# 444 Lecture 9.2 - O'Connor Chapters 2-3

Brian Weatherson

Types

Resumé Studies

Handfield Model

Basins of Attraction

### Types

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Handfield Model

Basins of Attraction

### **Types**

- Remember that the key thing abut types is that they are visible.
- In any interaction, everyone knows who is of which type.
- · And everyone knows everyone knows that.
- So part of the theory is that a method of typing will have to go along, socially, with visible markers.
- This is interesting in the context of religious typing and worth thinking about how religious groups have voluntarily or involuntarily adopted visible markers.

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#### Resumé Studies

- These are really fascinating, and worth looking up.
- You can find some of them at this UM site: https://advance.umich.edu/stride-readings/
- · Do be careful about dates.
- Obviously racism/sexism have not gone away in the last 40 years.
- But they have changed some, and results from 40 years ago might not replicate now.

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#### **Handfield Model**

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 We'll come back to her alternative to rational choice models in a bit.

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- She also thinks it can't explain the stability of gender roles. I'm not really sure why that is true.
- I'm worried that it requires 100% pairing; even with a 90% likelihood of pairing, you'd expect to see non-trivial investment in non-normative skills, as basically insurance. But we often didn't see even that.

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#### **Basins of Attraction**

- These are going to be significant, and I encourage you to ask about them if you're not following.
- · Here's one thing about them that threw me at first.
- As O'Connor is using them, these are population level models.
- When there is an equilibrium point that is 70% A/30% not-A (or whatever), that doesn't mean each player adopts the mixed strategy 0.7 A, 0.3 not A.
- Rather, it means 70% of the population do A, and 30% do not-A.
- That doesn't amount to much mathematically, but it matters for how we interpret the model.

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# **Two Types**

- (Rational Choice) Game Theory
- Evolutionary Game Theory

### **Sociological Question**

A lot of economists believe all of the following things.

- 1. Game theory is useful in economic modelling.
- 2. Economic actors for the most part (more or less) act rationally.
- Economic actors that don't act rationally tend to become economically insignificant.
- Points 2 and 3 complement each other; failures of rationality will become less significant because they are made by people/firms who will become less significant.

I think that picture (which I'm sympathetic to!) looks much stronger if you don't distinguish (rational choice) game theory from evolutionary game theory.

#### **The Differences**

(Rational choice) game theory

- · High rationality assumptions
- · Comparative statics method

Evolutionary game theory

- · Low rationality assumptions
- · Dynamic method

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- The dynamism of evolutionary views is just good. Who cares if a position is stable if it could never be reached?
- And not requiring full rationality is good too.
- But ... requiring not full rationality is a bit iffy I think.

### Two Approaches O'Connor Takes

 Behavior acquisition is completely arational; it's just copying the successful. That makes more sense evolutionarily than behaviorally. Sure we copy somewhat, but is that all we do?

### **Two Approaches O'Connor Takes**

- Behavior acquisition is completely arational; it's just copying the successful. That makes more sense evolutionarily than behaviorally. Sure we copy somewhat, but is that all we do?
- "Bounded rationality" approaches, where people do the best they can assuming that the population structure they've observed in the (immediate) past is the population structure of the present.

### **Back to Rationality?**

- I'm not sure if there is a fully rational dynamical model we ever get.
- But we do get models where these arational/irrational dynamics get to an end state that is rationally stable.
- Is that rationality enough?