

# Lecture 7

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## **Risk and Return**

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# Motivation

NPV and other valuation techniques need required rate of return

- opportunity cost
- risk-adjusted discount rate
- determined by “the market”
- how?

Introduce risk into the valuation process

- what the stock returns have been historically?
- how to measure risk and how risky are stocks?
- how to estimate the required rate of return for a given level of risk?

# Two Lessons from Market History

- Lessons from capital market history
  - There is a reward for bearing risk
  - The greater the potential reward, the greater the risk
  - This is called the risk-return trade-off

# Lecture Outline

- Historical Returns
  - Returns
    - risky assets on average earn a risk premium
  - Risk
    - The greater the potential reward, the greater is the risk
  - More about returns
    - Arithmetic vs. Geometric returns
- Expected Returns
  - Single asset
  - Portfolio

# Investment Returns

Return on your investment: gain (or loss) from that investment

Historical return (*realized return*): the *past* gain (or loss) of an investment that actually occurred

Expected return: the gain or loss that an investor *anticipates* on an investment

Returns can be expressed in:

- Dollar returns: Amount received – Amount invested
- Percentage returns:  $(\text{Amount received} - \text{Amount invested}) / \text{Amount invested}$

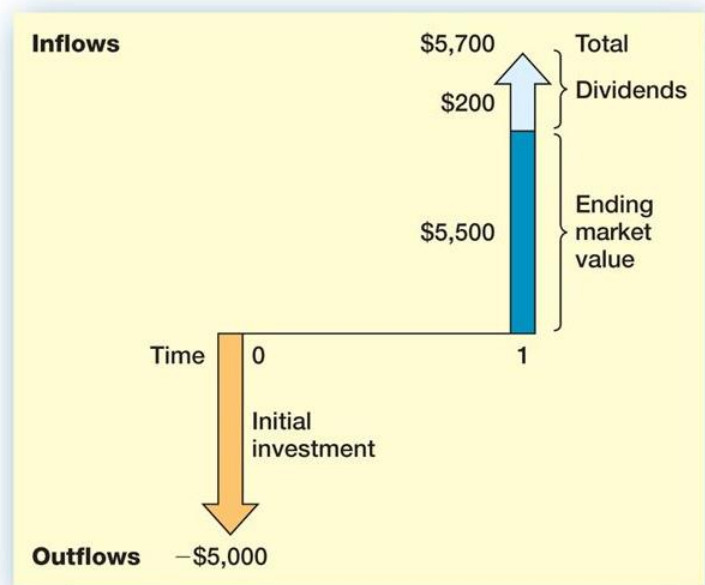
# Dollar Returns

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- Total dollar return =  
income from investment  
+ capital gain (loss) due to change in price

# Dollar Return Example

Suppose at the beginning of the year, you purchased 1,000 shares of at \$5 per share. Over the year, the stock paid a dividend of \$0.2 per share. It is now year-end, the value of the stock has risen to \$5.5 per share. What is your total dollar return?



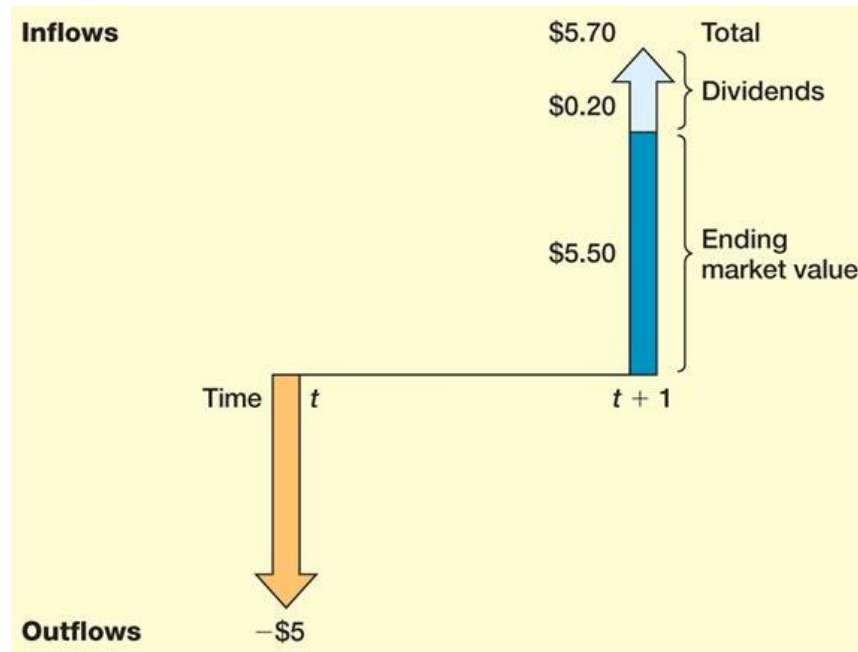
- Dividend =  $\$0.20 \times 1000 = \$200$
- Capital Gain =  $(\$5.50 - \$5) \times 1000 = \$500$
- Total dollar return = Dividend income + Capital Gain =  $\$200 + \$500 = \$700$

# Percentage Return

- Total percentage return = dividend yield + capital gains yield
- Dividend yield =  $\text{income} / \text{beginning price}$
- Capital gains yield =  $(\text{ending price} - \text{beginning price}) / \text{beginning price}$



# Percentage Return Example

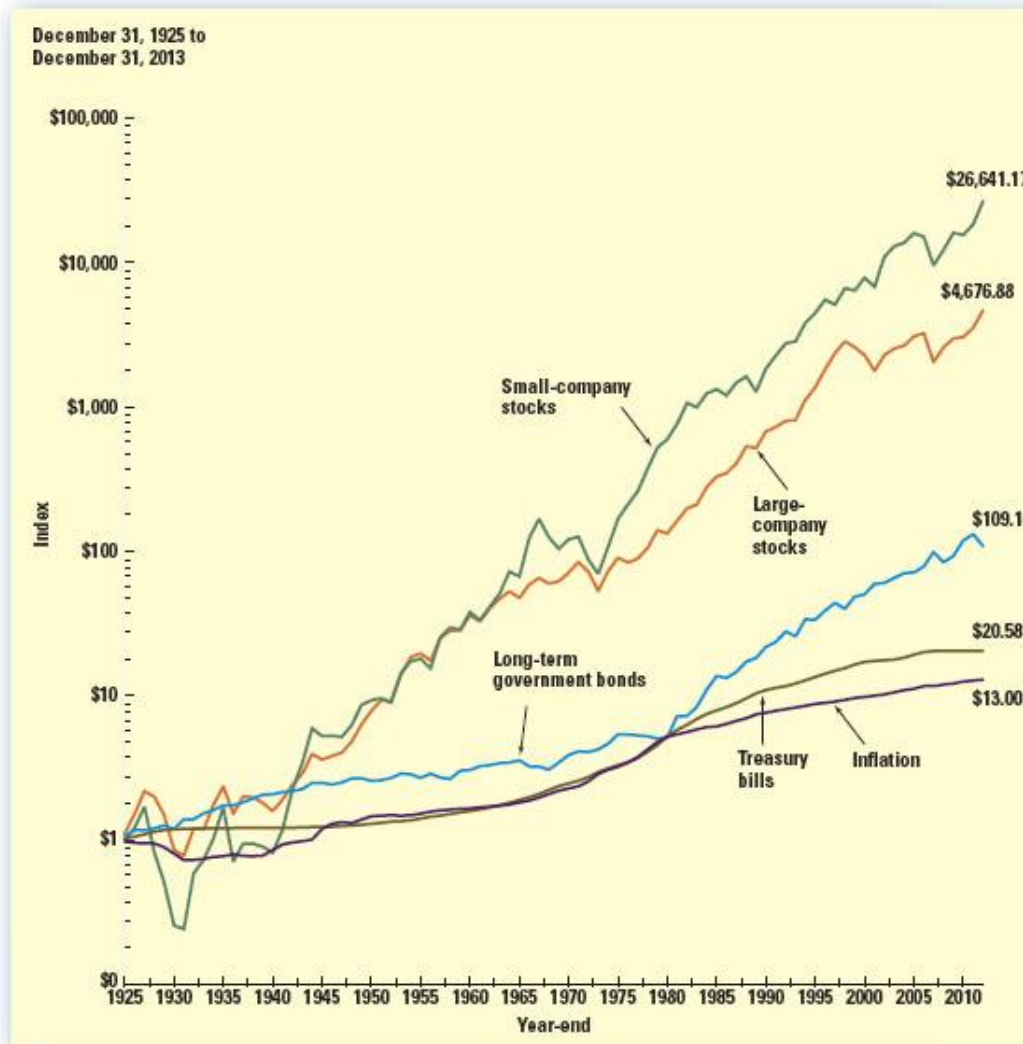


- Dividend yeild =  $\frac{0.20}{5} = 4\%$
- Capital gain yeild =  $\frac{(5.50-5)}{5} = 10\%$
- Total percentage return =  
Dividend yield + Capital gain yield =  $4\% + 10\% = 14\%$

# The Importance of Financial Markets

- Financial markets allow companies, governments and individuals to increase their utility
- Financial markets also provide us with information about the returns that are required for various levels of risk

# Return of Various Investments



# Average Return

We use the *historical data* on an asset:

- **Arithmetic Average Return:** the return earned in an average period over a multiple periods.

$$\text{Arithmetic Average Return} = \bar{R} = \frac{1}{T} (R_1 + R_2 + \cdots R_T)$$

where  $R_t$  is the historical return of a security in period  $t$ , and  $T$  is the total number of historical periods

# Average Return Example

| Year End | S&P 500 Index | Dividends Paid* | S&P 500 Realized Return |
|----------|---------------|-----------------|-------------------------|
| 2001     | 1148.08       |                 |                         |
| 2002     | 879.82        | 14.53           | −22.1%                  |
| 2003     | 1111.92       | 20.80           | 28.7%                   |
| 2004     | 1211.92       | 20.98           | 10.9%                   |
| 2005     | 1248.29       | 23.15           | 4.9%                    |
| 2006     | 1418.30       | 27.16           | 15.8%                   |
| 2007     | 1468.36       | 27.86           | 5.5%                    |
| 2008     | 903.25        | 21.85           | −37.0%                  |
| 2009     | 1115.10       | 27.19           | 26.5%                   |
| 2010     | 1257.64       | 25.44           | 15.1%                   |
| 2011     | 1257.60       | 26.59           | 2.1%                    |
| 2012     | 1426.19       | 32.67           | 16.0%                   |
| 2013     | 1848.36       | 39.75           | 32.4%                   |
| 2014     | 2058.90       | 42.47           | 13.7%                   |

$$\bar{R} = \frac{1}{13} (-0.221 + 0.287 + 0.109 + 0.109 + 0.158 + 0.055 - 0.370 + 0.265 + 0.151 + 0.021 + 0.160 + 0.324 + 0.137) = 8.7\%$$

# Risk Premium

**Risk premium:** the return difference between a risk-bearing security and a risk-free security

**Risk-free return:** return on Treasury bills

| Investment                 | Average Return | Risk Premium |
|----------------------------|----------------|--------------|
| Large Stocks               | 12.1%          | 8.6%         |
| Small Stocks               | 16.9%          | 13.4%        |
| Long-term Corporate Bonds  | 6.3%           | 2.8%         |
| Long-term Government Bonds | 5.9%           | 2.4%         |
| U.S. Treasury Bills        | 3.5%           | 0.0%         |

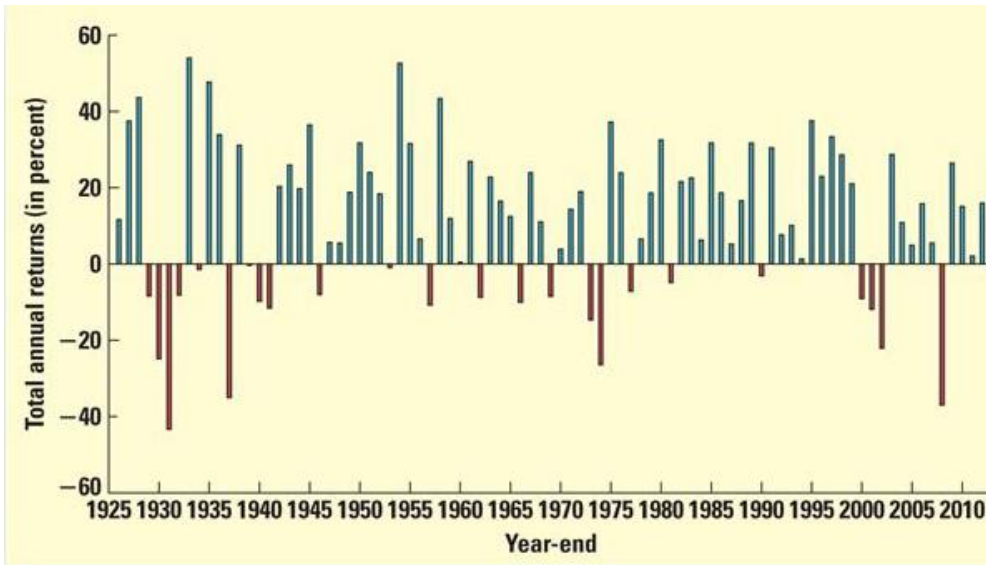
Based on 1926-2013

**Our first lesson: risky assets on average earn a risk premium**

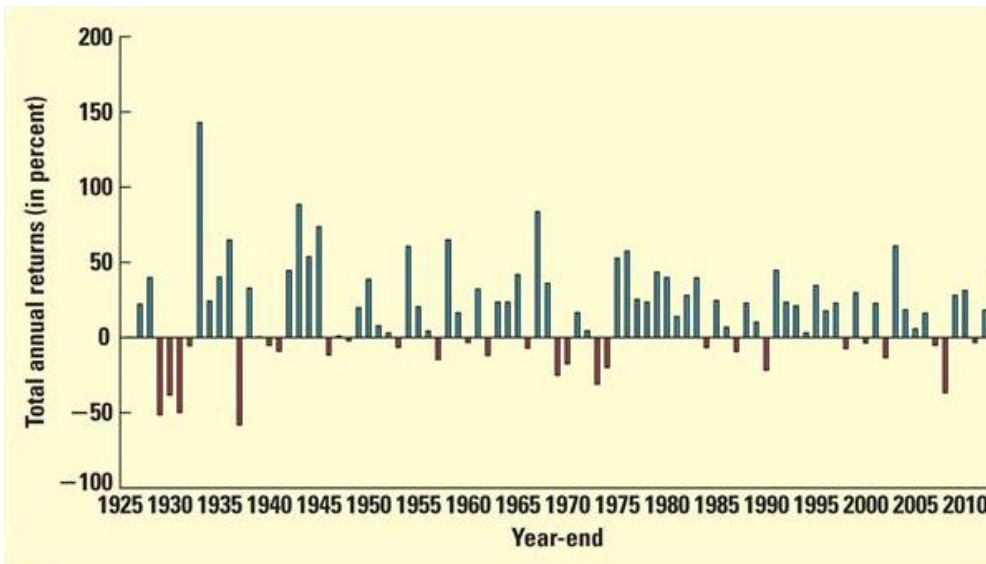
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  - Returns
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# Historical Year-by-Year Return



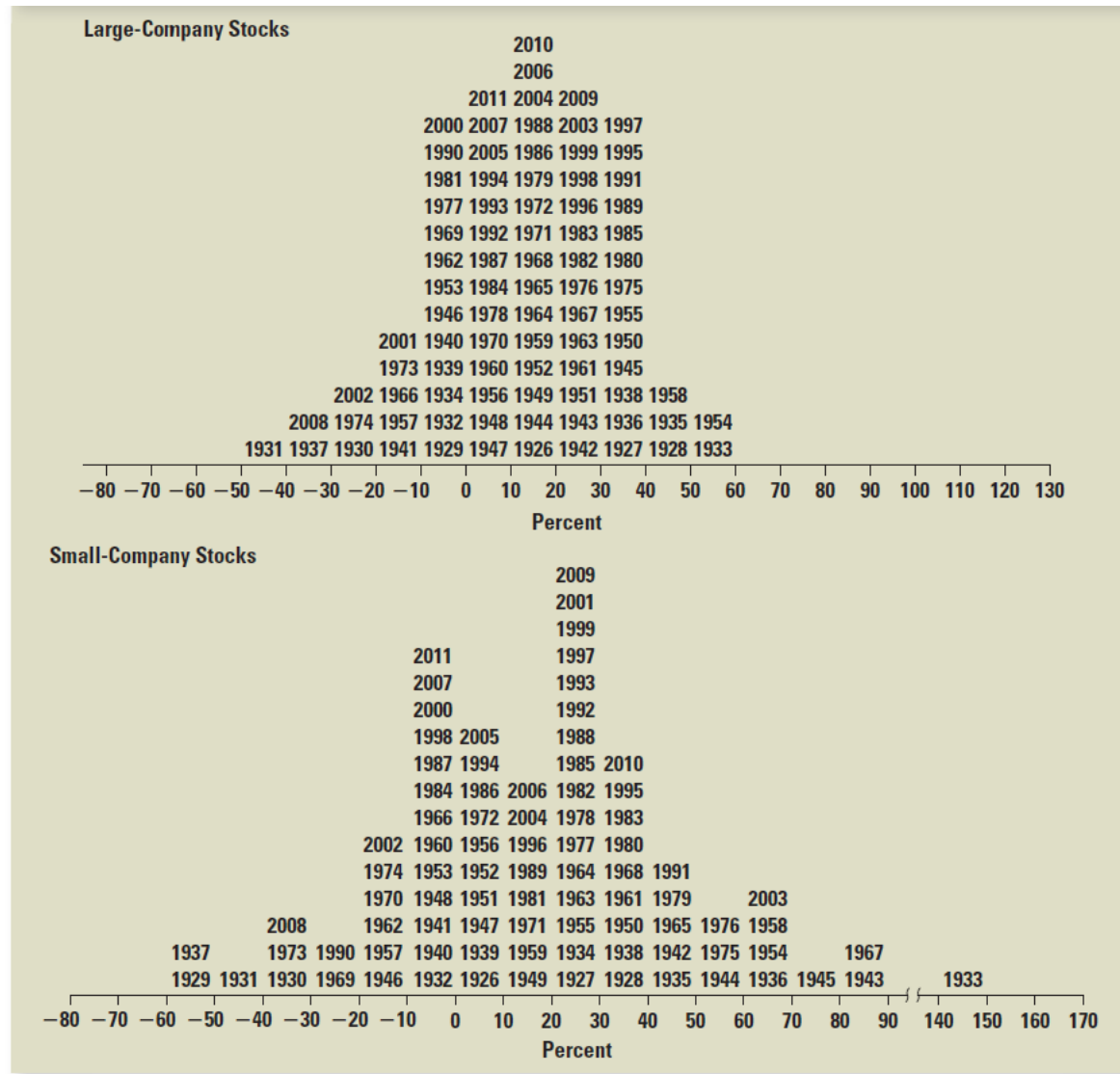
Large Company  
Common Stocks



Small Company  
Common Stocks



# Frequency Distribution of Returns



# Volatility

We need to qualify the dispersion of returns

We use **variance** or its square root, the **standard deviation**, as measures for volatility

**Variance:**

$$Var(R) = \sigma^2 = \frac{1}{T-1} [(R_1 - \bar{R})^2 + \dots + (R_T - \bar{R})^2]$$

where  $\bar{R}$  is the arithmetic average return

**Standard Deviation:**

$$SD(R) = \sigma = \sqrt{Var(R)}$$

# Variance and Standard Deviation Example

| Year End | S&P 500 Index | Dividends Paid* | S&P 500 Realized Return |
|----------|---------------|-----------------|-------------------------|
| 2001     | 1148.08       |                 |                         |
| 2002     | 879.82        | 14.53           | -22.1%                  |
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From Page 13, we already calculated that  $\bar{R} = 8.7\%$ .

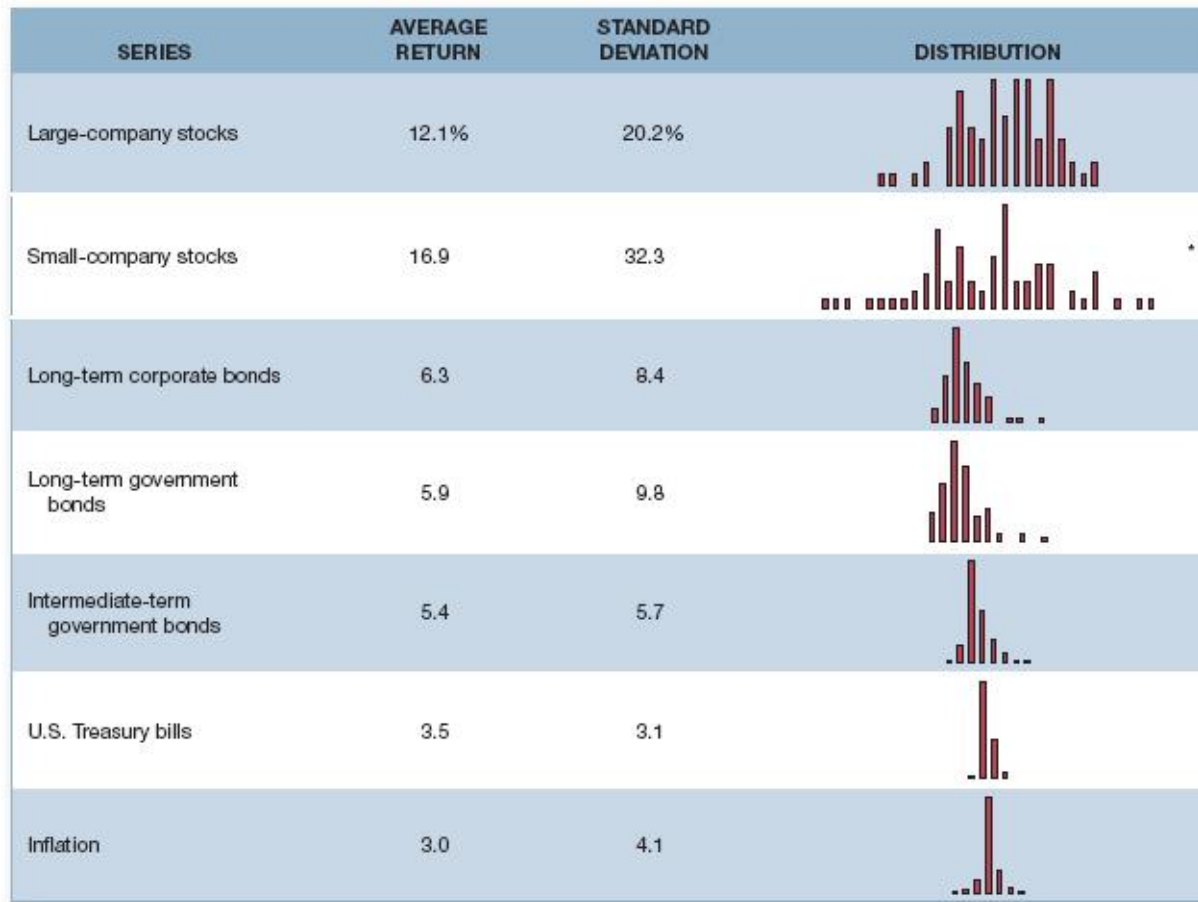
$$\begin{aligned}
 Var(R) &= \frac{1}{T-1} [(R_1 - \bar{R})^2 + \dots + (R_T - \bar{R})^2] \\
 &= \frac{1}{13-1} [(-0.221 - 0.087)^2 + (0.287 - 0.087)^2 + \dots + (0.137 - 0.087)^2] \\
 &= 0.038
 \end{aligned}$$

The volatility or standard deviation is therefore  $SD(R) = \sqrt{Var(R)} = \sqrt{0.038} = 19.5\%$

# Risk

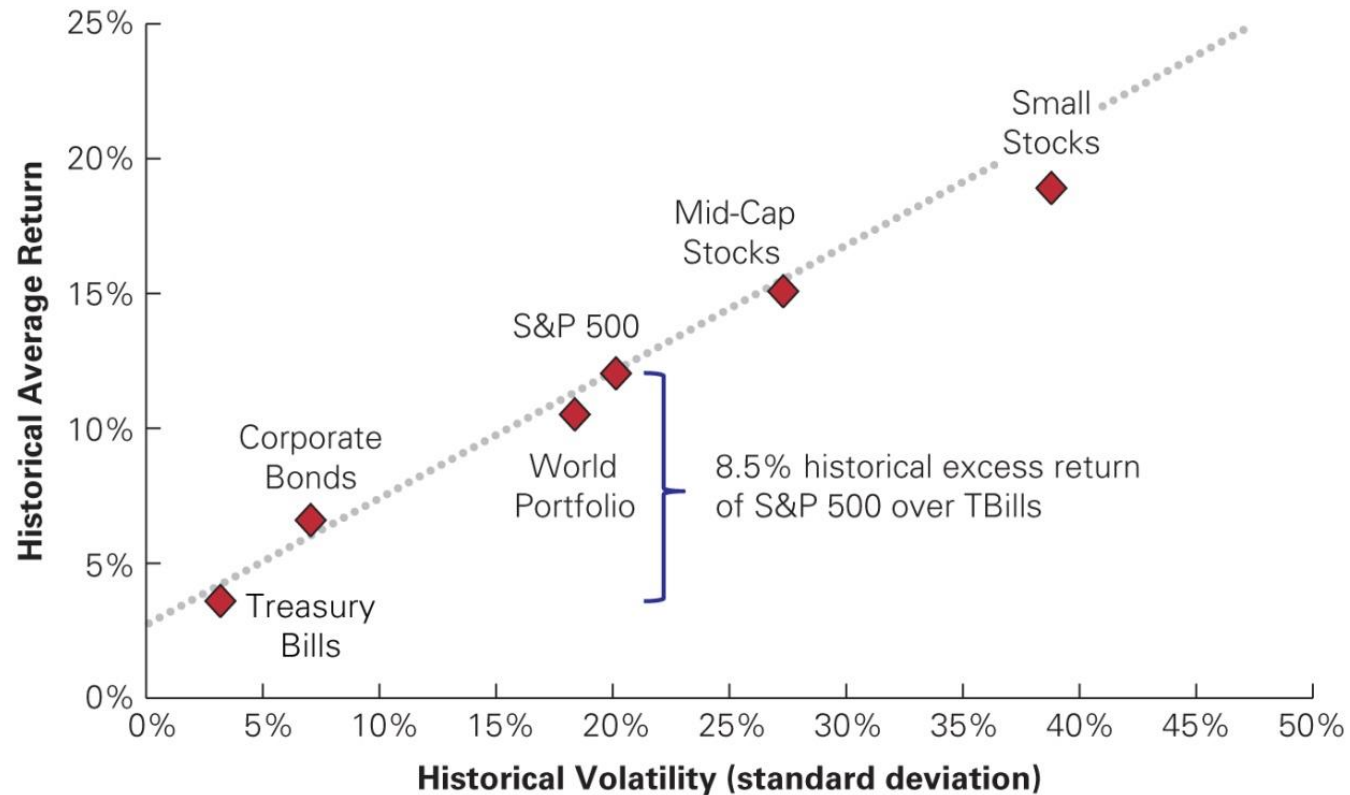
- Risk is the *uncertainty* associated with *future possible outcomes*.
- Investment risk refers to the potential for your investment return to fluctuate (go up or down) in value from period to period.
- The greater the volatility, the greater the uncertainty
- We can use *historical* variance or standard deviation as a measure for uncertainty
  - $Var(R) = \sigma^2 = \frac{1}{T-1} [(R_1 - \bar{R})^2 + \dots + (R_T - \bar{R})^2]$
  - how much on average the realized returns tend to deviate from the historical mean
  - how much we should **expect to be surprised**
  - a measure of **uncertainty = risk**

# Risk and Return



**Our second lesson: The greater the potential reward, the greater is the risk**

# Trade-off Between Risk and Return



Source: CRSP, Morgan Stanley Capital International

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# More About Returns

Suppose two years ago you and a friend both invested \$100 each in two different investment funds.

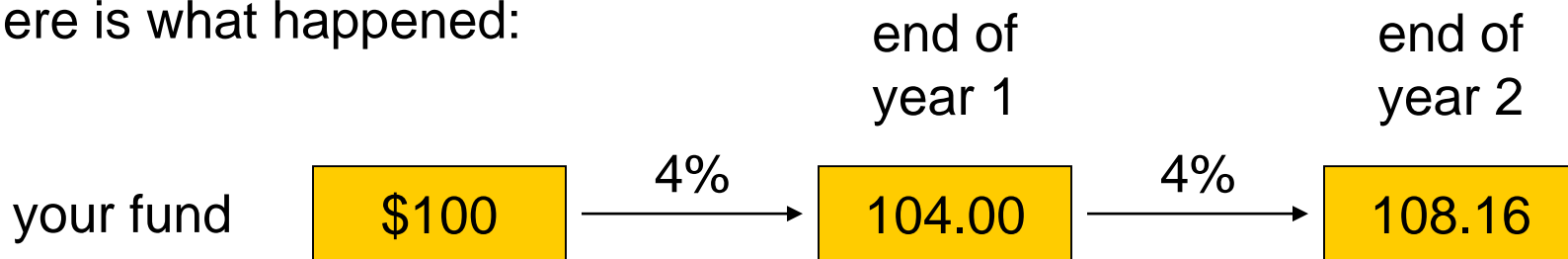
While your own fund earned a steady return on investment of 4% in both years, your friend's fund lost 16% in the first year, but managed to gain 24% over the second year.

What are the arithmetic average returns for the two funds? Will both of you walk away with the same amount of money?

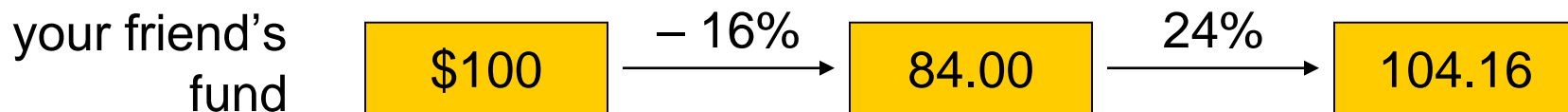


# Arithmetic Average Return

Here is what happened:



$$\text{arithmetic average return} = (4\% + 4\%) / 2 = 4\%$$



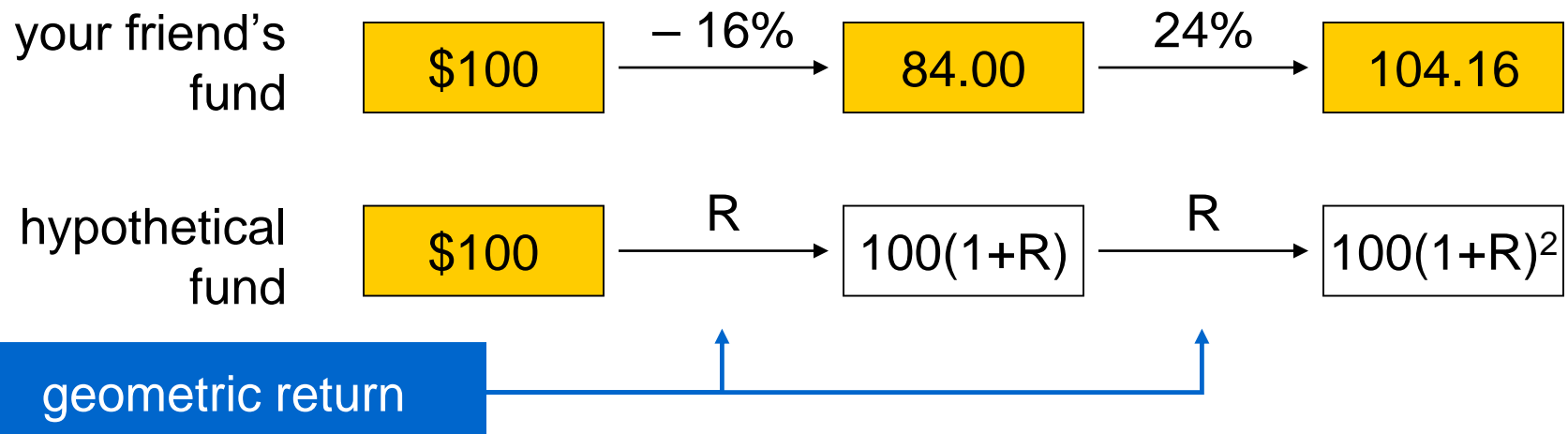
$$\text{arithmetic average return} = (-16\% + 24\%) / 2 = 4\%$$

- A large loss, followed by an even bigger gain is not the same as two moderate gains of average size!

# Geometric Average Return

How can we capture this? Consider a hypothetical fund:

- the fund earns the same return  $R$  in both years
- what value must  $R$  take so that the final fund value is the same as that of your friend's fund?

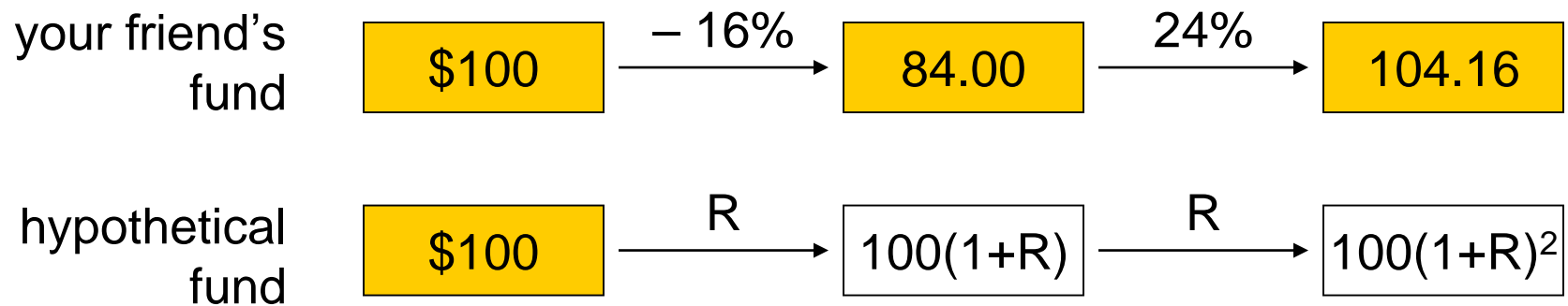


$$100 \times (1 - 16\%) \times (1 + 24\%) = 100 \times (1 + R)^2 \quad R = 2.06\%$$

# Geometric Average Return

How can we capture this? Consider a hypothetical fund:

- the fund earns the same return  $R$  in both years
- what value must  $R$  take so that the final fund value is the same as that of your friend's fund?



geometric return

$$(1 + R_1) \times (1 + R_2) = (1 + R)^2$$

# Geometric Average Return

**Geometric Average Return:** the average *compound* return earned per period over multiple periods

$$\text{Geometric Average Return} = [(1 + R_1) \times (1 + R_2) \times \cdots \times (1 + R_T)]^{1/T} - 1$$

# Arithmetic vs Geometric Return

- Arithmetic average – return earned in an average period over multiple periods
- Geometric average – average compound return per period over multiple periods
- Which is better?
  - The arithmetic average is overly optimistic for long horizons
  - The geometric average will be less than the arithmetic average unless all the returns are equal (i.e. zero volatility)
  - The greater the volatility the greater the difference between arithmetic and geometric returns
  - When it comes to investment returns and retirement planning it is compounded (geometric) returns that matter

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# Expected Return

Which stock to invest on?

- It depends on the *expected* return, which is the return that an investor anticipate in the *future*.

**How to estimate expected return?**

Method 1

- Use historical returns

$$- E(R) = \frac{1}{T} (R_1 + R_2 + \cdots R_T)$$

Method 2

- Forecast future states of the economy, probability of each state, and asset return in each state

# Expected Return and Variance

## Using Probabilities

The **expected return** is defined as the probability-weighted average of all possible returns

- $E(R) = \sum_{s=1}^S p_s R_s$
- where there are  $S$  possible states of the economy,  $s=1,2,\dots,S$
- $p_s$  is the probability that state  $s$  occurs
- $R_s$  is the return in state  $s$

**Variance** can be computed as:

- $Var(R) = \sigma^2 = \sum_{s=1}^S p_s [R_s - E(R)]^2$



# Expected Return and Variance Example

| scenario  | prob | gold stock | auto stock |
|-----------|------|------------|------------|
|           |      | return     | return     |
| recession | 0.25 | + 13%      | – 13%      |
| normal    | 0.50 | + 7%       | + 17%      |
| boom      | 0.25 | – 11%      | + 27%      |

# Expected Return and Variance Example

## Example Cont' d

| scenario        | prob | gold stock |        |                  | auto stock |  |
|-----------------|------|------------|--------|------------------|------------|--|
|                 |      |            | return |                  | return     |  |
| recession       | 0.25 | ×          | + 13%  | = + 3.25%        | – 13%      |  |
| normal          | 0.50 | ×          | + 7%   | = + 3.50%        | + 17%      |  |
| boom            | 0.25 | ×          | – 11%  | = – 2.75%        | + 27%      |  |
|                 |      |            |        | <u>= + 4.00%</u> |            |  |
| expected return |      |            | + 4%   | ←                | + 12%      |  |

# Expected Return and Variance Example

## Example Cont' d

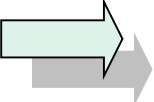
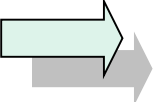
| scenario        | prob | gold stock                     |                              | auto stock |  |
|-----------------|------|--------------------------------|------------------------------|------------|--|
|                 |      | return                         |                              | return     |  |
| recession       | 0.25 | $\times$                       | $(+13\% - 4\%)^2 = 0.002025$ | $-13\%$    |  |
| normal          | 0.50 | $\times$                       | $(+7\% - 4\%)^2 = 0.000450$  | $+17\%$    |  |
| boom            | 0.25 | $\times$                       | $(-11\% - 4\%)^2 = 0.005625$ | $+27\%$    |  |
|                 |      | <u><math>= 0.008100</math></u> |                              |            |  |
| expected return |      | + 4%                           |                              | + 12%      |  |
| variance        |      | 0.0081                         |                              | 0.0225     |  |

# Expected Return and Variance Example

## Example Cont' d

| scenario             | prob | gold stock                        | auto stock    |
|----------------------|------|-----------------------------------|---------------|
|                      |      | return                            | return        |
| recession            | 0.25 | + 13%                             | – 13%         |
| normal               | 0.50 | + 7%                              | + 17%         |
| boom                 | 0.25 | – 11%                             | + 27%         |
| expected return      |      | + 4%                              | + 12%         |
| <b>St. deviation</b> |      | $\sqrt{0.0081} = 0.09$<br>$= 9\%$ | 0.0225<br>15% |

# Risk and Return Common Fallacies

- Is the expected return always the most likely outcome?  for some distributions yes, but not always (e.g. rolling a dice)
- Are extreme (high/low) returns always less likely?  usually yes, but not always, also depends on distribution

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# Portfolio Expected Return

**Portfolio** is a group of assets held by an investor

## Expected Return of a Portfolio:

$$E(R_p) = w_1 \times E(R_1) + w_2 \times E(R_2) + \cdots + w_n \times E(R_n)$$

- $n$  is the total number of assets in the portfolio
- $w_i$  is the portfolio weight of asset  $i$  (percentage of investment in asset  $i$ )
- $E(R_i)$  is the expected return of asset  $i$
- $w_1 + w_2 + \cdots + w_n = 1$

# Portfolio Expected Return Example

Form a portfolio: invest 75% in gold stock, 25% in auto stock,

↘  
portfolio  
return

| scenario        | prob | <u>gold</u><br>return | <u>auto</u><br>return  | <u>portfolio</u><br>return |
|-----------------|------|-----------------------|------------------------|----------------------------|
| recession       | 0.25 | 13%                   | – 13%                  |                            |
| normal          | 0.50 | 7%                    | + 17%                  |                            |
| boom            | 0.25 | – 11%                 | + 27%                  |                            |
| <hr/>           |      |                       |                        |                            |
| expected return |      | $0.75 \times + 4\%$   | $+ 0.25 \times + 12\%$ | $= 6.0\%$                  |



# Portfolio Expected Return Example

We can treat the portfolio as a single asset

*Form a portfolio: invest 75% in gold stock, 25% in auto stock,*



| scenario        | prob |   | <div>gold</div> <div>return</div>           |          | <div>auto</div> <div>return</div> |     | <div>portfolio</div> <div>return</div> |        |
|-----------------|------|---|---|----------|-----------------------------------|-----|--|--------|
| recession       | 0.25 | ( | 0.75 × + 13%                                | + 0.25 × | − 13%                             | ) = | + 6.5%                                 |        |
| normal          | 0.50 | ( | 0.75 × + 7%                                 | + 0.25 × | + 17%                             | ) = | + 9.5%                                 |        |
| boom            | 0.25 | ( | 0.75 × − 11%                                | + 0.25 × | + 27%                             | ) = | − 1.5%                                 |        |
| expected return |      |   | 0.25 × 6.5% + 0.50 × 9.5% + 0.25 × (− 1.5%) |          |                                   |     |  | = 6.0% |

# Portfolio Expected Return and Variance

We can treat the portfolio as a single asset

*Form a portfolio: invest 75% in gold stock, 25% in auto stock*



| scenario           | prob |   | <div>gold</div> <div>return</div> |          | <div>auto</div> <div>return</div> |     | <div>portfolio</div> <div>return</div> |
|--------------------|------|---|-----------------------------------|----------|-----------------------------------|-----|--|
| recession          | 0.25 | (   | 0.75 × + 13%                      | + 0.25 × | − 13%                             | ) = | + 6.5%                                 |
| normal             | 0.50 | (   | 0.75 × + 7%                       | + 0.25 × | + 17%                             | ) = | + 9.5%                                 |
| boom               | 0.25 | (   | 0.75 × − 11%                      | + 0.25 × | + 27%                             | ) = | − 1.5%                                 |
| expected return    |      | 0.25 × 6.5% + 0.50 × 9.5% + 0.25 × (− 1.5%)   |                                   |          |                                   |     | = 6.0%                                 |
| variance           |      | 0.25 × (6.5% − 6%) <sup>2</sup> + 0.50 × (9.5% − 6%) <sup>2</sup> + 0.25 × (− 1.5% − 6%) <sup>2</sup> |                                   |          |                                   |     | = 0.002025                             |
| standard deviation |      | $\sqrt{0.002025}$   |                                   |          |                                   |     | 4.5%                                   |

# Summary

- Investors face a trade-off between risk and expected return.
  - The greater the potential reward, the greater the risk
- Expected return and risk can be estimated from historical averages or from forecasting the probabilities of future economy states
  - from historical averages:
    - $E(R) = \frac{1}{T} (R_1 + R_2 + \cdots R_T)$
    - $Var(R) = \sigma^2 = \frac{1}{T-1} [(R_1 - \bar{R})^2 + \cdots + (R_T - \bar{R})^2]$
  - from forecasting the probabilities of future economy states
    - $E(R) = \sum_{s=1}^S p_s R_s$
    - $Var(R) = \sigma^2 = \sum_{s=1}^S p_s [R_s - E(R)]^2$
- Expected return for a portfolio:
  - $E(R_p) = w_1 \times E(R_1) + w_2 \times E(R_2) + \cdots + w_n \times E(R_n)$