Amir Ahmedzyanov

Contact

[Email](#)
[LinkedIn](#)

Education

[Siberian State University of Telecommunications and Information Sciences](#)
Bachelor's degree, (2007 - 2012)

Languages

- Russian – Native
- English – C1

Hobbies

- 📖 Reading
- 🗓️ IT events organizing

References

Olga Gubina
Tech Product Manager Lead
[Practicum by Yandex](#)
Facebook

Julia Malinina
CEO
[SETRONICA](#)
LinkedIn

Summary

8 years of experience in IT. During this time, I created and managed a bunch of different products mostly in B2B area (CRM; Billings; ERP, etc.). Worked my way up from System Analyst to Product Manager.

Skill Highlights

- Market research
- Agile Methodologies
- System Analysis
- Startup's development
- Quantitative and qualitative research
- Requirements analysis
- Process design

Experience

Technical Product Manager - 04/2021 – present
[Practicum by Yandex](#) *(edtech)*, Moscow, Russia
Improvement student and team experience in payments, payrolls, sales, etc.
- Reduced support tickets by 30% (process automation)
- Acquirer change gave EBITDA savings

Product Manager - 11/2018 – 04/2021
[SETRONICA](#) *(software development)*, Ljubljana, Slovenia
Internal product accelerator creation and managing
- Accelerator team launching (developers, analysts, sales, designers)
- 98 product ideas; 20 validated; 3 products launched ([Workforces.AI](#); [Storeditor.com](#); [Peppol converter](#))

Head - 10/2018 - Present
[IT-analyst NSK community](#) *(edtech)*, Novosibirsk, Russia
Managing and growing independent IT analyst community.
- Growing from zero to 600+ members

System Analyst Lead - 02/2018 – 11/2018
[MTS Group](#) *(telecom)*, Novosibirsk, Russia
Setting up System analyst teamwork for base station monitoring telecom product
- Managed the team of four System analysts (mentoring; processes; templates, etc.)

System Analyst - 06/2016 – 11/2017
[Hearst Shkulev Digital](#) *(media)*, Novosibirsk, Russia
Requirements elicitation and analysis for Billing and CRM system
- Increased integrations coverage (telephonic, BI, conversation scripts, etc.)

Associate Product Manager - 06/2013 – 03/2016
[MegaFon](#) *(telecom)*, Novosibirsk, Russia
Improving, supporting, and creating new VAS B2C products
- Grow of "Promised payment" feature EBITDA +7%
- Delivered a new service: «Live balance: internet»