# Byung-Hun Kim

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## **DEVELOPMENT PROJECTS:**

#### **Revd Bookstore App**

#### Demo | Code

A multi-page e-commerce app that is modeled as a small online bookstore. Written with React and Typescript, structured with Material UI, and performs essential e-commerce functions such as sign up, login, cart, and checkout.

## **Golf Course Weather App**

#### Demo | Code

A weather forecast app that helps to compare conditions on different golf courses within a single page. Written with React class components, styled with Sass, utilizes Weatherbit API through Axios, and includes unit testing with Jest and React Testing Library.

# Portfolio App

#### Demo | Code

A portfolio app showcasing my profile, projects, and story. Written with React and Typescript, built with styled-components, designed with responsiveness for mobile, tablet, and desktop, and includes unit testing with Jest and React Testing Library.

#### PROFESSIONAL EXPERIENCE:

#### **TransPerfect Translations**

Project Manager | July 2018 - Present / New York, NY

- Manage and deliver translation projects of clinical outcome assessments, with \$1.6M revenue handled per CR (compliance report) in 2020-21, which is the 2nd best quality rating in the department and 550% above team average.
- Budget, negotiate, re-timeline, and meet hard deadlines while keeping markup at 13% above team average in 2020-21 for higher profit on each job.
- Used innovative preflight to post 10.27 markup for a \$9.4K revenue job, with all 17 LPs (language pairs) delivered over a business week early in Apr 2020.
- Take on specific clients and job processes that managers entrust no others to handle.
- Updated the department network structure to fit recent process updates for better organization and training purposes in Oct 2021.

#### Pfizer

Global Marketing Intern | May - August 2017 / New York, NY

- Researched World Federation of Hemophilia (WFH) data and other secondary study reports to leverage the global plasma derived hemophilia factor usage for both Factor VIII and IX on a per country basis.
- Analyzed market penetration and pricing levels of the countries to segment each market as high, medium, low priority.
- Summarized data in graphical format and presented results and recommendations to the Rare Disease commercial team including the Business Unit lead Michael Goettler.

#### **SKILLS:**

Web Development - HTML, CSS, Sass/SCSS, Styled-components, Material UI, JavaScript, React.js, Typescript, Jest, Git

Project Management - Smartsheet, Trello, JIRA, Confluence, Total Commander, MS Word, MS Excel, MS PowerPoint

**Language** – bi-literate in Korean

# **EDUCATION:**

 $\textbf{Boston College} \mid August~2014 - May~2018 \, / \, Chestnut~Hill,~MA$ 

Bachelor of Arts in English

Minor in Managing for Social Impact in Carroll School of Management

## **CERTIFICATIONS:**

IASSC Certified Yellow Belt<sup>TM</sup> *Lean Six Sigma* / October 2020