

Weekly UPS Rolling Avg Audit

w.e. 2018-12-29

Created 2019-01-07

Purpose

This weekly report monitors the UPS gross transportation charge, as well as the average cost per UPS package. The gross transportation charge is a value that determines the level of savings which UPS offers to Adafruit, so any changes in this value will affect the average charge per package.

[Here](#) is a link to the latest UPS contract, for reference, and below are our current incentive bands

Weekly Charges Bands - (\$)						
0.00 - 36,229.99	36,230.00 - 49,814.99	49,815.00 - 63,399.99	63,400.00 - 76,984.99	76,985.00 - 113,224.99	113,225.00 - 135,869.99	135,870.00 and up

Avg Charge per UPS Package

Domestic: \$14.24, 8.53% higher than the previous week's \$13.12

International: \$40.52, 3.08% lower than the previous week's \$41.81

The most likely reason for the increase in domestic is that UPS recently increased their rates, as explained [here](#) and [here](#). To see how these rates will affect Adafruit, see this report [here](#), and watch for the follow-up report, estimates vs actual, due out in a few weeks.

Current State of Weekly Average

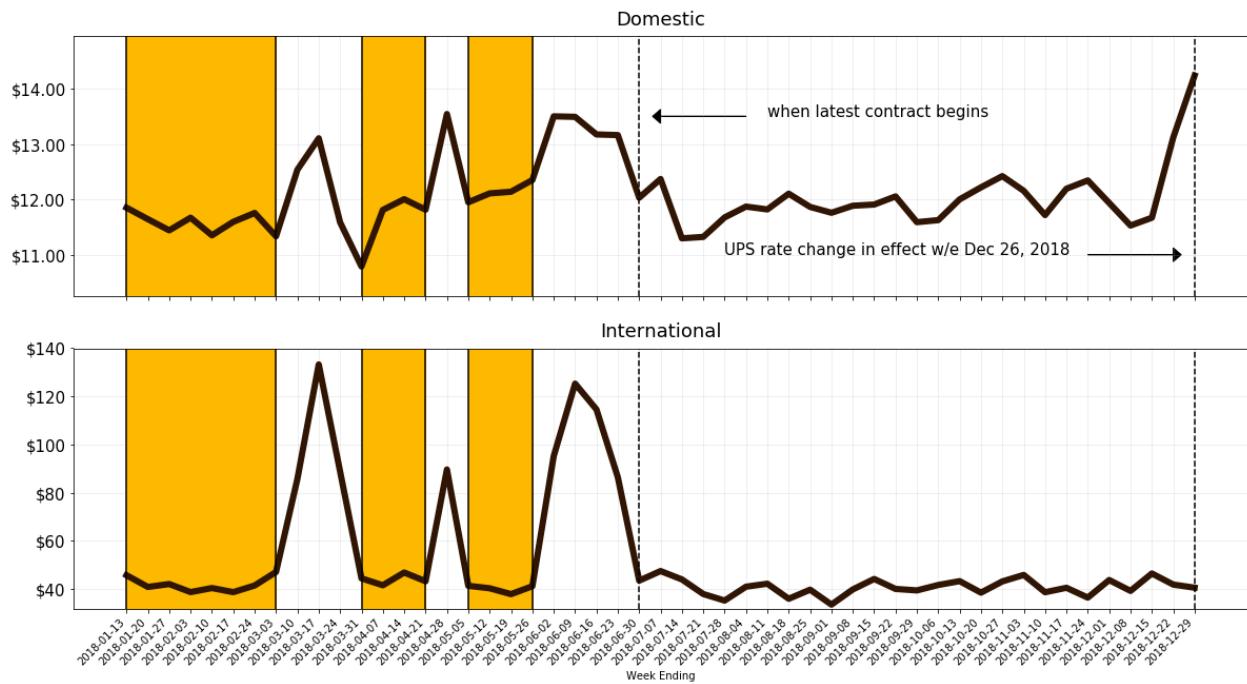
Week Ending	Rolling Avg	+/-	Tier	Avg Domestic Charge	Avg International Charge
2018-12-29	\$90,563	\$7,571	5th	\$14.24	\$40.52
2018-12-22	\$92,336	\$7,719	5th	\$13.12	\$41.81
2018-12-15	\$91,960	\$7,688	5th	\$11.67	\$46.42

UPS and DHL Avg Charge for International

Considering only international shipments over the most recent three months, the average charge for a DHL package is between \$38.29 and \$40.06 while for UPS it is between \$39.64 and \$42.85

UPS Avg Charge Over Time

Avg UPS Charge per Region Over Time Since Jan 2018
Yellow shading represents a ramp-up period



End of report