Fedor Glubokov

Juinior Data Scientist

I'm person with mathematical, IT and economical education from highly rated international schools and course providers (MIT, Harvard, Lomonosov Moscow State University, Plekhanov university of economics, IBM). Has rich exprience in business at top international companies (Huawei, Philips, Yamaha), where showed continuous business growth. Looking for position of junior data scientist or junior machine learning engineer.

✉ fglubokov@gmail.com

📍 Moscow, Russia

🗘 github.com/Fedorglubokov

📱 +7(977) 728-75-78

in linkedin.com/in/fedor-glubokov-27a0b13

EDUCATION

Physics
Lomonosov Moscow State University

09/2001 - 02/2007   *Moscow, Russia, GPA 4.0/5.0*

Economics
PLEKHANOV Russian University of Economics

09/2009 - 02/2010   *Moscow, Russia GPA 5.0/5.0*

PERSONAL PROJECTS

Analysis of housing prices in Boston, MA (10/2021)
- Used dataset http://lib.stat.cmu.edu/datasets/boston to analyse housing pricing in Boston based on given set of features. Used regression OLS statistical model and Pyhton libraries: Pandas, Seaborn, Matplotlib, Statsmodels, Scipy.
  https://github.com/Fedorglubokov/Housing-prices-in-Boston-MA

Tesla and GameStop Financial data visualization (10/2021)
- Extracting Tesla and GameStop financial data from Yahoo.Finance and displaying it; therefore correct decisions based on the data can be made.
  https://github.com/Fedorglubokov/Financial_data_visualization

WORK EXPERIENCE

Senior key account manager
Huawei

08/2017 - 06/2021

Achievements/Tasks
- Analyzed market situation and found main focus points for Huawei laptops and tablets; created sales, margin, tender policy => achieved additional +15% to current business revenue from scratch
- Analyzed sales, profit and loss data, found correlations between sales and promo timing, margin and product group=> focused resources on more profitable business => achieved margin growth 9 times in 1 year, revenue growth 15%

SKILLS

Python   NumPy   Pandas   Git   Linux

PyCharm   CLion   Linear algebra   Statistics

ACHIEVEMENTS

Shining new star award (12/2017)

Winner of CBG President's team award (06/2018)

CERTIFICATES

Statistics for Data Science from IBM (10/2021)

Pyhton for Data Science from IBM (10/2021)

LANGUAGES

English
Full Professional Proficiency

Russian
Native or Bilingual Proficiency

Spanish
Elementary Proficiency