
Brandon Ward

(385) 319-9422 ~ brandonward.gk@gmail.com ~ [Linkedin.com](#)

Education**Average GPA: 3.8**

Utah Valley University	Generals	2017 – 2018
Brigham Young University	Online Software Engineering Program	2018 – 2019

Tools**Advanced:**

Spanish
Microsoft Word

Competent:

Excel
C++

Intermediate:

HTML

Experience

Store Manager	2015 – 2017
<i>Deyoung Smartmobile, Cricket</i>	Layton, Utah

- Make daily reports on store numbers (sales, profits, deposits) and create daily goals.
- Complete a daily, monthly, and annual plan on how to reach stores goals through marketing and training
- Attend monthly manager meetings to present goals achieved and discuss future goals.
- Train and develop the skills of employees.

Registered Behavior Technician, Lead	2017 – 2019
<i>Utah Behavior Services</i>	Riverdale, Utah

- Plan schedule for a team of 24 staff on a daily basis.
- Managing inventory for the supplies needed to implement client's programs.
- Training new hires on how to implement individual programs designed for clients.
- Write daily reports (medical notes) for billing insurances.

Smart Touch Sales Rep	2019 - 2019
<i>Marketstar</i>	Ogden, Utah

- Build and maintain a functioning book of business to increase sales and efficiency.
- Plan and work towards a monthly sales goal.
- Reach and exceed daily performance standards.
- Communicate effectively with clients and customers over the phone.

Mortgage Loan Officer	2019 - 2020
<i>America First Credit Union</i>	Roy, Utah

- Plan and work towards monthly and quarterly goals.
- Maintain a pipeline of 100+ loans, efficiently and effectively.
- Communicate effectively with clients and customers over the phone.

Skills, Qualifications

- Demonstrated functional communication and public speaking skills through sales at Cricket, Wireless and Marketstar, training and interaction with clients and parents in Utah Behavior Services.
- Managing small business accounts with Cricket Wireless and Marketstar.
- Fluent in Spanish

Achievements, Awards

- Ran 2 half marathons (Ogden half, Midnight Half) in 2016 and a Trail Ragnar in 2018.
- Super Staff (Employee of the month) 7 times in one year at Utah Behavior Services.

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- Completed a 2-year Service Mission for the LDS Church.
- Capitan en Jefe (Spanish award) during 2-year service mission.
- Achieved goal 90% of opportunities.