

# CYRIL ALVAREZ ADRIAANSEN

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## BLOCKCHAIN DEVELOPER | CRYPTOCURRENCY TRADING | SALES

Dynamic, accomplished Trading Professional highly regarded for 13+ years of progressive experience in driving equity and cryptocurrency trading/sales and blockchain efforts. Respected as a motivational, influential leader and collaborator who uses technical expertise to understand markets and trading positions, ensuring profitability. Builds and maintains lasting relationships, driving new revenue through a people-focused approach. Exemplary training qualifications include an intensive Fintech Programme with the University of Oxford. Out-of-the-box thinker committed to making continuous improvements in risk management and trading/market analysis to enable growth.

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### SELECTED HIGHLIGHTS

- ❖ Delivered critical strategic and tactical insights as a member of the Steering Committee at 2Gether.global.
- ❖ Managed initiative for the Initial Virtual Financial Asset Offering (IVFAO), and authored a subsequent handbook to convey best practices and common issues during the effort.
- ❖ Used data-driven assessments in investing in a wide array of cryptocurrencies, and act as an ICO Advisor.
- ❖ Exceeded annual commission quota by 15%, handling equity, bond, and forex trade execution via DMA, algorithms, dark pools, and brokers while collaborating with cross-functional employees at Castle Harbour Securities.
- ❖ Drove strict and continuous regulatory compliance, and oversaw financial and technical analysis to determine lucrative trading situations at BTIG Ltd., boosting profits by up to 10% despite volatile market conditions.

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### CORE COMPETENCIES

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|--------------------------|---------------------------|----------------------------|
| ▪ Blockchain Development | ▪ Cryptocurrency Trading  | ▪ Sales Director           |
| ▪ Business Development   | ▪ Equity Trading          | ▪ Negotiations & Contracts |
| ▪ Communication          | ▪ Trade Positioning       | ▪ Relationship Building    |
| ▪ Client Training        | ▪ Market & Trend Analysis | ▪ Javascript Programming   |

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### PROFESSIONAL EXPERIENCE

#### 2GETHER.GLOBAL | MADRID, SPAIN | 2017 – PRESENT

##### **Head of Trading & Blockchain**

- Deliver critical strategic and tactical insights as a member of the Steering Committee.
- Demonstrate exceptional technical acumen in creating the Trading & Blockchain architecture.
- Build pre-ICO and ICO Smart contracts in Solidity, ensuring attainment of short- and long-term goals.
- Provide crucial advice across the organization on Fintech & Decentralised Finance (DeFi) to support up to 30% in annual revenue growth, earning a reputation for diligence and blockchain savvy.
- Helmed initiative for the Initial Virtual Financial Asset Offering (IVFAO), and authored a subsequent handbook to convey best practices and common issues during the effort.

#### MADRID, GENEVA, LONDON | 2013 – PRESENT

##### **Consultant/Crypto Trader**

- Incorporate data-driven assessments in investing in a wide array of cryptocurrencies, and act as an ICO Advisor.
- Expand expertise at every opportunity with all aspects of arbitrage and day trading.
- Focus on improving forecasting and trend assessments, learned JavaScript and Python programming language.

**CASTLE HARBOUR SECURITIES | LONDON, UNITED KINGDOM | 2011 – 2013****Sales Trader (Managing Director)**

- Exceeded annual commission quota by 15%, handling equity, bond, and forex trade execution via DMA, algorithms, dark pools, and brokers while collaborating with cross-functional employees.
- Advised/identified appropriate investments and managed capital exposure as a trusted expert with risk management principles; noted as essential to a 10% upturn in overall company growth.
- Handled extensive market information, research, and news to organize sales efforts and improve trading.
- Achieved optimal trade execution by forging productive, professional relationships with multiple stakeholders, excelling as the primary liaison with technical trading questions.
- Provided client with a wide array of input to improve their portfolio and exceed expectations.
- Stocks monitoring: upgrades/downgrades and corporate actions: dividends, corporate reporting, etc.

**BTIG LTD. | LONDON, UNITED KINGDOM | 2009 – 2011****Sales/Execution Trader (Vice President)**

- Revised investment history and incorporated technical and fundamental analysis to establish trading positions; selected to train new hires on all related sales and trading functions
- Analyzed strategic risk assessment strategies to maximize portfolio performance and minimize downside exposure consistently, building out subsequent standard operating procedures used across the entire organization.
- Drove strict and continuous regulatory compliance, and oversaw financial and technical analysis to determine lucrative trading situations, boosting profits by up to 10% despite volatile market conditions.
- Maintained comprehensive record of clients and fostered continued workflow.
- Provided periodic feedback to clients and gained trust as a dedicated and capable resource.

**JABRE CAPITAL PARTNERS SA | GENEVA, SWITZERLAND | 2007 – 2009****Trade Support (Associate)**

- Supported 5 portfolio managers with \$4B under management in various funds; performed extensive research on new systems and technologies to improve market assessments and other data-heavy decisions.
- Maintained transactions in a wide array of systems, coordinating with a team of 30.
- Built tailored reports on convertible bonds, equity, options, and more while focusing on positive business impacts.
- Identified efficiency improvements to increase year-over-year profits by 5%.

**Additional Experience:** Trainee Derivatives Advisor, Bank Pictet & Cie, 2006

**EDUCATION**

**University of Oxford:** 2018 – *Fintech Programme*

**University of Montreal – Bachelor of Science (Candidate) – Political Science**

**ADDITIONAL CREDENTIALS**

<b>TECHNICAL SKILLS</b>	Linux, GitHub, Google Apps Script, Solidity, JavaScript (MERN), HTML, CSS, Python etc.
<b>LANGUAGES</b>	English, French, and Spanish
<b>PROFESSIONAL DEVELOPMENT</b>	<ul style="list-style-type: none"> <li>▪ IronHack, Full-stack JavaScript Development</li> <li>▪ Certified Blockchain Developer (CBD)</li> <li>▪ Certified Solidity Developer (CSD)</li> <li>▪ Certified Smart Contract Developer (CSCD)</li> <li>▪ Certified Bitcoin Professional (CBP)</li> <li>▪ SII Certificate in Investments</li> </ul>
<b>VOLUNTEERISM</b>	United Nations, Commission on Human Rights
<b>INTERESTS</b>	Fintech, Blockchain, Cryptocurrencies, Artificial Intelligence, Formula One, Traveling