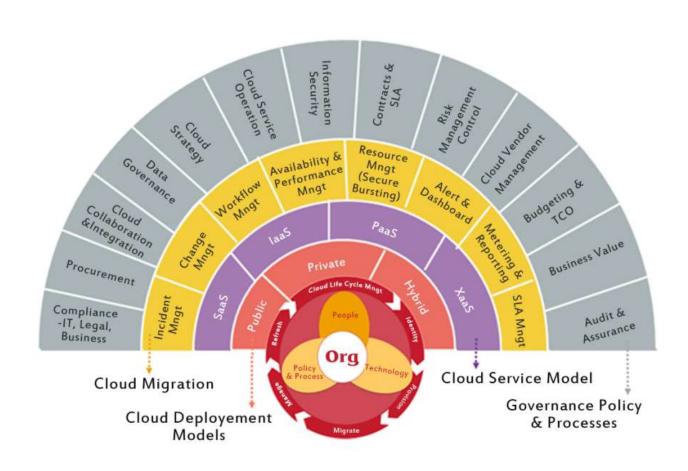
Cloud Readiness Introduction

Presented by: Kinan Al Haffar



The Cloud Roadmap

"Cloud Readiness represents the **Maturity of an organization**, to identify Appropriate Cloud-services, which **Generate value.** Cloud-services have to be integrated efficiently and target oriented Within enterprises in order to be able to Manage their use and allows the agile change of Cloud-Service provider"



Why? What? How?

There are many reasons to move to the cloud:

1. Agility



2. Platform Breadth



3. Cost Savings and Flexibility



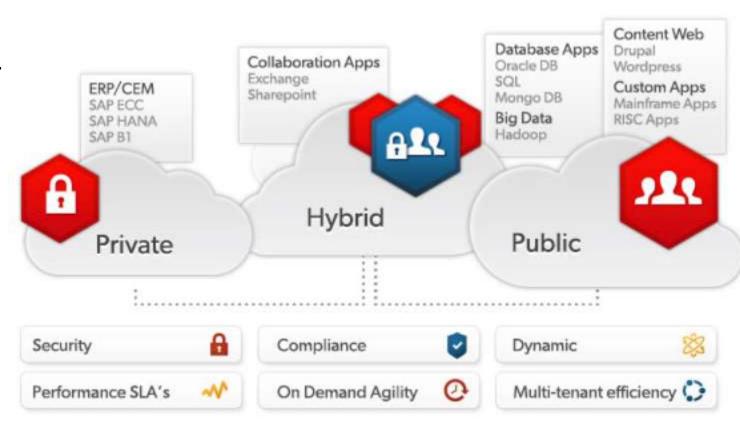
4. Continual Iteration and Innovation



Why?
What?
How?

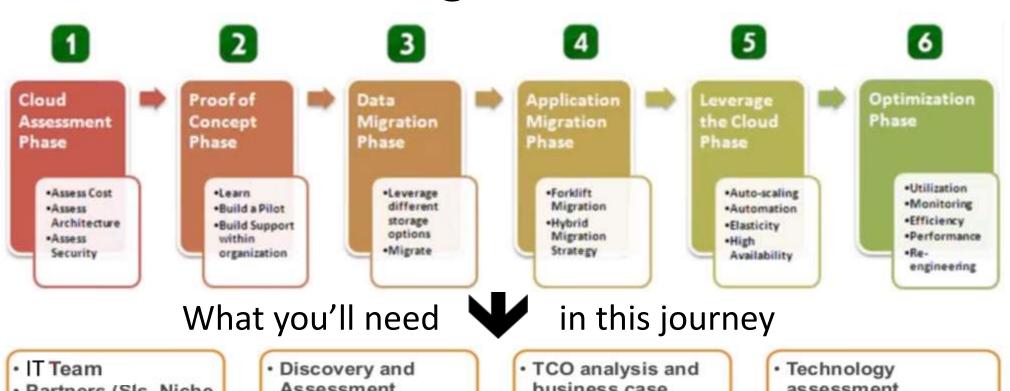
What workloads can be moved to the cloud:

- Strategy & Business Goals:
 Applications, Processes, Data & Storage "SaaS, IaaS, PaaS"
- 2. What are the business priorities?
- 3. What technology is the business using?
- 4. What are the usage requirements?
- 5. What is the budget?



Why?
What?
How?

Cloud Migration Phases



- · Partners (SIs, Niche, MSP, etc)
- Training
- Enterprise Support model

You'll need a guide



- Assessment Process defining the roadmap, quick wins and adoption plan
- You'll need a map



- business case
- Business benefits and value analysis
- Cost of migration and execution plan

You'll need a reason



- assessment
- Security assessment
- Portfolio evaluation
- Technology partners

You'll need tools



Questions?

Thank you

