

Cloud Adoption Framework

Azure Partners Tech Talks

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- April 2020

Azure Partners Tech Talks

Today's session goals

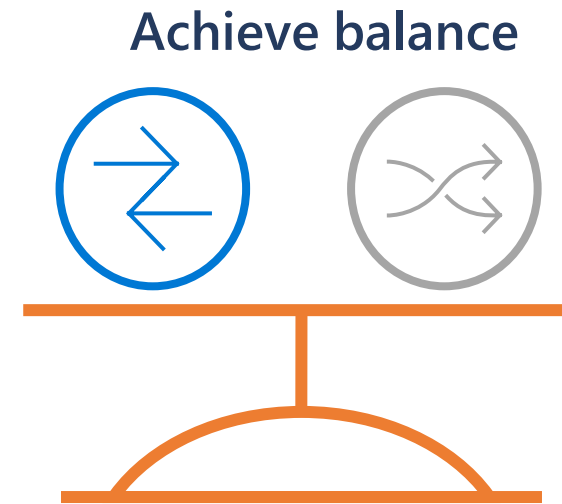
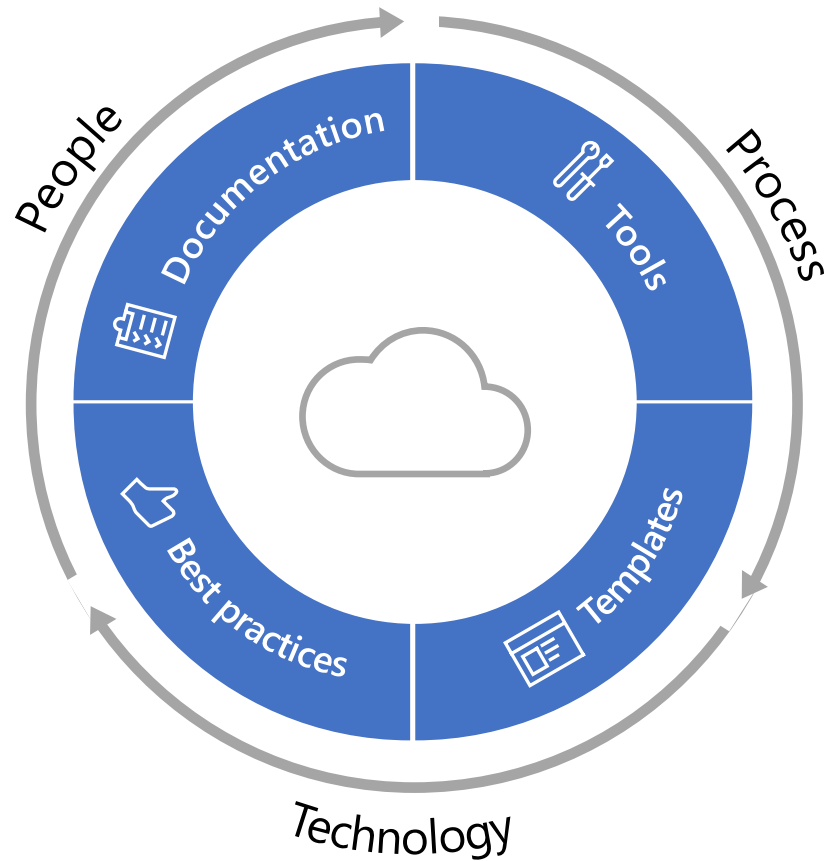
- ✓ Solution architecture overview, design patterns, proven practices, or demo
- ✓ Resources to help you develop your Azure-focused practice
- ✓ Overview of programs to help you drive customer adoption

Agenda

1. Overview of Cloud Adoption Framework (CAF)
2. Practice Development aligned to Cloud Adoption Framework
3. Create Repeatable IP that enables speed and consistent results
4. CAF Resources
5. Programs and offers
6. Q&A

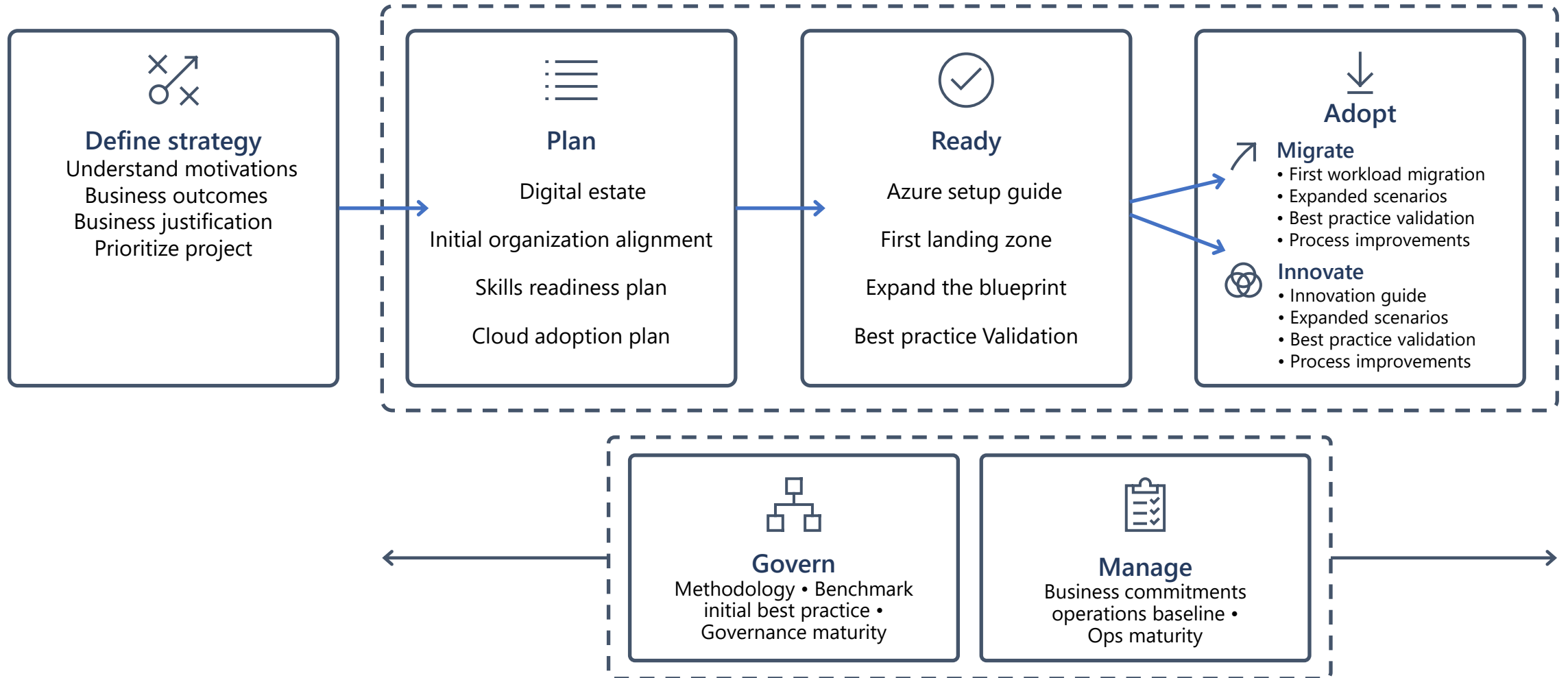
<https://Aka.ms/caf>

Microsoft Cloud Adoption Framework for Azure

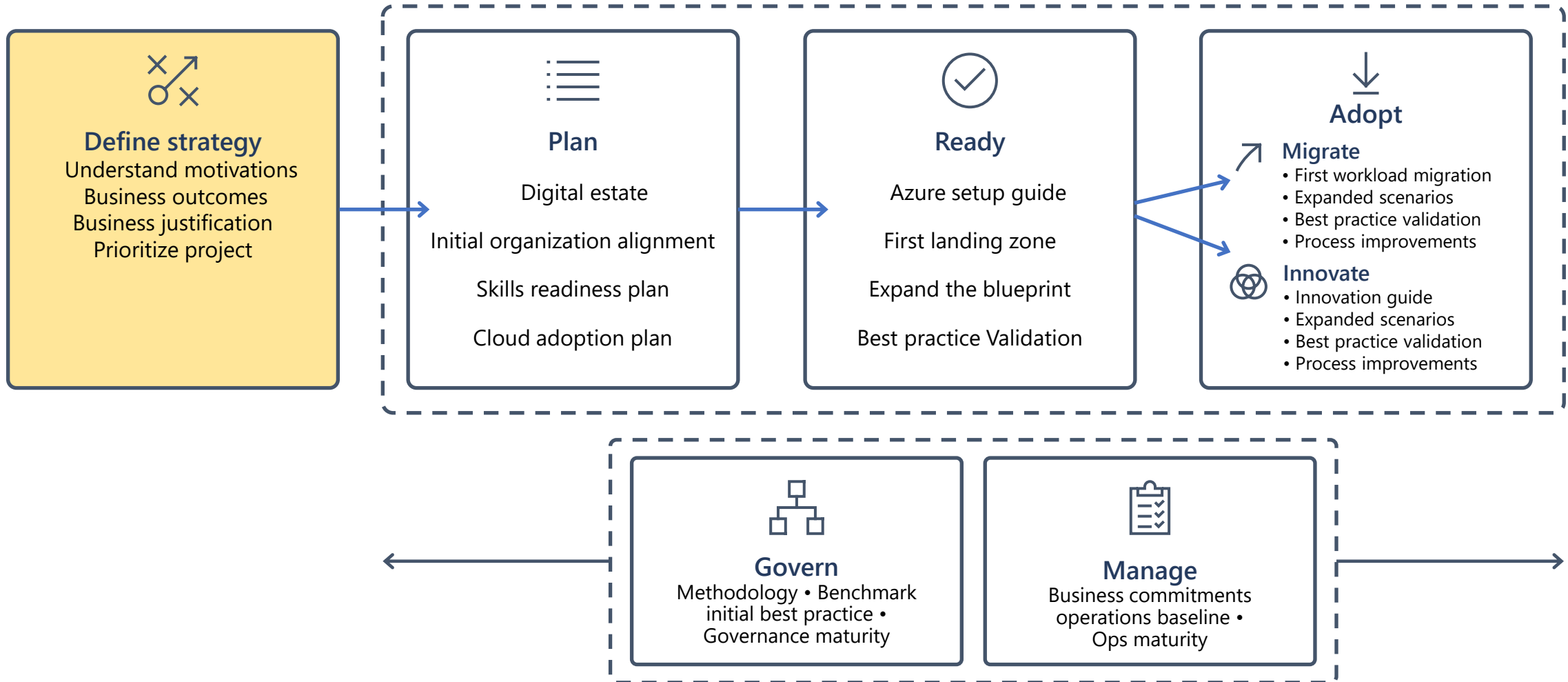


Align business, people and technology strategy to achieve business goals with **actionable, efficient, and comprehensive** guidance to deliver fast results with control and stability.

Microsoft Cloud Adoption Framework for Azure



Microsoft Cloud Adoption Framework for Azure



Define Strategy

Document your cloud strategy to help stakeholders understand the business outcomes the organization is pursuing by adopting the cloud

1

Motivations

Understand motivations to move to cloud

2

Business Outcomes

Engage stakeholders to document specific business outcomes

3

Business Justification

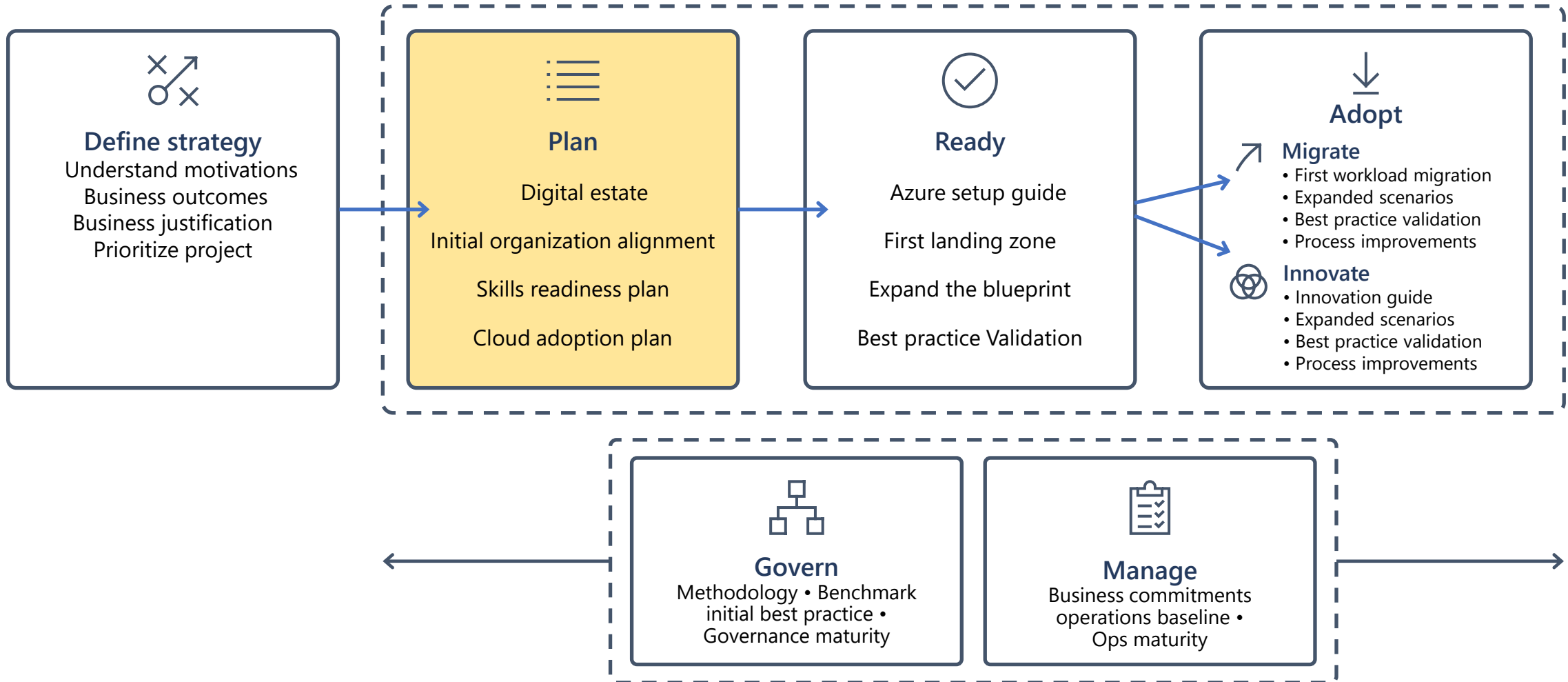
Develop a business justification that supports your motivations and outcomes

4

Identify First Project

Leverage business and technical criteria to choose your first project

Microsoft Cloud Adoption Framework for Azure



Plan

Cloud adoption plans convert the aspirational goals of the cloud adoption strategy into actions. It will help guide technical efforts, in alignment with the business strategy.

1

Rationalize Digital estate

Rationalize your digital estate to determine best approach to cloud adoption

2

Initial org alignment

Align governance and cloud adoption to mitigate risks

3

Skills readiness plan

Get your people ready by identifying skills gap and plan

4

Cloud adoption plan

Create an actionable cloud adoption plan that aligns to your business strategy

Plan | Cloud Adoption Plan Template

- Cloud adoption plan converts the aspirational goals of the cloud adoption strategy into an actionable plan
- All the cloud teams leverage the cloud adoption plan to guide technical efforts, in alignment with the business outcomes.
- Download the [template](#) and get started with creating your plan

[Your organization Name]

Microsoft Cloud Adoption Plan

[Date]

Executive Summary

[Overview of your business priorities, timelines and milestones in the upcoming year for successful cloud adoption. Also include prioritized projects and criteria for such projects.]

Define Strategy

Motivations and drivers

Why do you want to digitally transform your organization? Are there critical business events driving your decision? Do you have specific business [motivations](#)?

[Understand and describe business situation, implications and details on business events driving the move to the cloud]

Business outcomes

What are the expected [business outcomes](#) from driving your digital transformation? Collect them in the corresponding table below, organized by priority.

High Priority

Stakeholder:		Outcome:	
Business Drivers	KPI	Capabilities	
List any business drivers	List success metrics	List necessary capabilities	


Mid Priority

Stakeholder:		Outcome:	
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Azure DevOps Cloud Adoption Plan Generator

Epic	>	👑 Cloud Adoption Strategy
Epic	>	👑 Cloud Adoption Plan
Epic	>	👑 Cloud Ready
Epic		👑 Cloud Innovation
Epic	▼	👑 Cloud Migration
Feature	>	🏆 First Workload
Feature	>	🏆 First Host
Feature	▼	🏆 Workload Template
User Story	>	📖 Prerequisites
User Story	>	📖 Assess the workload
User Story	>	📖 VM - UX Server
User Story	>	📖 VM - Middle Tier
User Story	>	📖 VM 3 - SQL Server
User Story	>	📖 Test Workload
User Story	>	📖 Optimize Workload Assets

Leverage Azure DevOps to log and track
your cloud adoption plan
aka.ms/adopt/plan

 [TASK 142](#)

142 Migration tool choice(s)

 Unassigned  0 comments Workload Template ✕ +

State	● New	Area	Cloud Adoption Plan Master
Reason	🔒 New	Iteration	Cloud Adoption Plan Master

Description

Evaluate the approach to migrate the workload based on future state architecture decisions <https://docs.microsoft.com/en-us/azure/architecture/cloud-adoption/decision-guides/migrate-decision-guide/>

Planning

Priority
2
Activity

Assessments

<https://docs.microsoft.com/en-us/assessments/>

❑ Strategic Migration Assessment and Readiness Tool (SMART)

Preparing for a scale migration is critical to ensure your project is executed smoothly and that you realize intended benefits. Based on your responses, your migration readiness across 10 dimensions

❑ Governance Benchmark

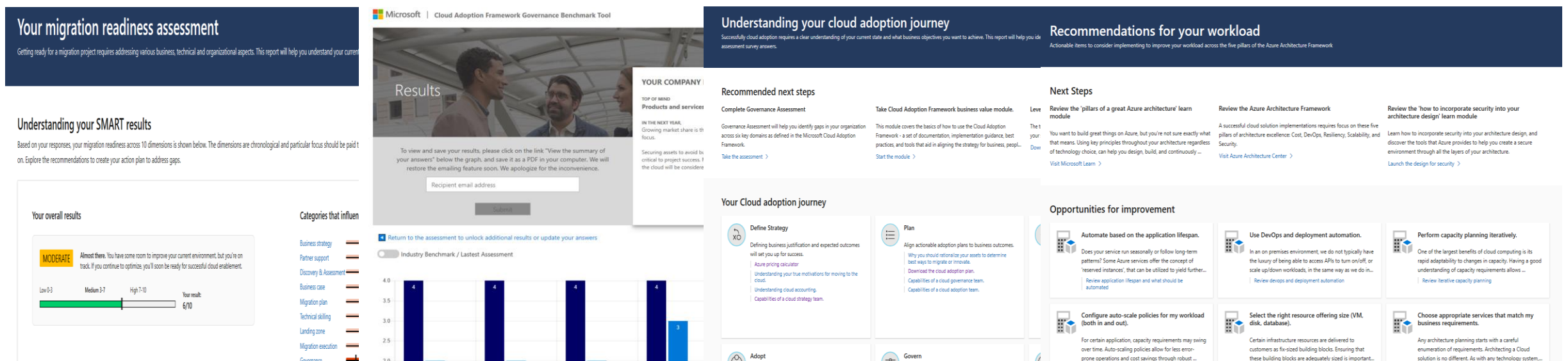
Identify gaps in your organizations current state of governance. Get a personalized benchmark report and curated guidance on how to get started.

❑ Cloud Journey Tracker

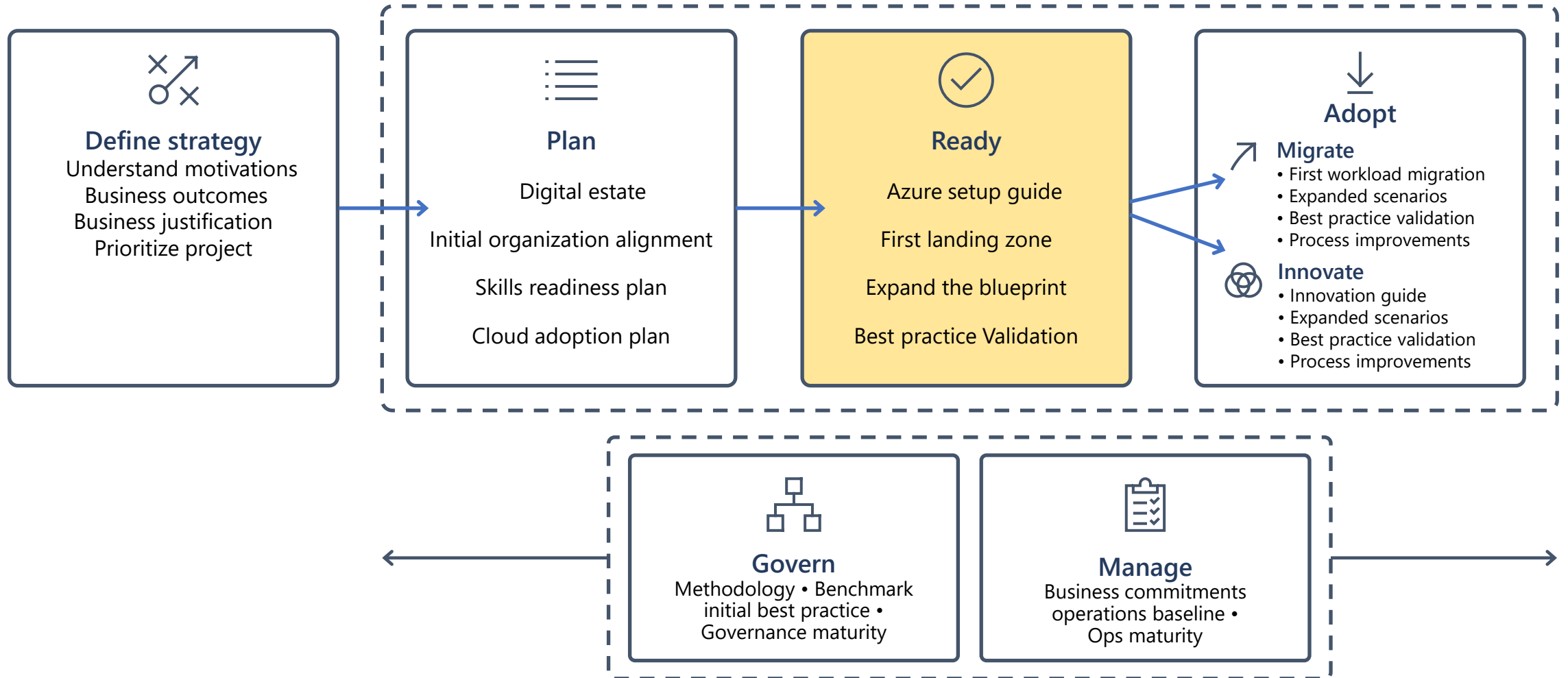
Identify your cloud adoption path based on your needs with this tracker and navigate to relevant content in the Cloud Adoption Framework for Azure

❑ Azure Architecture Review

Examine your workload through the lenses of resiliency, cost, devops practices, security and scalability.



Microsoft Cloud Adoption Framework for Azure



Ready

Ready establishes a cloud foundation or adoption target that can provide hosting for any adoption efforts.

1

Azure setup guide

Azure setup guidance in the Cloud Adoption Framework

2

First landing zone

Leverage the Cloud Adoption Framework migrate landing zone blueprint

3

Expand the blueprint

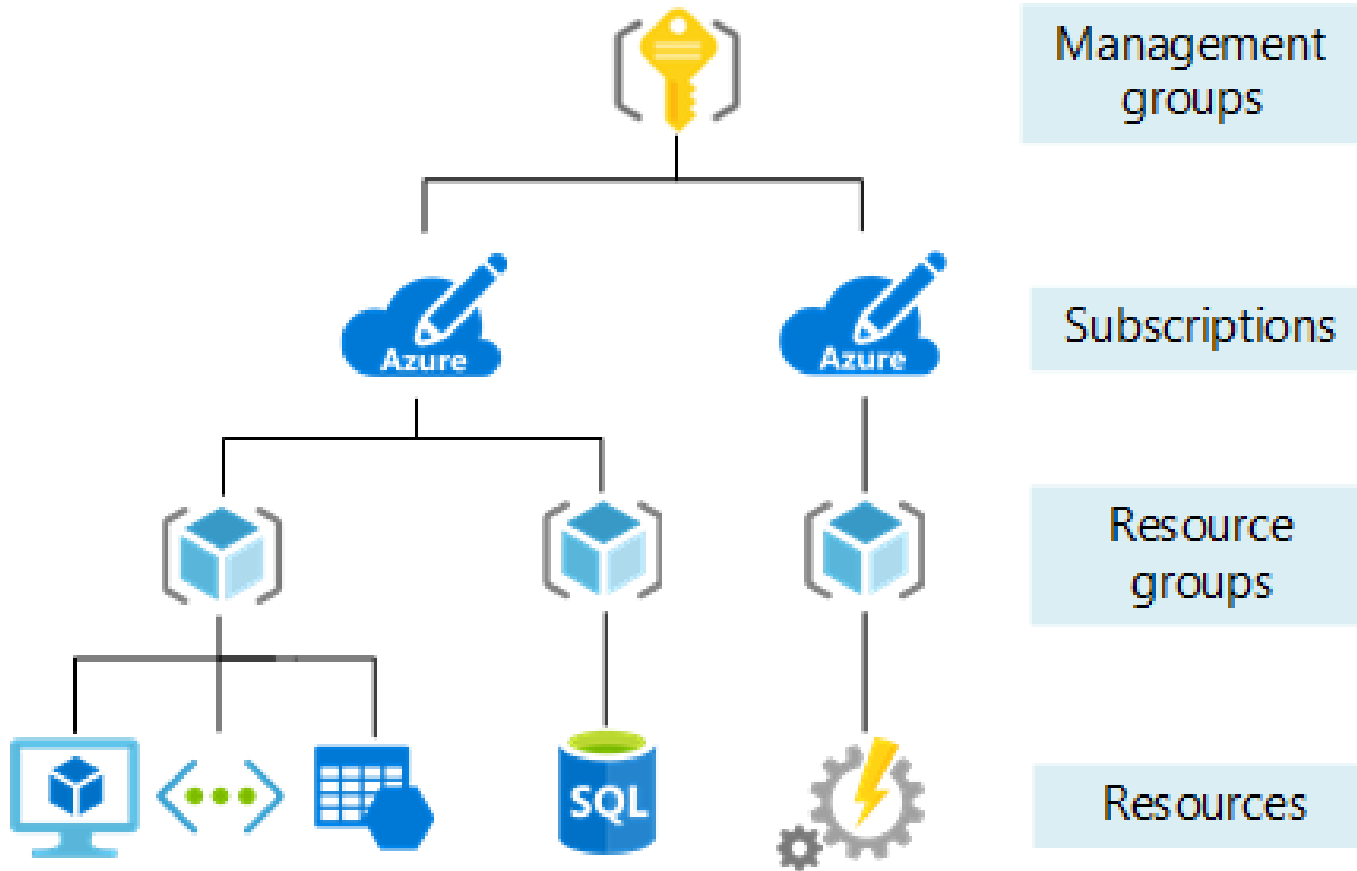
Use the landing zone considerations to enhance the blueprint template

4

Best practices

Validate landing zone modifications against best practices

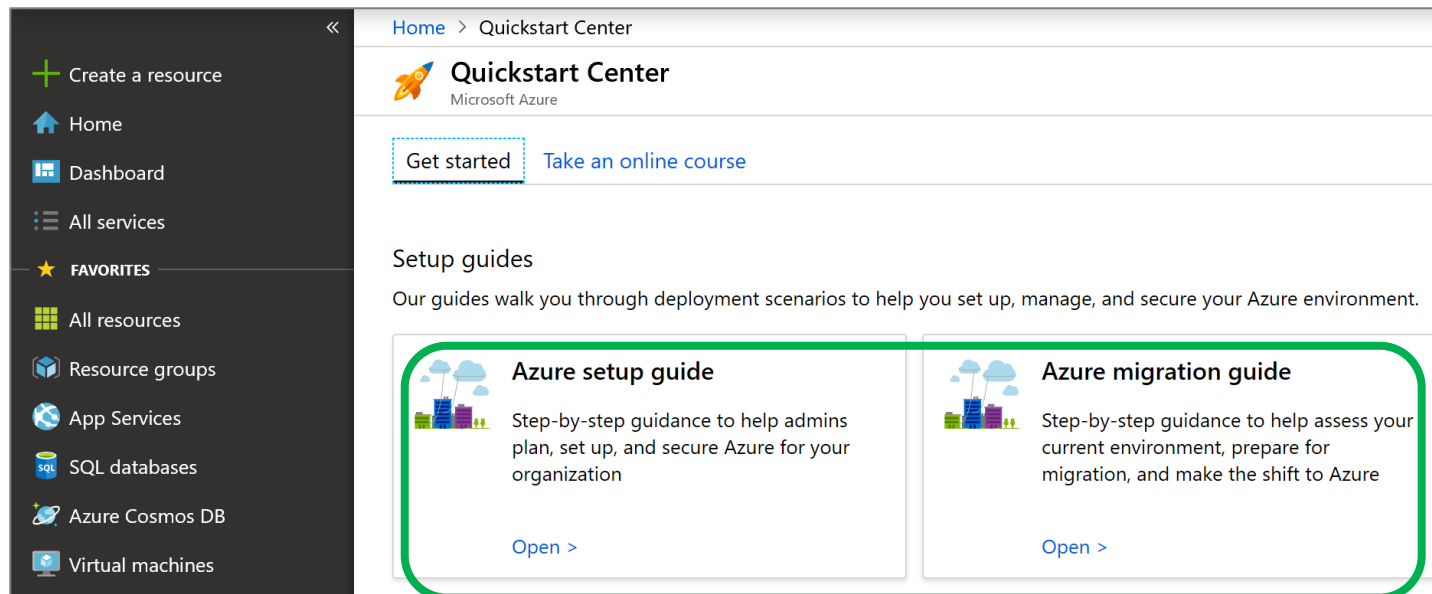
Ready | Organize your Azure Resources



- Use the management hierarchies within the Azure platform.
- Implement well-thought out naming conventions
- Apply resource tagging

Ready | Azure setup guide

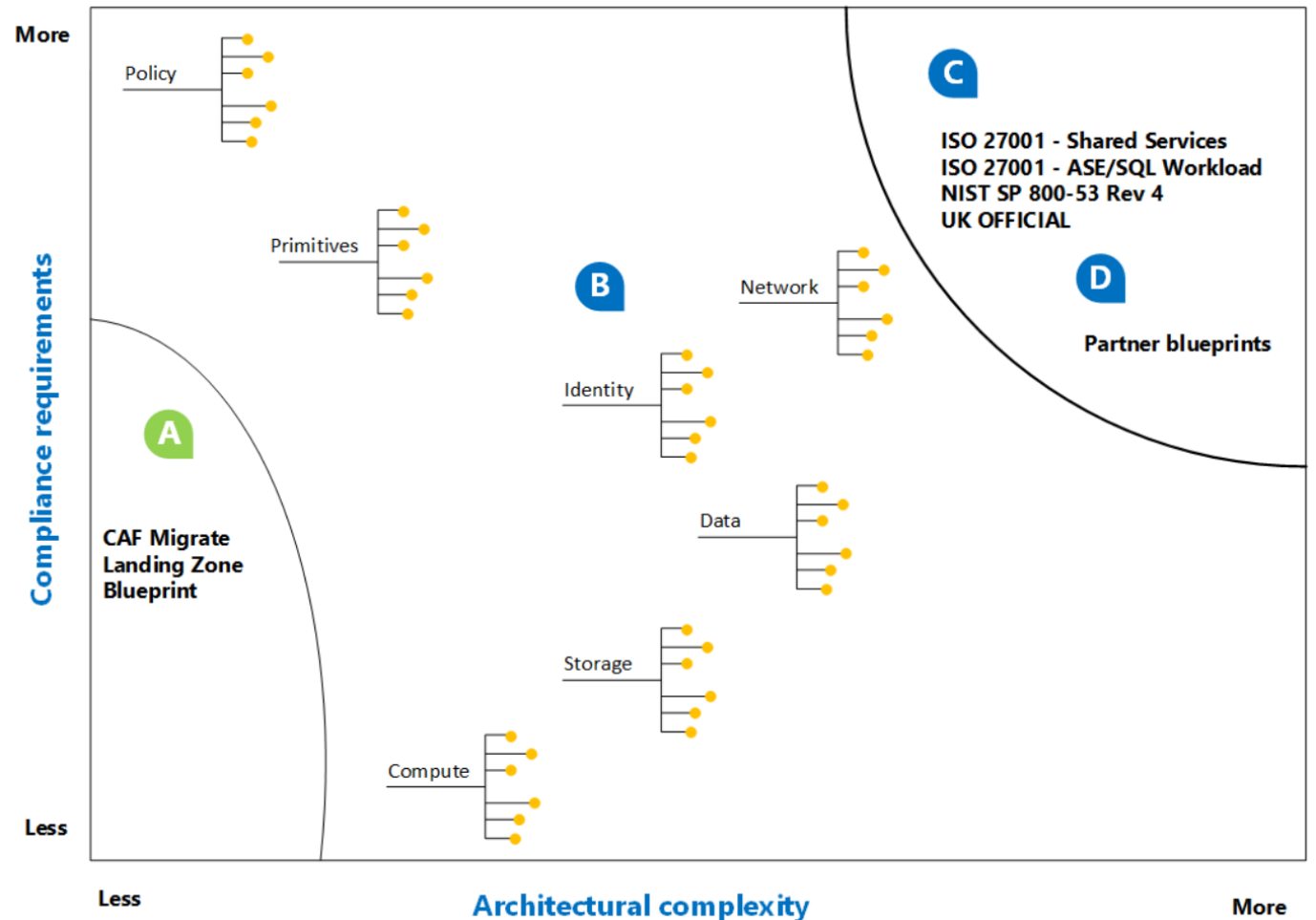
- Prepare the cloud environment before building and deploying solutions using Azure services
- The Azure setup guide provides guidance on how to organize resources, control costs, and secure and manage your organization helping you create your landing zone in Azure



The guide is also published in the **Azure Quickstart Center** within the Azure Portal

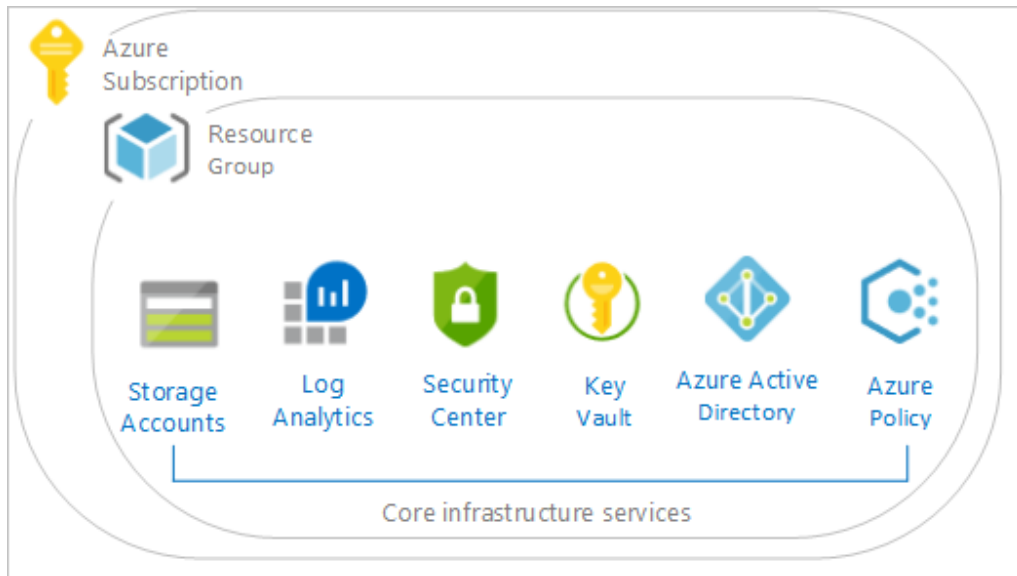
Ready | First Landing Zone / Blueprint

- Landing zone is the environment that is provisioned to host workloads being migrated from an on-premises environment into Azure.
- The Cloud Adoption Framework migrate landing zone blueprint creates a landing zone which can be updated to meet your specific needs.



Deploy the policies using Azure blueprints to create Governance MVP

Cloud Adoption Framework Foundation blueprint deploys recommended infrastructure resources to put in place the foundation controls necessary to manage the cloud estate.



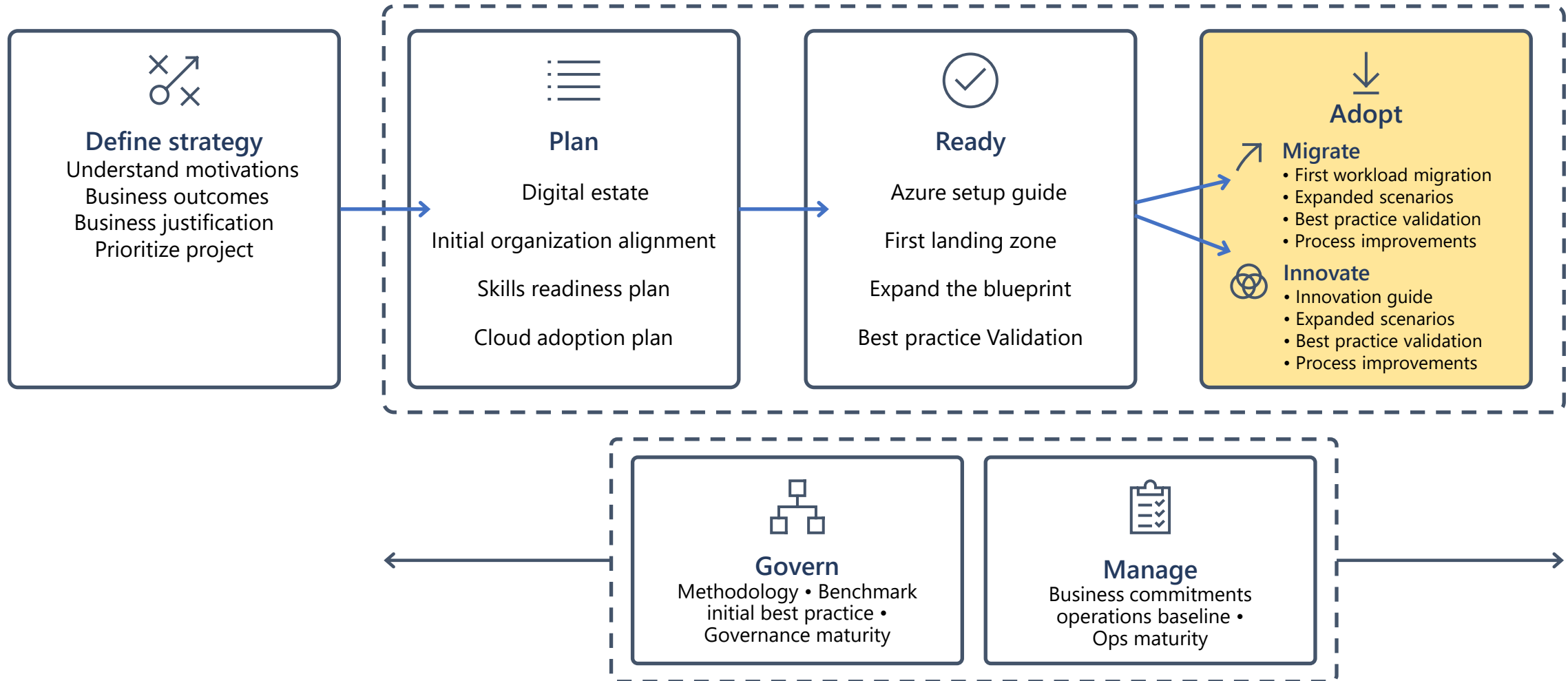
This environment is composed of:

- An [Azure Key Vault](#)
- Deploy [Log Analytics](#)
- Deploy [Azure Security Center](#) (standard version)
- The blueprint also defines and deploys [Azure Policies](#), for
 - Tagging (CostCenter) applied to resources groups
 - Append resources in resource group with the CostCenter Tag
 - Allowed Azure Region for Resources and Resource Groups
 - Allowed Storage Account SKUs (choose while deploying)
 - Allowed Azure VM SKUs (choose while deploying)
 - Require Network Watch to be deployed
 - Require Azure Storage Account Secure transfer Encryption
 - Deny resource types (choose while deploying)
- Initiatives
 - Enable Monitoring in Azure Security Center (89 Policies)

Ready | Recommended Practices

- Leverage best practices in Cloud Adoption Framework to help your teams establish and prepare Azure environment. These include guidance in the areas of
 - [Azure fundamentals](#)
 - [Networking](#)
 - [Identity and Access Control](#)
 - [Storage](#)
 - [Databases](#)
 - [Cost Management](#)

Microsoft Cloud Adoption Framework for Azure

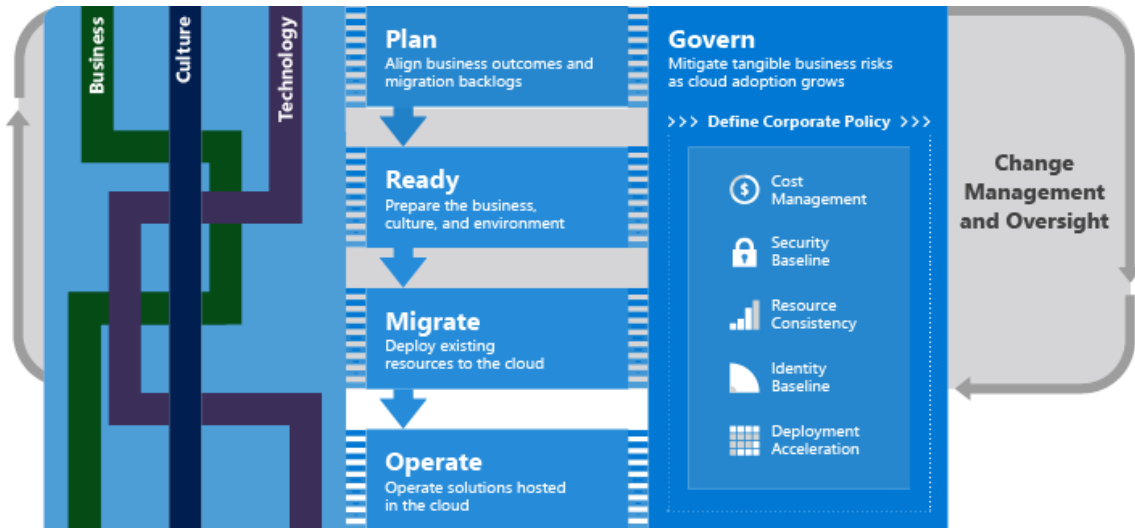


Migration methodology

Prioritize investments of time and energy based on migration objectives

Azure Migration Guide: <http://aka.ms/caf/migrate>

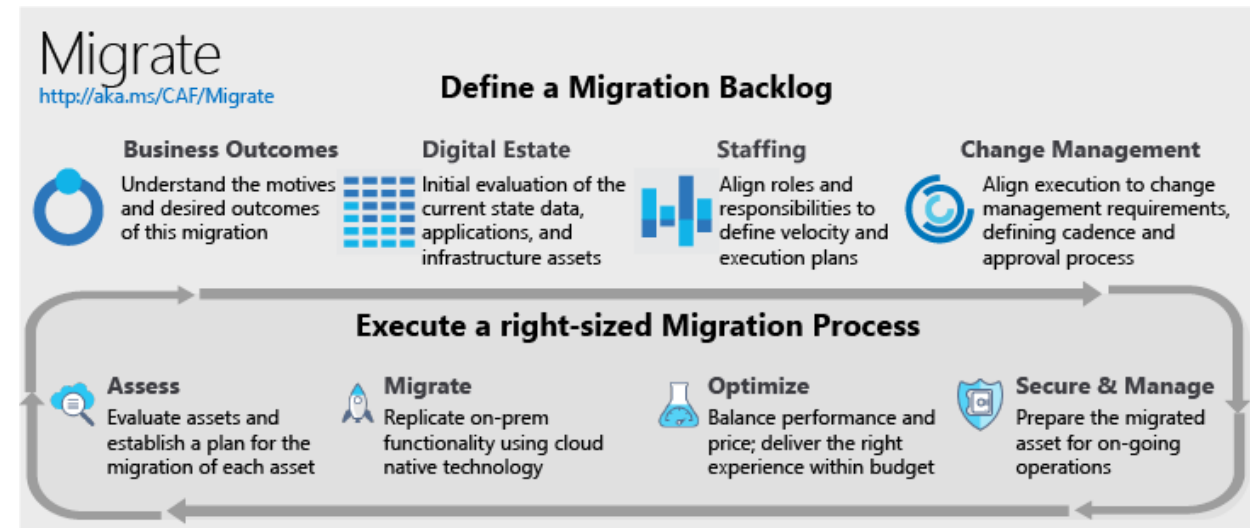
Migration Strategy & Plan



Migration Strategy & Plan

Align the business outcomes, priorities, and constraints to establish a migration strategy & plan that outlines the approach to migration and modernization of the IT portfolio, which spans the full collection of data centers, workloads, and/or misc. IT assets supported across all of IT. Proper management of the portfolio across the migration effort will drive the desired business impact.

Migration Implementation



Migration Implementation

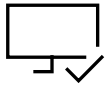
Iterative process for migrating and modernizing the digital estate in alignment with targeted business outcomes and change management controls. During each iteration, workloads are migrated &/or modernized in alignment with the strategy & plan. Decisions regarding IaaS, PaaS, or hybrid are made during the assess phase to optimized control and execution. Those decisions will drive the tools used during the Migrate phase.

Azure Readiness Guide (Create the first landing zone)

Naming Standards

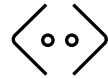
Resource
Organization

Identity and Access



Compute

Configuring virtual machines for availability, scale and performance



Network

Designing the network for current and future connectivity requirements



Storage

Planning for performance, durability, scalability and archival



Manage

Planning for production operations for monitoring and disaster recovery



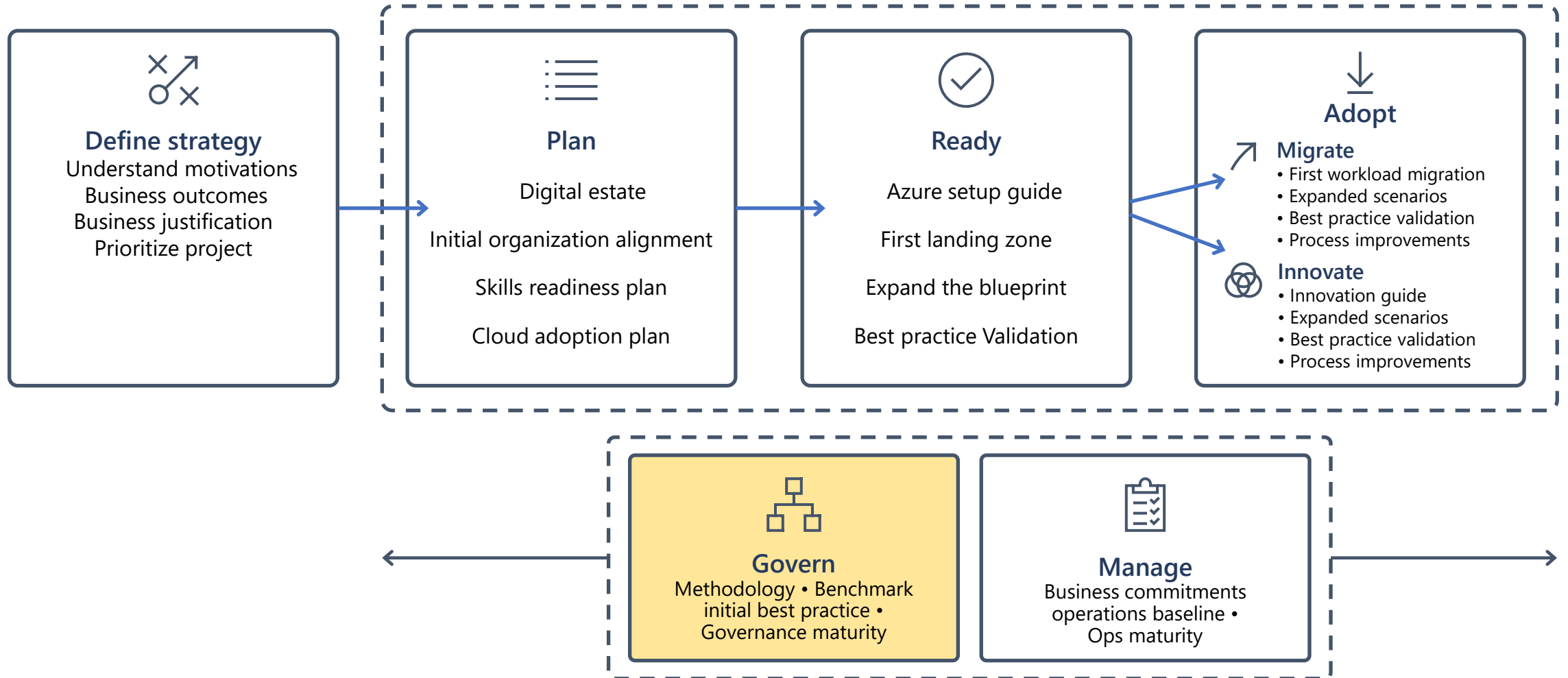
Governance

Control access to resources, what can be used, setup cost management and chargeback

Build a solid foundation using best practices and prescriptive guidance prior to starting migration efforts

Azure Readiness Guide: <https://review.docs.microsoft.com/en-us/azure/architecture/cloud-adoption/ready/azure-readiness-guide/?branch=CAF%2Fmigrate-v1>

Microsoft Cloud Adoption Framework for Azure



Get started with cloud governance

1

Methodology overview

Establish a basic understanding of cloud governance

2

Governance benchmark

Assess your current state and the future state to get started

3

Initial Governance Foundation

Begin establishing your governance foundation by implementing a set of governance tools

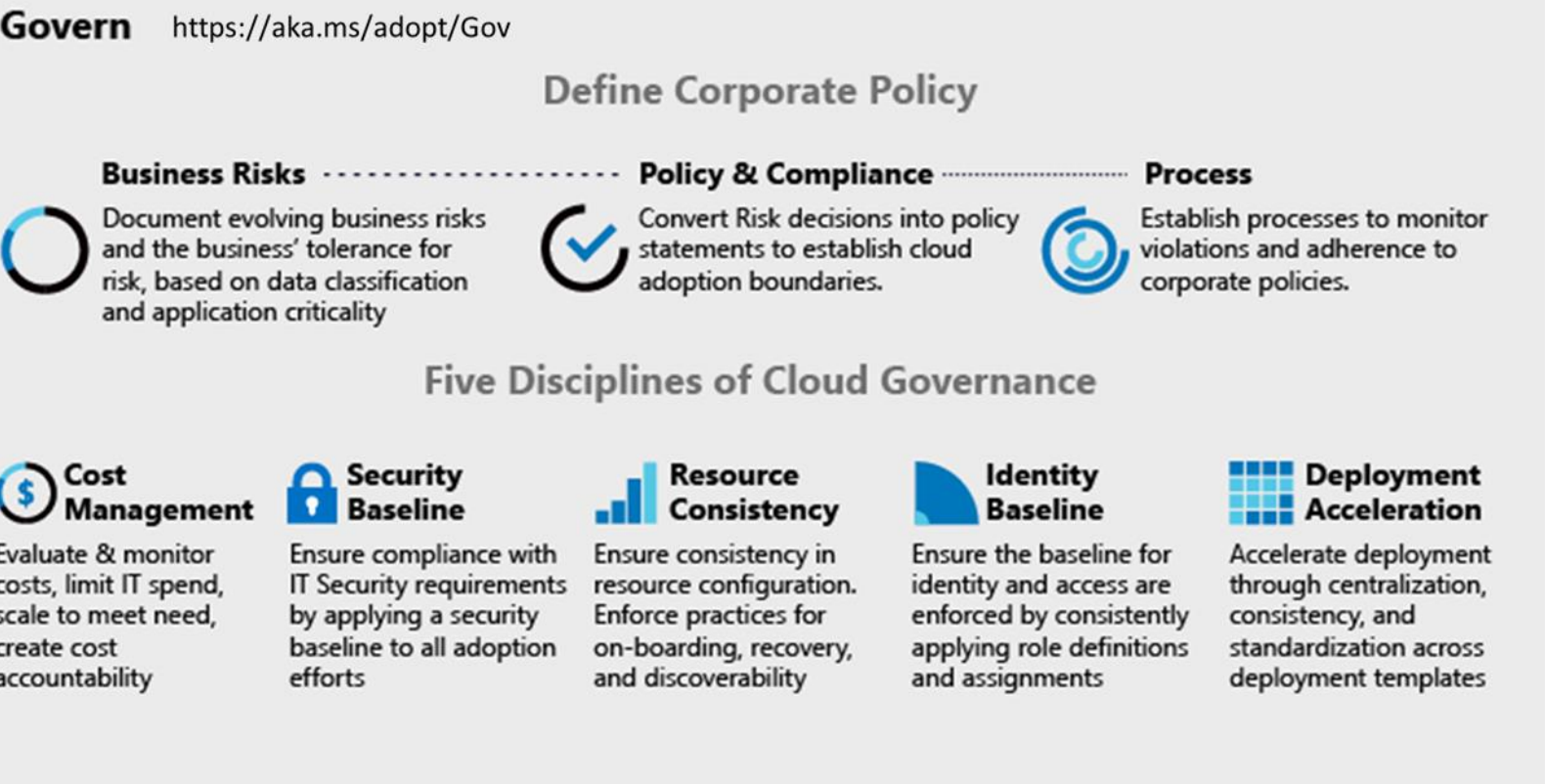
4

Evolve Governance Foundation

Iteratively add governance controls to address risks

Cloud Adoption Framework | Governance Model

Governance End State that fosters trust and builds confidence



Corporate Policy

Governance is a big, intimidating topic. Establish proper scope by mitigating *tangible* risks through corporate policy.

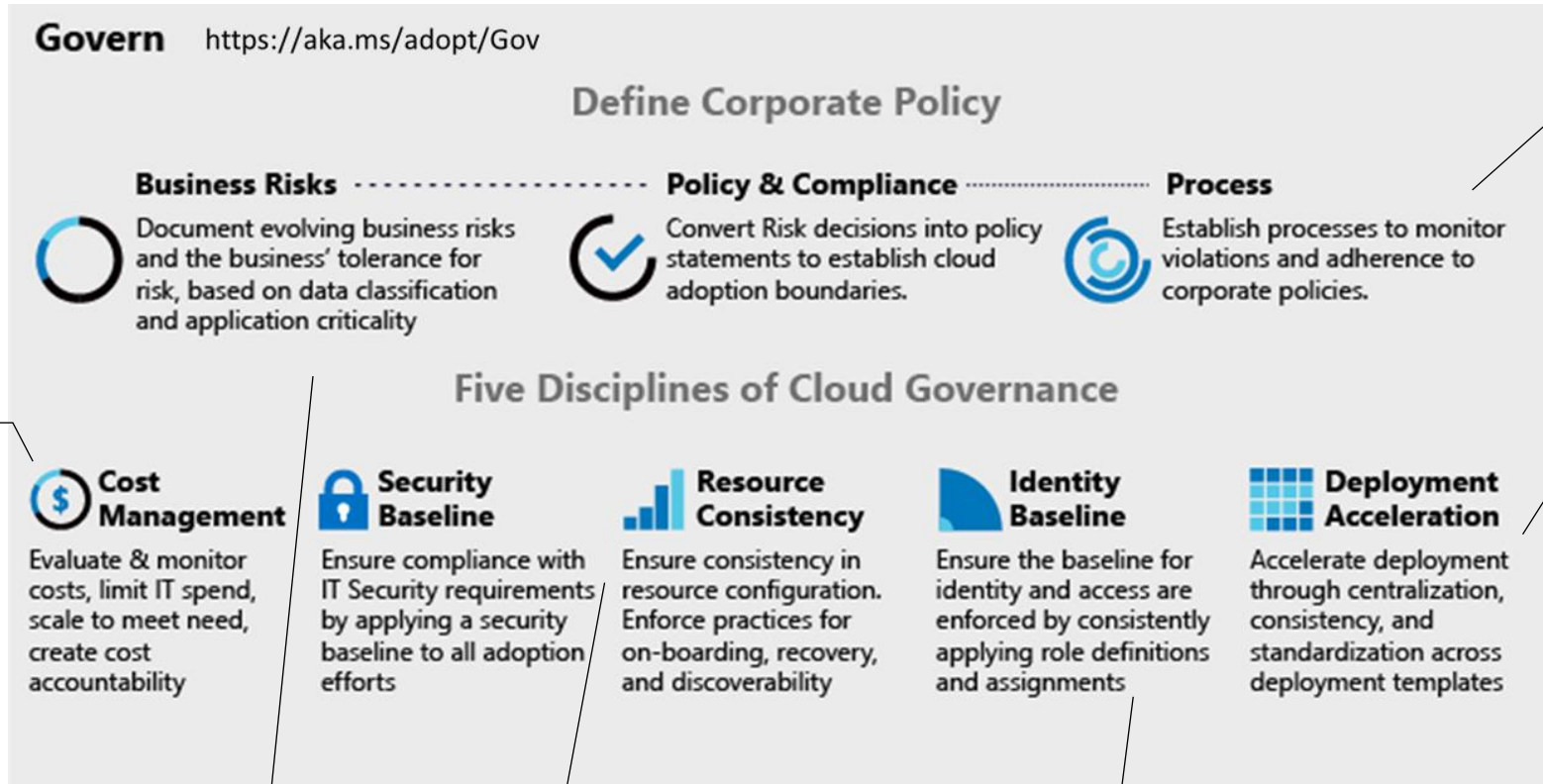
Cloud Governance Disciplines

Governance is a team sport. Empower multiple team members by decomposing corporate policy changes into five actionable disciplines.

Cloud Governance Team

A team of governance minded cloud architects can evolve these disciplines, ensure governance consistency, and accelerate deployment.

Making Governance Actionable with Native Tools



Azure Monitor

- **Azure Blueprints**
- **Azure Policy**
- **Azure Cost Management**
- **Azure Advisor**
- Azure Portal
- Azure EA Content Pack

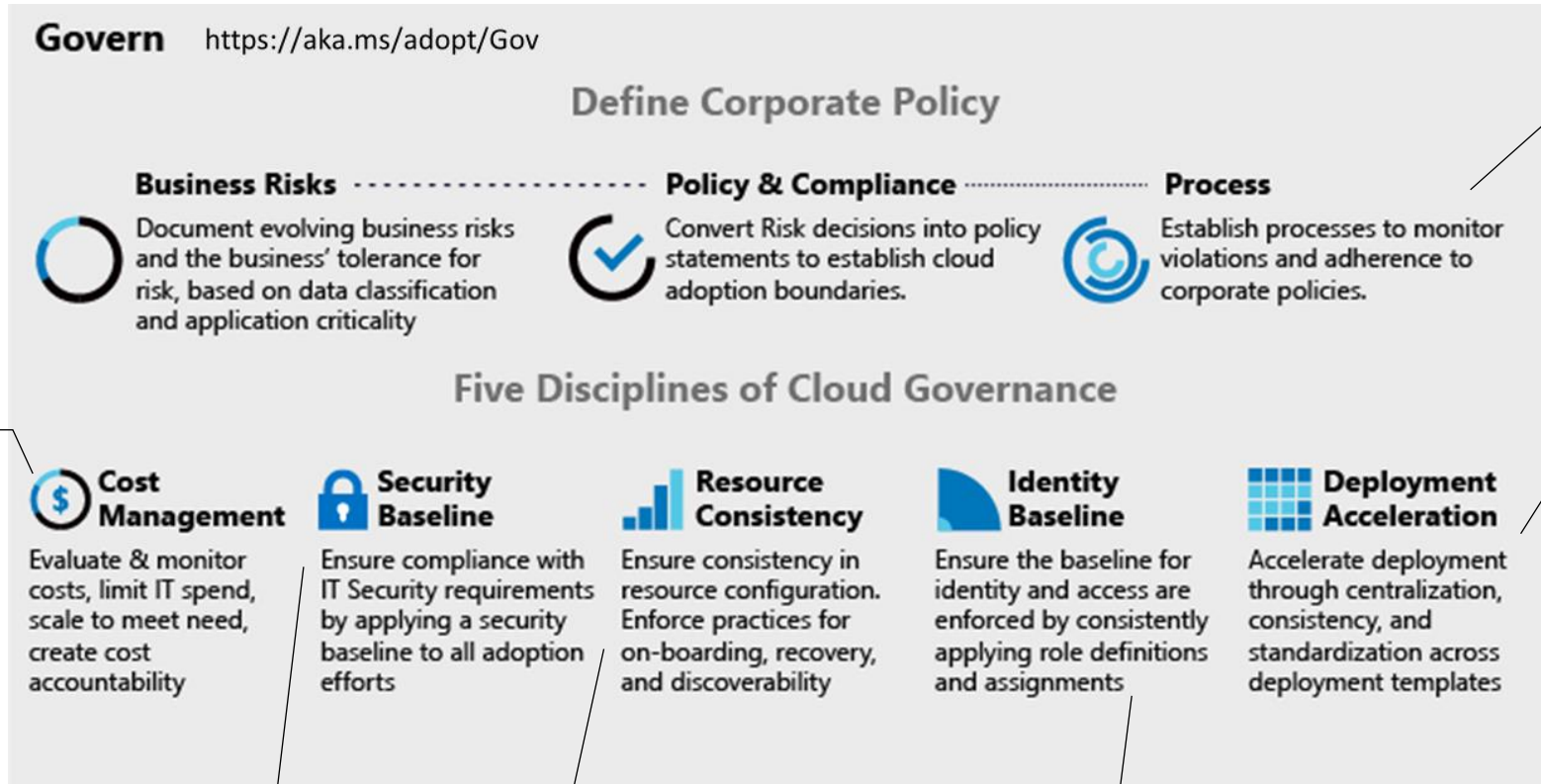
- **Azure Blueprint**
- **Azure Policy**
- **Resource Grouping & Tagging**
- **Resource Manager Templates**
- **Azure Advisor**
- Azure DevOps
- Azure Site Recovery
- Azure Backup
- Azure Automation

- **Azure Blueprints**
- **Azure Policy**
- **Azure Security Center**
- **Azure Sentinel**
- Subscription Design
- Encryption
- Hybrid Identity
- Azure Networking
- Azure Automation

- **Azure Blueprints**
- **Azure Policy**
- **Azure Monitor**
- **Azure Advisor**
- Resource Manager Templates
- Resource Graph
- Management Groups

- **Azure Blueprints**
- **RBAC**
- Azure AD
- Azure AD B2B
- Azure AD B2C
- Directory Federation
- Directory Replication

Integrating 3rd Party Tools



Cost Management 3rd parties

- HashiCorp Terraform (ROI tools)
- Cloudcheckr

Monitoring 3rd parties

- OpsCompass
- Splunk
- AppDynamics
- Solarwinds
- New Relic
- Data Dog

Deployment 3rd parties

- Nagios
- HashiCorp Terraform
- devops tools like Chef, Puppet, Ansible, Zabix

Security baseline 3rd parties

- Splunk
- HashiCorp Vault
- F5
- Gemalto
- Palo Alto
- CheckPoint
- Dome9

Discovery, onboarding, and recovery 3rd parties

- ServiceNow
- HashiCorp Terraform

3rd party identity providers

- HashiCorp Vault
- RSA
- Omada
- Ping Identity
- SailPoint

Governance Benchmark Assessment

<https://docs.microsoft.com/en-us/assessments/>

> Define People and Culture

Evaluate your organization against each of the following statements.

	Does not exist	Exists, but not consistent	Generally consistent
We have an established structure with representation from Business, Finance, and IT to advocate, support and influence across the company.	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
We have a dedicated Cloud Strategy team that consists of influencers from Finance, impacted Line of Business units, and Technical Architects.	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
We have a dedicated Cloud Governance team that consists of SMEs from Security, IT Ops and Business decision makers to assess business risks and tolerance levels.	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
We have a dedicated Cloud Migration team that consists of SMEs that have strong awareness of current technical estate.	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
↳ top down support and push to adopt the cloud.	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Training for our developers to ensure they are building safe applications, Cross Origin Resource Sharing, Script injection,	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>



Microsoft | Cloud Adoption Framework Governance Benchmark Tool

Welcome, faridap@microsoft.com [Logout](#)

Results

To view and save your results, please click on the link "View the summary of your answers" below the graph, and save it as a PDF in your computer. We will restore the emailing feature soon. We apologize for the inconvenience.

YOUR COMPANY PROFILE

TOP OF MIND
Products and services

IN THE NEXT YEAR.
Growing market share is the business strategy focus.

Securing assets to avoid business risk will be critical to project success. Moving applications to the cloud will be considered a technical success.

BUDGET ALLOCATION

Category	Percentage
Experimentation	40%
Legacy On-prem	25%
Modern Tech	35%

In the next 12 months, which of the following is most important to accomplish?

Optimizing operations and reduce costs

Engaging customers and improve digital experiences

Transforming, driving new business

Which of the following best represents the most relevant business strategy focus?

Growing market share

Retaining customers

Improving physical/digital experiences

Which of the following is most important to project success?

Hitting a critical business timeline (Exit a data center or launch an app)

Stabilizing or improving performance of an application

Improving governance positioning

Adopting new technologies

What will you consider technical success?

Moving applications to the cloud

Building net new cloud native applications

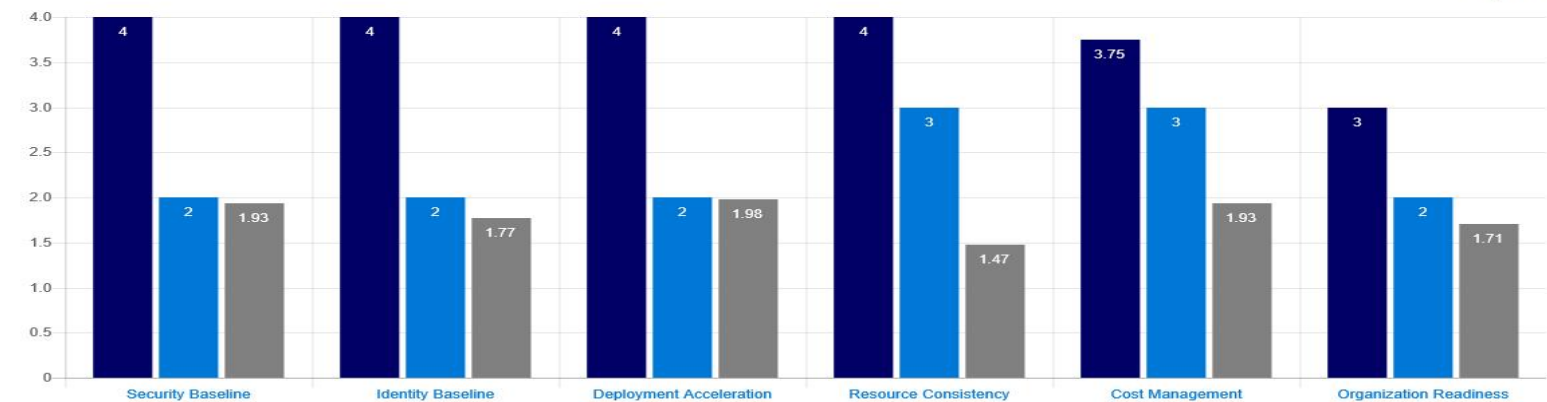
Launching new data/ambient intelligence

[Return to the assessment to unlock additional results or update your answers](#)

☐ Industry Benchmark / Lastest Assessment

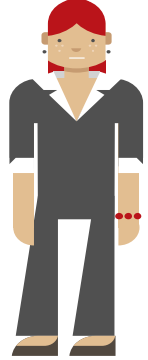
☒ Business priorities
 ☒ Current state
 ☒ Industry Benchmark

* Average current state across your industry



Resource Groups, Tags and RBAC

Finance/Business

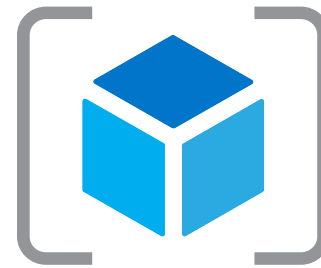


Management Group

- Need to be able to break out costs by various dimensions such as Customer, Cost Center, Environment



Create Roles with Appropriate Permissions

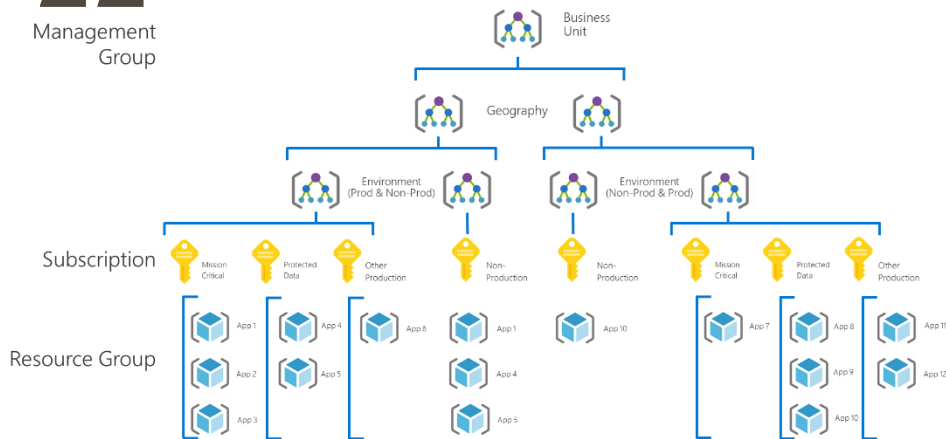


Always Tag!

- Owner
- Dept.
- Environment
- Application
- (Cost Center)



Resources in a RG should be tagged as needed



Best Practices on using Resource Tags: <https://azure.microsoft.com/documentation/articles/resource-group-using-tags/>

Custom RBAC Roles: <https://azure.microsoft.com/documentation/articles/role-based-access-control-custom-roles/>

Tagging Decision Guide: <https://docs.microsoft.com/en-us/azure/cloud-adoption-framework/decision-guides/resource-tagging/>

Manage tag governance with Policy: <https://docs.microsoft.com/azure/governance/policy/tutorials/govern-tags>

CAF Blueprints [CAF aligned Azure Blueprints](#)

Azure Cost Management

Cost Management in Azure

Always on by default, no setup needed

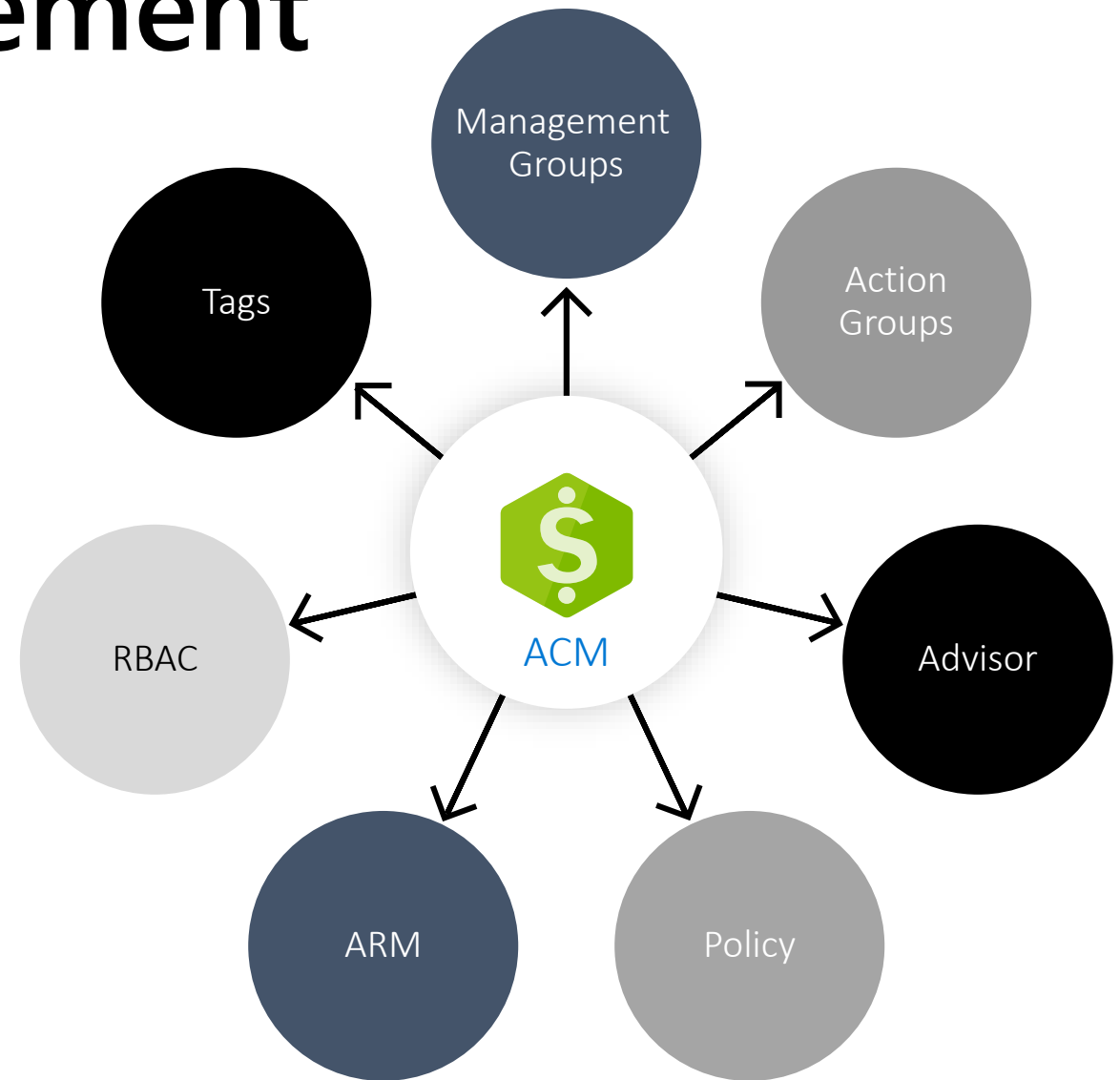
Data hygiene for tags and policies

Optimize through Azure Advisor

Notifications through action groups

RBAC and management groups ensures better access controls

Manage AWS costs and usage in Azure

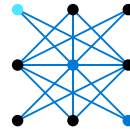


Cost management solutions for a variety of needs

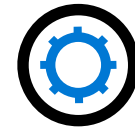
Cost Management
in Azure Portal



Connectors
to PowerBI



Azure
APIs



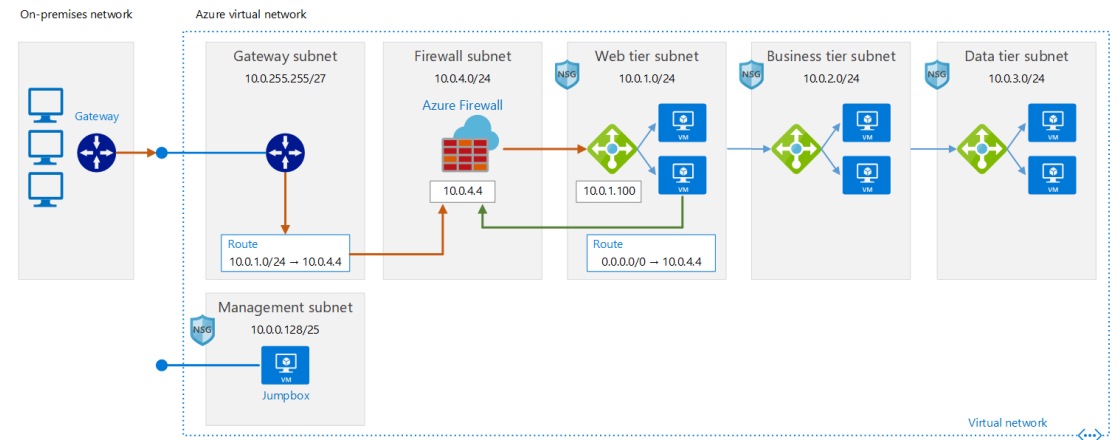
Ready to use

Custom dashboards

Custom solutions

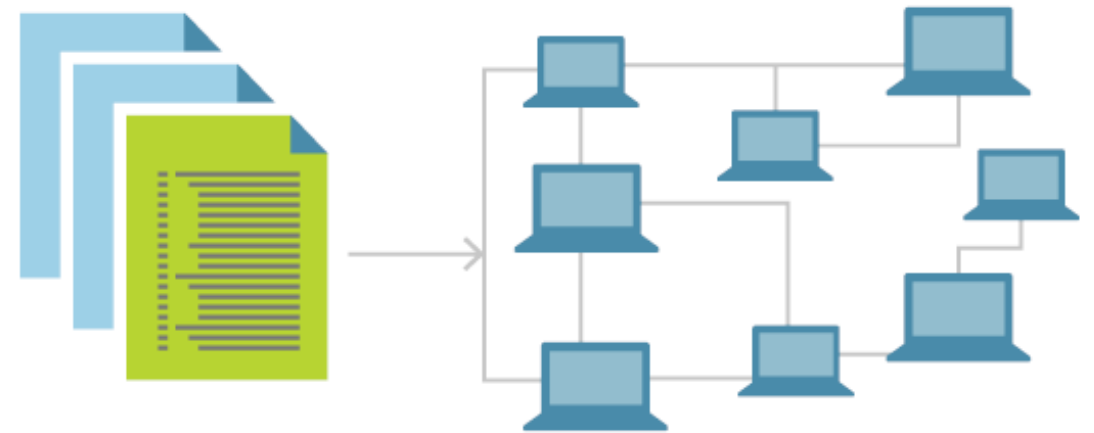
Security Baseline – Automate using Policies

- [Networking](#)
- [Azure Data Security and Encryption Best Practices](#)
- [Identity](#)
- [SQL Security](#)



Deployment Acceleration

- This discipline focuses on ways of **establishing policies** to govern asset configuration or deployment which could be manual or fully automated through DevOps.
- The DevOps practices that are leveraged in this discipline include **Infrastructure as Code, Continuous Integration and Continuous Deployment**.
- Azure services that enable deployment acceleration include **Azure Blueprints**



Infrastructure as code



Stand up environments in the fastest means possible.



Remove the human element and reliably and repeatable deploy every time.



Improve environment visibility and improve developer efficiency



Store your infrastructure definitions alongside your application code.

```
1 resource "azurerm_kubernetes_cluster" "default" {
2   name           = "${var.name}-aks"
3   location       = "${azurerm_resource_group.default.location}"
4   resource_group_name = "${azurerm_resource_group.default.name}"
5   dns_prefix     = "${var.name}-aks-${var.environment}"
6   depends_on     = ["azurerm_role_assignment.default"]
7   kubernetes_version = "1.14.0"
8
9   agent_pool_profile {
10    name       = "default"
11    count      = "${var.linux_node_count}"
12    vm_size    = "${var.linux_node_sku}"
13    os_type    = "Linux"
14    os_disk_size_gb = 30
15    vnet_subnet_id = "${azurerm_subnet.pod.id}"
16    type        = "VirtualMachineScaleSets"
17  }
18
19  agent_pool_profile {
20    name       = "win"
21    count      = "${var.windows_node_count}"
22    vm_size    = "${var.windows_node_sku}"
23    os_type    = "Windows"
24    os_disk_size_gb = 30
25    vnet_subnet_id = "${azurerm_subnet.pod.id}"
26    type        = "VirtualMachineScaleSets"
27  }
28
29  service_principal {
```

CI / CD Pipeline

Automating workflows from code to cloud



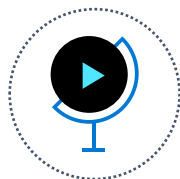
Accelerate delivery through automation

Automation triggers for 20+ project events allows for automation beyond just CI/CD to any available API



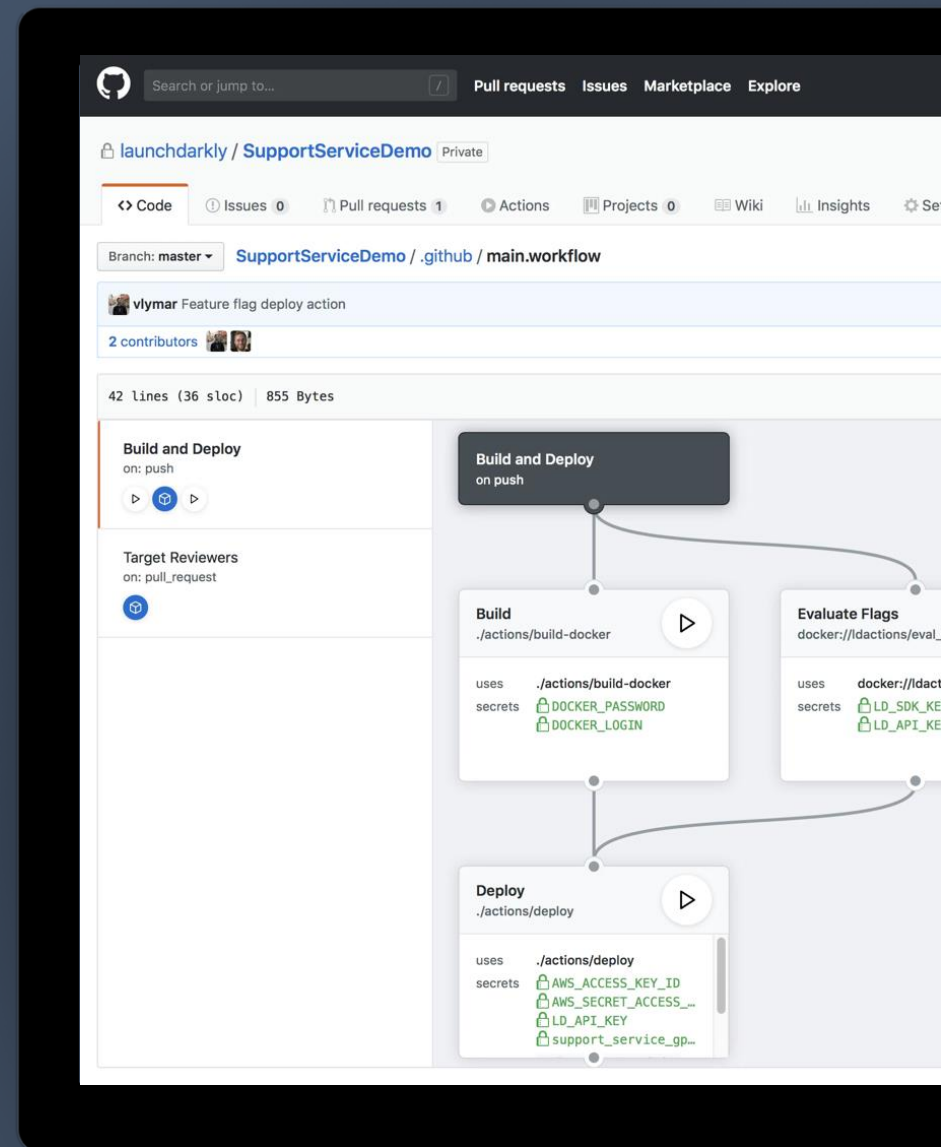
Simple and easy to use

Configuration based on YAML with a host of sample workflows to learn from and get started



Global community for actions

Thousands of open source Actions, maintained by the community and by companies offering integrations, including Microsoft Azure

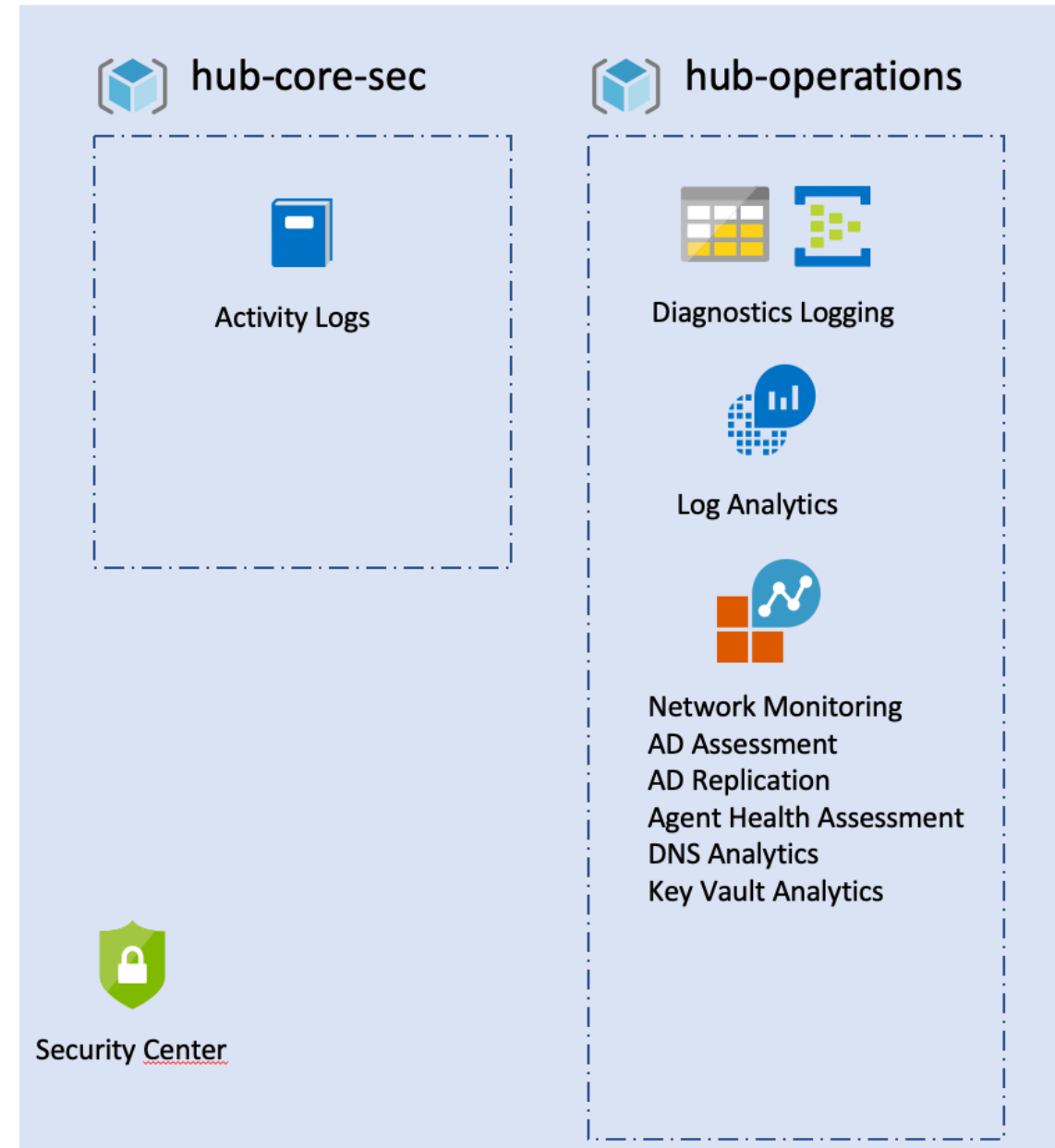


Terraform landing zone blueprint

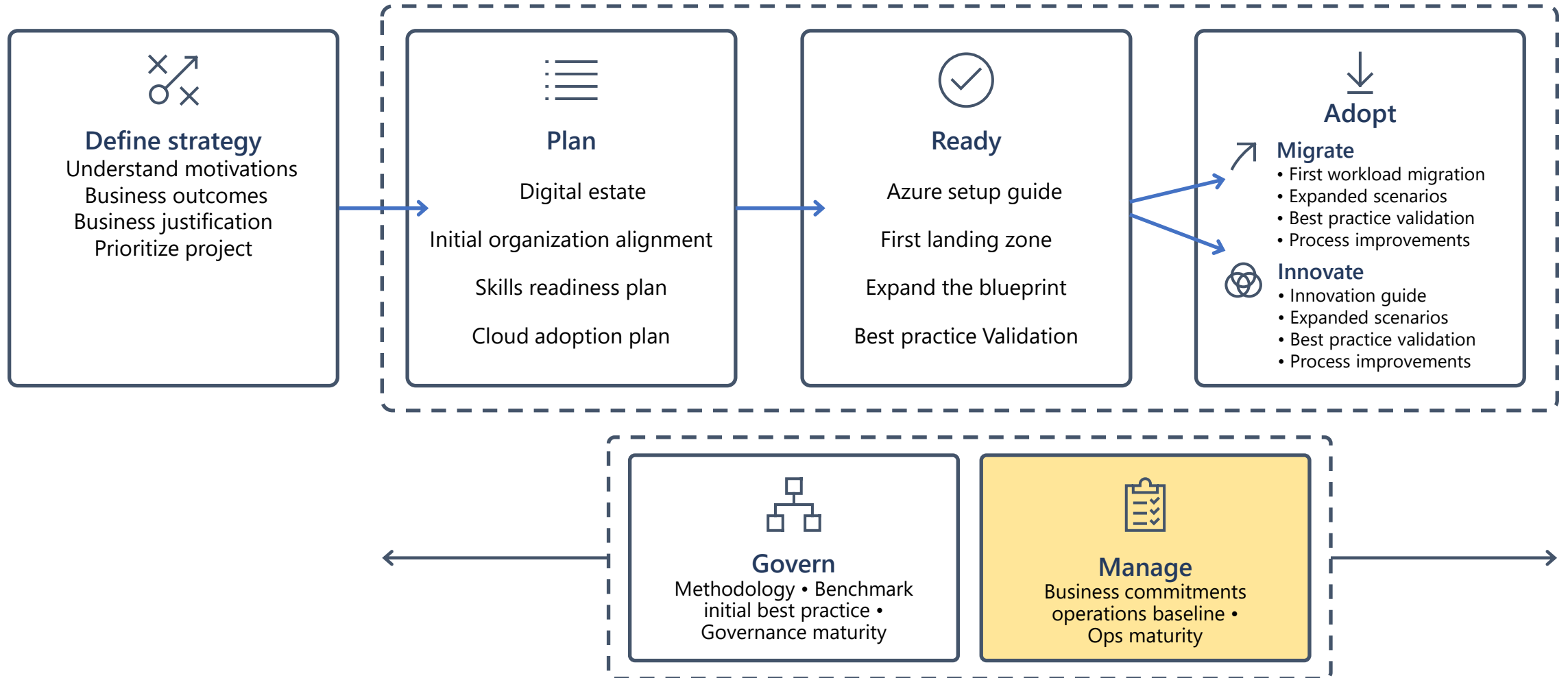


🔑 Azure Region1

- The Cloud Adoption Framework foundational landing zone for Terraform has a set of responsibilities and features to enforce logging, accounting, and security.
- This landing zone uses standard components known as Terraform modules to enforce consistency across resources deployed in the environment.
- This edition can be extended by:
 - Adding other modules to the blueprint.
 - Layering additional landing zones on top of it which is a good practice for decoupling systems, versioning each component that you're using, and allowing fast innovation and stability for your infrastructure as code deployment.



Microsoft Cloud Adoption Framework for Azure



Management Disciplines

Manage

Business Alignment

Criticality



Document the criticality and relative business value of each workload.

Impact



Establish clear performance expectations and business interruption time/value metrics.

Commitment



Document, track, and report on commitments to cost and performance

Cloud Operations Disciplines



Inventory & Visibility

Establish a defined inventory of assets. Develop visibility into the asset telemetry.



Operational Compliance

Manage configuration drift and standards. Apply management automation and controls.



Protect & Recover

Implement solutions to minimize performance interruptions and ensure rapid recovery when needed.



Platform Operations

Customize operations to improve performance of the common platforms that support multiple workloads.



Workload Operations

Understand workload telemetry. Align workload operations to performance and reliability commitments.

Management Baseline



Inventory
& Visibility



Operational
Compliance



Protect &
Recover

Management
Baseline

Process	Tool	Purpose
Monitor health of Azure services	Azure Service Health	Health, performance, and diagnostics for services running in Azure
Log centralization	Log Analytics	Central logging for all visibility purposes
Monitoring centralization	Azure Monitor	Central monitoring of operational data and trends
Virtual machine inventory and change tracking	Azure Change Tracking and Inventory	Inventory VMs and monitor changes for guest OS level
Subscription Monitoring	Azure Activity Log	Monitoring change at the subscription level
Guest OS monitoring	Azure Monitor for VMs	Monitoring changes and performance of VMs
Network monitoring	Azure Network Watcher	Monitoring network changes and performance
DNS monitoring	DNS Analytics	Security, performance, and operations of DNS
Patch management	Update Management	Management and scheduling of updates
Policy enforcement	Azure Policy	Policy enforcement to ensure environment and guest compliance
Environment configuration	Azure Blueprints	Automated compliance for core services
Resource Configuration	Desired State Configuration	Automated configuration on Guest OS and some aspects of the environment
Protect data	Azure Backup	Back up data and virtual machines in the cloud.
Protect the environment	Azure Security Center	Strengthen security and provide advanced threat protection across your hybrid workloads.

Monitoring and Management

- Azure Arc - Centralize Management Operations (OnPrem and Cloud)
- Azure Lighthouse – Multiple tenants
- Azure Sentinel – Security Information and Event Mgmt (SIEM) and SOAR

Next Steps

- **Create offerings aligned to Cloud Adoption Framework guidance**
 - Strategize, plan, ready offerings
 - Landing Zones
 - Blueprints (Compliance, security, business needs)
 - Governance framework for business
 - Automated detection and remediation
 - Resiliency in Apps and Workloads
 - Monitoring and Autocorrections
 - Build out Governance frame for the business
 - Ensure you have resiliency in your apps and workloads

Drive customers' adoption

Programs & Offers

Programs & Offers*

Microsoft Partners Investments

Demand-generation, pre and post sales funding for eligible partners.

<https://www.microsoftpartnerinvestments.com/>

Microsoft FastTrack for Azure

Accelerate your customers' Azure deployments while building your cloud skills and learning from Azure engineers.

<https://azure.microsoft.com/en-us/programs/azure-fasttrack/partners/>