





- The tables we discussed last week represent games where each player moves once, and those moves are simultaneous.
- But few games are like that.
- We need a way to represent games that take time.

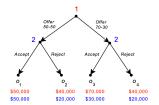


- We do that with trees.
- A tree represents all the ways that a game that takes place over time could go.

- Trees have nodes.
- Some nodes are terminal nodes; they represent that the game has ended.
- Each terminal node has a payout for each of the players.
- At any other node, either a player moves, or Nature 'moves'.
- One of the non-terminal nodes is special: it is the node where the game starts.

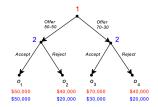


- Each non-terminal node has branches, leading to other nodes.
- A move at a node is always a choice of branches.



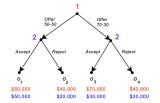
Example from Bonanno

- There are two players, 1 and 2.
- Each player moves once.
- First 1 moves, then 2 moves, then the game ends.



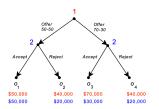
Example from Bonanno

- Some books use a special notation for the initial node, such as having an open circle rather than a closed circle.
- Bonanno doesn't, but it's clear in context what the initial node is.



Example from Bonanno

- As he goes on to note, this isn't really a tree yet.
- It describes the physical outcomes of the game at each terminal node, but not the payoffs.



Example from Bonanno

There is a natural function from outcomes to payoffs - more money equals more utility - but it is not a compulsory interpretation.



- Moves by Nature
- Moves under uncertainty



Trees

Backward Induction

Ties

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Class of Games We're Discussing

- Two-player
- Turn-taking
- Finite
- No hidden facts
- No randomness
- We'll start with zero-sum games, though drop this later.



- There are two players, who we'll call A and B.
- First A moves, then B, then finally A moves again.
- Each move involves announcing a number, 1 or 2.
- A wins if after the three moves, the numbers announced sum to 5.
- B wins otherwise.



Question: How should you play this game?

 ${\mathcal W}$ means that A wins, and ${\mathcal L}$ means that B wins.

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How to Solve These Games

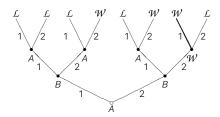
- Work backwards.
- First, find points where a player has a choice between two terminal nodes.
- Assume that they will make the higher value for them choice.
- Mark that choice, e.g., by doubling the line (as the textbook does) or bolding the line (as I'll do).
- If there are ties, mark both of the lines. (This gets more complicated once we leave zero-sum games.)



- Assign the value they choose to the choice node.
- So just the game assigns values to terminal nodes, we'll now assign value to choice nodes.
- In $\mathbf{Five},$ we'll assign the value $\boldsymbol{\mathcal{W}}$ to the top right node.

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Five (after one step)

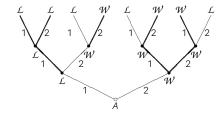


Five (after first level)

Next Steps Back

- Now we do the same thing for B.
- We act as if B is choosing between terminal nodes.
- It is as if A doesn't have a choice they will just make the choice that is best for them (i.e., worst for B).
- So B knows what the outcome of each choice will be.

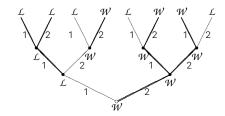
Five (After Two Rounds)



Five (After Two Rounds)

- So we act as if getting to the left hand node means B wins, and getting to the right hand node means A wins.
- And now we just have to make the choice for the initial node, using this fact.

Five (Full Graph)





- The equilibrium state of the game is that A wins.
- A plays 2 first.
- Then B can play anything they line.
- But whatever they do, A will win, by playing the opposite number.

Backwards Induction

- This process is called backwards induction.
- We start at the possible ends of the game.
- At each step, we assume that each player makes the best decision they can, on the assumption that later players will do the same thing.

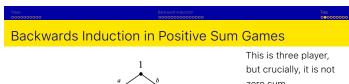
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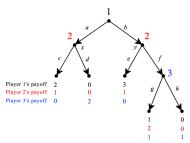
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Backward Induction

Ties

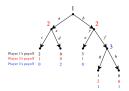
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zero sum.

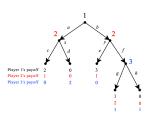
Three player game tree



Three player game tree

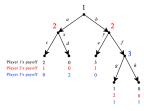
• In the bottom right, Player 3 doesn't care which choice is made.

- So we can't infer what Player 3 will do.



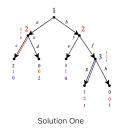
Three player game tree

- But the other players do care what Player 3 will do.
- So we can't just ignore this choice.

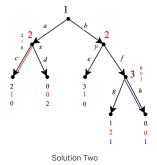


Three player game tree

 The solution is to build two trees, one for each of Player 3's choices.



- First, assume 3 plays g.
- Then 2 would play f at node y.
- So 1 will actually play a.



- Now, assume 3 plays h.
- Then 2 would play e at node y.
- So 1 will actually play b triggering this play.



- This is a game with multiple backwards induction solutions.
- The solutions don't just differ in what Player 3, who faces the tie, plays.
- They differ in the very first move!

- This is the totally general case; most solution concepts are like this.
- But it's a pain to deal with.
- And eventually we can solve the game.