



Abraham Fairchild

Comercial

35 Ranking Month

14 Ranking YTD



Comercial

Abraham Fairchild



Year

Todos



VP

Todos



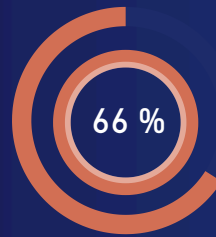
States

Todos

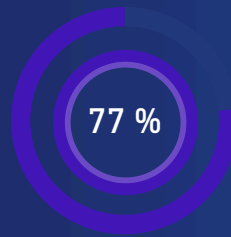
## Variable Compensation United States



This Month



Last Month

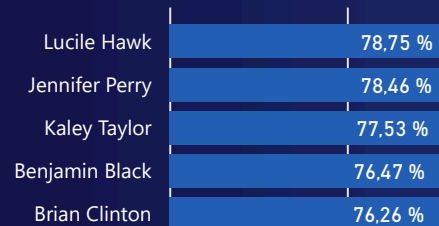


YTD

### Compensation



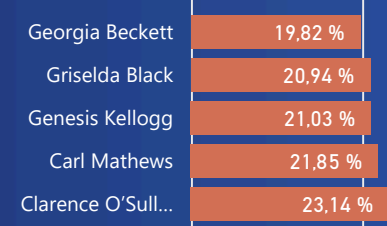
#### Top 5 - % Higher - YTD



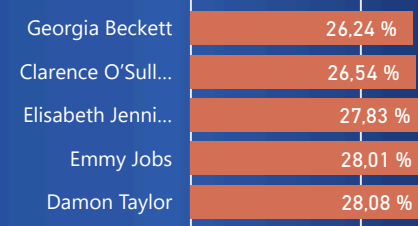
#### Top 5 - % Higher - Month



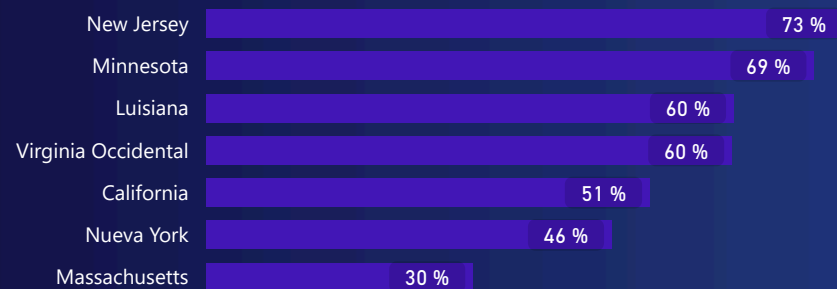
#### Top 5 % Lower - YTD



#### Top 5 % Lower - Month



#### % Variable Compensation by States



#### Top 5 Commercial

