# MSDS 601 | Fall 2023 | Final Project

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9.2 Sale price greater than or equal to median sale price

## 1.0 Description of your dataset: resource, dimension, variable description, etc.

<u>Resource:</u> Kaggle's House Prices - Advanced Regression Techniques (<u>Link</u>). We used the training dataset.

Dimension: 1460 rows x 81 columns

## Variable description:

- 1. [Target Variable] SalePrice the property's sale price in dollars
- 2. MSSubClass: The type of dwelling
- 20 1-STORY 1946 & NEWER ALL STYLES 30 1-STORY 1945 & OLDER 40 1-STORY W/FINISHED ATTIC ALL AGES 45 1-1/2 STORY - UNFINISHED ALL AGES 50 1-1/2 STORY FINISHED ALL AGES 60 2-STORY 1946 & NEWER 70 2-STORY 1945 & OLDER 75 2-1/2 STORY ALL AGES 80 SPLIT OR MULTI-LEVEL 85 SPLIT FOYER 90 **DUPLEX - ALL STYLES AND AGES** 120 1-STORY PUD (Planned Unit Development) - 1946 & NEWER 150 1-1/2 STORY PUD - ALL AGES 160 2-STORY PUD - 1946 & NEWER

PUD - MULTILEVEL - INCL SPLIT LEV/FOYER

2 FAMILY CONVERSION - ALL STYLES AND AGES

- 3. MSZoning: The general zoning classification
- A Agriculture C Commercial

180

190

- FV Floating Village Residential
- I Industrial
- RH Residential High Density
  RL Residential Low Density
  RP Residential Low Density Park
  RM Residential Medium Density
- 4. LotFrontage: Linear feet of street connected to property
- 5. LotArea: Lot size in square feet
- 6. Street: Type of road access

Grvl Gravel Pave Paved

## 7. Alley: Type of alley access

Grvl Gravel Pave Paved

NA No alley access

## 8. LotShape: General shape of property

Reg Regular

IR1 Slightly irregularIR2 Moderately Irregular

IR3 Irregular

## 9. LandContour: Flatness of the property

Lvl Near Flat/Level

Bnk Banked - Quick and significant rise from street grade to building

HLS Hillside - Significant slope from side to side

Low Depression

## 10. Utilities: Type of utilities available

AllPub All public Utilities (E,G,W,&S)

NoSewr Electricity, Gas, and Water (Septic Tank)

NoSeWa Electricity and Gas Only

ELO Electricity only

## 11. LotConfig: Lot configuration

Inside Inside lot Corner Corner lot CulDSac Cul-de-sac

FR2 Frontage on 2 sides of property FR3 Frontage on 3 sides of property

## 12. LandSlope: Slope of property

Gtl Gentle slope Mod Moderate Slope Sev Severe Slope

## 13. Neighborhood: Physical locations within Ames city limits

Blmngtn Bloomington Heights

Blueste Bluestem
BrDale Briardale
BrkSide Brookside
ClearCr Clear Creek
CollgCr College Creek
Crawfor Crawford

Crawfor Crawford Edwards Edwards Gilbert Gilbert

IDOTRR Iowa DOT and Rail Road

MeadowV Meadow Village

Mitchel Mitchell
Names North Ames
NoRidge Northridge
NPkVill Northpark Villa
NridgHt Northridge Heights
NWAmes Northwest Ames

OldTown Old Town

SWISU South & West of Iowa State University

Sawyer Sawyer
SawyerW Sawyer West
Somerst Somerset
StoneBr Stone Brook
Timber Timberland
Veenker Veenker

## 14. Condition1: Proximity to main road or railroad

Artery Adjacent to arterial street Feedr Adjacent to feeder street

Norm Normal

RRNn Within 200' of North-South Railroad RRAn Adjacent to North-South Railroad

PosN Near positive off-site feature--park, greenbelt, etc.

PosA Adjacent to postive off-site feature RRNe Within 200' of East-West Railroad RRAe Adjacent to East-West Railroad

#### 15. Condition2: Proximity to main road or railroad (if a second is present)

Artery Adjacent to arterial street Feedr Adjacent to feeder street

Norm Normal

RRNn Within 200' of North-South Railroad

RRAn Adjacent to North-South Railroad

PosN Near positive off-site feature--park, greenbelt, etc.

PosA Adjacent to postive off-site feature RRNe Within 200' of East-West Railroad RRAe Adjacent to East-West Railroad

## 16. BldgType: Type of dwelling

1Fam Single-family Detached

2FmCon Two-family Conversion; originally built as one-family dwelling

Duplx Duplex

TwnhsE Townhouse End Unit
TwnhsI Townhouse Inside Unit

#### 17. HouseStyle: Style of dwelling

1Story One story

1.5Fin One and one-half story: 2nd level finished1.5Unf One and one-half story: 2nd level unfinished

2Story Two story

2.5Fin Two and one-half story: 2nd level finished2.5Unf Two and one-half story: 2nd level unfinished

SFoyer Split Foyer SLvl Split Level

## 18. OverallQual: Overall material and finish quality

- 10 Very Excellent
- 9 Excellent
- 8 Very Good
- 7 Good
- 6 Above Average
- 5 Average
- 4 Below Average
- 3 Fair
- 2 Poor
- 1 Very Poor

#### 19. OverallCond: Overall condition rating

- 10 Very Excellent
- 9 Excellent
- 8 Very Good
- 7 Good

- 6 Above Average
- 5 Average
- 4 Below Average
- 3 Fair
- 2 Poor
- 1 Very Poor
- 20. YearBuilt: Original construction date
- 21. YearRemodAdd: Remodel date (same as construction date if no remodeling or additions)
- 22. RoofStyle: Type of roof

Flat Flat Gable Gable

Gambrel Gabrel (Barn)

Hip Hip Mansard Shed Shed

#### 23. RoofMatl: Roof material

ClyTile Clay or Tile

CompShg Standard (Composite) Shingle

Membran Membrane

Metal Metal Roll Roll

Tar&Grv Gravel & Tar WdShake Wood Shakes WdShngl Wood Shingles

## 24. Exterior1st: Exterior covering on house

AsbShng Asbestos Shingles

AsphShn Asphalt Shingles

BrkComm Brick Common

BrkFace Brick Face
CBlock Cinder Block
CemntBd Cement Board
HdBoard Hard Board
ImStuce Imitation Stuce

ImStucc Imitation Stucco MetalSd Metal Siding

Other Other
Plywood PreCast
Stone Stone

Stucco Stucco
VinylSd Vinyl Siding
Wd Sdng Wood Siding
WdShing Wood Shingles

#### 25. Exterior2nd: Exterior covering on house (if more than one material)

AsbShng Asbestos Shingles
AsphShn Asphalt Shingles
BrkComm Brick Common
BrkFace Brick Face
CBlock Cinder Block
CemntBd Cement Board
HdBoard Hard Board
ImStucc Imitation Stucco
MetalSd Metal Siding
Other Other

Plywood Plywood
PreCast PreCast
Stone Stone
Stucco Stucco
VinylSd Vinyl Siding
Wd Sdng Wood Siding
WdShing Wood Shingles

## 26. MasVnrType: Masonry veneer type

BrkCmn Brick Common BrkFace Brick Face CBlock Cinder Block

None None Stone Stone

27. MasVnrArea: Masonry veneer area in square feet

28. ExterQual: Exterior material quality

Ex Excellent Gd Good

TA Average/Typical

Fa Fair Po Poor

### 29. ExterCond: Present condition of the material on the exterior

Ex Excellent Gd Good

TA Average/Typical

Fa Fair Po Poor

## 30. Foundation: Type of foundation

BrkTil Brick & Tile
CBlock Cinder Block
PConc Poured Contrete

Slab Slab Stone Stone Wood Wood

## 31. BsmtQual: Height of the basement

Ex Excellent (100+ inches)
Gd Good (90-99 inches)
TA Typical (80-89 inches)
Fa Fair (70-79 inches)
Po Poor (<70 inches
NA No Basement

#### 32. BsmtCond: General condition of the basement

Ex Excellent Gd Good

TA Typical - slight dampness allowed

Fa Fair - dampness or some cracking or settling
Po Poor - Severe cracking, settling, or wetness

NA No Basement

## 33. BsmtExposure: Walkout or garden level basement walls

Gd Good Exposure

Av Average Exposure (split levels or foyers typically score average or above)

Mn Minimum Exposure

No No Exposure NA No Basement

## 34. BsmtFinType1: Quality of basement finished area

GLQ Good Living Quarters
ALQ Average Living Quarters

BLQ Below Average Living Quarters

Rec Average Rec Room

LwQ Low Quality
Unf Unfinshed
NA No Basement

35. BsmtFinSF1: Type 1 finished square feet

36. BsmtFinType2: Quality of second finished area (if present)

GLQ Good Living Quarters
ALQ Average Living Quarters

BLQ Below Average Living Quarters

Rec Average Rec Room

LwQ Low Quality
Unf Unfinshed
NA No Basement

37. BsmtFinSF2: Type 2 finished square feet

38. BsmtUnfSF: Unfinished square feet of basement area

39. TotalBsmtSF: Total square feet of basement area

40. Heating: Type of heating

Floor Floor Furnace

GasA Gas forced warm air furnace GasW Gas hot water or steam heat

Grav Gravity furnace

OthW Hot water or steam heat other than gas

Wall furnace

## 41. HeatingQC: Heating quality and condition

Ex Excellent

Gd Good

TA Average/Typical

Fa Fair Po Poor

42. CentralAir: Central air conditioning

N No

Y Yes

## 43. Electrical: Electrical system

SBrkr Standard Circuit Breakers & Romex

FuseA Fuse Box over 60 AMP and all Romex wiring (Average)
FuseF 60 AMP Fuse Box and mostly Romex wiring (Fair)
FuseP 60 AMP Fuse Box and mostly knob & tube wiring (poor)

Mix Mixed

44. 1stFlrSF: First Floor square feet45. 2ndFlrSF: Second floor square feet

46. LowQualFinSF: Low quality finished square feet (all floors)

47. GrLivArea: Above grade (ground) living area square feet

48. BsmtFullBath: Basement full bathrooms

49. BsmtHalfBath: Basement half bathrooms

50. FullBath: Full bathrooms above grade

51. HalfBath: Half baths above grade

52. Bedroom: Number of bedrooms above basement level

53. Kitchen: Number of kitchens 54. KitchenQual: Kitchen quality

Ex Excellent Gd Good

TA Typical/Average

Fa Fair Po Poor

55. TotRmsAbvGrd: Total rooms above grade (does not include bathrooms)

56. Functional: Home functionality rating

Typ Typical Functionality Min1 Minor Deductions 1 Min2 Minor Deductions 2 Mod **Moderate Deductions** Maj1 Major Deductions 1 Maj2 Major Deductions 2 Sev Severely Damaged Sal Salvage only

57. Fireplaces: Number of fireplaces 58. FireplaceQu: Fireplace quality

Ex Excellent - Exceptional Masonry Fireplace GdGood - Masonry Fireplace in main level TA Average - Prefabricated Fireplace in main living area or Masonry Fireplace in basement

Fa Fair - Prefabricated Fireplace in basement

Po Poor - Ben Franklin Stove

NANo Fireplace

59. Garage Type: Garage location

2Types More than one type of garage

Attchd Attached to home Basment Basement Garage

BuiltIn Built-In (Garage part of house - typically has room above garage)

CarPort Car Port

Detchd Detached from home

NA No Garage

60. GarageYrBlt: Year garage was built

61. GarageFinish: Interior finish of the garage

Fin Finished

RFn Rough Finished Unf Unfinished NA No Garage

62. GarageCars: Size of garage in car capacity 63. GarageArea: Size of garage in square feet

64. Garage Qual: Garage quality

Ex Excellent Gd Good

TA Typical/Average

Fa Fair Po Poor

NA No Garage

65. GarageCond: Garage condition

Ex Excellent Gd Good

TA Typical/Average

Fa Fair Po Poor

NA No Garage

66. PavedDrive: Paved driveway

- Y Paved
- P Partial Pavement
- N Dirt/Gravel
- 67. WoodDeckSF: Wood deck area in square feet
- 68. OpenPorchSF: Open porch area in square feet
- 69. EnclosedPorch: Enclosed porch area in square feet
- 70. 3SsnPorch: Three season porch area in square feet
- 71. ScreenPorch: Screen porch area in square feet
- 72. PoolArea: Pool area in square feet
- 73. PoolQC: Pool quality

Ex Excellent

Gd Good

TΑ Average/Typical

Fa Fair NA No Pool

## 74. Fence: Fence quality

GdPrv Good Privacy MnPrv Minimum Privacy GdWo Good Wood

MnWw Minimum Wood/Wire

NA No Fence

#### 75. MiscFeature: Miscellaneous feature not covered in other categories

Elev Elevator

Gar2 2nd Garage (if not described in garage section)

Othr Other

Shed Shed (over 100 SF)

**Tennis Court** TenC

NA None

76. MiscVal: \$Value of miscellaneous feature

77. MoSold: Month Sold 78. YrSold: Year Sold 79. SaleType: Type of sale

WD Warranty Deed - Conventional

CWD Warranty Deed - Cash VWD Warranty Deed - VA Loan

New Home just constructed and sold COD Court Officer Deed/Estate

Con Contract 15% Down payment regular terms
ConLw Contract Low Down payment and low interest

ConLI Contract Low Interest ConLD Contract Low Down

Oth Other

## 80. SaleCondition: Condition of sale

Normal Sale

Abnormal Sale - trade, foreclosure, short sale

AdjLand Adjoining Land Purchase

Alloca Allocation - two linked properties with separate deeds, typically condo with a

garage unit

Family Sale between family members

Partial Home was not completed when last assessed (associated with New Homes)

## 2.0 Statement of the research problems, and a summary of methods

<u>Problem statement:</u> To predict the sale price of real estate based on size, location, condition, and transaction dimensions.

#### Summary of method:

Step 1: Determine the shape of the data as well as the names of the columns available - refer to 1.0 Description of your dataset: resource, dimension, variable description, etc.

Step 2: Formulate an initial hypothesis on the most important variables because 79 is too overwhelming to perform a regression on *SalePrice*. We achieved this by classifying the 79 variables into

- 1. Four dimensions:
  - a. Size related to how much space the property offers
  - b. Location related to where the property physically located
  - c. Condition/Amenity related to how well-maintained the property is and how valuable are its offerings (e.g., fence, air conditioning, etc.)
  - d. Transaction related to how/when the property was sold
- 2. Three prioritization categories:
  - a. Must Have directly impacts all of the liveable area or significantly impacts the quality of life of the inhabitants
  - b. Good to Have impacts a significant portion of the liveable area or impacts the quality of life of the inhabitants to a limited extent
  - c. Nice to Have Impacts a small portion of the liveable area or has very limited impact on the quality of life of the inhabitants

Our initial model (below) is based on all of the variables in the Must Have category and also contains variables from all four dimensions - refer to *Variable Classification Table* 

#### Initial Model

SalePrice ~ LotArea + BsmtFinSF1 + TotalBsmtSF + GrLivArea + GarageCars + MSZoning + Condition1 + Neighborhood + C(OverallQual) + OverallCond + YearBuilt + Fence + YrSold + SaleCondition

## Variable Classification Table

	Prioritization Categories					
Dimensions	Must have	Good to have	Nice to have			
Size	5. LotArea 35. BsmtFinSF1 39. TotalBsmtSF 47. GrLivArea 62. GarageCars	2. MSSubClass [C] 4. LotFrontage 8. LotShape [C] 9. LandContour [C] 11. LotConfig [C] 12. LandSlope [C] 16. BldgType [C] 17. HouseStyle [C] 50. FullBath 51. HalfBath 52. Bedroom 53. Kitchen 59. GarageType [C] 63. GarageArea	37. BsmtFinSF2 38. BsmtUnfSF 44. 1stFlrSF 45. 2ndFlrSF 46. LowQualFinSF 48. BsmtFullBath 49. BsmtHalfBath 55. TotRmsAbvGrd 57. Fireplaces 67. WoodDeckSF 68. OpenPorchSF 69. EnclosedPorch 70. 3SsnPorch 71. ScreenPorch 72. PoolArea			
Location	3. MSZoning [C] 13. Neighborhood [C] 14. Condition1 [C]	15. Condition2 [C]	6. Street [C] 7. Alley [C]			
Condition / Amenity	18. OverallQual [O] 19. OverallCond [O] 20. YearBuilt 74. Fence [C]	54. KitchenQual [C] 56. Functional [C] 21. YearRemodAdd 10. Utilities [C] 33. BsmtExposure [C] 34. BsmtFinType1 [C] 40. Heating [C] 42. CentralAir [C] 43. Electrical [C] 61. GarageFinish [C] 66. PavedDrive [C]	28. ExterQual [C] 29. ExterCond [C] 31. BsmtCond [C] 41. HeatingQC [C] 58. FireplaceQu [C] 60. GarageYrBlt 64. GarageQual [C] 65. GarageCond [C] 73. PoolQual [C] 22. RoofStyle [C] 23. RoofMatl [C] 24. Exterior1st [C] 25. Exterior2nd [C] 26. MasVnrType [C] 27. MasVnrArea 30. Foundation [C] 31. BsmtQual [C] 36. BsmtFinType2 [C] 75. MiscFeature [C] 76. MiscVal			
Transaction	78. YrSold 80. SaleCondition [C]	77. MoSold 79. SaleType [C]				

## <u>Legend</u>

[C]: Categorical variables

[O]: Ordinal variables

Step 3: Conduct Exploratory Data Analysis to better understand the data. This included calculating a correlation matrix, identifying variables with a large proportion of NULL values, and also plotting out histogram and scatterplots of the hypothesized predictors to use.

Step 4: Conduct checks on the Data Structure to ensure that it does not violate key statistical inference and/or modeling assumptions. This included evaluating multicollinearity through VIF and an autocorrelation plot; and identified influential points through calculating Externalized Studentized Residuals and Cook's Distance. We removed predictors that exhibited strong multicollinearity and removed outliers from the dataset.

Step 5: Conduct checks on the model assumptions. This included evaluating heteroskedasticity through the Breush-Pagan test; evaluating normality through the Kolmogorov–Smirnov test, Jarque-Bera test, plotting out the residual versus fitted values, and creating a QQ plot; and evaluating the presence of a linear relationship between each of the predictors chosen and the response variable. Additionally, we also attempted a log normal transformation to address any deviations from the model assumptions.

Step 6: Finalize model selection. We ran the ANOVA typ=1 test to confirm the order of the predictors and identify the most important ones. We also calculated Mallow's Cp, Adjusted R<sup>2</sup>, AIC, and BIC, for the pool of all possible models given our selected predictors.

From step 4 onwards, between each step, we ran the regression model and compared the adjusted R<sup>2</sup> between models, and also removed variables that had t-statistic p-values less than our chosen level of significance: 5%.

Based on multiple linear regression, the final model is

#### Final Model

SalePrice ~ LotArea + BsmtFinSF1 + SaleCondition + TotalBsmtSF + GarageCars + GrLivArea + Neighborhood + C(OverallQual) + OverallCond + YearBuilt

## 2.1 Extending multiple linear regression analysis

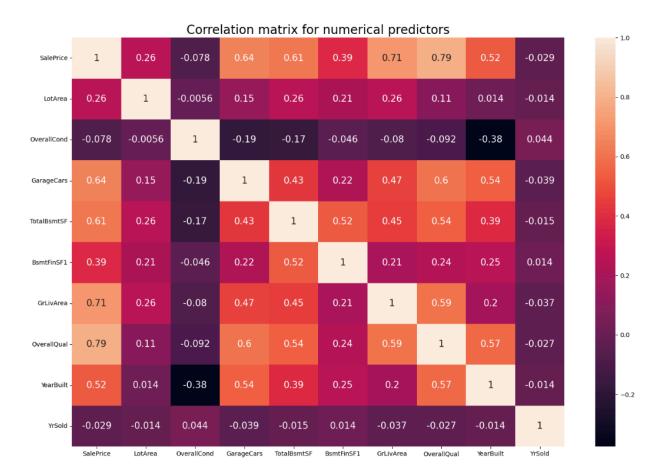
To extend our multiple linear regression analysis, we first calculated predicted values using the testing data set. Due to the high MSE calculated, we decided to try logistic regression. To that, we created two new binary variables

- 1. If the predicted sale price is above or equal to the median sale price
- 2. If the predicted sale price is above or equal to the mean sale price

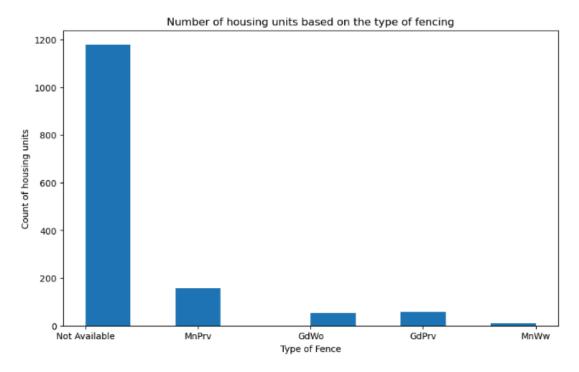
The logistic regression yielded a 90%+ accuracy rate. Although high, we declined to continue the analysis as it was deemed that the findings did not directly address the original problem statement of predicting the sale price of real estate based on size, location, condition, and transaction dimensions.

## 3.0 Exploratory Data Analysis

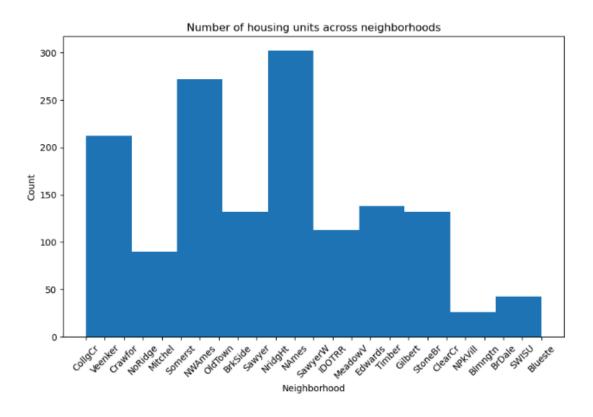
1. Based on the correlation matrix of our numerical predictors, OverallCond, YrSold, LotArea, and BsmtFinSF1 have low correlation and are good to have in the model



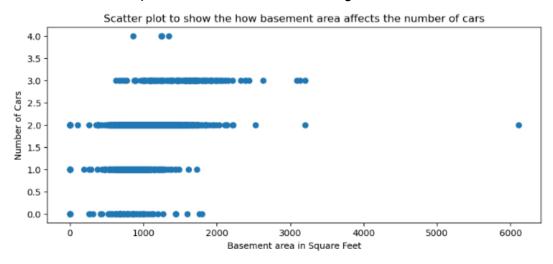
2. Fence was noted to have 80% NULL values so we filled those in as NA. The resulting distribution of values showcased strong skewness

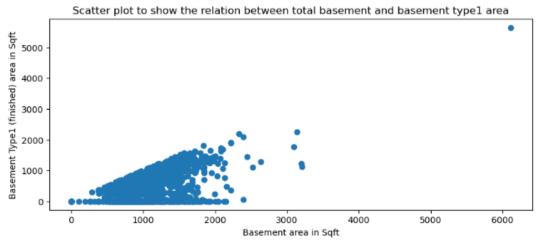


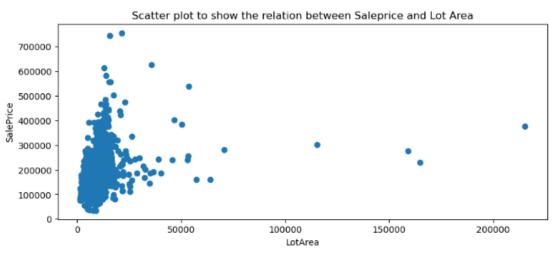
3. We plotted out a histogram of Neighborhoods and believe that the distribution is fairly evenly spread



4. We created scatterplots of GarageCars, BsmtFinSF1, and SalePrice and noticed clear outliers that we plant to address when correcting for issues in the data structure







With the above findings, we ran an initial regression analysis on the initial hypothesized model.

OLS Regression Results							
Dep. Variable:	SalePrice	R-squared:	0.937				
Model:	OLS	Adj. R-squared:	0.923				
Method:	Least Squares	F-statistic:	71.33				
Date:	Sun, 08 Oct 2023	Prob (F-statistic):	3.04e-114				
Time:	18:12:08	Log-Likelihood:	-3112.1				
No. Observations:	281	AIC:	6322.				
Df Residuals:	232	BIC:	6501.				
Df Model:	48						
Covariance Type:	nonrobust						

	coef	std err	t	P> t	[0.025	0.975]
Intercept	-9.101e+05	1.44e+06	-0.630	0.529	-3.75e+06	1.93e+06
MSZoning[T.FV]	6243.3285	3.93e+04	0.159	0.874	-7.12e+04	8.36e+04
MSZoning[T.RH]	2.6e+04	1.97e+04	1.323	0.187	-1.27e+04	6.47e+04
MSZoning[T.RL]	3.862e+04	1.38e+04	2.795	0.006	1.14e+04	6.58e+04
MSZoning[T.RM]	2.396e+04	1.24e+04	1.927	0.055	-531.542	4.84e+04
Condition1[T.Feedr]	4464.6895	6010.731	0.743	0.458	-7377.904	1.63e+04
Condition1[T.Norm]	7063.5235	5021.699	1.407	0.161	-2830.439	1.7e+04
Condition1[T.PosA]	-7.18e-08	1.14e-07	-0.630	0.530	-2.96e-07	1.53e-07
Condition1[T.PosN]	1.35e+04	1.44e+04	0.935	0.351	-1.5e+04	4.2e+04
Condition1[T.RRAe]	5502.8284	1.85e+04	0.297	0.767	-3.1e+04	4.2e+04
Condition1[T.RRAn]	3534.2799	8822.940	0.401	0.689	-1.38e+04	2.09e+04
Condition1[T.RRNe]	1.127e-08	1.79e-08	0.631	0.529	-2.39e-08	4.65e-08
Condition1[T.RRNn]	-1.011e+04	2.56e+04	-0.395	0.693	-6.05e+04	4.03e+04
Neighborhood[T.Blueste]	-5.09e+04	7.58e+04	-0.672	0.502	-2e+05	9.84e+04
Neighborhood[T.BrDale]	-4.696e-09	7.46e-09	-0.629	0.530	-1.94e-08	1e-08
Neighborhood[T.BrkSide]	-3.842e+04	7.37e+04	-0.522	0.602	-1.84e+05	1.07e+05
Neighborhood[T.ClearCr]	-6.169e+04	7.56e+04	-0.816	0.415	-2.11e+05	8.73e+04
Neighborhood[T.CollgCr]	-6.059e+04	7.48e+04	-0.811	0.418	-2.08e+05	8.67e+04
Neighborhood[T.Crawfor]	-2.624e+04	7.42e+04	-0.354	0.724	-1.72e+05	1.2e+05
Neighborhood[T.Edwards]	-5.769e+04	7.46e+04	-0.773	0.440	-2.05e+05	8.93e+04
Neighborhood[T.Gilbert]	-5.213e+04	7.72e+04	-0.675	0.500	-2.04e+05	1e+05
Neighborhood[T.IDOTRR]	-3.215e+04	7.38e+04	-0.436	0.663	-1.78e+05	1.13e+05
Neighborhood[T.MeadowV]	-5.84e+04	7.39e+04	-0.790	0.430	-2.04e+05	8.73e+04
Neighborhood [T.Mitchel]	-6.677e+04	7.44e+04	-0.898	0.370	-2.13e+05	7.98e+04
Neighborhood[T.NAmes]	-5.833e+04	7.41e+04	-0.787	0.432	-2.04e+05	8.77e+04
Neighborhood[T.NPkVill]	-1.23e-09	1.89e-09	-0.650	0.517	-4.96e-09	2.5e-09
Neighborhood[T.NWAmes]	-6.61e+04	7.43e+04	-0.890	0.374	-2.12e+05	8.02e+04
Neighborhood[T.NoRidge]	-7282.6623	7.46e+04	-0.098	0.922	-1.54e+05	1.4e+05
Neighborhood[T.NridgHt]	-3.965e-10	6.35e-10	-0.624	0.533	-1.65e-09	8.56e-10
Neighborhood[T.OldTown]	-4.82e+04	7.42e+04	-0.649	0.517	-1.94e+05	9.81e+04
Neighborhood[T.SWISU]	-5.107e+04	7.5e+04	-0.681	0.496	-1.99e+05	9.66e+04

Neighborhood	T.Sawye	er] -5.907e+04	7.44e+04	-0.794	0.428	-2.06e+05	8.76e+04
Neighborhood[T.	.Sawyer\	W] -4.956e+04	7.51e+04	-0.660	0.510	-1.98e+05	9.84e+04
Neighborhood[1	T.Somers	st] 6243.3285	3.93e+04	0.159	0.874	-7.12e+04	8.36e+04
Neighborhood[	T.StoneE	3r] -4.158e-11	9.26e-12	-4.492	0.000	-5.98e-11	-2.33e-11
Neighborhood	[T.Timbe	er] -6.501e+04	7.44e+04	-0.874	0.383	-2.12e+05	8.15e+04
Neighborhood[	T.Veenke	er] -6712.1937	7.54e+04	-0.089	0.929	-1.55e+05	1.42e+05
C(Overall	(Qual	<b>2]</b> -2.785e-11	2.5e-11	-1.113	0.267	-7.72e-11	2.15e-11
C(Overall	lQual) [T.	3] -1.706e+05	2.07e+05	-0.824	0.411	-5.78e+05	2.37e+05
C(Overall	Qual)[T.	<b>4]</b> -1.831e+05	2.06e+05	-0.887	0.376	-5.9e+05	2.23e+05
C(Overall	(Qual	5] -1.769e+05	2.06e+05	-0.859	0.391	-5.83e+05	2.29e+05
C(Overall	(Qual	<b>6]</b> -1.729e+05	2.06e+05	-0.838	0.403	-5.79e+05	2.33e+05
C(Overal	IQual)[T.	7] -1.573e+05	2.06e+05	-0.762	0.447	-5.64e+05	2.49e+05
C(Overall	Qual)[T.	8] -1.362e+05	2.06e+05	-0.660	0.510	-5.43e+05	2.71e+05
C(Overall	lQual)[T.	9] -1.202e-11	3.41e-12	-3.522	0.001	-1.87e-11	-5.29e-12
C(OverallO	Qual)[T.1	0] 8.694e+04	2.06e+05	0.421	0.674	-3.2e+05	4.94e+05
Fenc	e[T.GdW	(o) 3045.9185	3846.181	0.792	0.429	-4531.989	1.06e+04
Fence	T.MnPr	v] 4922.1765	3092.927	1.591	0.113	-1171.639	1.1e+04
Fence	T.MnW	w] 2867.8372	6301.613	0.455	0.649	-9547.865	1.53e+04
SaleCondition[	T.AdjLan	<b>d]</b> 0	0	nan	nan	0	0
SaleCondition	n[T.Alloc	a] 2.312e+04	1.34e+04	1.731	0.085	-3200.218	4.94e+04
SaleCondition	T.Famil	y] -6093.2085	7654.132	-0.796	0.427	-2.12e+04	8987.284
SaleCondition	[T.Norma	al] 3494.8451	3558.091	0.982	0.327	-3515.456	1.05e+04
SaleCondition	T.Partia	al] 0	0	nan	nan	0	0
	LotAr	ea 1.6694	0.474	3.520	0.001	0.735	2.604
В	smtFinS	F1 16.7162	4.113	4.064	0.000	8.612	24.820
То	talBsmt	SF 12.7497	4.525	2.818	0.005	3.835	21.664
	GrLivAr	ea 51.1266	3.209	15.932	0.000	44.804	57.449
G	arageCa	rs 7246.3816	2019.352	3.588	0.000	3267.769	1.12e+04
0	verallCo	nd 8845.3628	1006.557	8.788	0.000	6862.201	1.08e+04
	YearBu	ilt 694.6356	95.211	7.296	0.000	507.047	882.224
	YrSo	ld -144.9681	856.538	-0.169	0.866	-1832.555	1542.619
Omnibus:	5.630	Durbin-Watsor	n: 1.900	,			
Prob(Omnibus):	0.060	Jarque-Bera (JB	j. 7.902				

## Notes:

Skew: 0.074

Kurtosis: 3.808

0.0192

Prob(JB):

Cond. No. 1.05e+16

<sup>[1]</sup> Standard Errors assume that the covariance matrix of the errors is correctly specified.

<sup>[2]</sup> The smallest eigenvalue is 2.87e-22. This might indicate that there are strong multicollinearity problems or that the design matrix is singular.

The adjusted  $R^2$  of 0.923 is good. However, we noticed that Condition1, Fence, and YearSold had p-values greater than our chosen significance level of 5% and removed them.

## Model 2

SalePrice ~ LotArea + BsmtFinSF1 + TotalBsmtSF + GrLivArea + GarageCars + MSZoning + Neighborhood + C(OverallQual) + OverallCond + YearBuilt + SaleCondition

The new model then had adjusted  $R^2$  of 0.853.

OLS Regression Results

	OLS Regression Results							
Dep. Variable:	5	SalePrice	R-squa	red:		0.857		
Model:	OLS		Adj. R-squared:			0.853		
Method:	Least Squares		F-statistic:		173.1			
Date:	Sun, 08 0	Oct 2023 Pro	ob (F-statis	tic):		0.00		
Time:		18:12:25	Log-Likelih	ood:		-17122.		
No. Observations:		1460		AIC:	3.4	34e+04		
Df Residuals:		1410		BIC:	3.4	61e+04		
Df Model:		49						
Covariance Type:	n	onrobust						
		coef			t	P> t	[0.025	0.975]
	ntercept	-7.444e+05	1.3e+05		714	0.000	-1e+06	-4.89e+05
	ng[T.FV]	2.657e+04	1.44e+04		347	0.065	-1650.724	5.48e+04
	ng[T.RH]	2.484e+04	1.45e+04		719	0.086	-3505.391	5.32e+04
MSZoni	ng[T.RL]	3.372e+04	1.2e+04	2.	811	0.005	1.02e+04	5.72e+04
MSZonir	g[T.RM]	2.414e+04	1.13e+04	2.	131	0.033	1921.679	4.64e+04
Neighborhood[T.	Blueste]	-1.005e+04	2.34e+04	-0.4	130	0.667	-5.59e+04	3.58e+04
Neighborhood[1	.BrDale]	-1.051e+04	1.19e+04	-0.8	382	0.378	-3.39e+04	1.29e+04
Neighborhood[T.	BrkSide]	6472.6020	9941.268	0.0	651	0.515	-1.3e+04	2.6e+04
Neighborhood[T.	ClearCr]	1.918e+04	1.01e+04	1.8	399	0.058	-629.870	3.9e+04
Neighborhood[T.	CollgCr]	8383.5183	7949.656	1.0	055	0.292	-7210.907	2.4e+04
Neighborhood[T.	Crawfor]	2.888e+04	9520.433	3.0	34	0.002	1.02e+04	4.76e+04
Neighborhood[T.E	dwards]	-1.333e+04	8836.847	-1.5	508	0.132	-3.07e+04	4009.166
Neighborhood[T	.Gilbert]	4182.6901	8419.337	0.4	497	0.619	-1.23e+04	2.07e+04
Neighborhood[T.	IDOTRR]	5993.0420	1.14e+04	0.5	523	0.601	-1.65e+04	2.85e+04
Neighborhood[T.M	eadowV]	-1.101e+04	1.2e+04	-0.9	921	0.357	-3.45e+04	1.25e+04
Neighborhood[T.	Mitchel]	-2540.0366	9017.250	-0.2	282	0.778	-2.02e+04	1.51e+04
Neighborhood[T	.NAmes]	-1375.0483	8384.315	-0.	164	0.870	-1.78e+04	1.51e+04
Neighborhood[T	.NPkVill]	-9277.1676	1.3e+04	-0.	716	0.474	-3.47e+04	1.61e+04
Neighborhood[T.N	WAmes]	-1368.6368	8642.594	-0.	158	0.874	-1.83e+04	1.56e+04
Neighborhood[T.N	loRidge]	5.373e+04	9313.900	5.7	768	0.000	3.55e+04	7.2e+04
Neighborhood[T.	NridgHt]	3.41e+04	8547.759	3.9	989	0.000	1.73e+04	5.09e+04
Neighborhood[T.0	ldTown]	-5431.5998	1.02e+04	-0.5	532	0.595	-2.54e+04	1.46e+04
Neighborhood[T	.swisu]	-3594.6787	1.1e+04	-0.3	328	0.743	-2.51e+04	1.79e+04

Neighborhood	[T.Sawyer]	-3911.5367	8898.972	-0.440	0.660	-2.14e+04	1.35e+04
Neighborhood[T	.SawyerW]	5634.5717	8731.723	0.645	0.519	-1.15e+04	2.28e+04
Neighborhood[	T.Somerst]	1.638e+04	1.02e+04	1.613	0.107	-3539.387	3.63e+04
Neighborhood[	T.StoneBr]	4.53e+04	9949.908	4.552	0.000	2.58e+04	6.48e+04
Neighborhood	[T.Timber]	1.09e+04	9279.585	1.175	0.240	-7299.449	2.91e+04
Neighborhood[	T.Veenker]	2.686e+04	1.21e+04	2.213	0.027	3051.187	5.07e+04
C(Overal	IQual)[T.2]	-7048.0938	2.83e+04	-0.249	0.804	-6.26e+04	4.85e+04
C(Overal	IQual)[T.3]	-1.432e+04	2.3e+04	-0.624	0.533	-5.93e+04	3.07e+04
C(Overal	IQual)[T.4]	-1.213e+04	2.22e+04	-0.546	0.585	-5.57e+04	3.15e+04
C(Overal	IQual)[T.5]	-1.166e+04	2.23e+04	-0.524	0.600	-5.53e+04	3.2e+04
C(Overal	IQual)[T.6]	-5110.1462	2.24e+04	-0.228	0.819	-4.9e+04	3.88e+04
C(Overal	IQual)[T.7]	9565.1822	2.25e+04	0.425	0.671	-3.46e+04	5.38e+04
C(Overal	IQual)[T.8]	3.784e+04	2.28e+04	1.660	0.097	-6881.023	8.26e+04
C(Overal	IQual)[T.9]	1.039e+05	2.34e+04	4.442	0.000	5.8e+04	1.5e+05
C(Overall	Qual)[T.10]	1.177e+05	2.44e+04	4.820	0.000	6.98e+04	1.66e+05
SaleCondition[	T.AdjLand]	2.331e+04	1.59e+04	1.461	0.144	-7980.736	5.46e+04
SaleConditio	n[T.Alloca]	2459.6204	9578.143	0.257	0.797	-1.63e+04	2.12e+04
SaleCondition	n[T.Family]	-3225.5044	7575.650	-0.426	0.670	-1.81e+04	1.16e+04
SaleCondition	[T.Normal]	6833.7478	3262.910	2.094	0.036	433.068	1.32e+04
SaleCondition	n[T.Partial]	2.434e+04	4567.826	5.328	0.000	1.54e+04	3.33e+04
	LotArea	0.4851	0.094	5.186	0.000	0.302	0.669
E	smtFinSF1	14.1427	2.208	6.406	0.000	9.812	18.474
To	talBsmtSF	9.0856	2.773	3.277	0.001	3.647	14.525
	GrLivArea	46.6110	2.270	20.535	0.000	42.158	51.064
C	arageCars	1.1e+04	1537.068	7.159	0.000	7988.385	1.4e+04
0	verallCond	8484.0910	854.349	9.930	0.000	6808.160	1.02e+04
	YearBuilt	363.2018	64.241	5.654	0.000	237.184	489.220
Omnibus:	1120.108	Durbin-Wat	son:	1.907			
Prob(Omnibus):	0.000	Jarque-Bera	( <b>JB)</b> : 2363	68.519			
Skew:	-2.610	Prob	(JB):	0.00			
Kurtosis:	65.115	Cond	. No. 2.	41e+06			

## Notes:

<sup>[1]</sup> Standard Errors assume that the covariance matrix of the errors is correctly specified.

<sup>[2]</sup> The condition number is large, 2.41e+06. This might indicate that there are strong multicollinearity or other numerical problems.

## 4.0 Data Structure

## 4.1 Multicollinearity

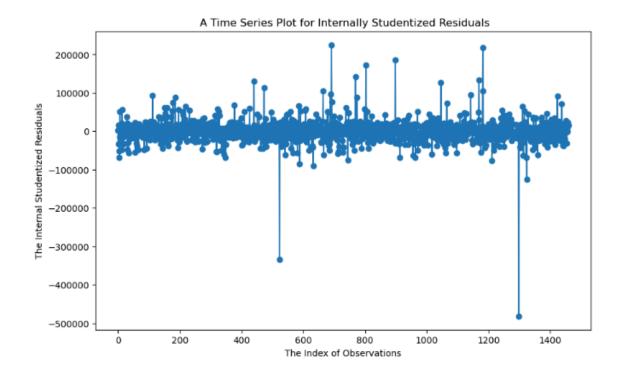
We calculated the VIF and noted that the following predictors exhibited high VIF > 10: MSZoning, Neighborhood, and OverallQual. We concluded that Neighborhood is ok because only two out of the 25 exhibited high VIF. We also recalculated the VIF of OverallQual by treating it as a numerical predictor and its VIF fell to 3. Therefore, the multicollinearity is likely due to the presence of multiple levels. Therefore, we decided to only remove MSZoning.

uuo	to the proces	ice of manapie levele. The
	VIF Factor	features
0	26627.878459	Intercept
1	13.814843	MSZoning[T.FV]
2	3.550552	MSZoning[T.RH]
3	37.652506	MSZoning[T.RL]
4	25.555713	MSZoning[T.RM]
5	1.171628	Neighborhood[T.Blueste]
6	2.415197	Neighborhood[T.BrDale]
7	5.914122	Neighborhood[T.BrkSide]
8	3.007831	Neighborhood[T.ClearCr]
9	9.138815	Neighborhood[T.CollgCr]
10	4.793196	Neighborhood[T.Crawfor]
11	7.815634	Neighborhood[T.Edwards]
12	5.691244	Neighborhood[T.Gilbert]
13	5.079332	Neighborhood[T.IDOTRR]
14	2.582931	Neighborhood[T.MeadowV]
15	4.137157	Neighborhood[T.Mitchel]
16	14.375246	Neighborhood[T.NAmes]
17	1.613234	Neighborhood[T.NPkVill]
18	5.565679	Neighborhood[T.NWAmes]
19	3.714155	Neighborhood[T.NoRidge]
20	5.725957	Neighborhood[T.NridgHt]
21	11.663692	Neighborhood[T.OldTown]
22	3.171007	Neighborhood[T.SWISU]
23	5.977304	Neighborhood[T.Sawyer]
24	4.637892	Neighborhood[T.SawyerW]
25	8.966904	Neighborhood[T.Somerst]
26	2.613730	Neighborhood[T.StoneBr]
27	3.424294	Neighborhood[T.Timber]
28	1.727315	Neighborhood[T.Veenker]
29	2.582932	C(OverallQual)[T.2]
30	11.164871	C(OverallQual)[T.3]
31	56.697084	C(OverallQual)[T.4]
32	153.827537	C(OverallQual)[T.5]
33	149.636307	C(OverallQual)[T.6]
34	135.930150	C(OverallQual)[T.7]
35	83.034631	C(OverallQual)[T.8]
36	24.519475	C(OverallQual)[T.9]
37	11.399223	C(OverallQual)[T.10]
38	1.090256	SaleCondition[T.AdjLand]
39	1.173122	SaleCondition[T.Alloca]
40	1.216362	SaleCondition[T.Family]
41	2.459228	SaleCondition[T.Normal]
42	2.562365	SaleCondition[T.Partial]
43	1.366836	LotArea
44	1.589486	BsmtFinSF1
45	2.319462	TotalBsmtSF
46	2.230128	GrLivArea
47	2.068390	GarageCars
48	1.416911	OverallCond
49	5.901477	YearBuilt

We then reran the VIF calculations to confirm that there were no further violations.

	VIF Factor	features
0	25831.318181	Intercept
1	1.138173	Neighborhood[T.Blueste]
2	2.123752	Neighborhood[T.BrDale]
3	5.492797	Neighborhood[T.BrkSide]
4	3.004099	Neighborhood[T.ClearCr]
5	9.133786	Neighborhood[T.CollgCr]
6	4.774964	Neighborhood[T.Crawfor]
7	7.762053	Neighborhood[T.Edwards]
8	5.681165	Neighborhood[T.Gilbert]
9	4.009672	Neighborhood[T.IDOTRR]
10	2.235409	Neighborhood[T.MeadowV]
11	4.126163	Neighborhood[T.Mitchel]
12	14.351189	Neighborhood[T.NAmes]
13	1.611821	Neighborhood[T.NPkVill]
14	5.560946	Neighborhood[T.NWAmes]
15	3.713373	Neighborhood[T.NoRidge]
16	5.721294	Neighborhood[T.NridgHt]
17	9.777602	Neighborhood[T.OldTown]
18	3.122536	Neighborhood[T.SWISU]
19	5.962311	Neighborhood[T.Sawyer]
20	4.611397	Neighborhood [T.SawyerW]
21	5.867467	Neighborhood[T.Somerst]
22	2.612111	Neighborhood[T.StoneBr]
23	3.423521	Neighborhood[T.Timber]
24	1.727222	Neighborhood [T.Veenker]
25	2.546595	C(OverallQual)[T.2]
26	11.142503	C(OverallQual)[T.3]
27	56.533680	C(OverallQual)[T.4]
28	153.251159	C(OverallQual)[T.5]
29 30	148.886284 135.366290	C(OverallOual)[T.6]
31	82.706853	C(OverallQual)[T.7] C(OverallQual)[T.8]
32	24.434432	C(OverallQual)[T.9]
33	11.346727	C(OverallOual)[T.10]
34	1.088194	SaleCondition[T.AdjLand]
35	1.166083	SaleCondition[T.Alloca]
36	1.209735	SaleCondition[T.Family]
37	2.404594	SaleCondition[T.Normal]
38	2.532483	SaleCondition[T.Partial]
39	1.360648	LotArea
40	1.577756	BsmtFinSF1
41	2.258180	TotalBsmtSF
42	2.216769	GrLivArea
43	2.041008	GarageCars
44	1.412784	OverallCond
45	5.789996	YearBuilt
	31.03330	.carbaree

Additionally, we also plotted out the autocorrelation and concluded that there is no clearly discernible pattern and hence no further multicollinearity.



The resulting model without MSZoning had an adjusted R<sup>2</sup> of 0.852.

<u>Model 3</u>
SalePrice ~ LotArea + BsmtFinSF1 + TotalBsmtSF + GrLivArea + GarageCars + Neighborhood + C(OverallQual) + OverallCond + YearBuilt + SaleCondition

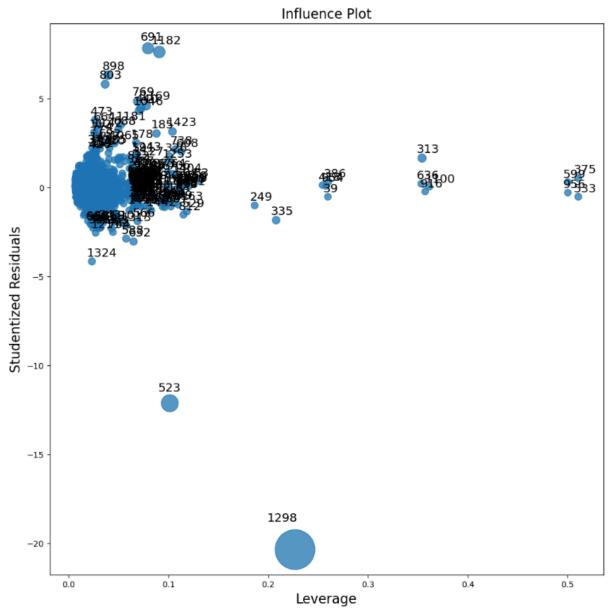
	OLS Regression Results							
Dep. Variable:		SalePrice	R-	squared:	0.856			
Model:		OLS	Adj. R-	squared:	0.852			
Method:	Leas	t Squares	F-	statistic:	187.2			
Date:	Sun, 08	Oct 2023	Prob (F-s	statistic):	0.00			
Time:		18:13:12	Log-Li	kelihood:	-17128.			
No. Observations:		1460		AIC:	3.435e+04			
Df Residuals:		1414		BIC:	3.459e+04			
Df Model:		45						
Covariance Type:	ı	nonrobust						
Omnibus:	1112.984	Durbin	-Watson:	1.8	99			
Prob(Omnibus):	0.000	Jarque-B	era (JB):	229275.5	28			
Skew:	-2.588		Prob(JB):	0.	00			
Kurtosis:	64.173	(	Cond. No.	2.37e+	06			

	coef	std err	t	P> t	[0.025	0.975]
Intercept	-6.897e+05	1.29e+05	-5.359	0.000	-9.42e+05	-4.37e+05
Neighborhood[T.Blueste]	-1.858e+04	2.31e+04	-0.804	0.421	-6.39e+04	2.67e+04
Neighborhood[T.BrDale]	-1.914e+04	1.12e+04	-1.708	0.088	-4.11e+04	2841.477
Neighborhood[T.BrkSide]	1506.8965	9607.593	0.157	0.875	-1.73e+04	2.04e+04
Neighborhood[T.ClearCr]	1.922e+04	1.01e+04	1.899	0.058	-631.047	3.91e+04
Neighborhood[T.CollgCr]	8297.7343	7969.846	1.041	0.298	-7336.260	2.39e+04
Neighborhood[T.Crawfor]	2.795e+04	9529.064	2.933	0.003	9256.857	4.66e+04
Neighborhood[T.Edwards]	-1.408e+04	8831.300	-1.594	0.111	-3.14e+04	3246.080
Neighborhood[T.Gilbert]	4997.6842	8435.564	0.592	0.554	-1.15e+04	2.15e+04
Neighborhood[T.IDOTRR]	-9182.2098	1.02e+04	-0.900	0.368	-2.92e+04	1.08e+04
Neighborhood[T.MeadowV]	-2.008e+04	1.12e+04	-1.799	0.072	-4.2e+04	1812.725
Neighborhood[T.Mitchel]	-2916.3690	9030.617	-0.323	0.747	-2.06e+04	1.48e+04
Neighborhood[T.NAmes]	-1188.8146	8400.884	-0.142	0.887	-1.77e+04	1.53e+04
Neighborhood[T.NPkVill]	-8205.3712	1.3e+04	-0.632	0.528	-3.37e+04	1.73e+04
Neighborhood[T.NWAmes]	-856.3263	8663.243	-0.099	0.921	-1.79e+04	1.61e+04
Neighborhood[T.NoRidge]	5.417e+04	9339.141	5.800	0.000	3.58e+04	7.25e+04
Neighborhood[T.NridgHt]	3.426e+04	8568.336	3.999	0.000	1.75e+04	5.11e+04
Neighborhood[T.OldTown]	-1.395e+04	9369.123	-1.489	0.137	-3.23e+04	4424.443
Neighborhood[T.SWISU]	-5201.6889	1.09e+04	-0.477	0.633	-2.66e+04	1.62e+04
Neighborhood[T.Sawyer]	-3963.8669	8912.830	-0.445	0.657	-2.14e+04	1.35e+04
Neighborhood[T.SawyerW]	5765.3322	8731.261	0.660	0.509	-1.14e+04	2.29e+04
Neighborhood[T.Somerst]	1.16e+04	8237.369	1.408	0.159	-4561.634	2.78e+04
Neighborhood[T.StoneBr]	4.553e+04	9974.833	4.564	0.000	2.6e+04	6.51e+04
Neighborhood[T.Timber]	1.115e+04	9304.665	1.199	0.231	-7099.047	2.94e+04
Neighborhood[T.Veenker]	2.704e+04	1.22e+04	2.222	0.026	3166.235	5.09e+04
C(OverallQual)[T.2]	-1.689e+04	2.82e+04	-0.599	0.549	-7.22e+04	3.85e+04
C(OverallQual)[T.3]	-1.78e+04	2.3e+04	-0.774	0.439	-6.29e+04	2.73e+04
C(OverallQual)[T.4]	-1.549e+04	2.23e+04	-0.696	0.487	-5.92e+04	2.82e+04
C(OverallQual)[T.5]	-1.479e+04	2.23e+04	-0.664	0.507	-5.85e+04	2.89e+04
C(OverallQual)[T.6]	-8801.5777	2.24e+04	-0.393	0.694	-5.27e+04	3.51e+04
C(OverallQual)[T.7]	6289.4960	2.25e+04	0.279	0.780	-3.79e+04	5.05e+04
C(OverallQual)[T.8]	3.496e+04	2.28e+04	1.532	0.126	-9802.957	7.97e+04
C(OverallQual)[T.9]	1.011e+05	2.34e+04	4.320	0.000	5.52e+04	1.47e+05
C(OverallQual)[T.10]	1.143e+05	2.44e+04	4.677	0.000	6.64e+04	1.62e+05
SaleCondition[T.AdjLand]	2.517e+04	1.6e+04	1.575	0.115	-6177.713	5.65e+04
SaleCondition[T.Alloca]	1761.2715	9576.254	0.184	0.854	-1.7e+04	2.05e+04
SaleCondition[T.Family]	-2599.1822	7576.257	-0.343	0.732	-1.75e+04	1.23e+04
SaleCondition[T.Normal]	7829.1740	3235.547	2.420	0.016	1482.186	1.42e+04
SaleCondition[T.Partial]	2.554e+04	4553.900	5.609	0.000	1.66e+04	3.45e+04
LotArea	0.5016	0.094	5.359	0.000	0.318	0.685
BsmtFinSF1	13.8256	2.206	6.268	0.000	9.499	18.153
TotalBsmtSF	9.6674	2.744	3.524	0.000	4.286	15.049
GrLivArea	46.5887	2.269	20.529	0.000	42.137	51.040
GarageCars	1.079e+04	1531.159	7.050	0.000	7791.007	1.38e+04
OverallCond	8638.2870	855.506	10.097	0.000	6960.090	1.03e+04
YearBuilt	352.9809	63.811	5.532	0.000	227.807	478.154

## 4.2 Influential Points

Based on calculating the externalized studentized residuals and Cook's Distance, we defined outliers as points identified by both methods and removed the following indexes: 769, 898, 4, 774, 523, 1423, 913, 1169, 1298, 1046, 664, 541, 1181, 1182, 1310, 1313, 1437, 803, 1065, 1322, 1324, 688, 178, 691, 692, 440, 185, 1211, 963, 585, 588, 1359, 343, 473, 218, 348, 608, 738, 744, 112, 1142, 632, 1017.

Going forward we will be using this newly filtered data set.



The Adjusted R<sup>2</sup> of the model with the existing predictors but without the outliers is 0.927.

OLS Regression Results

Dep. Variable:	SalePrice	R-squared:	0.929
Model:	OLS	Adj. R-squared:	0.927
Method:	Least Squares	F-statistic:	400.2
Date:	Sun, 08 Oct 2023	Prob (F-statistic):	0.00
Time:	18:19:38	Log-Likelihood:	-15921.
No. Observations:	1417	AIC:	3.193e+04
Df Residuals:	1371	BIC:	3.218e+04
Df Model:	45		
Covariance Type:	nonrobust		

	coef	std err	t	P> t	[0.025	0.975]
Intercept	-8.764e+05	7.98e+04	-10.975	0.000	-1.03e+06	-7.2e+05
Neighborhood[T.Blueste]	-1.032e+04	1.41e+04	-0.733	0.464	-3.79e+04	1.73e+04
Neighborhood[T.BrDale]	-1.179e+04	6845.623	-1.722	0.085	-2.52e+04	1641.839
Neighborhood[T.BrkSide]	9563.2683	5883.157	1.626	0.104	-1977.695	2.11e+04
Neighborhood[T.ClearCr]	1.691e+04	6280.718	2.693	0.007	4592.448	2.92e+04
Neighborhood[T.CollgCr]	6794.3546	4865.265	1.397	0.163	-2749.815	1.63e+04
Neighborhood[T.Crawfor]	2.739e+04	5909.548	4.634	0.000	1.58e+04	3.9e+04
Neighborhood[T.Edwards]	-2372.9115	5417.517	-0.438	0.661	-1.3e+04	8254.609
Neighborhood[T.Gilbert]	8793.5877	5151.314	1.707	0.088	-1311.723	1.89e+04
Neighborhood[T.IDOTRR]	-163.8084	6246.392	-0.026	0.979	-1.24e+04	1.21e+04
Neighborhood[T.MeadowV]	-1.56e+04	6809.452	-2.290	0.022	-2.9e+04	-2237.334
Neighborhood[T.Mitchel]	-3003.7523	5510.866	-0.545	0.586	-1.38e+04	7806.891
Neighborhood[T.NAmes]	1039.7920	5132.183	0.203	0.839	-9027.990	1.11e+04
Neighborhood[T.NPkVill]	-3420.4377	7921.426	-0.432	0.666	-1.9e+04	1.21e+04
Neighborhood[T.NWAmes]	575.3448	5296.788	0.109	0.914	-9815.343	1.1e+04
Neighborhood[T.NoRidge]	3.881e+04	5858.494	6.624	0.000	2.73e+04	5.03e+04
Neighborhood[T.NridgHt]	2.281e+04	5316.322	4.290	0.000	1.24e+04	3.32e+04
Neighborhood[T.OldTown]	-5916.4976	5738.693	-1.031	0.303	-1.72e+04	5341.073
Neighborhood[T.SWISU]	984.4784	6669.395	0.148	0.883	-1.21e+04	1.41e+04
Neighborhood[T.Sawyer]	-1582.9088	5442.608	-0.291	0.771	-1.23e+04	9093.832
Neighborhood[T.SawyerW]	7529.4353	5332.698	1.412	0.158	-2931.696	1.8e+04
Neighborhood[T.Somerst]	1.311e+04	5031.463	2.605	0.009	3237.748	2.3e+04
Neighborhood[T.StoneBr]	2.615e+04	6419.810	4.073	0.000	1.36e+04	3.87e+04
Neighborhood[T.Timber]	3947.9308	5731.488	0.689	0.491	-7295.505	1.52e+04
Neighborhood[T.Veenker]	2.452e+04	7424.033	3.303	0.001	9956.148	3.91e+04

C(Overal	IQual)[T.2]	-1.184e+04	1.72e+04	-0.689	0.491	-4.56e+04	2.19e+04
C(Overal	IQual)[T.3]	-1.532e+04	1.4e+04	-1.093	0.275	-4.28e+04	1.22e+04
C(Overal	IQual)[T.4]	-1.5e+04	1.36e+04	-1.106	0.269	-4.16e+04	1.16e+04
C(Overal	IQual)[T.5]	-1.437e+04	1.36e+04	-1.058	0.290	-4.1e+04	1.23e+04
C(Overal	IQual) [T.6]	-9662.2092	1.37e+04	-0.708	0.479	-3.64e+04	1.71e+04
C(Overal	IQual)[T.7]	5853.0826	1.38e+04	0.426	0.671	-2.11e+04	3.28e+04
C(Overal	IQual)[T.8]	3.364e+04	1.39e+04	2.414	0.016	6298.027	6.1e+04
C(Overal	IQual)[T.9]	9.228e+04	1.44e+04	6.426	0.000	6.41e+04	1.2e+05
C(Overall	Qual)[T.10]	1.166e+05	1.52e+04	7.670	0.000	8.68e+04	1.46e+05
SaleCondition[	T.AdjLand]	2.131e+04	9746.181	2.186	0.029	2187.000	4.04e+04
SaleCondition	n[T.Alloca]	-1.821e+04	6674.683	-2.728	0.006	-3.13e+04	-5111.898
SaleCondition	n[T.Family]	2139.7636	4720.171	0.453	0.650	-7119.777	1.14e+04
SaleCondition	[T.Normal]	1.006e+04	1991.866	5.052	0.000	6154.944	1.4e+04
SaleCondition	n[T.Partial]	2.601e+04	2882.933	9.020	0.000	2.03e+04	3.17e+04
	LotArea	0.6016	0.058	10.385	0.000	0.488	0.715
В	SsmtFinSF1	18.5399	1.429	12.976	0.000	15.737	21.343
To	talBsmtSF	19.4673	1.733	11.233	0.000	16.068	22.867
	GrLivArea	48.8629	1.466	33.322	0.000	45.986	51.740
G	arageCars	8290.6296	951.581	8.712	0.000	6423.917	1.02e+04
0	verallCond	8477.5550	527.385	16.075	0.000	7442.987	9512.123
	YearBuilt	440.1416	39.577	11.121	0.000	362.504	517.779
Omnibus:	34.610	Durbin-Watso	n: 1.96	66			
Prob(Omnibus):	0.000 Ja	arque-Bera (JB	): 74.02	29			
Skew:	0.066	Prob(JB	): 8.41e-	17			
Kurtosis:	4.112	Cond. N	o. 2.34e+	06			

## Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

[2] The condition number is large, 2.34e+06. This might indicate that there are strong multicollinearity or other numerical problems.

# 5.0 Model Assumptions

## 5.1 Heteroskedasticity

We calculated the Breusch-Pagan test statistic:

LM Statistic: 270.392

LM Test p-value: 6.285e-34

Because the p-value of 6.285e-34 < 0.05, we reject the null hypothesis and conclude that there is heteroscedasticity.

## 5.2 Normality

KS Statistic: 0.507 KS Test p-value: 0.000

KS Statistic Location: -25.967

Because the p-value of 0.000 < 0.05, we reject the null hypothesis and conclude that there is non-normality.

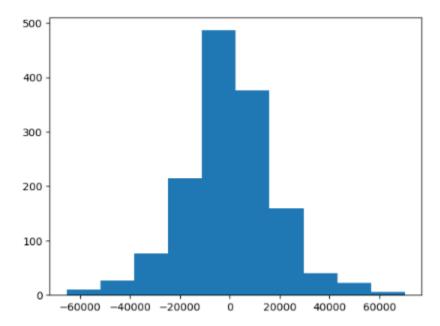
Jarque-Bera Statistic: 74.029

Jarque-Bera Test p-value: 8.409e-17

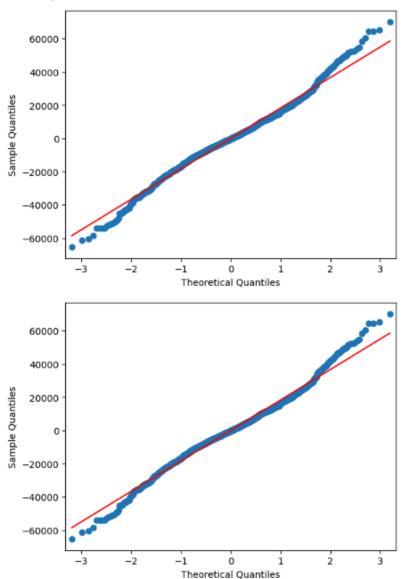
Skewness of Residuals: 0.066 Kurtosis of Residuals: 4.112

Because the p-value of 8.409e-17 < 0.05, we reject the null hypothesis and conclude that there is non-normality.

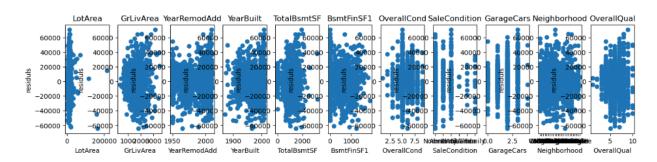
Based on a histogram of residuals, we noted that the distribution is approximately normal. Therefore, there is no violation of normality



Based on the QQ Plot, the distribution is approximately linear. Therefore, there is no violation of normality.

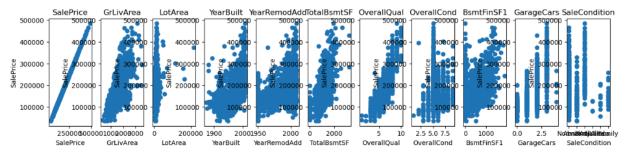


Based on the residual versus fitted values plot, there does not seem to be a violation of normality.



#### 5.3 Linear relationship between predictor and response variables

Based on plotting out the response variable against each predictor, we confirmed that there is presence of a linear relationship.



Based on the findings regarding heteroskedasticity and conflicting findings around normality, we decided to try a log normal transformation on SalePrice. However, the adjusted R<sup>2</sup> fell to 0.913 against Model 3's 0.927. So we will stick to our original model.

## Model 4

In(SalePrice) ~ LotArea + BsmtFinSF1 + TotalBsmtSF + GrLivArea + GarageCars + Neighborhood + C(OverallQual) + OverallCond + YearBuilt + SaleCondition

Additionally, to remove heteroscedasticity we tried to use robust standard errors; and to deal with the non-normality we did a log transformation of the response variable SalePrice. But that did not meaningfully impact the model as the global F-statistic increased marginally from 325.6 to 422.3, while adjusted R<sup>2</sup> remained at 0.913.

**OLS Regression Results** 

Dep. Variable:	log_price	R-squared:	0.916
Model:	OLS	Adj. R-squared:	0.913
Method:	Least Squares	F-statistic:	417.9
Date:	Mon, 09 Oct 2023	Prob (F-statistic):	0.00
Time:	14:48:10	Log-Likelihood:	1117.7
No. Observations:	1417	AIC:	-2141.
Df Residuals:	1370	BIC:	-1894.
Df Model:	46		
Covariance Type:	HC0		

std err P>|t| [0.025 0.975] t coef Intercept 3.7875 0.638 5.939 0.000 2.536 5.038 SaleCondition[T.AdjLand] 0.1011 0.044 2.293 0.022 0.015 0.188 SaleCondition[T.Alloca] -0.1151 0.058 -1.979 0.048 -0.229 -0.001 SaleCondition[T.Family] 0.0473 0.038 1.252 0.211 -0.027 0.121 4.471 0.000 SaleCondition[T.Normal] 0.0829 0.019 0.047 0.119 6.218 0.000 SaleCondition[T.Partial] 0.1295 0.021 0.089 0.170 Neighborhood[T.Blueste] -0.0890 0.048 -1.859 0.063 -0.183 0.005 Neighborhood[T.BrDale] 0.034 -4.708 0.000 -0.1603 -0.227 -0.094 Neighborhood[T.BrkSide] 0.037 0.642 0.0237 0.521 -0.049 0.096 Neighborhood[T.ClearCr] 0.040 0.1142 0.038 3.037 0.002 0.188 Neighborhood[T.CollgCr] 0.0330 0.027 1.228 0.220 -0.020 0.086 Neighborhood[T.Crawfor] 0.1528 0.035 4.380 0.000 0.084 0.221 Neighborhood[T.Edwards] -0.0338 0.034 -0.982 0.326 -0.101 0.034 Neighborhood[T.Gilbert] 0.0522 0.028 1.870 0.062 -0.003 0.107 Neighborhood[T.IDOTRR] 0.050 -2.033 0.042 -0.1009 -0.198 -0.004 Neighborhood[T.MeadowV] -0.1821 0.036 -4.999 0.000 -0.254 -0.111 Neighborhood[T.Mitchel] -0.0183 0.032 -0.576 0.565 -0.081 0.044 Neighborhood[T.NAmes] 0.030 0.499 0.618 -0.044 0.0150 0.074 Neighborhood[T.NPkVill] -0.0308 0.031 -0.989 0.323 -0.092 0.030 Neighborhood[T.NWAmes] 0.0099 0.030 0.333 0.739 -0.048 0.068 Neighborhood[T.NoRidge] 0.0805 0.032 0.011 0.019 2.553 0.142 Neighborhood[T.NridgHt] 0.0749 0.028 2.645 0.008 0.019 0.130

Neighborhood[T.OldTown]	-0.0664	0.034	-1.948	0.052	-0.133	0.000
Neighborhood[T.SWISU]	0.0295	0.039	0.749	0.454	-0.048	0.107
Neighborhood[T.Sawyer]	-0.0082	0.033	-0.249	0.804	-0.073	0.056
Neighborhood[T.SawyerW]	0.0241	0.030	0.816	0.415	-0.034	0.082
Neighborhood[T.Somerst]	0.0727	0.027	2.666	0.008	0.019	0.126
Neighborhood[T.StoneBr]	0.1058	0.032	3.263	0.001	0.042	0.169
Neighborhood[T.Timber]	0.0307	0.030	1.015	0.310	-0.029	0.090
Neighborhood[T.Veenker]	0.1106	0.042	2.615	0.009	0.028	0.194
C(OverallQual)[T.2]	-0.0459	0.165	-0.278	0.781	-0.369	0.278
C(OverallQual)[T.3]	0.2178	0.144	1.515	0.130	-0.064	0.500
C(OverallQual)[T.4]	0.3099	0.138	2.249	0.025	0.040	0.580
C(OverallQual)[T.5]	0.3663	0.137	2.668	0.008	0.097	0.636
C(OverallQual)[T.6]	0.4094	0.137	2.978	0.003	0.140	0.679
C(OverallQual)[T.7]	0.4848	0.138	3.518	0.000	0.214	0.755
C(OverallQual)[T.8]	0.5679	0.138	4.107	0.000	0.297	0.839
C(OverallQual)[T.9]	0.7065	0.139	5.072	0.000	0.433	0.980
C(OverallQual)[T.10]	0.7284	0.141	5.168	0.000	0.452	1.005
LotArea	2.398e-06	4.51e-07	5.321	0.000	1.51e-06	3.28e-06
GrLivArea	0.0003	9.15e-06	29.771	0.000	0.000	0.000
YearRemodAdd	0.0007	0.000	3.079	0.002	0.000	0.001
YearBuilt	0.0027	0.000	9.236	0.000	0.002	0.003
TotalBsmtSF	0.0001	1.03e-05	11.164	0.000	9.49e-05	0.000
BsmtFinSF1	9.961e-05	8.36e-06	11.910	0.000	8.32e-05	0.000
OverallCond	0.0515	0.004	13.374	0.000	0.044	0.059
GarageCars	0.0602	0.007	8.970	0.000	0.047	0.073

 Omnibus:
 289.661
 Durbin-Watson:
 1.931

 Prob(Omnibus):
 0.000
 Jarque-Bera (JB):
 1356.263

 Skew:
 -0.885
 Prob(JB):
 3.10e-295

 Kurtosis:
 7.454
 Cond. No.
 2.71e+06

#### Notes:

[1] Standard Errors are heteroscedasticity robust (HC0)

[2] The condition number is large, 2.71e+06. This might indicate that there are strong multicollinearity or other numerical problems.

However, the adjusted  $R^2$  fell to 0.913 against Model 3's 0.927. So we will stick to our original model, which is:

SalePrice ~ LotArea + BsmtFinSF1 + TotalBsmtSF + GrLivArea + GarageCars + Neighborhood + C(OverallQual) + OverallCond + YearBuilt + SaleCondition

Re-running the regression analysis for the final model:

OLS Regression Results							
Dep. Variable:	SalePrice	R-squared:	0.929				
Model:	OLS	Adj. R-squared:	0.927				
Method:	Least Squares	F-statistic:	400.2				
Date:	Sun, 08 Oct 2023	Prob (F-statistic):	0.00				
Time:	18:27:24	Log-Likelihood:	-15921.				
No. Observations:	1417	AIC:	3.193e+04				
Df Residuals:	1371	BIC:	3.218e+04				
Df Model:	45						
Covariance Type:	nonrobust						

coef	std err	t	P> t	[0.025	0.975]
-8.764e+05	7.98e+04	-10.975	0.000	-1.03e+06	-7.2e+05
-1.032e+04	1.41e+04	-0.733	0.464	-3.79e+04	1.73e+04
-1.179e+04	6845.623	-1.722	0.085	-2.52e+04	1641.839
9563.2683	5883.157	1.626	0.104	-1977.695	2.11e+04
1.691e+04	6280.718	2.693	0.007	4592.448	2.92e+04
6794.3546	4865.265	1.397	0.163	-2749.815	1.63e+04
2.739e+04	5909.548	4.634	0.000	1.58e+04	3.9e+04
-2372.9115	5417.517	-0.438	0.661	-1.3e+04	8254.609
8793.5877	5151.314	1.707	0.088	-1311.723	1.89e+04
-163.8084	6246.392	-0.026	0.979	-1.24e+04	1.21e+04
-1.56e+04	6809.452	-2.290	0.022	-2.9e+04	-2237.334
-3003.7523	5510.866	-0.545	0.586	-1.38e+04	7806.891
1039.7920	5132.183	0.203	0.839	-9027.990	1.11e+04
-3420.4377	7921.426	-0.432	0.666	-1.9e+04	1.21e+04
575.3448	5296.788	0.109	0.914	-9815.343	1.1e+04
3.881e+04	5858.494	6.624	0.000	2.73e+04	5.03e+04
2.281e+04	5316.322	4.290	0.000	1.24e+04	3.32e+04
-5916.4976	5738.693	-1.031	0.303	-1.72e+04	5341.073
984.4784	6669.395	0.148	0.883	-1.21e+04	1.41e+04
-1582.9088	5442.608	-0.291	0.771	-1.23e+04	9093.832
7529.4353	5332.698	1.412	0.158	-2931.696	1.8e+04
1.311e+04	5031.463	2.605	0.009	3237.748	2.3e+04
2.615e+04	6419.810	4.073	0.000	1.36e+04	3.87e+04
3947.9308	5731.488	0.689	0.491	-7295.505	1.52e+04
2.452e+04	7424.033	3.303	0.001	9956.148	3.91e+04
	-8.764e+05 -1.032e+04 -1.179e+04 9563.2683 1.691e+04 6794.3546 2.739e+04 -2372.9115 8793.5877 -163.8084 -1.56e+04 -3003.7523 1039.7920 -3420.4377 575.3448 3.881e+04 2.281e+04 -5916.4976 984.4784 -1582.9088 7529.4353 1.311e+04 2.615e+04 3947.9308	-8.764e+05 7.98e+04 -1.032e+04 1.41e+04 -1.179e+04 6845.623 9563.2683 5883.157 1.691e+04 6280.718 6794.3546 4865.265 2.739e+04 5909.548 -2372.9115 5417.517 8793.5877 5151.314 -163.8084 6246.392 -1.56e+04 6809.452 -3003.7523 5510.866 1039.7920 5132.183 -3420.4377 7921.426 575.3448 5296.788 3.881e+04 5858.494 2.281e+04 5316.322 -5916.4976 5738.693 984.4784 6669.395 -1582.9088 5442.608 7529.4353 5332.698 1.311e+04 5031.463 2.615e+04 6419.810 3947.9308 5731.488	-8.764e+05         7.98e+04         -10.975           -1.032e+04         1.41e+04         -0.733           -1.179e+04         6845.623         -1.722           9563.2683         5883.157         1.626           1.691e+04         6280.718         2.693           6794.3546         4865.265         1.397           2.739e+04         5909.548         4.634           -2372.9115         5417.517         -0.438           8793.5877         5151.314         1.707           -163.8084         6246.392         -0.026           -1.56e+04         6809.452         -2.290           -3003.7523         5510.866         -0.545           1039.7920         5132.183         0.203           -3420.4377         7921.426         -0.432           575.3448         5296.788         0.109           3.881e+04         5858.494         6.624           2.281e+04         5316.322         4.290           -5916.4976         5738.693         -1.031           984.4784         6669.395         0.148           -1582.9088         5442.608         -0.291           7529.4353         5332.698         1.412           1.311e+04 </th <th>-8.764e+05 7.98e+04 -10.975 0.000 -1.032e+04 1.41e+04 -0.733 0.464 -1.179e+04 6845.623 -1.722 0.085 9563.2683 5883.157 1.626 0.104 1.691e+04 6280.718 2.693 0.007 6794.3546 4865.265 1.397 0.163 2.739e+04 5909.548 4.634 0.000 -2372.9115 5417.517 -0.438 0.661 8793.5877 5151.314 1.707 0.088 -163.8084 6246.392 -0.026 0.979 -1.56e+04 6809.452 -2.290 0.022 -3003.7523 5510.866 -0.545 0.586 1039.7920 5132.183 0.203 0.839 -3420.4377 7921.426 -0.432 0.666 575.3448 5296.788 0.109 0.914 3.881e+04 5858.494 6.624 0.000 2.281e+04 5316.322 4.290 0.000 -5916.4976 5738.693 -1.031 0.303 984.4784 6669.395 0.148 0.883 -1582.9088 5442.608 -0.291 0.771 7529.4353 5332.698 1.412 0.158 1.311e+04 5031.463 2.605 0.009 2.615e+04 6419.810 4.073 0.000</th> <th>-8.764e+05         7.98e+04         -10.975         0.000         -1.03e+06           -1.032e+04         1.41e+04         -0.733         0.464         -3.79e+04           -1.179e+04         6845.623         -1.722         0.085         -2.52e+04           9563.2683         5883.157         1.626         0.104         -1977.695           1.691e+04         6280.718         2.693         0.007         4592.448           6794.3546         4865.265         1.397         0.163         -2749.815           2.739e+04         5909.548         4.634         0.000         1.58e+04           -2372.9115         5417.517         -0.438         0.661         -1.3e+04           8793.5877         5151.314         1.707         0.088         -1311.723           -163.8084         6246.392         -0.026         0.979         -1.24e+04           -1.56e+04         6809.452         -2.290         0.022         -2.9e+04           -3003.7523         5510.866         -0.545         0.586         -1.38e+04           1039.7920         5132.183         0.203         0.839         -9027.990           -3420.4377         7921.426         -0.432         0.666         -1.9e+04</th>	-8.764e+05 7.98e+04 -10.975 0.000 -1.032e+04 1.41e+04 -0.733 0.464 -1.179e+04 6845.623 -1.722 0.085 9563.2683 5883.157 1.626 0.104 1.691e+04 6280.718 2.693 0.007 6794.3546 4865.265 1.397 0.163 2.739e+04 5909.548 4.634 0.000 -2372.9115 5417.517 -0.438 0.661 8793.5877 5151.314 1.707 0.088 -163.8084 6246.392 -0.026 0.979 -1.56e+04 6809.452 -2.290 0.022 -3003.7523 5510.866 -0.545 0.586 1039.7920 5132.183 0.203 0.839 -3420.4377 7921.426 -0.432 0.666 575.3448 5296.788 0.109 0.914 3.881e+04 5858.494 6.624 0.000 2.281e+04 5316.322 4.290 0.000 -5916.4976 5738.693 -1.031 0.303 984.4784 6669.395 0.148 0.883 -1582.9088 5442.608 -0.291 0.771 7529.4353 5332.698 1.412 0.158 1.311e+04 5031.463 2.605 0.009 2.615e+04 6419.810 4.073 0.000	-8.764e+05         7.98e+04         -10.975         0.000         -1.03e+06           -1.032e+04         1.41e+04         -0.733         0.464         -3.79e+04           -1.179e+04         6845.623         -1.722         0.085         -2.52e+04           9563.2683         5883.157         1.626         0.104         -1977.695           1.691e+04         6280.718         2.693         0.007         4592.448           6794.3546         4865.265         1.397         0.163         -2749.815           2.739e+04         5909.548         4.634         0.000         1.58e+04           -2372.9115         5417.517         -0.438         0.661         -1.3e+04           8793.5877         5151.314         1.707         0.088         -1311.723           -163.8084         6246.392         -0.026         0.979         -1.24e+04           -1.56e+04         6809.452         -2.290         0.022         -2.9e+04           -3003.7523         5510.866         -0.545         0.586         -1.38e+04           1039.7920         5132.183         0.203         0.839         -9027.990           -3420.4377         7921.426         -0.432         0.666         -1.9e+04

C(OverallQual)[T.2]	-1.184e+04	1.72e+04	-0.689	0.491	-4.56e+04	2.19e+04
C(OverallQual)[T.3]	-1.532e+04	1.4e+04	-1.093	0.275	-4.28e+04	1.22e+04
C(OverallQual)[T.4]	-1.5e+04	1.36e+04	-1.106	0.269	-4.16e+04	1.16e+04
C(OverallQual)[T.5]	-1.437e+04	1.36e+04	-1.058	0.290	-4.1e+04	1.23e+04
C(OverallQual)[T.6]	-9662.2092	1.37e+04	-0.708	0.479	-3.64e+04	1.71e+04
C(OverallQual)[T.7]	5853.0826	1.38e+04	0.426	0.671	-2.11e+04	3.28e+04
C(OverallQual)[T.8]	3.364e+04	1.39e+04	2.414	0.016	6298.027	6.1e+04
C(OverallQual)[T.9]	9.228e+04	1.44e+04	6.426	0.000	6.41e+04	1.2e+05
C(OverallQual)[T.10]	1.166e+05	1.52e+04	7.670	0.000	8.68e+04	1.46e+05
SaleCondition[T.AdjLand]	2.131e+04	9746.181	2.186	0.029	2187.000	4.04e+04
SaleCondition[T.Alloca]	-1.821e+04	6674.683	-2.728	0.006	-3.13e+04	-5111.898
SaleCondition[T.Family]	2139.7636	4720.171	0.453	0.650	-7119.777	1.14e+04
SaleCondition[T.Normal]	1.006e+04	1991.866	5.052	0.000	6154.944	1.4e+04
SaleCondition[T.Partial]	2.601e+04	2882.933	9.020	0.000	2.03e+04	3.17e+04
LotArea	0.6016	0.058	10.385	0.000	0.488	0.715
BsmtFinSF1	18.5399	1.429	12.976	0.000	15.737	21.343
TotalBsmtSF	19.4673	1.733	11.233	0.000	16.068	22.867
GrLivArea	48.8629	1.466	33.322	0.000	45.986	51.740
GarageCars	8290.6296	951.581	8.712	0.000	6423.917	1.02e+04
OverallCond	8477.5550	527.385	16.075	0.000	7442.987	9512.123
YearBuilt	440.1416	39.577	11.121	0.000	362.504	517.779

 Omnibus:
 34.610
 Durbin-Watson:
 1.966

 Prob(Omnibus):
 0.000
 Jarque-Bera (JB):
 74.029

 Skew:
 0.066
 Prob(JB):
 8.41e-17

 Kurtosis:
 4.112
 Cond. No.
 2.34e+06

#### Notes:

<sup>[1]</sup> Standard Errors assume that the covariance matrix of the errors is correctly specified.

<sup>[2]</sup> The condition number is large, 2.34e+06. This might indicate that there are strong multicollinearity or other numerical problems.

## 6.0 Model Selection

## 6.1 Order of predictors

We ran the ANOVA Typ=1 test on the existing order and reordered the predictors according to F-statistic value.

	df	sum_sq	mean_sq	F	PR(>F)
Neighborhood	24.0	3.948332e+12	1.645138e+11	473.426979	0.000000e+00
C(OverallQual)	9.0	1.401620e+12	1.557356e+11	448.165508	0.000000e+00
SaleCondition	5.0	4.847727e+10	9.695454e+09	27.900930	5.496072e-27
LotArea	1.0	1.237309e+11	1.237309e+11	356.064643	8.692749e-71
BsmtFinSF1	1.0	1.164268e+11	1.164268e+11	335.045321	3.936810e-67
TotalBsmtSF	1.0	8.467559e+10	8.467559e+10	243.673777	1.094633e-50
GrLivArea	1.0	3.854240e+11	3.854240e+11	1109.147404	1.077829e-178
GarageCars	1.0	3.493778e+10	3.493778e+10	100.541626	6.965227e-23
OverallCond	1.0	7.126671e+10	7.126671e+10	205.086574	1.871164e-43
YearBuilt	1.0	4.297845e+10	4.297845e+10	123.680503	1.436466e-27
Residual	1371.0	4.764166e+11	3.474957e+08	NaN	NaN

Trial and error yielded the following as the optimal order where SaleCondition is moved up.

	df	sum_sq	mean_sq	F	PR(>F)
SaleCondition	5.0	8.628379e+11	1.725676e+11	496.603447	1.383730e-304
Neighborhood	24.0	3.191238e+12	1.329683e+11	382.647191	0.000000e+00
C(OverallQual)	9.0	1.344354e+12	1.493727e+11	429.854654	0.000000e+00
LotArea	1.0	1.237309e+11	1.237309e+11	356.064643	8.692749e-71
BsmtFinSF1	1.0	1.164268e+11	1.164268e+11	335.045321	3.936810e-67
TotalBsmtSF	1.0	8.467559e+10	8.467559e+10	243.673777	1.094633e-50
GarageCars	1.0	9.011864e+10	9.011864e+10	259.337405	1.425102e-53
GrLivArea	1.0	3.302431e+11	3.302431e+11	950.351625	5.630969e-159
OverallCond	1.0	7.126671e+10	7.126671e+10	205.086574	1.871164e-43
YearBuilt	1.0	4.297845e+10	4.297845e+10	123.680503	1.436466e-27
Residual	1371.0	4.764166e+11	3.474957e+08	NaN	NaN

## Model 5

SalePrice ~ LotArea + BsmtFinSF1 + SaleCondition + TotalBsmtSF + GarageCars + GrLivArea + Neighborhood + C(OverallQual) + OverallCond + YearBuilt

## 6.2 Optimal predictors from pool of all possible models

We then calculated Mallow's Cp, BIC, AIC, Adjusted  $R^2$ , and  $R^2$  for all possible models based on the predictors identified. We then sorted the possible models based on the lowest Mallow's Cp,

# BIC, AIC, and highest Adjusted $R^2$ to yield our final model where the adjusted $R^2$ is 0.927.

	model	Predictors	Ср	BIC	AIC	adj_R^2	R^2
1022	$<\!statsmodels.regression.linear\_model.Regressio$	LotArea + BsmtFinSF1 + SaleCondition + TotalBs	46.000000	32175.392796	31933.603123	0.926933	0.929255
1017	$<\!statsmodels.regression.linear\_model.Regressio$	LotArea + BsmtFinSF1 + SaleCondition + TotalBs	119.907242	32244.495712	32007.962336	0.922944	0.925338
1019	$<\!statsmodels.regression.linear\_model.Regressio$	${\sf LotArea + BsmtFinSF1 + TotalBsmtSF + GarageCar}$	142.067348	32244.703599	32029.195412	0.921566	0.923782
1015	$<\!statsmodels.regression.linear\_model.Regressio$	LotArea + BsmtFinSF1 + SaleCondition + TotalBs	286.765814	32272.081539	32156.443000	0.913065	0.914354
1021	$<\!statsmodels.regression.linear\_model.Regressio$	${\sf BsmtFinSF1+SaleCondition+TotalBsmtSF+Gar}$	151.845496	32275.433599	32038.900223	0.921243	0.923690
	***						
2	$<\!statsmodels.regression.linear\_model.Regressio$	SaleCondition	15491.464326	35444.027077	35412.489294	0.125037	0.128126
32	$<\!statsmodels.regression.linear\_model.Regressio$	SaleCondition + OverallCond	15453.287311	35447.909969	35411.115889	0.126498	0.130199
17	$<\!statsmodels.regression.linear\_model.Regressio$	LotArea + OverallCond	16571.924643	35510.563200	35494.794308	0.070751	0.072064
0	$<\!statsmodels.regression.linear\_model.Regressio$	LotArea	16696.327944	35513.232258	35502.719663	0.064881	0.065541
8	$<\!statsmodels.regression.linear\_model.Regressio$	OverallCond	17834.894673	35599.633161	35589.120566	0.006088	0.006790

## Final Model (Same as Model 5)

SalePrice ~ LotArea + BsmtFinSF1 + SaleCondition + TotalBsmtSF + GarageCars + GrLivArea + Neighborhood + C(OverallQual) + OverallCond + YearBuilt

	OLS Regression Results							
Dep. Variable:		SalePrice		R-squared:	0.929			
Model:		OLS	Adj. I	R-squared:	0.927			
Method:	Lea	ast Squares	-	F-statistic:	400.2			
Date:	Sun, 0	8 Oct 2023	Prob (F	-statistic):	0.00			
Time:		18:59:10	Log-	Likelihood:	-15921.			
No. Observations:		1417		AIC:	3.193e+04			
Df Residuals:		1371		BIC:	3.218e+04			
Df Model:		45						
Covariance Type:		nonrobust						
Omnibus:	34.610	Durbin-\	Watson:	1.966				
Prob(Omnibus):	0.000	Jarque-Be	ra (JB):	74.029				
Skew:	0.066	Pr	ob(JB):	8.41e-17				
Kurtosis:	4.112	Co	nd. No.	2.34e+06				

#### Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

[2] The condition number is large, 2.34e+06. This might indicate that there are strong multicollinearity or other numerical problems.

	coef	std err	t	P> t	[0.025	0.975]
Intercept	-8.764e+05	7.98e+04	-10.975	0.000	-1.03e+06	-7.2e+05
SaleCondition[T.AdjLand]	2.131e+04	9746.181	2.186	0.029	2187.000	4.04e+04
SaleCondition[T.Alloca]	-1.821e+04	6674.683	-2.728	0.006	-3.13e+04	-5111.898
SaleCondition[T.Family]	2139.7636	4720.171	0.453	0.650	-7119.777	1.14e+04
SaleCondition[T.Normal]	1.006e+04	1991.866	5.052	0.000	6154.944	1.4e+04
SaleCondition[T.Partial]	2.601e+04	2882.933	9.020	0.000	2.03e+04	3.17e+04
Neighborhood[T.Blueste]	-1.032e+04	1.41e+04	-0.733	0.464	-3.79e+04	1.73e+04
Neighborhood[T.BrDale]	-1.179e+04	6845.623	-1.722	0.085	-2.52e+04	1641.839
Neighborhood[T.BrkSide]	9563.2683	5883.157	1.626	0.104	-1977.695	2.11e+04
Neighborhood[T.ClearCr]	1.691e+04	6280.718	2.693	0.007	4592.448	2.92e+04
Neighborhood[T.CollgCr]	6794.3546	4865.265	1.397	0.163	-2749.815	1.63e+04
Neighborhood[T.Crawfor]	2.739e+04	5909.548	4.634	0.000	1.58e+04	3.9e+04
Neighborhood[T.Edwards]	-2372.9115	5417.517	-0.438	0.661	-1.3e+04	8254.609
Neighborhood[T.Gilbert]	8793.5877	5151.314	1.707	0.088	-1311.723	1.89e+04
Neighborhood[T.IDOTRR]	-163.8084	6246.392	-0.026	0.979	-1.24e+04	1.21e+04
Neighborhood[T.MeadowV]	-1.56e+04	6809.452	-2.290	0.022	-2.9e+04	-2237.334
Neighborhood[T.Mitchel]	-3003.7523	5510.866	-0.545	0.586	-1.38e+04	7806.891
Neighborhood[T.NAmes]	1039.7920	5132.183	0.203	0.839	-9027.990	1.11e+04
Neighborhood[T.NPkVill]	-3420.4377	7921.426	-0.432	0.666	-1.9e+04	1.21e+04
Neighborhood[T.NWAmes]	575.3448	5296.788	0.109	0.914	-9815.343	1.1e+04
Neighborhood[T.NoRidge]	3.881e+04	5858.494	6.624	0.000	2.73e+04	5.03e+04
Neighborhood[T.NridgHt]	2.281e+04	5316.322	4.290	0.000	1.24e+04	3.32e+04
Neighborhood[T.OldTown]	-5916.4976	5738.693	-1.031	0.303	-1.72e+04	5341.073
Neighborhood[T.SWISU]	984.4784	6669.395	0.148	0.883	-1.21e+04	1.41e+04
Neighborhood[T.Sawyer]	-1582.9088	5442.608	-0.291	0.771	-1.23e+04	9093.832
Neighborhood[T.SawyerW]	7529.4353	5332.698	1.412	0.158	-2931.696	1.8e+04
Neighborhood[T.Somerst]	1.311e+04	5031.463	2.605	0.009	3237.748	2.3e+04
Neighborhood[T.StoneBr]	2.615e+04	6419.810	4.073	0.000	1.36e+04	3.87e+04
Neighborhood[T.Timber]	3947.9308	5731.488	0.689	0.491	-7295.505	1.52e+04
Neighborhood[T.Veenker]	2.452e+04	7424.033	3.303	0.001	9956.148	3.91e+04
C(OverallQual)[T.2]	-1.184e+04	1.72e+04	-0.689	0.491	-4.56e+04	2.19e+04
C(OverallQual)[T.3]	-1.532e+04	1.4e+04	-1.093	0.275	-4.28e+04	1.22e+04
C(OverallQual)[T.4]	-1.5e+04	1.36e+04	-1.106		-4.16e+04	1.16e+04
C(OverallQual)[T.5]	-1.437e+04	1.36e+04	-1.058	0.290	-4.1e+04	1.23e+04
C(OverallQual)[T.6]	-9662.2092	1.37e+04	-0.708	0.479	-3.64e+04	1.71e+04
C(OverallQual)[T.7]	5853.0826	1.38e+04	0.426	0.671	-2.11e+04	3.28e+04
C(OverallQual)[T.8]	3.364e+04	1.39e+04	2.414	0.016	6298.027	6.1e+04
C(OverallQual)[T.9]	9.228e+04	1.44e+04	6.426	0.000	6.41e+04	1.2e+05
C(OverallQual)[T.10]	1.166e+05	1.52e+04	7.670	0.000	8.68e+04	1.46e+05
LotArea	0.6016	0.058	10.385	0.000	0.488	0.715
BsmtFinSF1	18.5399	1.429	12.976	0.000	15.737	21.343
TotalBsmtSF	19.4673	1.733	11.233	0.000	16.068	22.867
GarageCars	8290.6296	951.581	8.712	0.000	6423.917	1.02e+04
GrLivArea	48.8629	1.466	33.322	0.000	45.986	51.740
OverallCond	8477.5550	527.385	16.075	0.000	7442.987	9512.123
YearBuilt	440.1416	39.577	11.121	0.000	362.504	517.779

## 7.0 Summary of results

Our final model is:

SalePrice ~ LotArea + BsmtFinSF1 + SaleCondition + TotalBsmtSF + GarageCars + GrLivArea + Neighborhood + C(OverallQual) + OverallCond + YearBuilt

This is a combination of predictors that comprehensively cover key dimensions across size, location, condition/amenity, and transaction to predict the sale price of real estate.

Additionally, we are confident that this is the best model because Adjusted R<sup>2</sup> increased from 0.853 to 0.927. Additionally, we

- 1. Removed predictors with t-test p-values for all levels < 0.05
- 2. Conducted EDA to confirm that there is no high correlation between numerical predictors and removed predictors with a high proportion of NULL values
- 3. Conducted data structure validation to remove predictors with high multicollinearity (VIF, autocorrelation plot), and removed outlier data points (External studentized residuals, Cook's Distance)
- 4. Conducted model assumption checks around heteroskedasticity (Breush-Pagan Test), normality (KS Test, JB Test, Histogram and scatter plot of residuals, QQ plot), and linear relationship between chosen predictors and the response variable (scatter plot of predictors versus response variable)
- Selected the model based on the optimal order of predictors (ANOVA Type=1) and also from the pool of all possible combinations of predictors (Adjusted R<sup>2</sup>, Mallow's Cp, AIC, BIC)

## 8.0 Potential problems of the data and results

We note that there continues to be high multicollinearity (VIF) for some neighborhoods and transformations did not manage to address the heteroskedasticity identified. However, we chose to keep Neighborhood in the predictor set as the p-value of other levels were sufficiently low and the overall adjusted R<sup>2</sup> is good at 0.927. Also, we may consider changing 'OverQuality' to numeric, as OverallQual is not a reliable predictor when it is categorical.

## 9.0 Extending our Discussion

We determined the predicted values for the test data set from the same population and calculated the MSE as 18,336.166. This was deemed to be high. Therefore, we decided to try logistic regression to improve the accuracy of our predictions. To do so, we created binary response variables and ran the regression analysis with the same set of predictors.

## 9.1 Sale price greater than or equal to mean sale price

For the binary response variable: sale price greater than or equal to mean sale price, despite an accuracy rate of 94%, the Pseudo R<sup>2</sup> was low at 0.6624. Therefore we did not believe that this model is superior to the linear regression model.

Further study may include trying other models like PCA, Partial LSE, or other Regularization methods to reduce the Multicollinearity in Neighborhood. Additionally, we also tried to introduce Dummy Variables, and removed the Neighborhood levels that had high p-values. However, the effect was limited with an adjusted R2 of 0.921, a small decrease of 0.927. Based on the fact that the removal of specific Neighborhoods makes interpretation challenging due to the optics of cherry picking, we left all Neighborhoods in.

Ge	eneralized L	inear Model	Regression I	Results			
Dep. Variable:	Sale_Price	e_binary_me	an No. C	Observations	: 14	417	
Model:		GL	.M	Df Residuals	: 13	666	
Model Family:		Binomi	ial	Df Model	l:	50	
Link Function:		Log	git	Scale	: 1.00	000	
Method:		IRI	.S Lo	g-Likelihood	: -191	.26	
Date:	Sur	n, 08 Oct 202	23	Deviance	: 382	.52	
Time:		18:50:	01 I	Pearson chi2	: 6	10.	
No. Iterations:		1	24 Pseudo	R-squ. (CS)	: 0.66	524	
Covariance Type:		nonrobu	st				
		coef	std err	z	P> z	[0.025	0.975]
	Intercept	-281.4654	1.59e+05	-0.002	0.999	-3.12e+05	3.12e+05
	ing[T.FV]	5.6340	6.29e+04	8.95e-05	1.000	-1.23e+05	1.23e+05
		24.7926	4.83e+04	0.001	1.000	-9.45e+04	9.46e+04
	ing[T.RH]						
	ing[T.RL]	24.9513	4.83e+04	0.001	1.000	-9.45e+04	9.46e+04
	ing[T.RM]	22.4574	4.83e+04	0.000	1.000	-9.46e+04	9.46e+04
SaleCondition[T		-15.7969	8.4e+04	-0.000	1.000	-1.65e+05	1.65e+05
SaleCondition		3.8852	1.916	2.028	0.043	0.131	7.640
SaleCondition		-0.3272	1.346	-0.243	0.808	-2.966	2.311
SaleCondition[	-	2.2762	0.689	3.305	0.001	0.926	3.626
SaleCondition		1.5371	0.819	1.878	0.060	-0.067	3.141
Neighborhood[1	_	-19.2510	1.46e+05	-0.000	1.000	-2.87e+05	2.87e+05
Neighborhood[		-15.7103	4.61e+04	-0.000	1.000	-9.04e+04	9.03e+04
Neighborhood[T	.BrkSide]	4.4929	1.440	3.121	0.002	1.671	7.315
Neighborhood[1	r.ClearCr]	2.2694	1.282	1.770	0.077	-0.243	4.782
Neighborhood[1	T.CollgCr]	0.9817	0.859	1.143	0.253	-0.702	2.665
Neighborhood[T	.Crawfor]	4.5907	1.317	3.487	0.000	2.010	7.171
Neighborhood[T.	Edwards]	0.3986	0.997	0.400	0.689	-1.556	2.353
Neighborhood[	T.Gilbert]	0.7759	0.839	0.925	0.355	-0.868	2.419

Neighborhood[T.IDOTRR]	-14.1343	2.83e+04	-0.000	1.000	-5.55e+04	5.55e+04
Neighborhood[T.MeadowV]	-22.0481	3.71e+04	-0.001	1.000	-7.28e+04	7.28e+04
Neighborhood[T.Mitchel]	-2.6431	1.187	-2.227	0.026	-4.969	-0.317
Neighborhood[T.NAmes]	-0.5339	0.988	-0.540	0.589	-2.470	1.403
Neighborhood[T.NPkVill]	-21.9283	6.7e+04	-0.000	1.000	-1.31e+05	1.31e+05
Neighborhood[T.NWAmes]	0.2749	0.931	0.295	0.768	-1.551	2.101
Neighborhood[T.NoRidge]	17.8789	2.85e+04	0.001	0.999	-5.58e+04	5.58e+04
Neighborhood[T.NridgHt]	0.0941	0.983	0.096	0.924	-1.832	2.021
Neighborhood[T.OldTown]	1.1723	1.825	0.642	0.521	-2.405	4.750
Neighborhood[T.SWISU]	1.2599	1.584	0.795	0.426	-1.844	4.364
Neighborhood[T.Sawyer]	-2.5848	1.472	-1.756	0.079	-5.469	0.300
Neighborhood[T.SawyerW]	0.4062	0.941	0.432	0.666	-1.437	2.250
Neighborhood[T.Somerst]	20.4734	4.04e+04	0.001	1.000	-7.92e+04	7.92e+04
Neighborhood[T.StoneBr]	1.4869	2.060	0.722	0.470	-2.551	5.525
Neighborhood[T.Timber]	-0.4008	1.162	-0.345	0.730	-2.678	1.876
Neighborhood[T.Veenker]	0.0462	1.306	0.035	0.972	-2.514	2.606
C(OverallQual)[T.2]	-0.3298	1.87e+05	-1.77e-06	1.000	-3.66e+05	3.66e+05
C(OverallQual)[T.3]	-9.9283	1.55e+05	-6.39e-05	1.000	-3.05e+05	3.05e+05
C(OverallQual)[T.4]	6.3981	1.52e+05	4.21e-05	1.000	-2.98e+05	2.98e+05
C(OverallQual)[T.5]	6.2177	1.52e+05	4.1e-05	1.000	-2.98e+05	2.98e+05
C(OverallQual)[T.6]	8.1766	1.52e+05	5.39e-05	1.000	-2.98e+05	2.98e+05
C(OverallQual)[T.7]	9.2428	1.52e+05	6.09e-05	1.000	-2.98e+05	2.98e+05
C(OverallQual)[T.8]	10.2726	1.52e+05	6.77e-05	1.000	-2.98e+05	2.98e+05
C(OverallQual)[T.9]	26.5767	1.55e+05	0.000	1.000	-3.03e+05	3.03e+05
C(OverallQual)[T.10]	26.8758	1.6e+05	0.000	1.000	-3.13e+05	3.13e+05
LotArea	0.0002	3.57e-05	4.756	0.000	0.0001	0.000
GrLivArea	0.0062	0.001	9.607	0.000	0.005	0.007
YearRemodAdd	0.0331	0.013	2.561	0.010	0.008	0.059
YearBuilt	0.0789	0.016	4.993	0.000	0.048	0.110
TotalBsmtSF	0.0035	0.001	6.354	0.000	0.002	0.005
BsmtFinSF1	0.0022	0.000	4.652	0.000	0.001	0.003
OverallCond	1.1559	0.221	5.236	0.000	0.723	1.589
GarageCars	0.7658	0.393	1.947	0.052	-0.005	1.537

# 9.2 Sale price greater than or equal to median sale price

For the binary response variable: sale price greater than or equal to median sale price, despite an accuracy rate of 93%, the Pseudo  $R^2$  was low at 0.6607. Therefore we did not believe that this model is superior to the linear regression model.

Generalized Linear Model Regression Results

1417	No. Observations:	Sale_Price_binary_median	Dep. Variable:
1366	Df Residuals:	GLM	Model:
50	Df Model:	Binomial	Model Family:
1.0000	Scale:	Logit	Link Function:
-216.37	Log-Likelihood:	IRLS	Method:
432.75	Deviance:	Sun, 08 Oct 2023	Date:
690.	Pearson chi2:	18:50:08	Time:
0.6607	Pseudo R-squ. (CS):	25	No. Iterations:

Covariance Type: nonrobust

	coef	std err	z	P> z	[0.025	0.975]
Intercept	-192.6869	2.63e+05	-0.001	0.999	-5.16e+05	5.16e+05
MSZoning[T.FV]	8.6822	9.8e+04	8.86e-05	1.000	-1.92e+05	1.92e+05
MSZoning[T.RH]	26.1759	8.04e+04	0.000	1.000	-1.58e+05	1.58e+05
MSZoning[T.RL]	28.0970	8.04e+04	0.000	1.000	-1.58e+05	1.58e+05
MSZoning[T.RM]	25.7544	8.04e+04	0.000	1.000	-1.58e+05	1.58e+05
SaleCondition[T.AdjLand]	-17.6599	1.51e+05	-0.000	1.000	-2.95e+05	2.95e+05
SaleCondition[T.Alloca]	-0.2066	2.499	-0.083	0.934	-5.104	4.691
SaleCondition[T.Family]	-0.3820	1.108	-0.345	0.730	-2.553	1.789
SaleCondition[T.Normal]	1.9753	0.616	3.209	0.001	0.769	3.182
SaleCondition[T.Partial]	2.2226	0.907	2.451	0.014	0.445	4.000
Neighborhood[T.Blueste]	-24.2762	2.44e+05	-9.95e-05	1.000	-4.78e+05	4.78e+05
Neighborhood[T.BrDale]	-20.8453	7.74e+04	-0.000	1.000	-1.52e+05	1.52e+05
Neighborhood[T.BrkSide]	1.7797	1.540	1.155	0.248	-1.239	4.799
Neighborhood[T.ClearCr]	2.2320	1.732	1.289	0.197	-1.162	5.626
Neighborhood[T.CollgCr]	-0.1360	1.265	-0.108	0.914	-2.615	2.343
Neighborhood[T.Crawfor]	2.5711	1.484	1.733	0.083	-0.337	5.480
Neighborhood[T.Edwards]	-1.3190	1.299	-1.016	0.310	-3.864	1.226
Neighborhood[T.Gilbert]	1.4415	1.394	1.034	0.301	-1.291	4.174
Neighborhood[T.IDOTRR]	3.5728	1.878	1.902	0.057	-0.108	7.254
Neighborhood[T.MeadowV]	-26.2770	6.34e+04	-0.000	1.000	-1.24e+05	1.24e+05
Neighborhood[T.Mitchel]	-0.2104	1.315	-0.160	0.873	-2.787	2.366
Neighborhood[T.NAmes]	-0.8671	1.290	-0.672	0.501	-3.395	1.660
Neighborhood[T.NPkVill]	-26.5572	1.11e+05	-0.000	1.000	-2.18e+05	2.18e+05
Neighborhood[T.NWAmes]	0.0842	1.301	0.065	0.948	-2.465	2.634
Neighborhood[T.NoRidge]	18.0948	4.3e+04	0.000	1.000	-8.42e+04	8.42e+04
Neighborhood[T.NridgHt]	21.4211	3.21e+04	0.001	0.999	-6.28e+04	6.29e+04
Neighborhood[T.OldTown]	0.3118	1.560	0.200	0.842	-2.746	3.370
Neighborhood[T.SWISU]	-0.1379	1.596	-0.086	0.931	-3.266	2.990
Neighborhood[T.Sawyer]	-0.6607	1.351	-0.489	0.625	-3.308	1.986
Neighborhood[T.SawyerW]	-0.9826	1.316	-0.747	0.455	-3.561	1.596

Neighborhood[T.Somerst]	19.2747	5.6e+04	0.000	1.000	-1.1e+05	1.1e+05
Neighborhood[T.StoneBr]	19.8606	6.1e+04	0.000	1.000	-1.2e+05	1.2e+05
Neighborhood[T.Timber]	1.6469	1.695	0.972	0.331	-1.675	4.968
Neighborhood[T.Veenker]	23.5465	8.96e+04	0.000	1.000	-1.76e+05	1.76e+05
C(OverallQual)[T.2]	-0.4257	3.04e+05	-1.4e-06	1.000	-5.96e+05	5.96e+05
C(OverallQual)[T.3]	-7.4165	2.58e+05	-2.87e-05	1.000	-5.06e+05	5.06e+05
C(OverallQual)[T.4]	11.7107	2.51e+05	4.67e-05	1.000	-4.92e+05	4.92e+05
C(OverallQual)[T.5]	12.3063	2.51e+05	4.91e-05	1.000	-4.92e+05	4.92e+05
C(OverallQual)[T.6]	13.7262	2.51e+05	5.47e-05	1.000	-4.92e+05	4.92e+05
C(OverallQual)[T.7]	14.4823	2.51e+05	5.77e-05	1.000	-4.92e+05	4.92e+05
C(OverallQual)[T.8]	18.6546	2.51e+05	7.44e-05	1.000	-4.92e+05	4.92e+05
C(OverallQual)[T.9]	32.1227	2.54e+05	0.000	1.000	-4.98e+05	4.98e+05
C(OverallQual)[T.10]	32.7293	2.64e+05	0.000	1.000	-5.18e+05	5.18e+05
LotArea	3.749e-05	3.43e-05	1.092	0.275	-2.98e-05	0.000
GrLivArea	0.0052	0.001	9.878	0.000	0.004	0.006
YearRemodAdd	0.0184	0.009	1.939	0.053	-0.000	0.037
YearBuilt	0.0486	0.012	3.995	0.000	0.025	0.072
TotalBsmtSF	0.0022	0.001	4.304	0.000	0.001	0.003
BsmtFinSF1	0.0016	0.000	3.746	0.000	0.001	0.002
OverallCond	0.7196	0.165	4.371	0.000	0.397	1.042
GarageCars	1.3699	0.306	4.479	0.000	0.770	1.969

Overall, we declined to continue the analysis as it was deemed that the findings did not directly address the original problem statement of predicting the sale price of real estate based on size, location, condition, and transaction dimensions. Moreover, we observed that logistic regression does not meaningfully increase accuracy linear regression, while MSE remains high for linear regression. For future studies, we may consider making SalesPrice a categorical variable and bucket our predictions into ranges instead of trying to arrive at a fixed value; this can greatly improve the model prediction results and can be better suited for any future analyses