

IoT



Agenda

Shaping the
future of digital
business

IoT

GFT ■

1. Introduction

- What is IoT?
- Use cases
- Technology and platforms

2. IoT Architecture

- Devices
- Communication
- Platforms & Cloud

3. AI and IoT

- Intro & Use cases
- Edge AI

4. GFT experiences

5. Analytics, AI & IoT Practice



Intro

What is IoT?



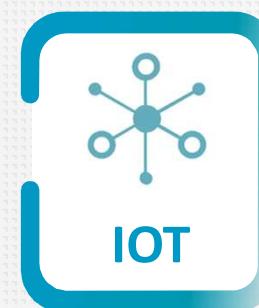
Internet of People

One person, one pc.. A web for doing everything. Internet focused on communication... Wired connectivity, low volumes and low speed.



Mobile Internet

Wires disappear, and internet overloads daily activities. Do everything in a mobile and not even touch a pc becomes a reality.

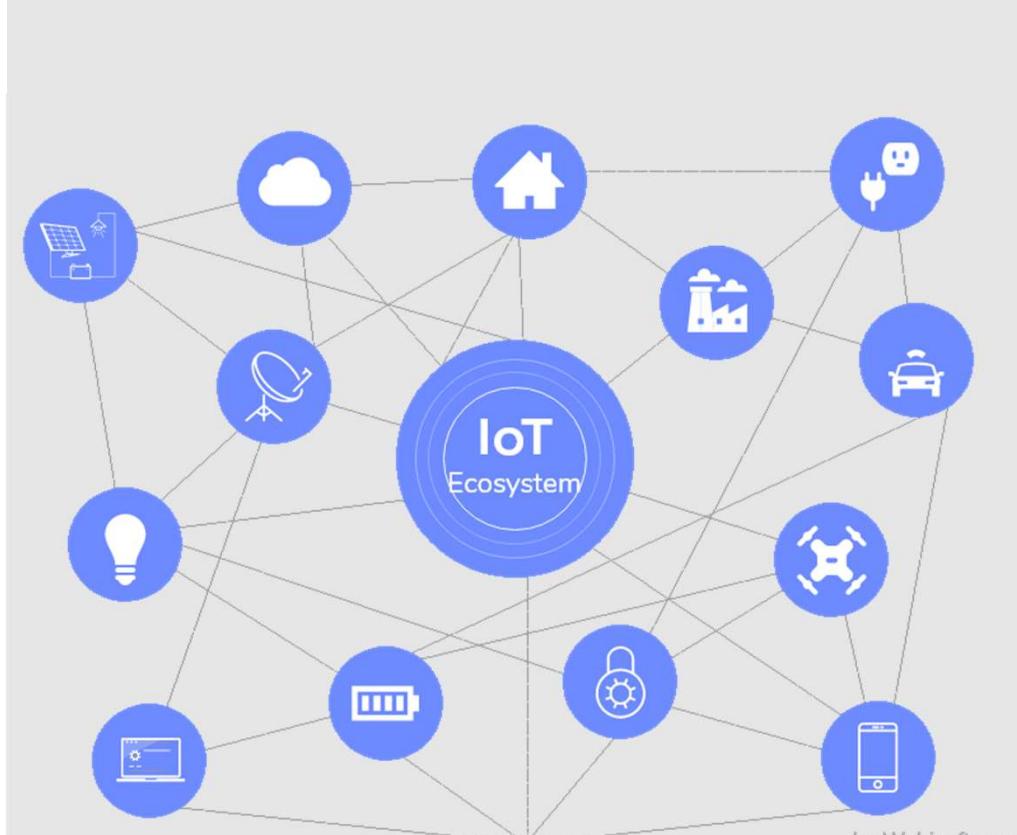


Internet of Things

Communication gets rid of intermediaries and is established M2M. Allowing devices to directly express their needs open the door to a new world.

**Internet of People
is the past...**

**Welcome the internet
of the things**

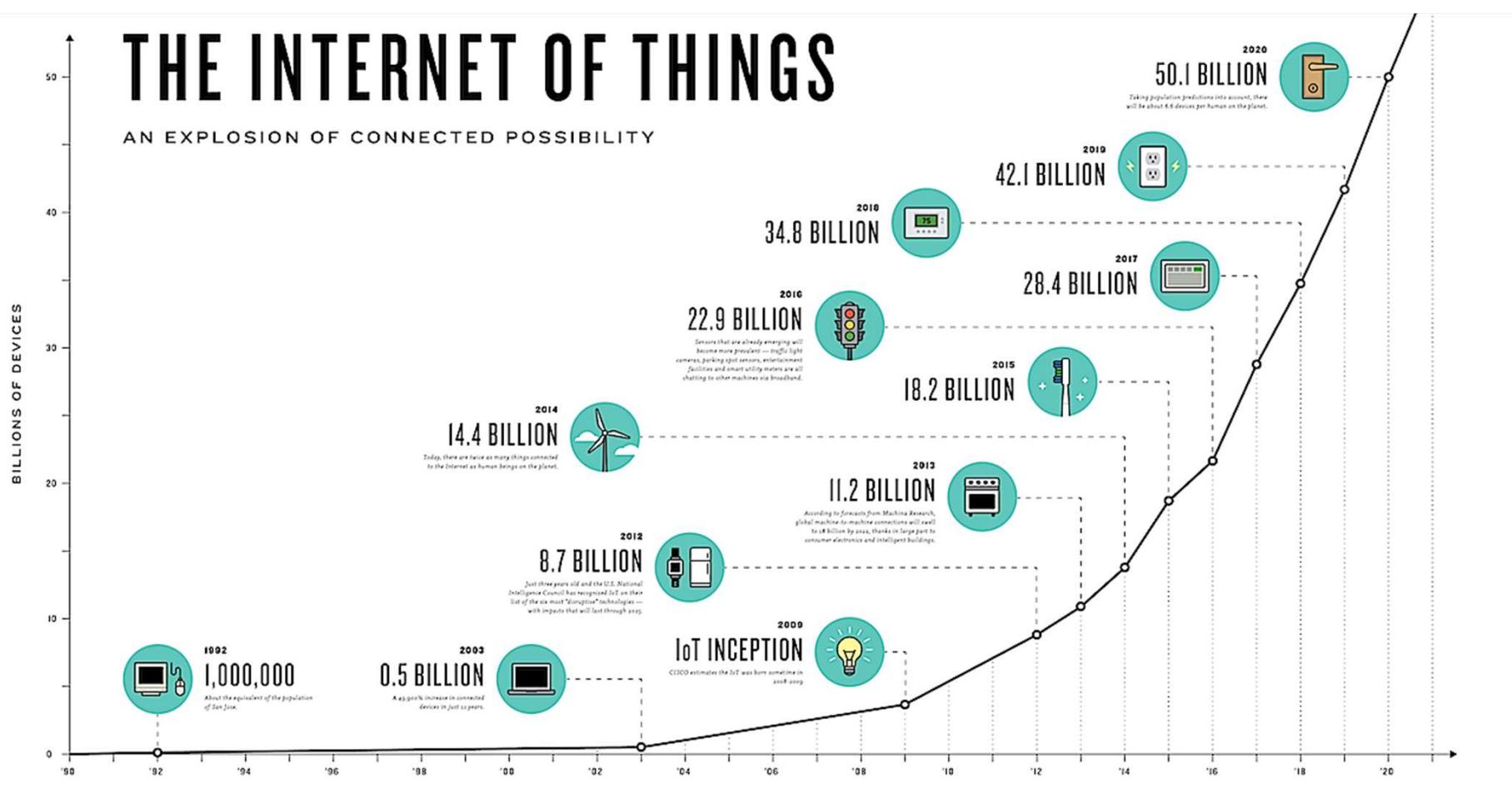


Internet of Things

- Refers to the ever-growing **network of physical objects** that feature an IP address for **internet connectivity**, and the communication that occurs between these objects and other Internet-enabled devices and systems
- In simple words, **IoT is an ecosystem of connected physical objects that are accessible through the internet**
- Also referred to as **Machine-to-Machine (M2M)**

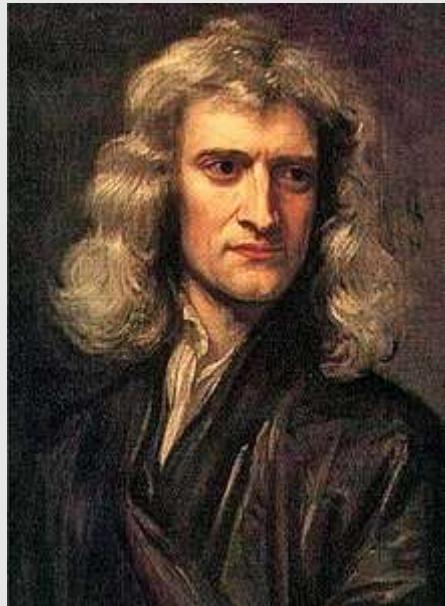
THE INTERNET OF THINGS

AN EXPLOSION OF CONNECTED POSSIBILITY



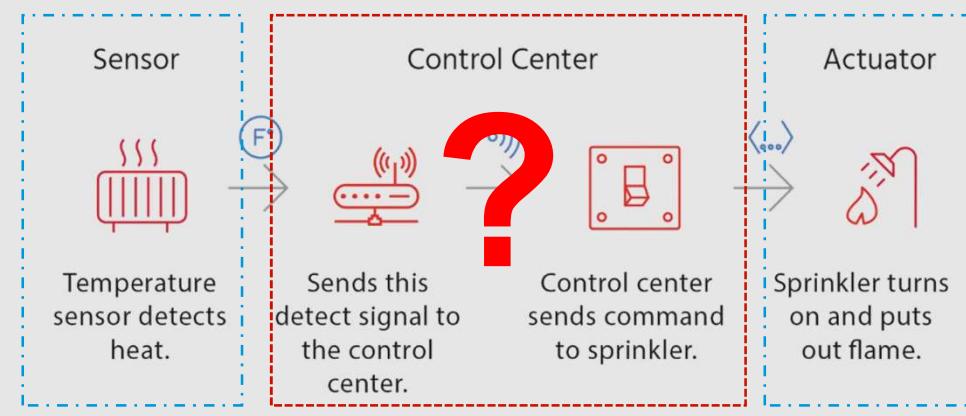


How is IoT possible?

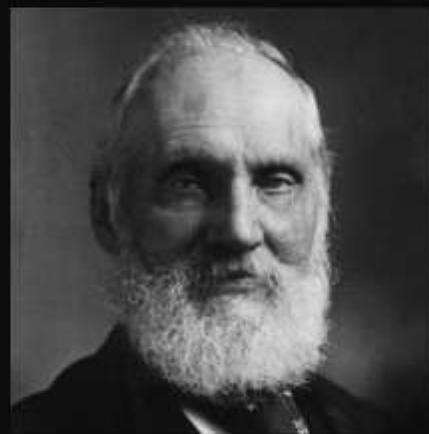


Isaac Newton
(1643 – 1727)

Newton's Third Law
“For every **action, there is an equal and opposite **reaction**.”**



Sensor to Actuator Flow



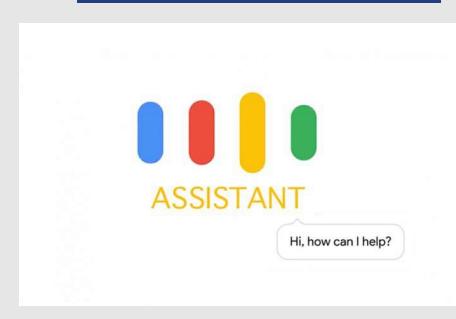
If you can not measure it, you
can not improve it.

~ Lord Kelvin

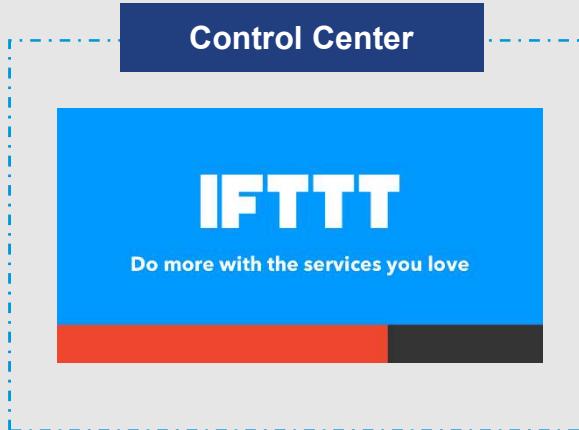
AZ QUOTES

What has happened?

Sensor



Control Center

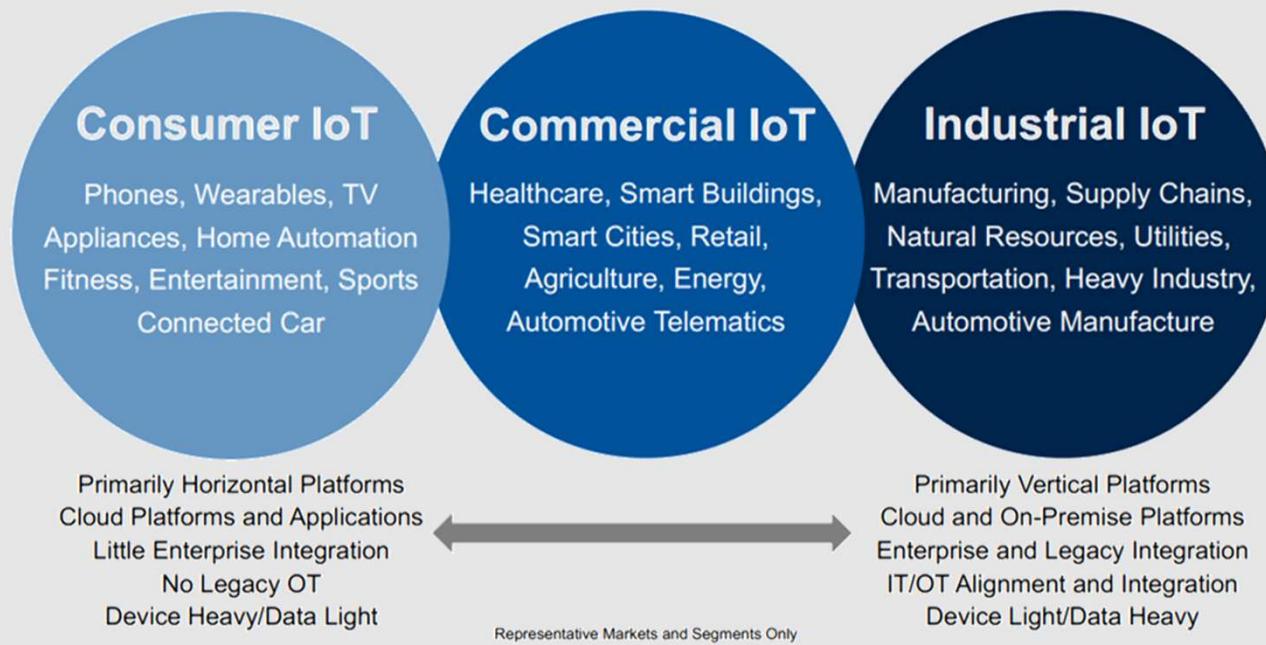


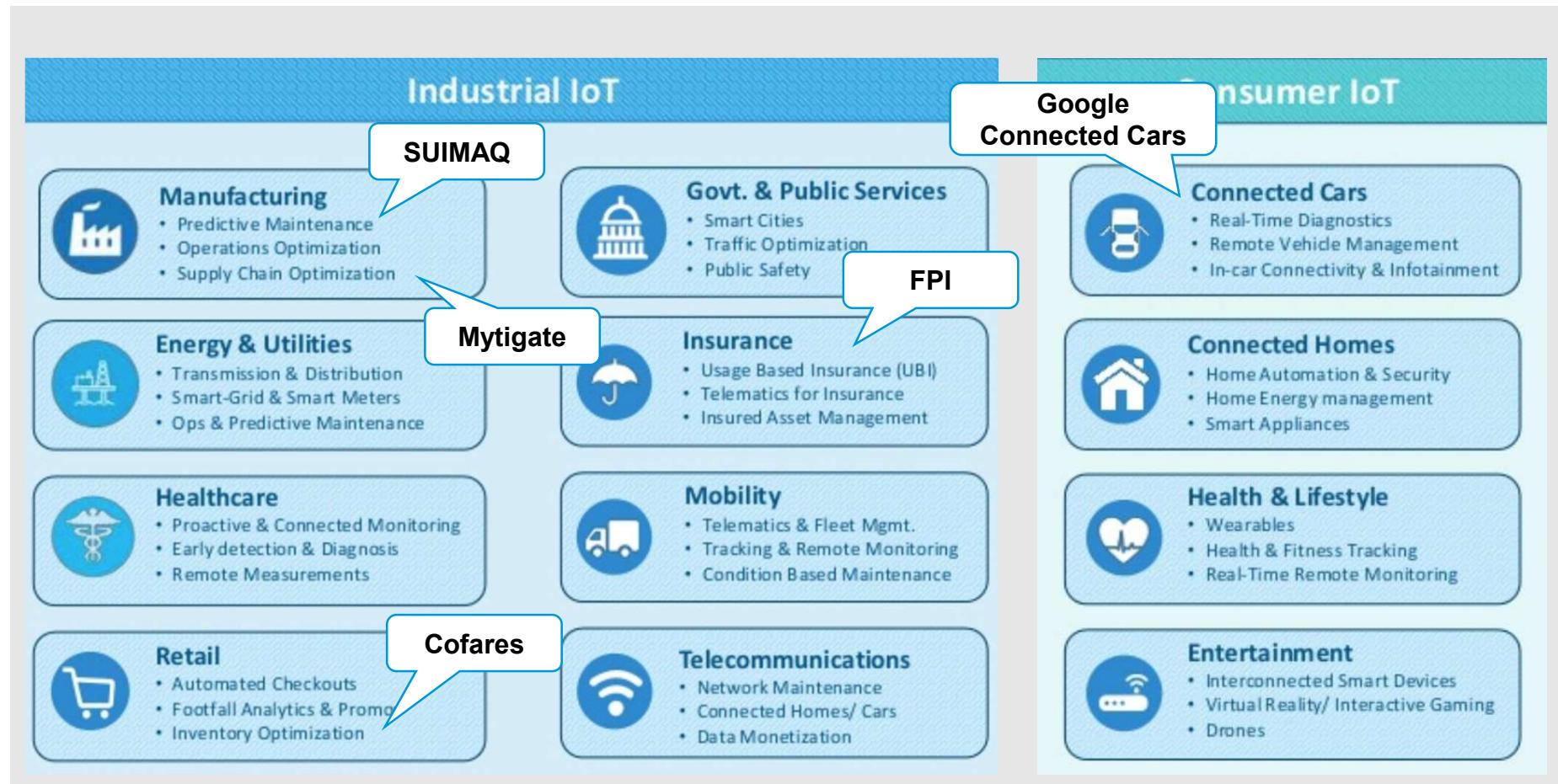
Actuator



What is Industrial IoT

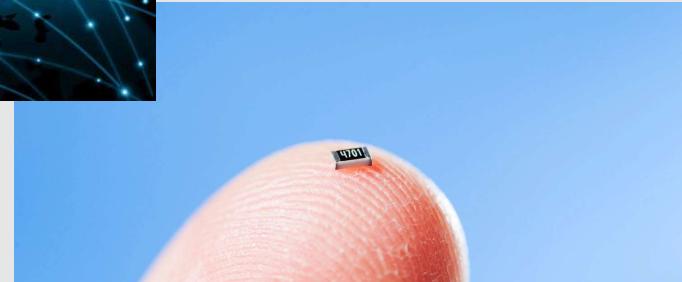
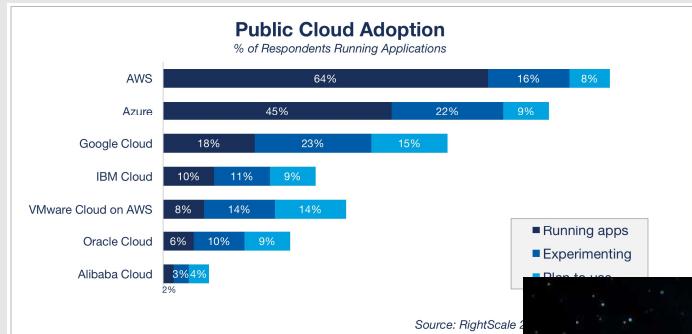
IoT Is Not a Product — It is a Set of Markets and Verticals





Why Now?





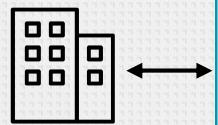
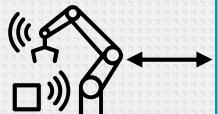
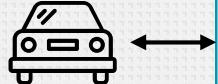
Data for on all levels of your enterprise

-
- The diagram illustrates a 3D grid-based model of a smart enterprise, divided into four main horizontal layers:
- Connected Shopfloor**: Represented by a robotic arm icon.
 - Integrated Enterprise IT**: Represented by a smartphone icon displaying a dashboard.
 - Modernized Business**: Represented by a factory building icon.
 - Smart products**: Represented by a blue arrow pointing upwards from the shopfloor layer towards the business layer.
- Arrows connect the layers, indicating data flow and integration. Each layer is associated with a set of features:
- Connected Shopfloor** features:
 - Machine connectivity
 - Live KPI reporting
 - Autonomous device management
 - Integrated Enterprise IT** features:
 - Real-time Enterprise view
 - Decision support for management
 - Managed IT-Services
 - Modernized Business** features:
 - Data analytics and Cloud-AI
 - Data-driven business models
 - White label development platform (OEM)
 - Smart products** features:
 - Smart products

IoT Architecture

Architecture

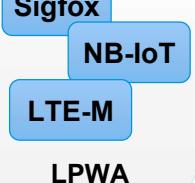
The Things



The Edge



Communication

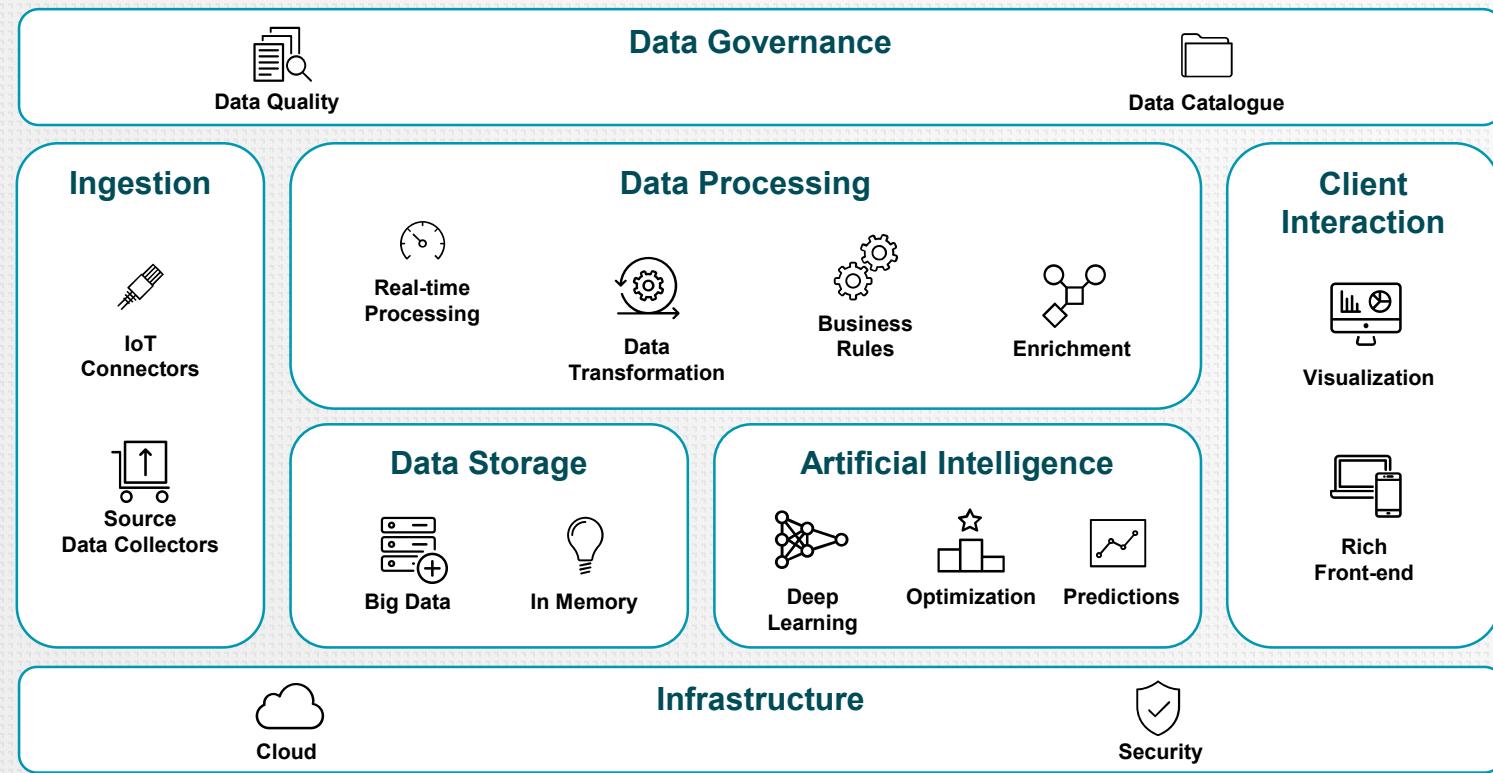


The Data



End-to-end Security

The Data Architecture



Devices



Domestic



Plants smart monitor

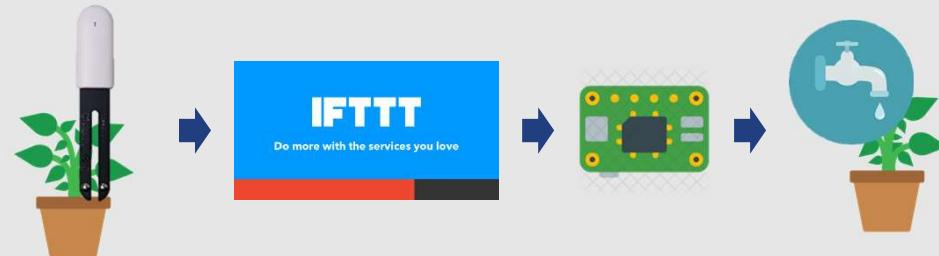
- Bluetooth connectivity
- Light intensity
- Temperature
- Nutrients (fertility)
- Humidity (watering)

- + knowledge base with more than 3000 plants



My plants are dying...

I am very bad with plants... that is a common sentence that you can hear from your teammates. But we are IT can we do something to avoid us killing the planet?





Smartwatch

- GPS
- Barometric altimeter
- Heart rate sensor
- Accelerometer
- Gyroscope
- Ambient light sensor



TP-Link HS100
Wifi connectivity



Nest
Smart
Thermostat



**Google Home &
Alexa**
Home assistant



ELM327
Mini OBD-II bluetooth
On-Board Diagnostics
Real-time data

Smart Home



TP-Link HS100
Wifi connectivity

Industry

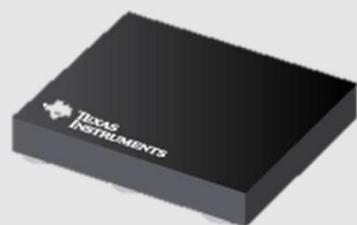
Texas Instruments



CC3100

Connect any low-cost, low-power microcontroller (MCU) to the Internet of Things (IoT).

Used in **Mytigate** project.



OPT3006

The OPT3006 is a single-chip **lux meter**, measuring the intensity of visible light as seen by the human eye. The OPT3006 is available in an ultra-small PicoStar package (fits into tiny spaces).



Use of **IWR6843**, which is a single-chip mmWave radar sensor with integrated DSP for an indoor and outdoor people counting application

Libelium

IoT
Dashboard



Smart Parking Node

More than 120 sensors
10+ years of uninterrupted
operation



WaspMote

More than 120 sensors
17 radio technologies
Open Sourcdd SDK/API



WaspMote Plug
& Sense! Smart
Agriculture
Xtreme sensor
node

DIY

Do It Yourself

Raspberry Pi



NodeMcU



Arduino



Bosch XDK



BOSCH

MXCHIP Azure IoT
DevKit

MXCHIP

Asus Tinker Board



circuito.io

<https://www.circuito.io/>

¿Qué podrías hacer?



Introduction

TECHNOLOGY

How the data is going to be transmitted. Wired or wireless. Mobile or connected. All these decisions have an impact on data direction, cost, speed, bandwidth, etc. We will focus on wireless connections.



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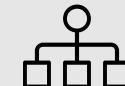
ARCHITECTURE

The architecture defines, based on both functional and non-functional requirements, how the devices are connected, what is the topology, etc.



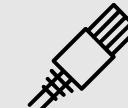
PROTOCOL

IoT Protocols describe how the data is encapsulated and transmitted, including parameters such as headers, message details, reliability, security, etc.



Technology

- There are **as many ways to connect IoT as communication protocols** in the market:



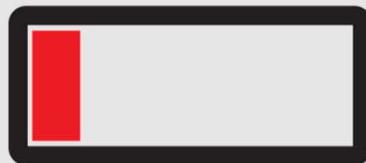
Wired Connection

- But we will focus on **LPWA (Low-Power Wide-Area)**, given its peculiarities, differing from the above mentioned

Technology – LPWA

- Main **characteristics** of LPWA

#LowBattery



Low Energy Consumption



High Range

Technology – LPWA



- Based on 4G telco network
- Telcos and chips providers involved (Verizon, Qualcomm...)
- Chip is down most of the time
- 1 Mbit/s full or half duplex
- Depends on 4G coverage

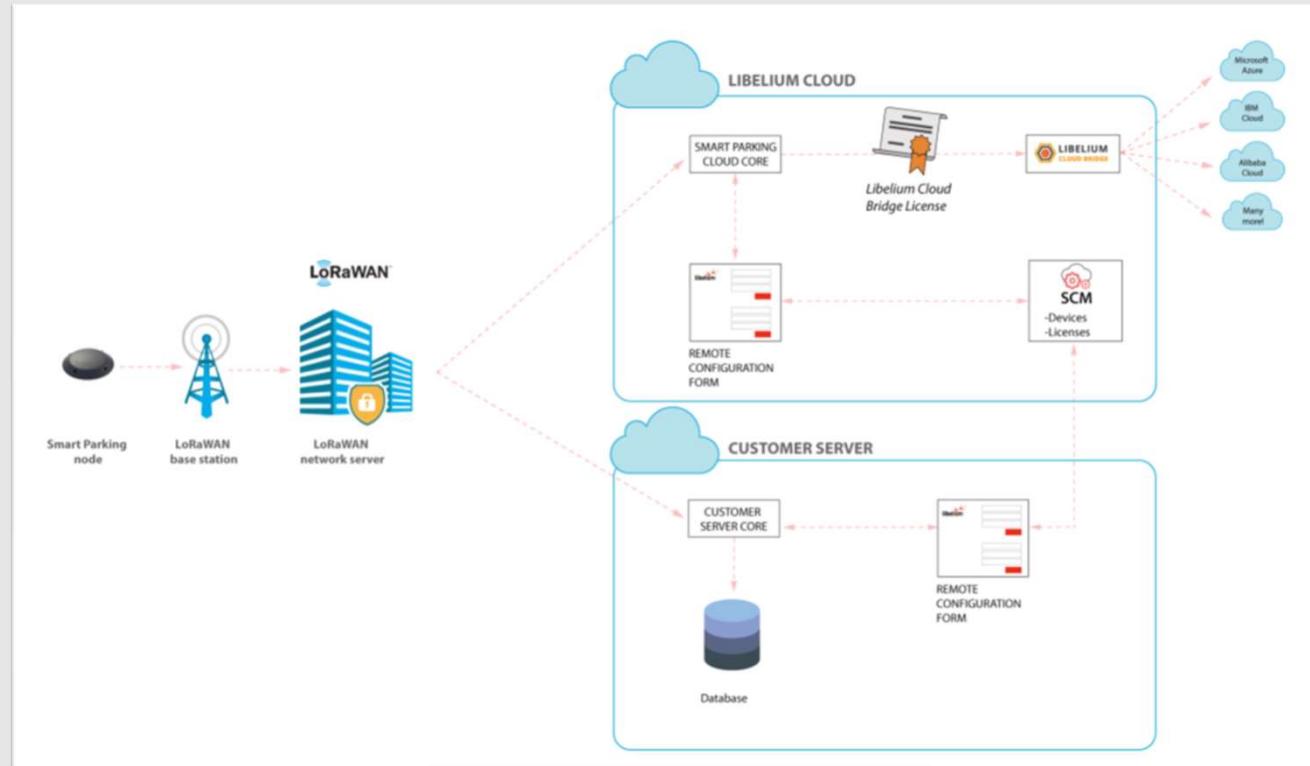
- 149 operators in 69 countries investing
- 250 kbits/s half duplex
- Focus on indoor, low cost, long battery and high connection density
- Works on 2G, 3G and 4G
- Battery can last up to 10 years!

- Non-profit organization
- More than 500 members (Alibaba, Cisco, IBM...)
- Open standard to try to unify LPWA
- Star architecture, through gateway (connected as usual)

- Proprietary
- Biggest LPWA in the world
- Long range (up to 50 km) and low bandwidth
- Not great for bidirectional comm.
- Star architecture, through Sigfox base

More info: <https://www.es.paessler.com/it-explained/lpwa>

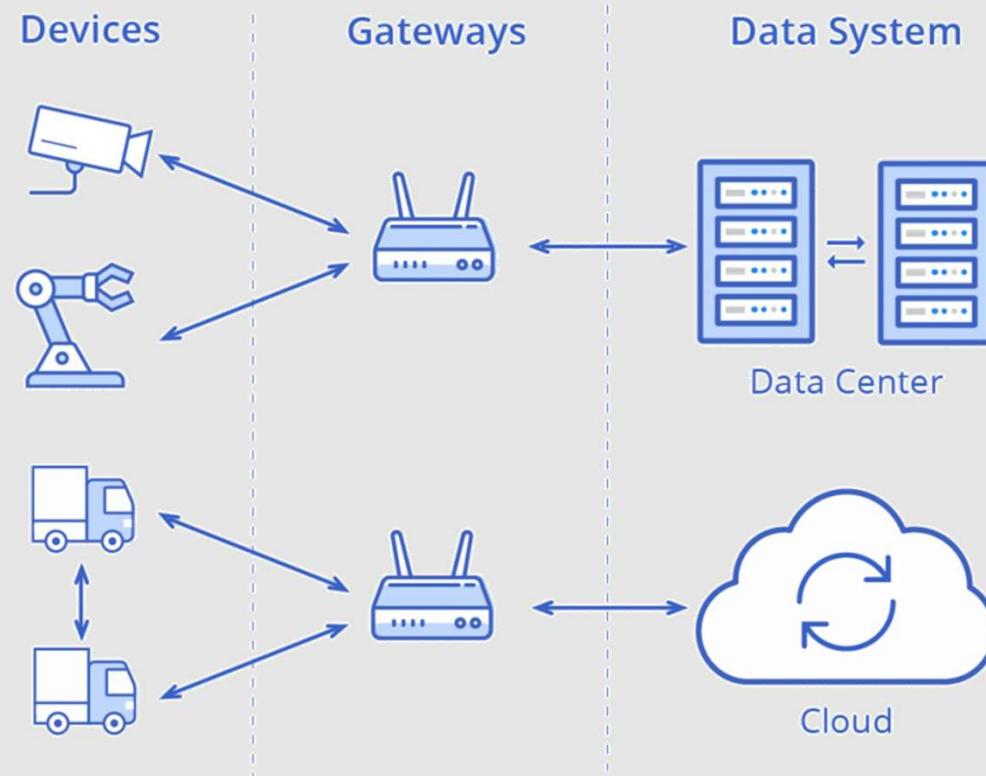
Libelium Smart Parking – Network Architecture



Architecture

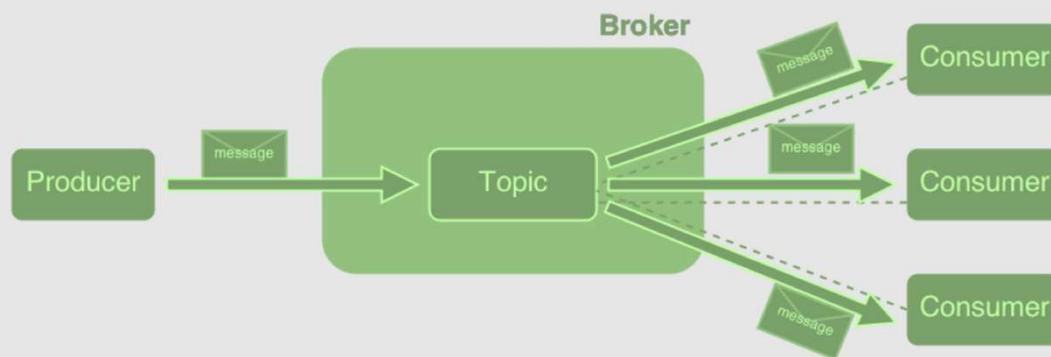
- The IoT communication architecture defines how the devices are connected in order to **provide full connectivity**, meeting both **functional** and **non-funcional requirements**
- **Functional requirements** define how the IoT application behaves, based on all inputs and outputs. That is, describes the application.
- **Non-functional requirements** define the so called “quality attributes” which includes many parameters such as:
 - Security
 - Scalability
 - Throughput
 - Reliability
 - Coverage
 - Cost
 - Durability
 - Compatibility

Architecture



Protocols

- IoT Protocols define how data is sent and received by the different devices. In other words we are talking about **messaging protocols**.
- **Basic concepts** about these protocols:
 - They are asynchronous
 - They have publishers (producers), subscribers (consumers) and brokers



Protocols



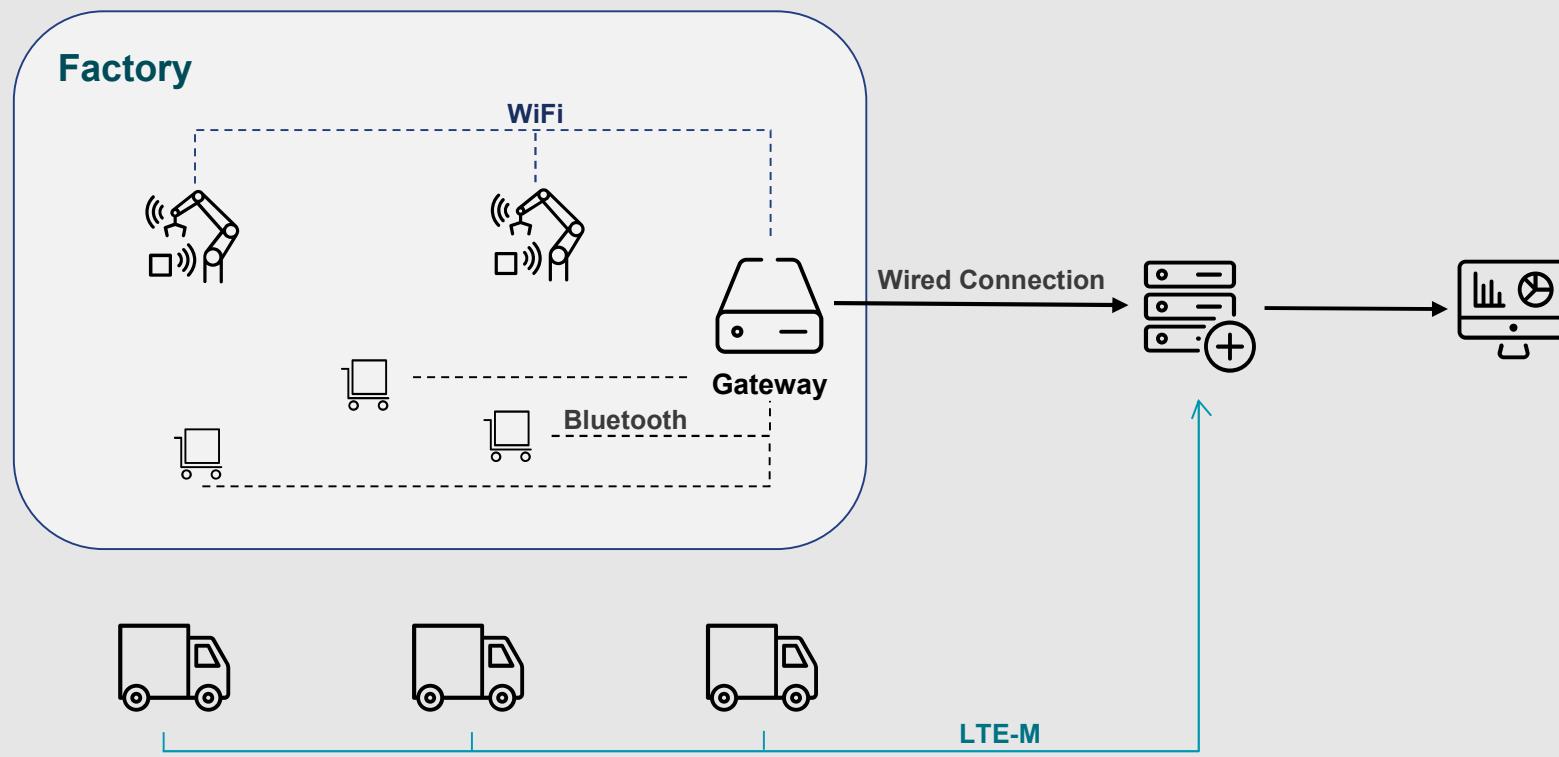
- Message Queuing Telemetry Transport
- Created by IBM, then submitted to OASIS
- ISO standard, over TCP/IP
- Extremely lightweight
- QoS (at most, at least and exactly once)
- Supported by most IoT tools/platforms, both on premises and cloud
- Implementations: Mosquitto
- **Good for:** throughput and low bandwidth



- Advanced Message Queuing Protocol
- Created by JPMorgan, then transferred to OASIS
- Open standard
- Main features: message orientation, queuing, transactionality, routing, reliability and security
- Implementations: Apache ActiveMQ, Solace PubSub+, RabbitMQ (some versions)...
- **Good for:** generic and complex messaging scenarios

Other options: STOMP, HTTP, XMPP...

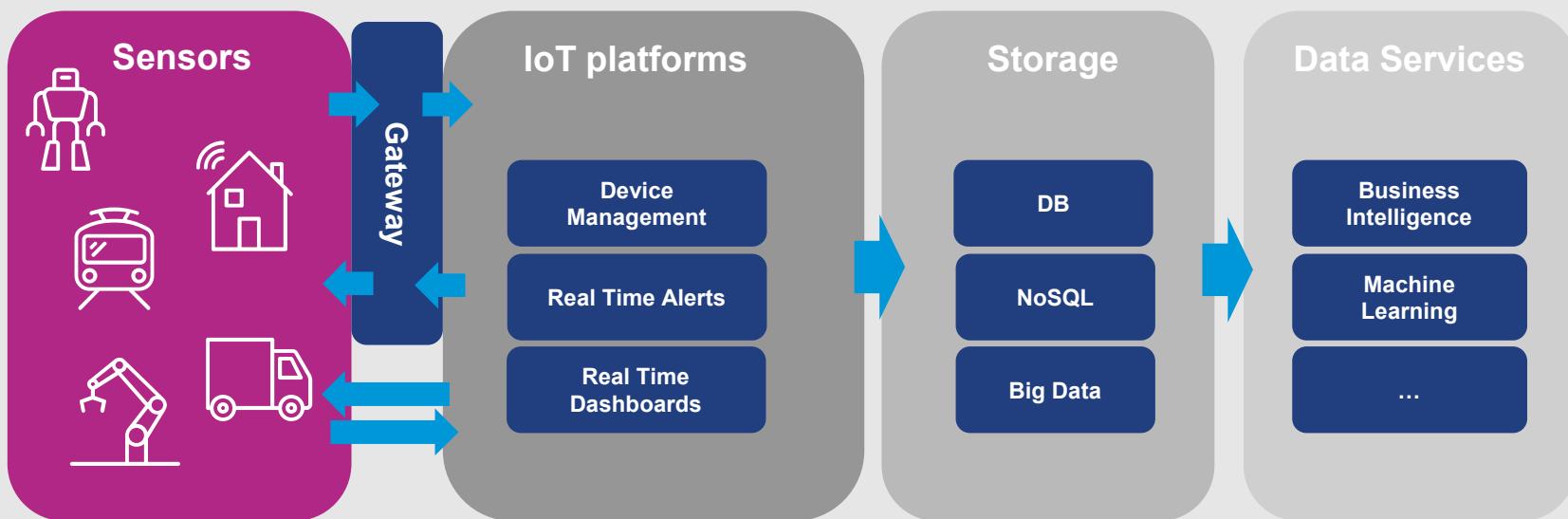
Sample IoT Topology







Pieces of the Puzzle



IoT Platforms



thingworx



ThingsBoard



Cumulocity



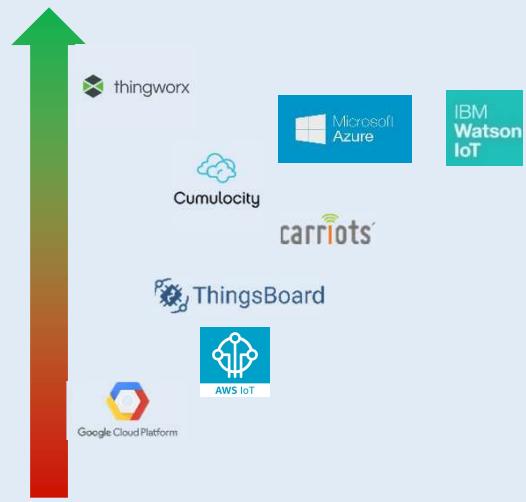
AWS IoT



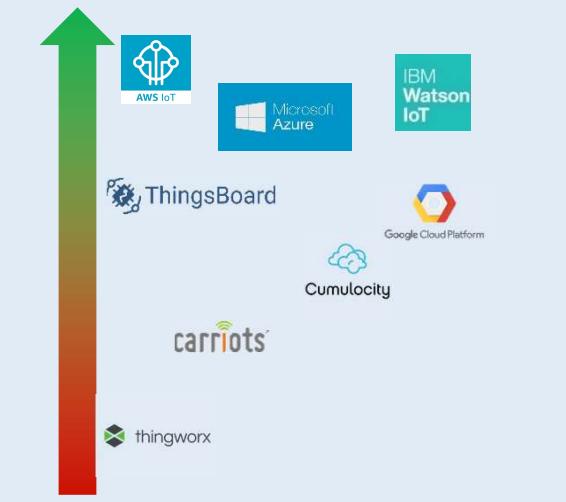
Google Cloud Platform



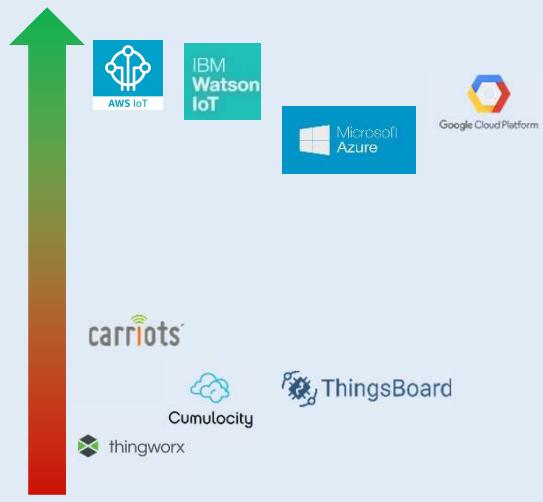
Functionality



Learning Curve

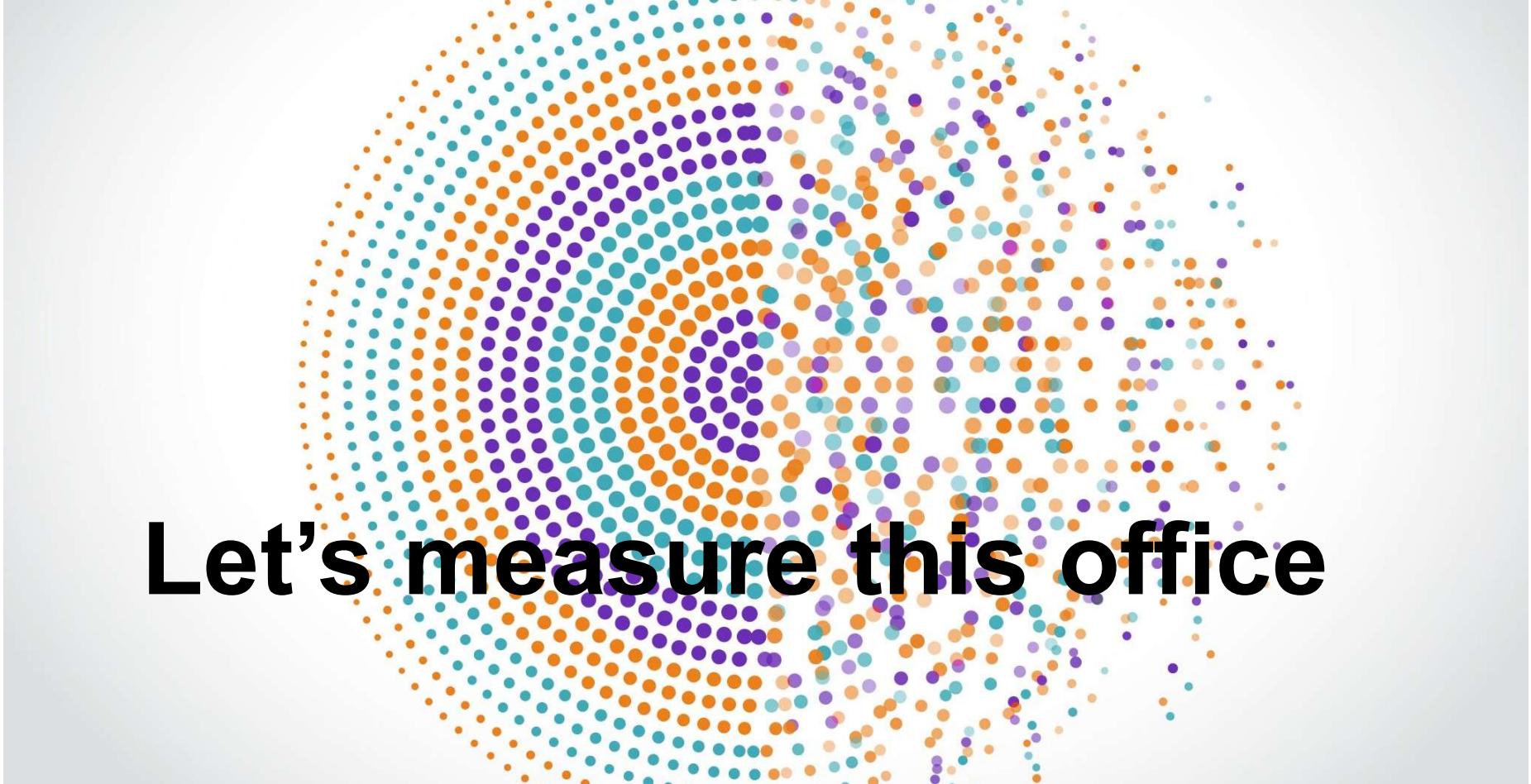


General purpose vs industry specific

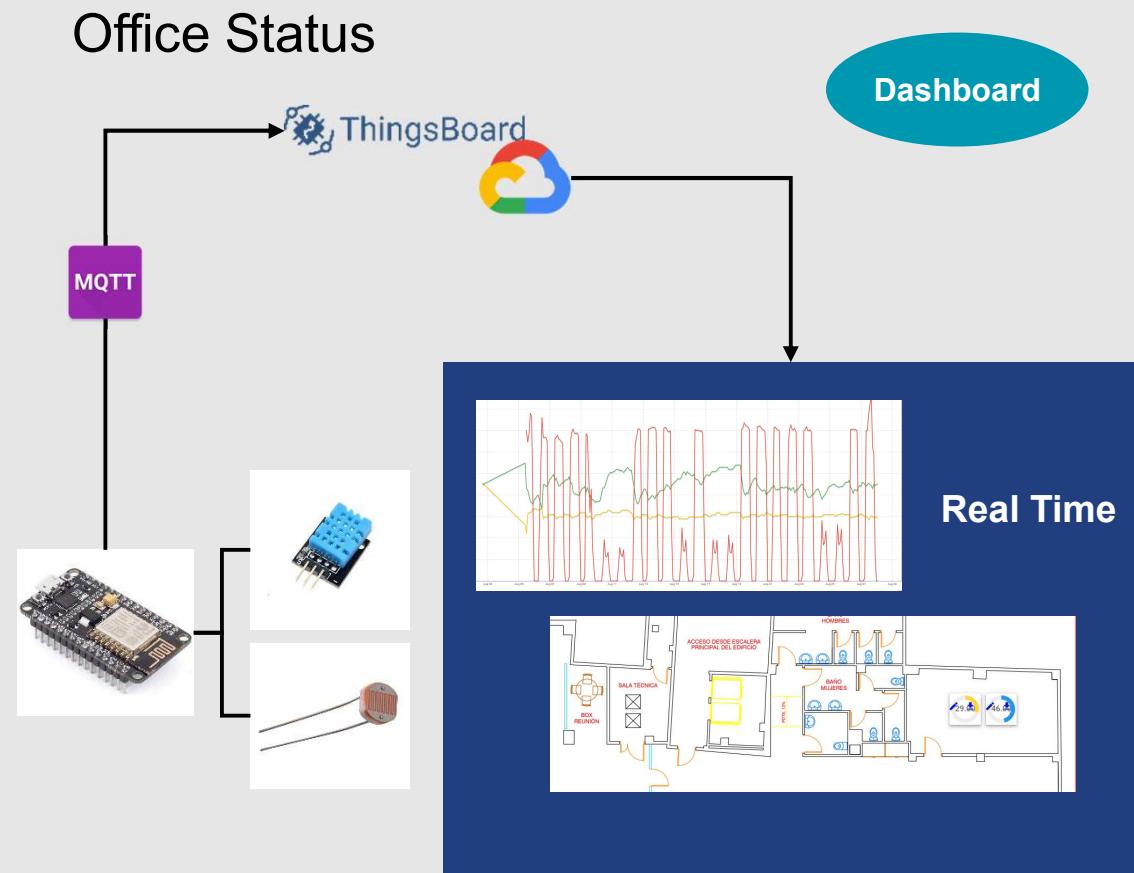
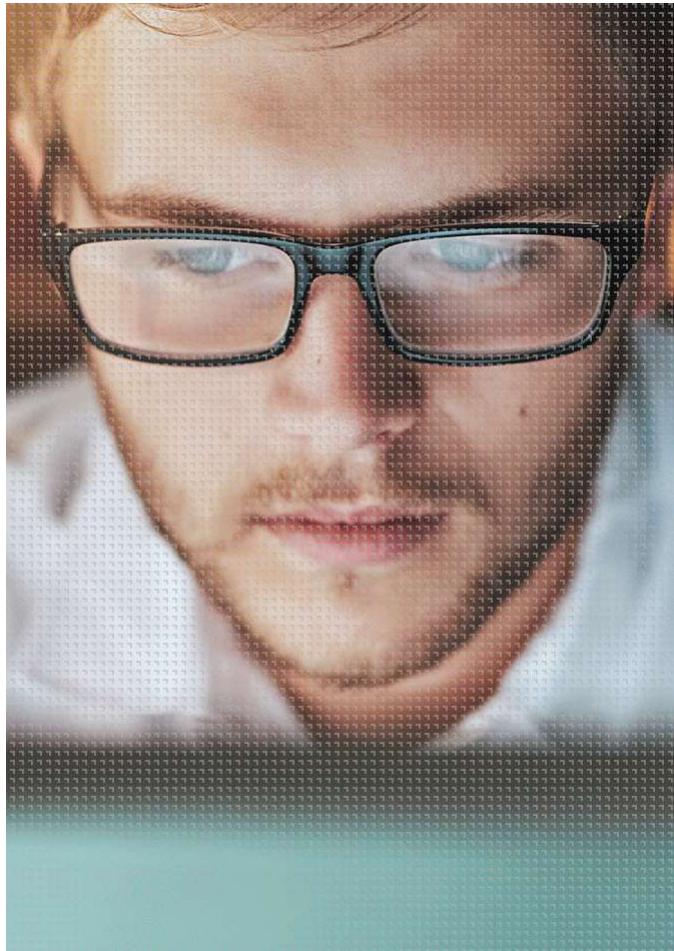


IoT Platform Assessment

<https://confluence.gft.com/display/PSUIBERIA/Maximize+IoT+data+usage+using+artificial+intelligence+and+cloud>



Let's measure this office



Let's do some analysis!

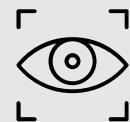




AI & IoT

Introduction

“The theory and development of computer systems able to perform tasks normally requiring human intelligence” - Oxford



Computer Vision



Smart Bots



Predictive

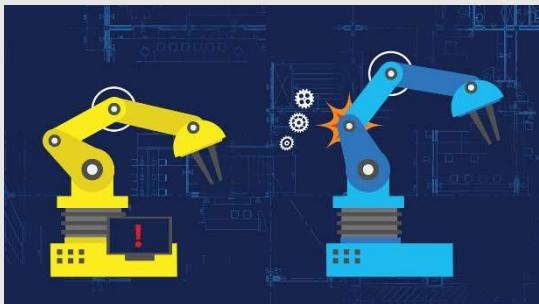


NLP / NLU



Deep Learning

Use cases



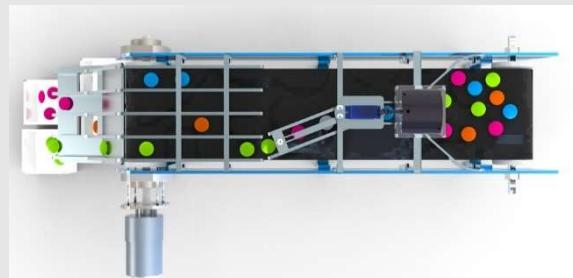
Predictive Maintenance



Anomaly Detection



Autonomous Guided Vehicles



Object Separation

Example Object Separation – Tomato Sorting Machine



Use cases in GFT



Connected Car (Google)

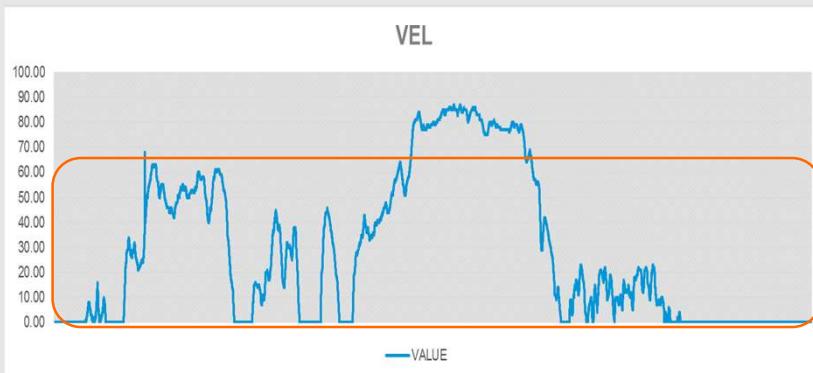


Medicine Recognition (Cofares)

Am I a good driver?



What do you think
that is happening
here?



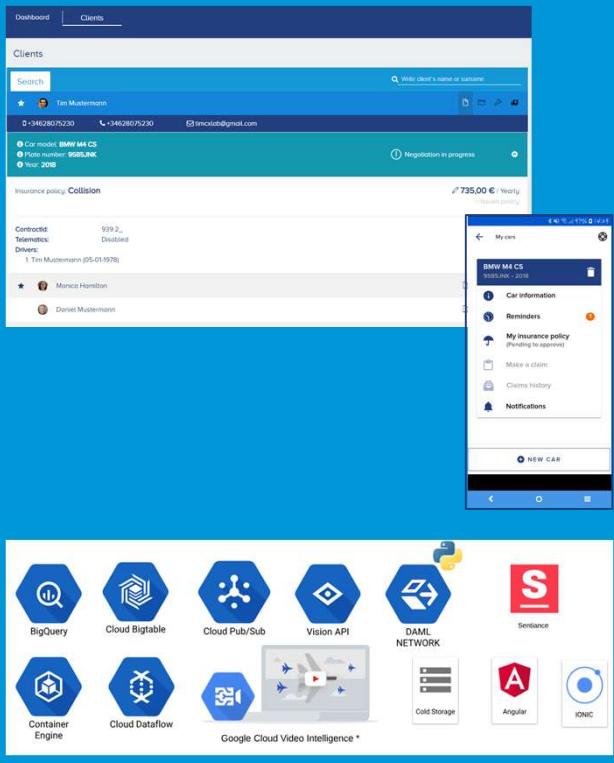
Am I a highway
driver or city
driver?



3.99 €

The **ELM327** is a programmed produced by ELM Electronics for translating the (OBD) interface found in most modern cars. The ELM327 command protocol is one of the most popular PC-to-OBD interface standards and is also implemented by other vendors.

FLEXIBLE PERSONALISED CAR INSURANCE



The challenge

- Create a DLT/Cloud/IOT fusion solution for the car insurance market
- Offer an insurance contract with a variable price depending on the way that you drive
- Only share the relevant data with the relevant party
- Create a solution that can scale to a national (or even international) level

The engagement

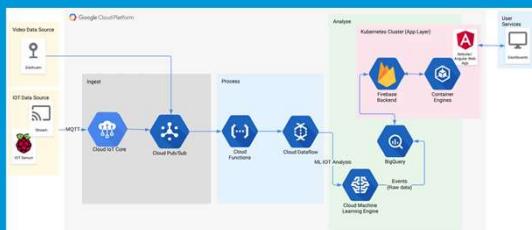
- Collaborating with Digital Assets to define the DAML contracts and deploy to GCP
- Defining a customized cloud native architecture
- Working with Sentiance to obtain IOT trip data
- Verifying functionality with AXA
- Presented at Google Next 18 (London) to an audience of 170 technology and business specialists

The benefit

- A flexible car insurance policy that is based solely on DAML code
- An automated claims system
- IOT based data ingested into the system to be able to define your risk level (and price of your insurance policy)
- Intuitive web and mobile applications that can be interfaced with easily by the end user/insurer
- Data immutably stored to the blockchain and can be referenced to in the case of a disagreement (regarding the value of claims for eg)

Improved insurance risk scoring using live driver behavior data

Live demo of instantly adapting car insurance policies based on an interpretation of driver behaviour with remotely controlled vehicles



Challenge

- Extract telemetry data from cars in real time
- Analyse driving data to give the driver a score that affects their insurance premium
- Create an interactive experience to demonstrate this using remote control vehicles for the Google Next 2019 (San Francisco, London)

Engagement

- Create an architecture that uses Google Cloud native approach to receive data from remote control vehicles, process this data (via AI) and display it on a reactive dashboard.
- Risk scoring is generated while driving, based on machine learning models. Insurance premium is adapted accordingly in real time.
- Gamification of the experience to reward the “best” drivers at the event

Benefit

- Real time analysis of telemetry data enables insurance companies to create flexible pricing models based on the way the client drives and their associated risk profile (these savings can also be passed on to the client)
- Scalable solution due to the use of Google Cloud technologies
- Adaptable data models can be created for different insurers/insurers in different geographical locations based on clients needs/driving styles



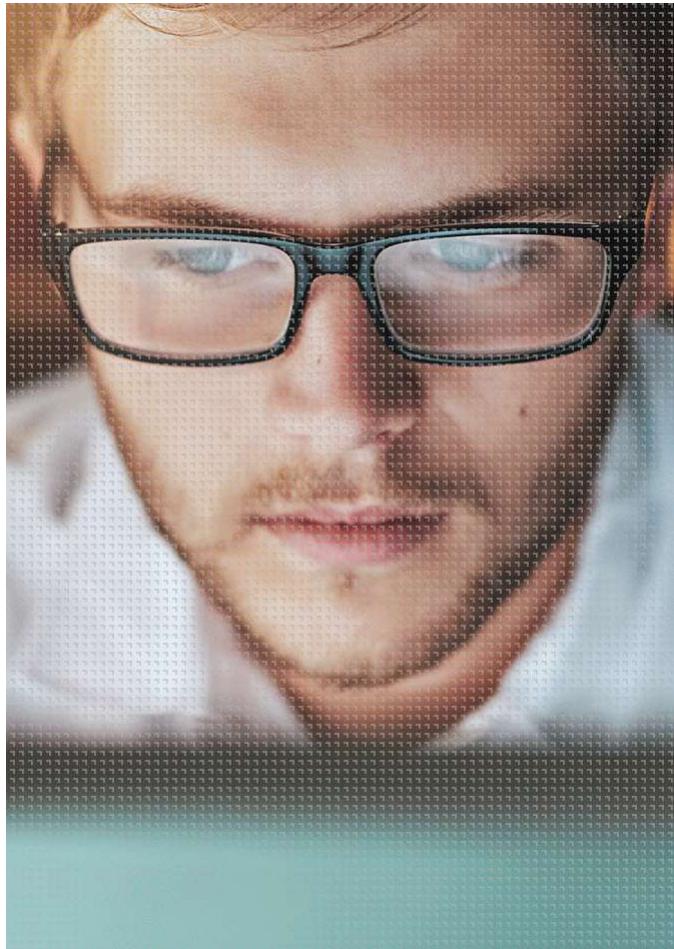
Google Next

GFT ■

→ Digital Asset



Google Cloud Platform



Video – Google Next FPI

Demo
Video

Use cases in GFT

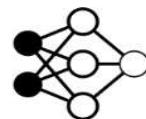


Connected Car (Google)



Medicine Recognition (Cofares)

End2End



s HYLO



Diov?n 80 mg



OTIX d á



s HYLO



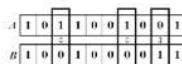
Diov?n 80 mg



OTIX d á



Cod. Nacional	Presentación	Laboratorio
64454	DIOVAN 80 mg ...	Novartis ...
23434	HYLO	Labs :)
96531	OTIX	GFT LAB



DIOVAN 80 mg COMPRIMIDOS
RECUBIERTOS CON PELICULA



HYLO



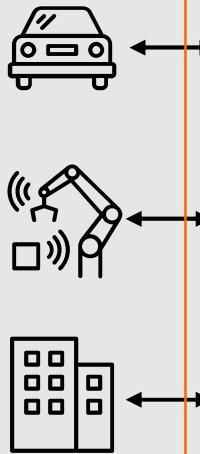
OTIX

Not that easy...



Edge Computing

The Things



The Edge



Sensors &
Actuators



Data
Acquisition

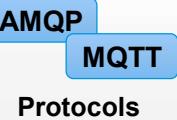


Edge
Computing/AI

Communication



3G LTE
5G



AMQP MQTT



Sigfox NB-IoT
LTE-M
LWPA

The Data



Monitoring &
Alerts



Insights



Predictive
Maintenance



Control



Planning



Cloud

All computation (and storage) happening as close as possible to where it is needed (in IoT, the devices)

Edge AI

- **Artificial Intelligence**, as any other algorithm **can also run in the edge** but, when does it make sense to do it?



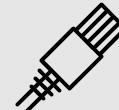
Latency

When better response times are required



Reliability

Avoid potential connection loss



Bandwidth

Not enough bandwidth to transfer (e.g. video)



Security

Avoid legal, regulatory or privacy issues

Edge AI - Devices

NVIDIA Jetson TX2 – Embeddable AI



- **AI Performance:** 1.3 TOPs
- **GPU:** 256-core NVIDIA Pascal
- **CPU:** Dual-Core NVIDIA Denver 2 64-bit processor *and* quad-core ARM Cortex-A57 MPCore unit
- **Power:** 7.5W/15W (10W/20W for 'i' version)
- **Physical dimensions:** 87 x 50mm
- **Cost:** \$399, 8GB version; \$299, 4GB version; \$749 for industrial module

NVIDIA Jetson Nano – Compact and Cost-Effective AI



- **AI Performance:** 472 GFLOPs
- **GPU:** 128-core NVIDIA Maxwell
- **CPU:** Quad-Core ARM Cortex-A57 MPCore
- **Power:** 5W/10W
- **Physical dimensions:** 70 x 45mm
- **Cost:** \$129



Edge AI - Devices



Google Coral

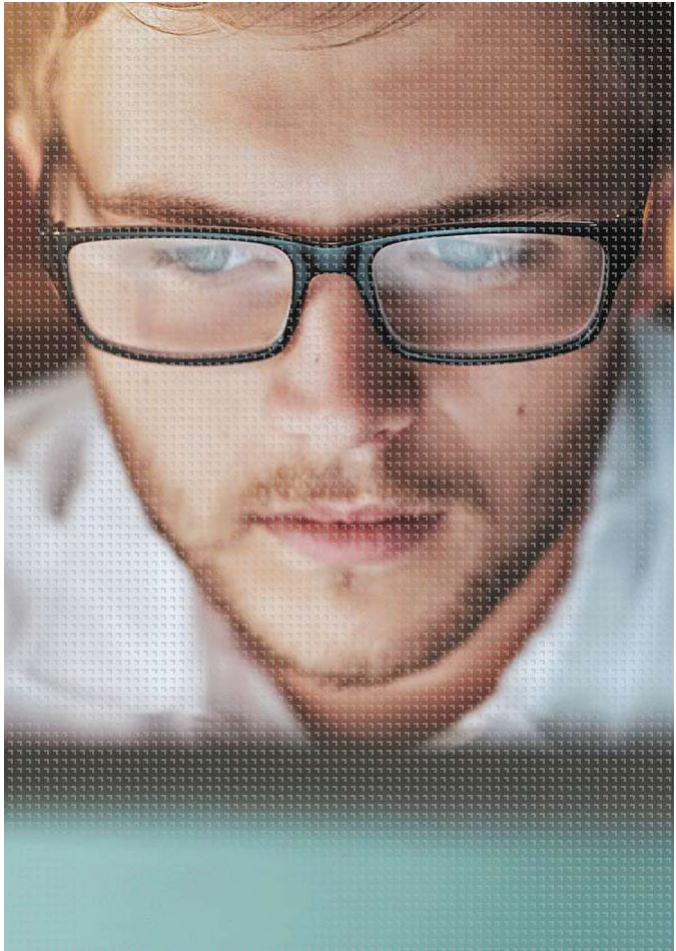


- **CPU:** NXP i.MX 8M SoC (quad Cortex-A53, Cortex-M4F)
- **GPU:** Integrated GC7000 Lite Graphics
- **ML accelerator:** Google Edge TPU coprocessor
- **RAM:** 1 GB LPDDR4
- **Flash memory:** 8 GB eMMC
- **Wireless:** Wi-Fi 2x2 MIMO (802.11b/g/n/ac 2.4/5GHz) and Bluetooth 4.2
- **Dimensions:** 48mm x 40mm x 5mm
- **Price:** 149\$

Google Coral – USB Accelerator



- **ML accelerator:** Google Edge TPU coprocessor
- **Connector:** USB 3.0 Type-C* (data/power)
- **Dimensions:** 65 mm x 30 mm
- **Price:** 74.99\$



Demo – Edge Vision



NVIDIA Jetson Nano

- Object recognition
- Segmentation
- Person recognition



GFT experiences

Examples of use cases explored so far at GFT

Industrial

DATA GATHERING FOR INDOOR TRACKING



Gather data generated by devices in indoor tracking and send to Cloud

OPTIMISATION OF IRRIGATION IN AGRICULTURE



Prediction of the growth of tree through IoT sensor data and AI techniques

AIR COMPRESSOR DATA ANALYTICS



Solution tracking the physical location of any commodity, verifying ownership

PHARMA SUPPLY CHAIN TRACKING



Tracking of supply chain conditions when shipping pharmaceutical products

Commercial

FLEXIBLE PERSONALISED CAR INSURANCE



Flexible adaptive insurance contracts using IoT based alerts and tracking functionality

FIRE INSURANCE USING NEST SENSORS



Use of Nest for alerting for fires and starting insurance claims process

QUICK SAVINGS WITH AMAZON DASH



Amazon Dash button for automated transfers of money to savings account

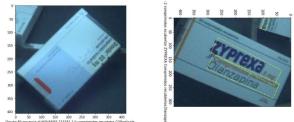
SMART MIRROR FOR RETAIL



Use of smart mirror as an interface for retail shopping experiences

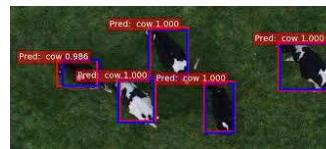
Laboratory

MEDICINE BOX IDENTIFICATION



Medicine box analysis for pharmacy distributor

ANIMAL TRACKING



Use of Deep learning in Animal Tracking

HUMAN POSE



Apply DL to human pose analysis

RL FACTORY



Integration of RL framework with a Robotic Arm

Predictive maintenance for Putzmeister and SUIMAQ



Solution Use Case

The challenge

Get insights about machine sensors data for machines control and failures prediction on real time.

The solution

Gather, process and analyze sensors data on real time. Provide a predictive model to detect possible future failures in advance and launch alarms or mitigation actions.

The benefits

Predictive maintenance of machines, reducing failures impact in production.

Monitor and detect on real time machinery issues.

Sensor data analytics for production optimization.

Cloud-based streaming data analytics

Data extraction and anomaly prediction of PCs hardware sensors simulating industry sensors data



Challenge

- Get insights about machine sensors data for machines control and failures prediction on real time
- Provide a predictive model to detect possible future failures in advance and launch alarms or mitigation actions

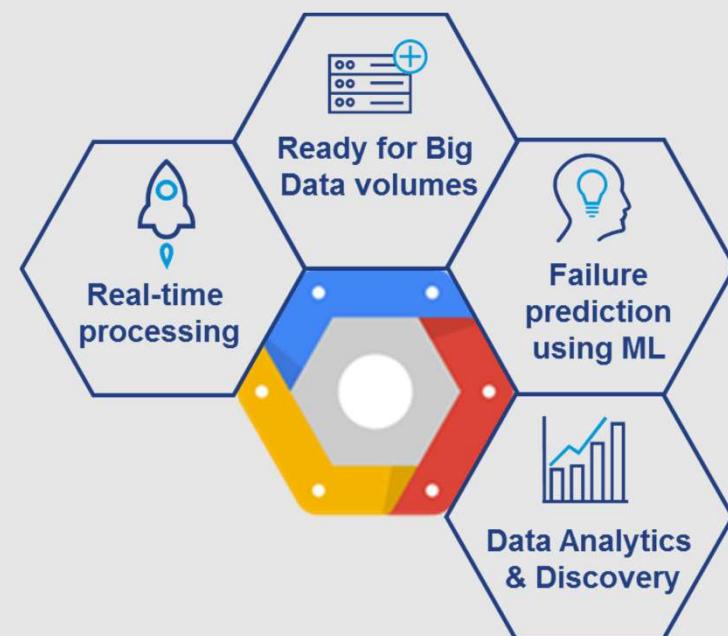
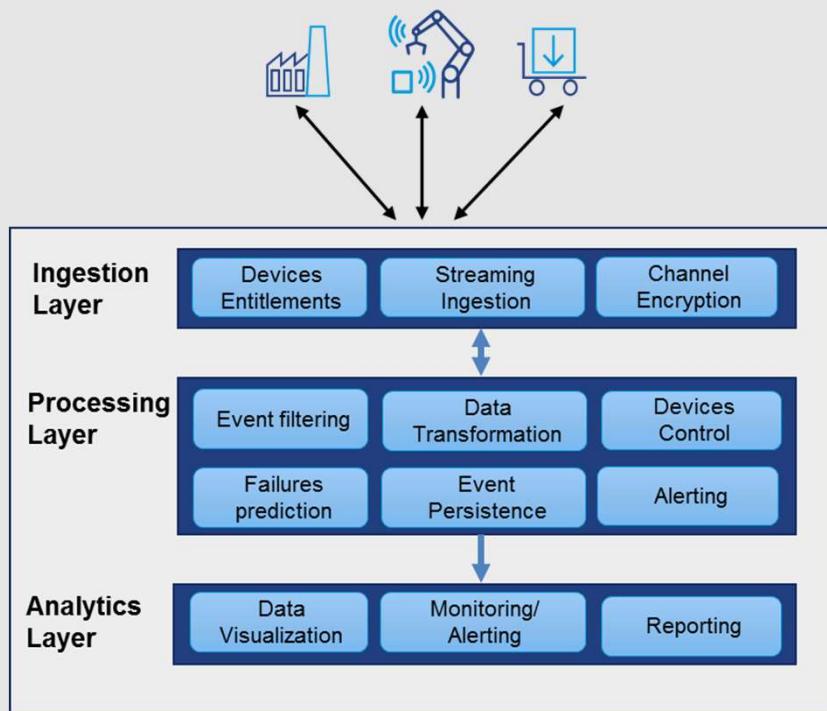
Engagement

- Read out PCs hardware sensor data: CPU temperature, load and clock speed.
- Cloud dataflow application parses devices data and calls a Deep Learning model to get anomaly temperature increases.
- LSTM Neural model trained on cloud infrastructure was exposed via API rest to get the predictions.

Benefit

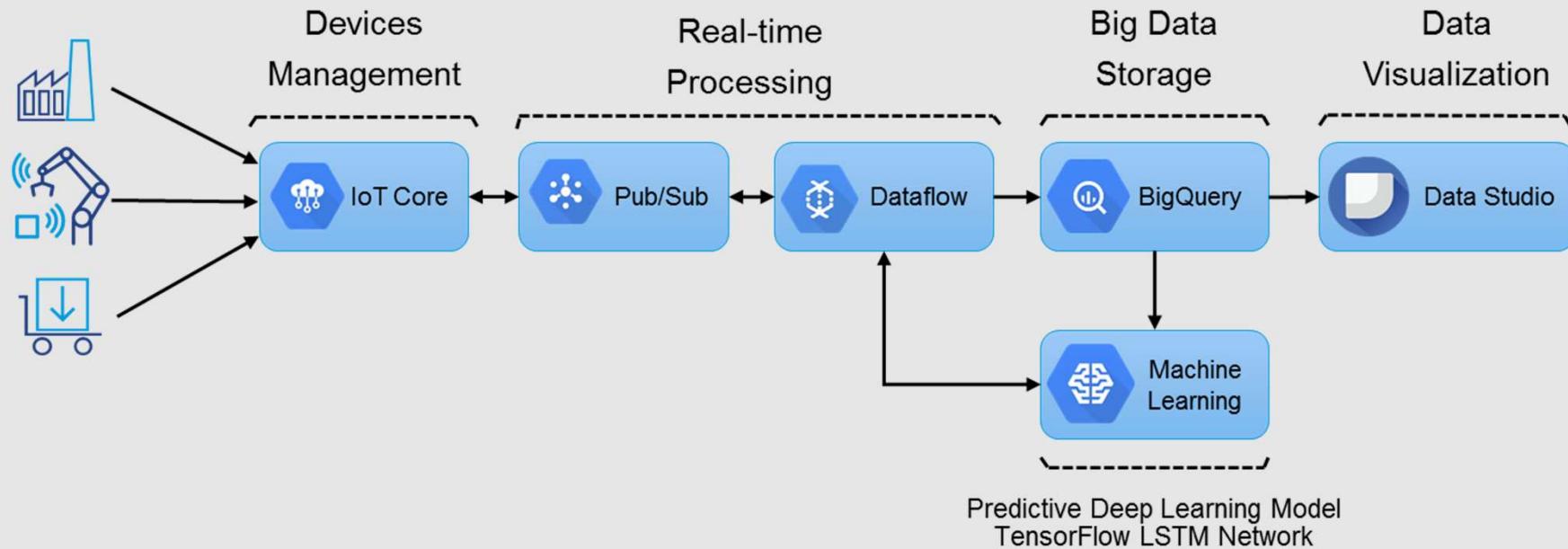
- Predictive maintenance of PCs, reducing failures impact in production.
- Applicable to monitor and detect any real time machinery issues
- Sensor data analytics for production optimization

Functional and technical architectures



Functional and technical architectures

The architecture was based on cloud services, provided by the Google Cloud Platform, in order to get **flexibility, scalability, automation and reduced maintenance**





Putzmeister

A German manufacturer of
concrete pumps



SISTEMAS DE AIRE COMPRIMIDO

A Spanish manufacturer of air
compressors



Air compressor data analysis

Remote monitoring of air compressor health at remote sites, including scheduling and planning of required maintenance tasks



Challenge

- Our client distributes and maintains industrial air compressors at many different client sites in Spain and worldwide
- They have a need for remote monitoring, in order to better understand performance and plan maintenance activities

Engagement

- Develop an IoT platform solution to collect, dashboard and analyse air compressor data from remote locations
- Azure based solution, with an architecture that can be used on any cloud or on premise
- Rich and flexible UI – Not only monitoring but also scheduling and planning

Benefit

- Rapid creation and deploy of an IoT solution on the Azure platform (in future also other platforms)
- Ability to start processing data from a new customer within days, not weeks months

Plant growth prediction for Progres

Compañía agrícola utilizará Inteligencia Artificial para optimizar cultivos

Por Jorge Quijije - Sep 7, 2017

TENDENCIAS

Agricultores acuden a la Inteligencia Artificial para hacer crecer mejores cultivos



Una app usa inteligencia artificial para detectar enfermedades en cultivos

Por ahora, la herramienta permite identificar un virus en la mandioca, pero gracias a un premio que recibieron los creadores se extenderá a otros cultivos.



INNOVACIÓN EN AGRICULTURA

Inteligencia artificial para ahorrar agua en los regadíos

• Un grupo de la Universidad de Córdoba ha desarrollado un modelo basado en técnicas de inteligencia artificial que es capaz de predecir cuánta agua usará cada regante

• El sistema emplea algoritmos y redes neuronales para ayudar a una planificación más organizada de los suministros

Use your Data

We are sure that Data is your biggest ally in empowering your systems with the intelligence needed to improve.

Having all the data organized and ready to be consumed will make the difference in the data revolution between companies that benefit from the data and those which struggle in keeping the market pace.

Plant growth prediction for agricultural irrigation

Decision support system using AI, to help farmers optimize the use of resources and achieve optimal crop yield



Challenge

- Many variables affect the crop yield, monitoring generates large quantities of data that farmers find to time-consuming to optimise
- There is a need for a tool that analyses and predicts crop yields based on current and past data, together with weather forecasts

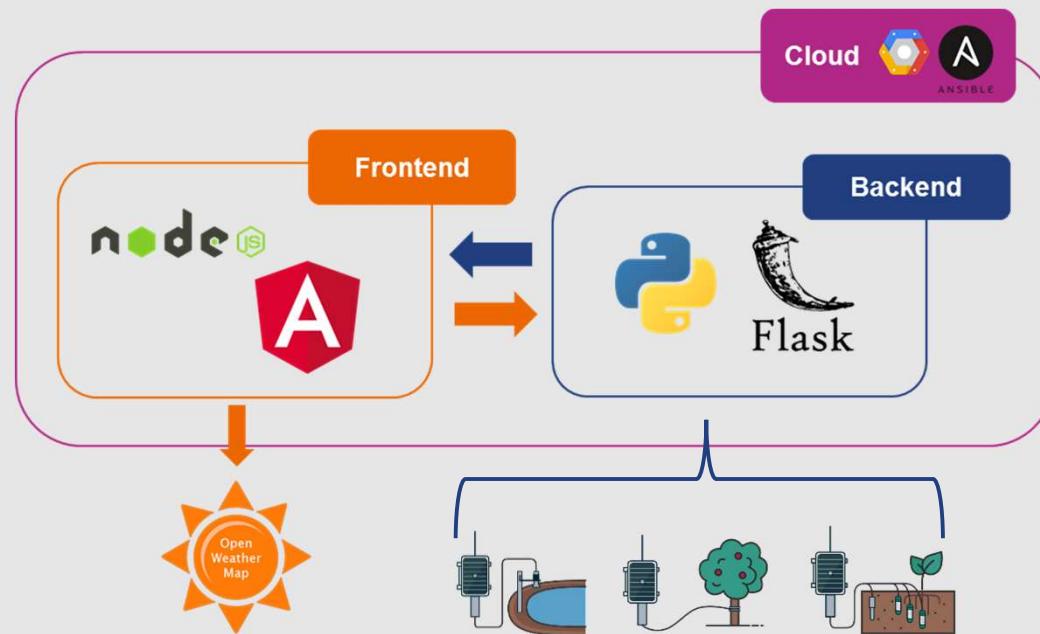
Engagement

- Design and develop an AI-based solution to optimise crop yields by sensoring fields and using AI to predict plant growth
- Developed a responsive front-end, which could be used either at the office with a PC or on the field with a tablet
- Ability to check the current status in field, check the weather forecast, irrigation history and prediction on plant growth potential

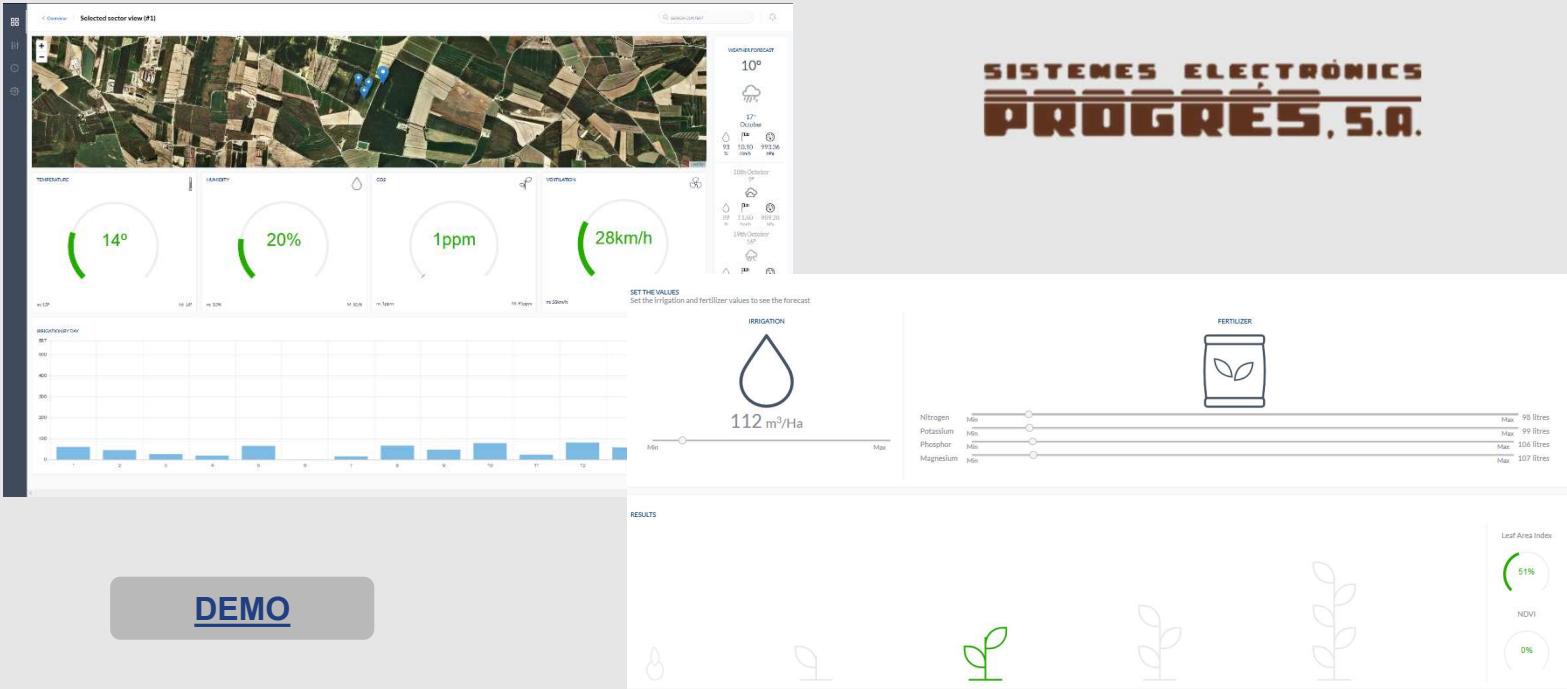
Benefit

- All in one decision support tool with real-time information from the fields, without the need to move
- Possibility to scale to hundreds of sensors by using cloud-based technologies

Behind the scenes...



Is this science fiction?

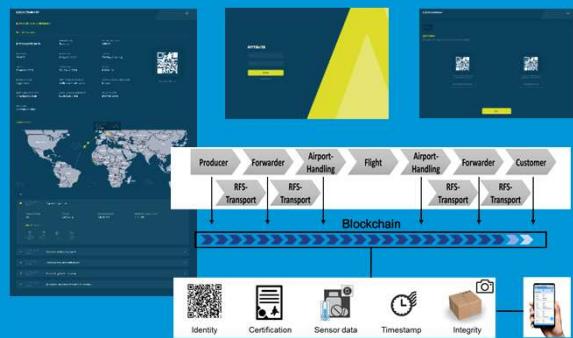


[DEMO](#)

Supply chain risk Management for Mytigate

Pharma supply chain tracking solution

Solution for tracking of shipments along multiple stakeholders along the pharma supply chain



Challenge

- Pharma shipments have a high and costly failure rate
- Common issues include temperature deviations, theft and fraud
- Better tracking and tracing can help reduce supply chain risks
- Current fragmented and paper-based tracking systems are insufficient
- Blockchain/DLT is an enabler for more secure multi-stakeholder tracking

Engagement

- Develop a detailed understanding of pharma supply chain use case
- Develop a fully functional blockchain/DLT architecture
- Include easy-to-use front end for operators and administrators
- Extend to include IoT sensoring functionality

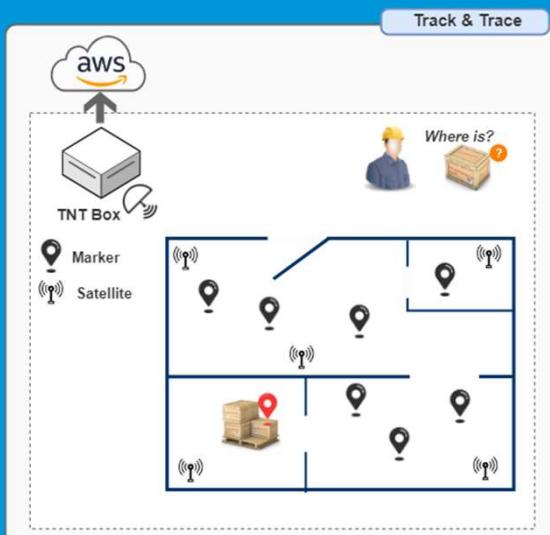
Benefit

- Tracking delays in pharma shipments
- Detecting deviations in temperature and integrity
- Fully traceable ownership of shipment at all times
- Avoiding fraud

Trumpf

Indoor location data analysis

Management of IoT Edge Devices and their virtual representation in cloud in order to collect indoor location Data in Cloud



Challenge

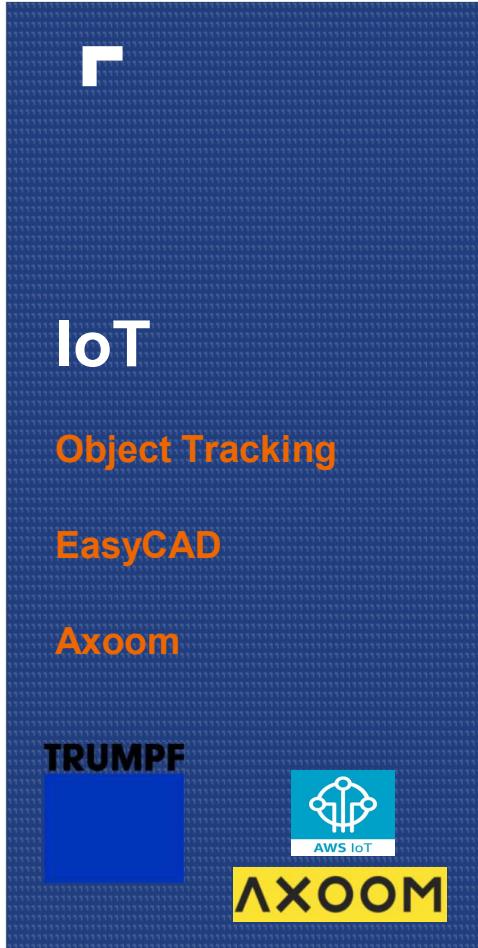
- Our client distributes and maintains industrial machines to manipulate metal at many different clients worldwide
- They have a need to track the elements inside a factory in order to understand its behavior and optimize the manufacturing process.

Engagement

- Develop a management platform to setup and update the IoT Edge Devices and all the software running on it
- Develop an IoT platform solution to easily register new IoT Devices and to collect, dashboard and analyse indoor location data from remote locations
- Represent all the AWS infrastructure and services as code to reuse in other Cloud Providers
- AWS, Nifi and Puppet based solution

Benefit

- Keep under control hundreds of remote IoT Edge Devices from a single place
- Collect the information generated by the IoT Edge Devices and move it to the cloud for analysis
- Rapid creation and deploy of an IoT solution on the AWS platform (in future also other platforms)



Challenge

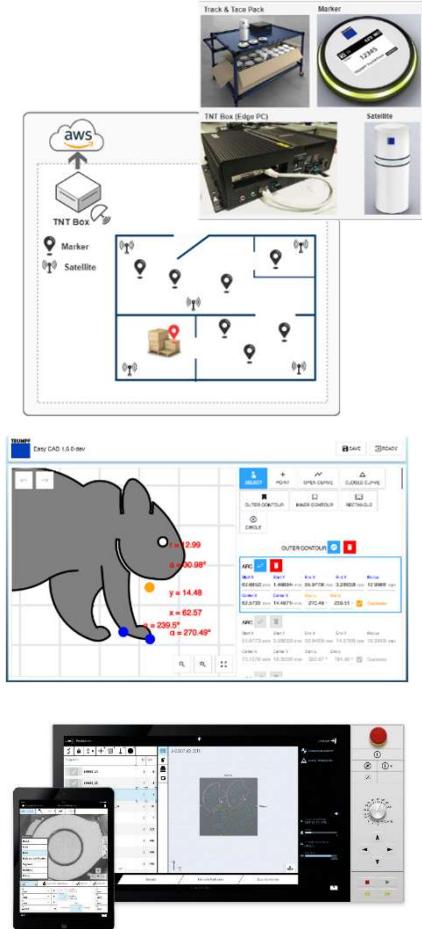
- Create an interface to design and print patterns using HMI
- They have a need to track the elements inside a factory in order to understand its behavior and optimize the manufacturing process.
- HMI (Human Machine Interface) is a very important project inside TRUMPF. It supports interface applications that are installed in machines in order to operate with them and also server side components required by these applications. Each machine types has specific applications.

Engagement

- Develop a management platform to setup and update the IoT Edge Devices and all the software running on it
- Develop an IoT platform solution to easily register new IoT Devices and to collect, dashboard and analyse indoor GPS data from remote locations
- Represent all the AWS infrastructure and services as code to reuse in other Cloud Providers
- Drawing is converted to TRUMPF Technology Adaptor model in order to be converted in instructions to be processed/cut by 2D Laser cut machine

Benefit

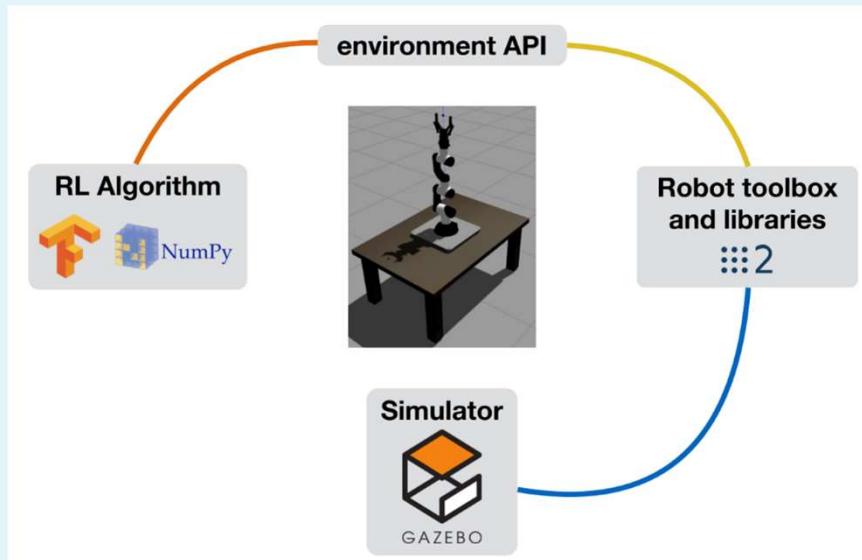
- Keep under control hundreds of remote IoT Edge Devices from a single place
- Collect the information generated by the IoT Edge Devices and move it to the cloud for analysis
- Rapid creation and deploy of an IoT solution on the AWS platform (in future also other platforms)



RL Factory

Workflow

In this research, we have installed in Ubuntu 16.04.2 LTS, ROS (Robot operating system), OpenAI reinforcement learning framework, Gazebo 3D simulator and Gazebo gym an extension of OpenAI gym for Gazebo.



Shaping the future of digital business

Analytics, AI and IoT Practice - Spain

Pedro Nieto – IoT SME

Esteban Chiner – Senior Architect