RUSSELL CABALLERO

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HIGHLIGHTS OF QUALIFICATIONS

10+ years working within the customer service environment

Strong communicator with established customer experience skills (oral and written)

Bi-lingual in English and Filipino (Tagalog)

Proficient with Microsoft Office programs (Word, Excel, and Outlook)

WORK EXPERIENCE

Personal Banking Associate TD Canada Trust

December 2020 - Present

Customer Experience Associate

TD Canada Trust August 2016 - Present

REALTOR®

Coldwell Banker Preferred Real Estate May 2015 - August 2016

Sales Associate & Lab Technician

LensCrafters Polo Park July 2012 - April 2015

TOP SKILLS

- Detail-oriented
- Communication
- · Critical thinking, problem solving
- Adaptable
- Time management

- Engage with customers in day to day advice needs, service transactions digital education, and customer problem resolution
- Accountable for timely and accurate completion of business processes and procedures
- Ensure accuracy of documentation and that it is consistent with relevant regulations and company Code of Conduct and Ethics
- First point of contact with the customer entering our establishment, setting a professional, authentic, and exceptional experience for the customer
- Handled customer inquiries in an effective and professional manner
- Educated clients with the current real estate market trends
- Provided clients with information about financial expectations associated with purchasing or selling property to best position themselves to achieve their real estate goals
- Engaged in thorough research of company products in order to provide customers with informed recommendations
- Contributed effectively to weekly team meetings by sharing successes and challenges to further personal and organizational growth

EDUCATION

June 2020 Bachelor of Science, Physics Major
The University of Winnipeg

February 2016 Real Estate Re-Licensing Education

Manitoba Real Estate Association Licensing Program

February 2015

Real Estate Licensing Program

Manitoba Real Estate Association Licensing Program