



How To Sell Homes in a Tough Market: 25 Successful Tips Every Realtor Should Know. Hilarious Laugh-Out-Loud Examples to Help You Sell More Houses!

By Jonathan F. Goforth

AUTHORHOUSE, United States, 2011. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.ENDORSEMENTS: A must read for every real estate agent wanting to sell more homes. Loaded with great advice and entertaining to read. Jerry Reece CEO - Reece Nichols Realtors a Partner with HomeServices of America, Inc., a Berkshire Hathaway Affiliate -- Jonathan s results speak for themselves. He carries a listing inventory of 35 to 40 listings in the country s worst market. Take notice to that type of production! Rich Casto Founder of Rich Casto Company, one of the nation s top Real Estate Trainers Coaches, with over 35,000 clients. How to Sell Homes in a Tough Market is chock full of great tips not only for new agents but probably even more so for experienced agents who were used to doing things the old way. It s a fun book, easy to read, and will jump-start your real estate career. The tips are practical and spot on. Real estate today is hard work and Jonathan Goforth s book highlights the importance of desire, prioritizing, consistent prospecting and the daily attention needed to be successful in the...



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