Weekly UPS Rolling Avg Audit
w.e. 2018-12-22

Created 2018-12-29

Purpose

This weekly report monitors the UPS gross transportation charge, as well as the average cost per UPS package. The gross transportation charge is a value that determines the level of savings which UPS offers to Adafruit, so any changes in this value will affect the average charge per package.

Here is a link to the latest UPS contract, for reference, and below are our current incentive bands

Weekly Charges Bands - ($)						
0.00 - 36,229.99	36,230.00 - 49,814.99	49,815.00 - 63,399.99	63,400.00 - 76,984.99	76,985.00 - 113,224.99	113,225.00 - 135,869.99	135,870.00 and up

Avg Charge per UPS Package

Domestic: $13.34, 14.30% higher than the previous week's $11.67
International: $41.81, 9.94% lower than the previous week's $46.42

The reason for the increase in domestic is that during week ending 2018-12-22 there was an increase in the number of Next Day Air and 2nd Day Air shipments, compared with the two previous weeks. About 25% of these shipments have a higher charge than in previous weeks, which in turn increased the average per package.

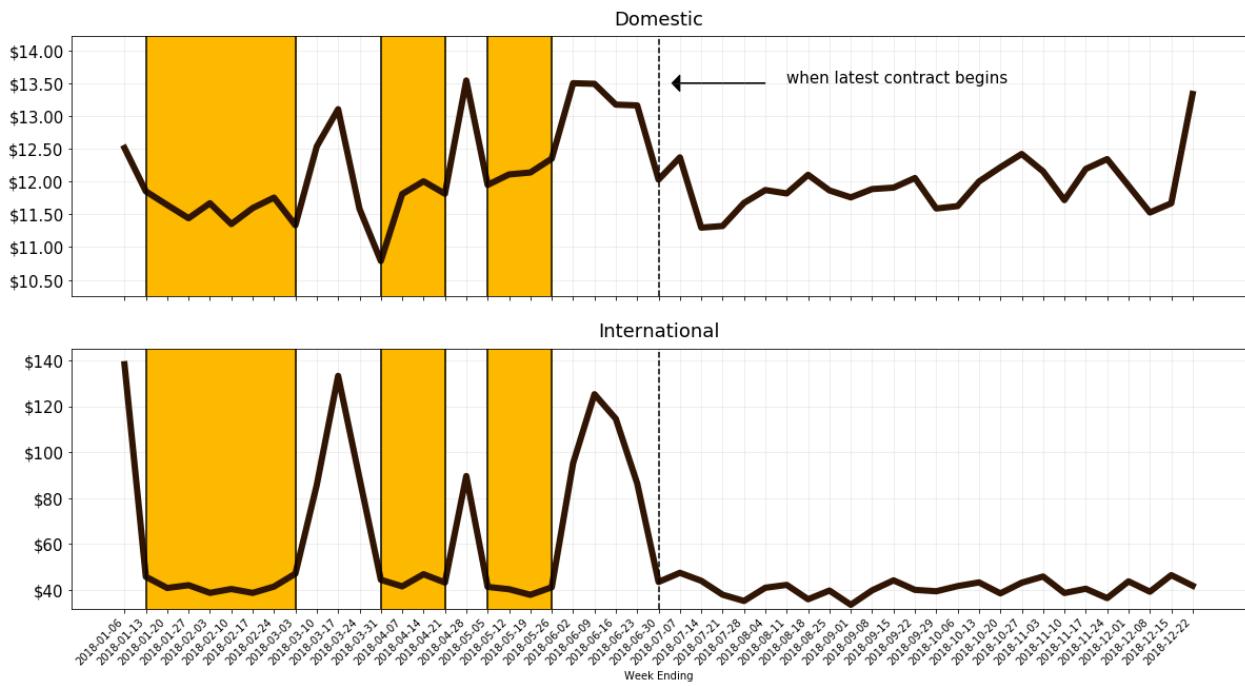## Current State of Weekly Average

Week Ending	Rolling Avg	+/-	Tier	Avg Domestic Charge	Avg International Charge
2018-12-22	$92,166	$7,705	5th	$13.34	$41.81
2018-12-15	$91,959	$7,688	5th	$11.67	$46.42
2018-12-08	$90,756	$7,587	5th	$11.53	$39.18

UPS and DHL Avg Charge for International

Considering only international shipments over the most recent three months, the average charge for a DHL package is between $38.30 and $40.09 while for UPS it is between $39.96 and $43.17

UPS Avg Charge Over Time

Avg UPS Charge per Region Over Time Since Jan 2018
Yellow shading represents a ramp-up period

End of report