

# Acme Web Solutions

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## QUOTE

No. Q-2025-0042

Date: December 09, 2025

### Prepared for:

Mountain Coffee Roasters  
456 Brew Street  
Portland, OR 97201  
[johnson@mountaincoffee.com](mailto:johnson@mountaincoffee.com)

## Introduction

Dear Mr. Johnson,

Thank you for your interest in our services. We are pleased to present you with this quote for the following project:

*Website Redesign and Development Project*

## Project Description

Mountain Coffee Roasters is seeking a complete redesign of their existing website to better showcase their artisanal coffee products and improve the online customer experience. The new website will feature a modern, mobile-first design with e-commerce capabilities and a content management system for easy updates.

## Scope of Work

The project includes the following services:

- *Discovery Phase:* Stakeholder interviews, competitor analysis, and requirements gathering
- *Design:* Custom UI/UX design for 5 core pages (Home, About, Products, Blog, Contact)
- *Development:* Responsive frontend development using modern web technologies
- *E-commerce:* Integration with Shopify for product sales and inventory management

- CMS: Content management system setup with training for staff
- QA: Cross-browser and device testing

## Deliverables

Upon project completion, you will receive:

- Fully responsive website with 5 custom-designed pages
- E-commerce storefront with product catalog
- Content management system with admin access
- SEO optimization for all pages
- Training documentation and video tutorials
- 30 days of post-launch support

## Timeline

Phase	Duration	Milestone
Discovery & Strategy	Week 1-2	Project kickoff, requirements finalized
Design	Week 3-4	Design mockups approved
Development	Week 5-8	Development complete
Testing & Launch	Week 9-10	Website goes live

## Investment

Description	Amount
Discovery & Strategy Phase	\$2,000.00
UI/UX Design (5 pages)	\$3,500.00
Frontend Development	\$4,000.00
CMS Integration & Training	\$2,000.00
Quality Assurance & Testing	\$1,000.00
<b>Total</b>	<b>\$12,500.00</b>

50% due upon acceptance, 50% upon project completion. Net 30 terms apply.

## Terms & Conditions

- All prices are in USD and exclude applicable taxes
- Changes to project scope may result in additional charges
- Client is responsible for providing all necessary content and assets
- A signed acceptance of this quote constitutes agreement to proceed
- Cancellation after project start may incur fees for work completed
- Source code and design files will be transferred upon final payment

**Quote Validity:** This quote is valid until January 09, 2026.

**Prepared by:**

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Jane Smith  
Acme Web Solutions

**Accepted by:**

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Mr. Johnson  
Mountain Coffee Roasters

Questions? Contact us at [hello@acmewebsolutions.com](mailto:hello@acmewebsolutions.com) or +1 (555) 123-4567