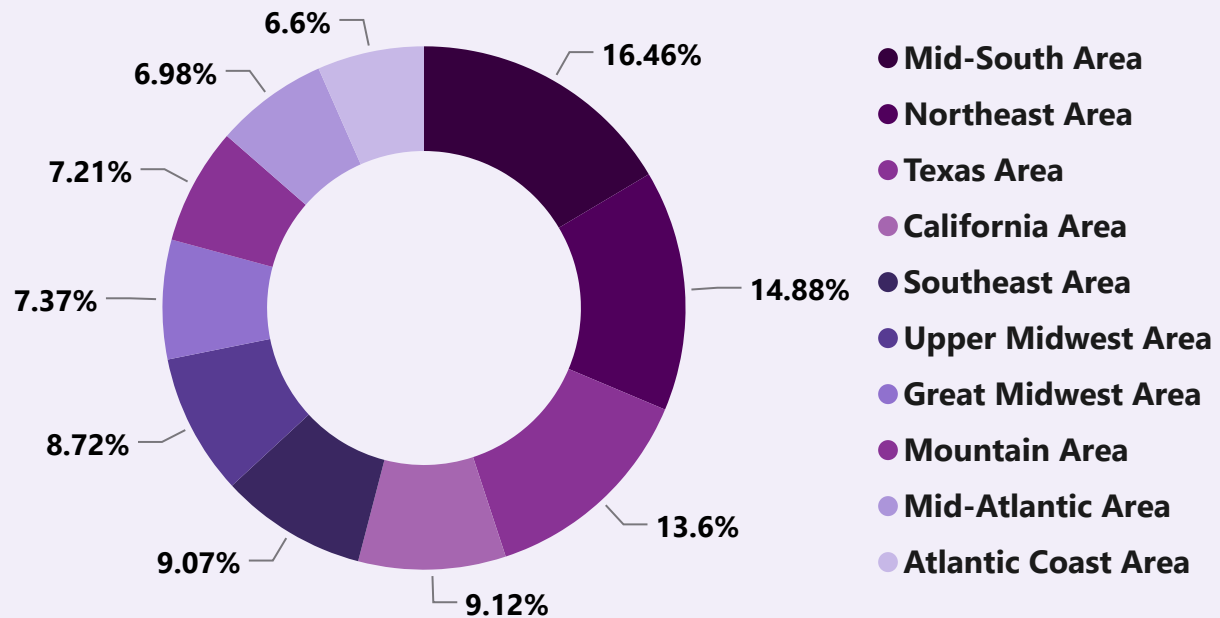
AGING BUCKETS

Local Co-Ordinator
All ▼

Account Manager
All ▼

Job Start Date
All ▼

Job Book Date
All ▼

By Order Type
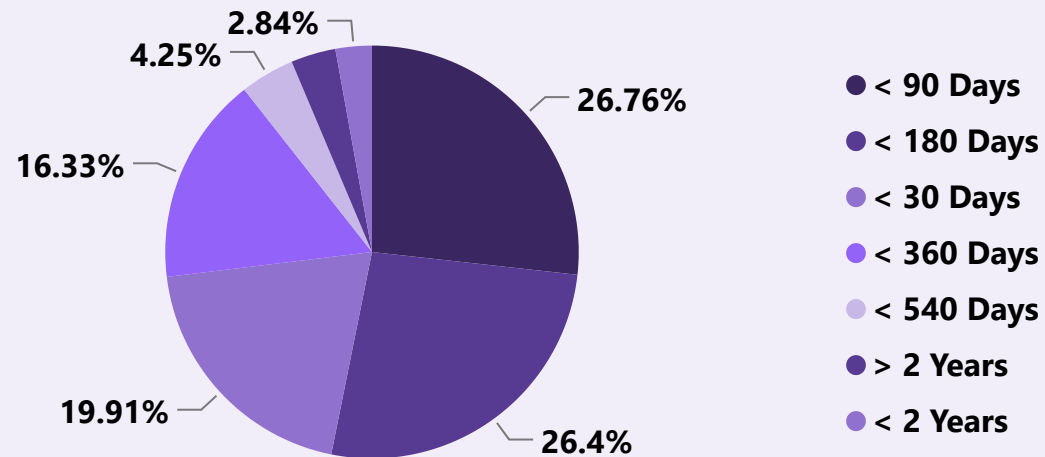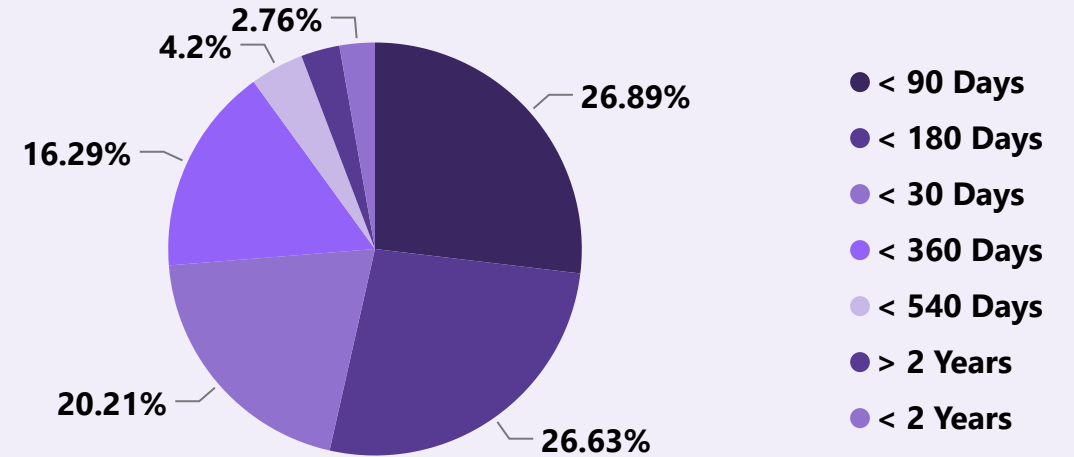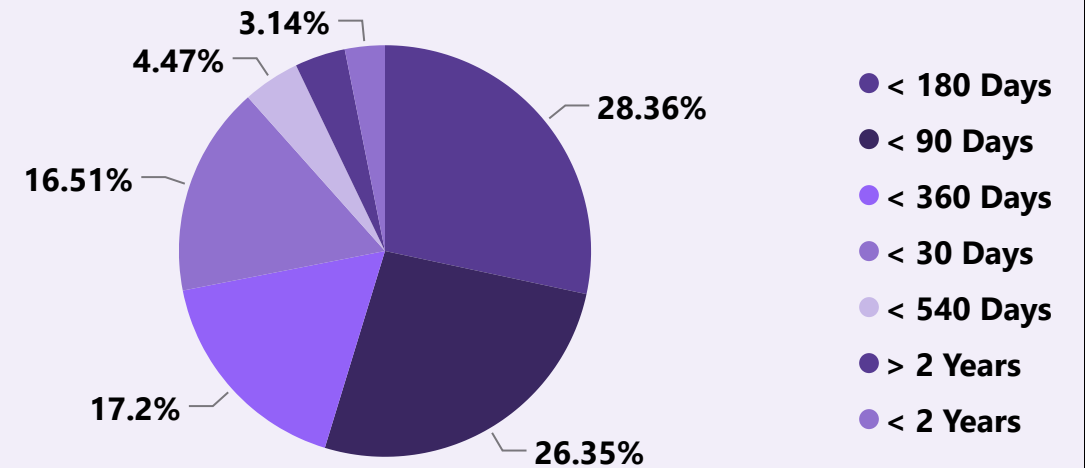
- 26.89%
- 26.63%
- 20.21%
- 16.29%
- 4.2%
- 2.76%

Legend:
- < 90 Days
- < 180 Days
- < 30 Days
- < 360 Days
- < 540 Days
- > 2 Years
- < 2 Years

By Customer Name

- 26.76%
- 26.4%
- 19.91%
- 16.33%
- 4.25%
- 2.84%

Legend:
- < 90 Days
- < 180 Days
- < 30 Days
- < 360 Days
- < 540 Days
- > 2 Years
- < 2 Years

By Region Name

- 28.36%
- 26.35%
- 17.2%
- 16.51%
- 4.47%
- 3.14%

Legend:
- < 180 Days
- < 90 Days
- < 360 Days
- < 30 Days
- < 540 Days
- > 2 Years
- < 2 Years

JOB COUNT

Estimated Start Date
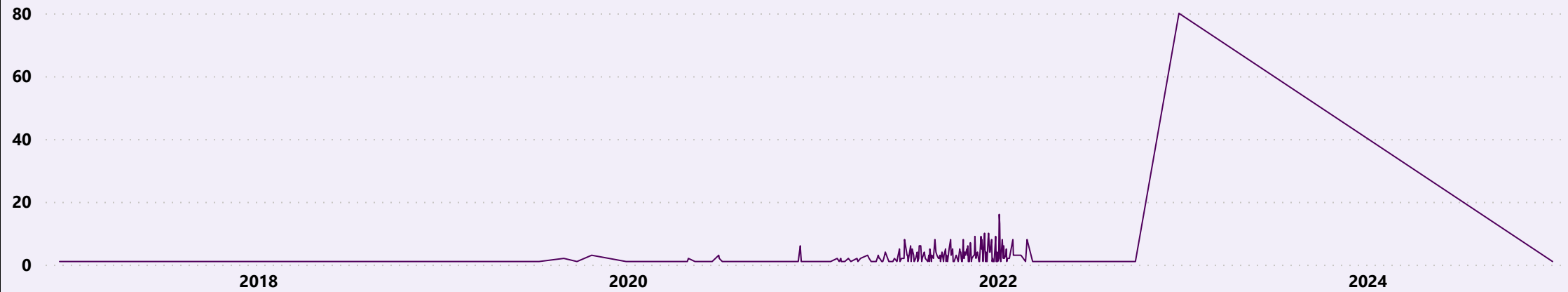
Actual Start Date
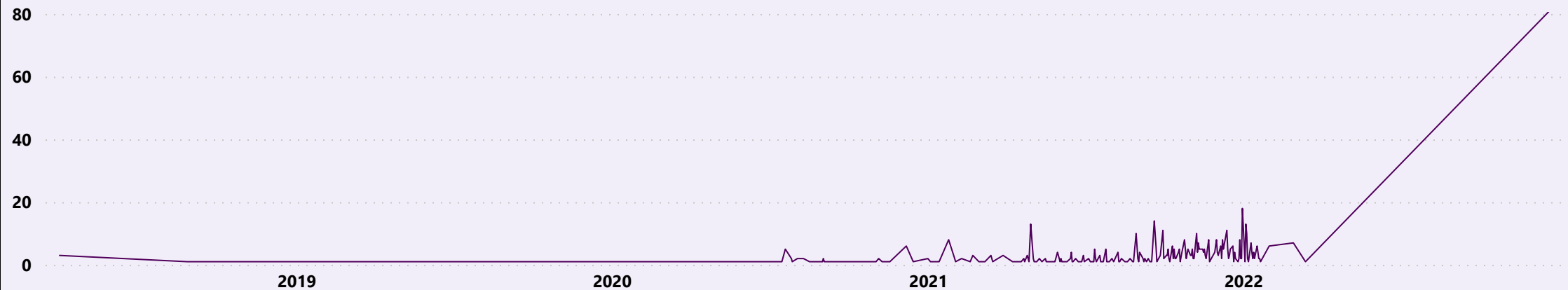
JOB COUNT

Forecasted Complete Date

	2019	2020	2021	2022

Actual Close Date