

Transportation Management System (TMS)

Features

Planning

- **Order management:** Create or import shipment orders with all details (items, weight, origin/destination, customer data). The TMS auto-generates routes, assigns carriers/drivers, and calculates ETAs. All related documents (BOLs, manifests, etc.) link to orders for driver access ¹ ² .
- **Tendering and carrier selection:** Automated tendering broadcasts loads to selected carriers based on configurable rules. Methods include least-cost bidding, waterfall/auto-award, allocations (split among preferred carriers), service-level or customer-preference selection. The TMS evaluates carrier rates and historical performance to award shipments optimally ³ ⁴ .
- **Rate and contract management:** A built-in rate engine maintains complex pricing rules across modes (base rates, discounts, fuel surcharges, contract tariffs). It applies negotiated rates to tendered loads, auto-quotes customers, and highlights the lowest-cost carriers. Custom rate tables and automated rate comparisons ensure shipments are priced accurately ⁵ ⁶ .
- **Load and shipment planning:** TMS tools optimize load builds by modeling truck/container capacities in 2D/3D. They maximize utilization (weight and space) while respecting weight limits and delivery sequence. Advanced systems can automatically consolidate LTL loads into FTL shipments and plan backhauls to reduce empty miles ⁷ ⁸ .
- **Multi-modal and mode optimization:** TMS supports all transport modes (road, rail, air, sea) and multimodal flows. Users can plan intermodal itineraries (e.g. truck+rail) and compare mode alternatives. The system evaluates mode-specific constraints (transit times, costs, customs requirements) to select the best mode combination for each shipment ⁹ ¹⁰ .

Execution

- **Fleet and dispatch management:** For private fleets, the TMS provides a dispatch console to assign drivers and vehicles to loads, schedule trips, and monitor fleet utilization ¹¹ ¹² . (Advanced solutions also track fuel usage, driver hours-of-service, vehicle maintenance schedules, and compliance.)
- **Dock scheduling and yard operations:** By integrating with warehouse/YMS systems, the TMS schedules dock appointments and optimizes yard flows. It assigns loading/unloading windows and orchestrates dock-door sequencing to minimize waiting time. This ensures smooth coordination between warehouse labor and incoming/outgoing trucks ¹³ ¹⁴ .
- **Documentation and proof-of-delivery:** TMS automates shipment paperwork. It generates digital bills of lading, customs documents, and invoices. Mobile apps capture ePOD (electronic proof of delivery) – signatures, photos, barcodes, timestamps – as proof of service ¹⁵ ¹⁶ . All documents are stored in the system, enabling instant retrieval and compliance.
- **Settlement and billing:** After delivery, the TMS matches actual shipments to planned rates. It automates freight invoice auditing by comparing carrier invoices to contracted rates and load details, flagging discrepancies. The system then processes billing and payments (including claims management for shortages or damage) with minimal manual intervention ¹⁵ ¹⁷ .

Optimization

- **Route optimization:** Advanced algorithms (often AI-driven) compute the most efficient multi-stop routes. The TMS considers factors like distance, traffic, driver hours, delivery time windows and costs, then re-optimizes dynamically as conditions change. Real-time route planning minimizes miles and transit time while adhering to service constraints ¹⁸ ¹⁹ .
- **Load and network optimization:** TMS optimizes load consolidation (e.g. combining partial shipments) and fleet utilization to reduce empty miles. It supports multi-leg/multi-stop planning to maximize vehicle use. At a strategic level, some systems perform network optimization (e.g. evaluating warehouse locations or modal shifts) to lower overall transportation spend.
- **AI/ML-driven optimization:** Modern TMS incorporate machine learning for predictive planning. They forecast demand and capacity needs, predict transit delays (for proactive exception handling), and automate decisions (like suggesting carriers based on past performance). For example, AI-powered TMS can dynamically recalibrate routes in real time and even detect invoice anomalies automatically ²⁰ ¹⁸ .

Visibility

- **Real-time tracking and event management:** TMS provides end-to-end shipment visibility via GPS/telematics and barcode/Rfid scans. It logs events (pickup, milestones, delivery) so planners and customers see each shipment's current location and status live ²¹ ²² . IoT devices and driver smartphones feed location data into the TMS automatically.
- **Notifications and alerts:** The system sends automated alerts (via email, SMS or in-app) for key events or exceptions – e.g. arrival at facility, estimated time changes, delays or missed windows. Stakeholders (dispatchers, customers, carriers) stay informed of shipment progress or issues as they happen ²² ²³ .
- **Control-tower dashboards:** Centralized dashboards aggregate all transportation data (shipment status, KPIs, carrier performance, costs) to give managers a “control tower” view. Users can monitor metrics like on-time delivery rates and transit times across all loads. These dashboards support drill-down analysis (by route, customer, product, etc.) for informed decision-making ²⁴ ²⁵ .
- **Customer and partner portals:** Many TMSs include self-service web portals. Shippers' customers can book and track orders online, while carriers and 3PLs log into a portal to receive load tenders, submit bids, and upload documents (invoices, PODs). This promotes collaboration and 24/7 access to shipment information ²⁶ .

Analytics

- **Reporting and BI:** Built-in analytics provide customizable reports and dashboards for key performance indicators (KPIs) – e.g. cost per ton-mile, on-time percentage, carrier scores. Users can slice data by carrier, lane, product, etc. to identify trends. For instance, managers can review carrier-level performance reports to spot underperformers and improve service levels ²⁵ ²⁷ .
- **Predictive analytics and forecasting:** TMS leverages historical and real-time data to predict future outcomes. Examples include demand forecasting (seasonal volumes), cost forecasting, and predictive ETAs (using traffic/ weather models). Machine learning helps simulate “what-if” scenarios and optimize planning. Advanced solutions even include digital-twin simulations for testing network changes ²⁰ ²⁸ .
- **Cost and margin analysis:** Beyond basic KPIs, the TMS can analyze costs by mode, customer, or product. It highlights cost drivers (e.g. which lanes or carriers are most expensive) and calculates margins per shipment. This analytics capability feeds strategic decisions (e.g. which customers or routes to optimize) and identifies savings opportunities ²⁵ ²⁷ .

Carrier Management

- **Carrier database and contracts:** The TMS centralizes carrier information (profiles, contacts, insurance/certifications). It manages contracts and rate agreements, automatically applying the correct rates during tender. Rate sheets, discounts and fuel surcharges are maintained for each carrier, enabling quick rate comparisons and compliance with negotiated terms ²⁹ ¹⁰ .
- **Performance scorecards:** The system tracks carrier service metrics (on-time delivery, transit variance, damage claims, cost adherence). Dashboards show carrier scorecards, enabling shippers to compare carriers and identify underperformers. For example, managers can “break up with an underperforming carrier” based on TMS analytics of each carrier’s performance ²⁵ ²⁹ .
- **Onboarding and compliance:** TMS often includes tools to onboard new carriers by collecting required credentials (safety ratings, insurance) and vetting them against business rules. It enforces compliance (e.g. CTPAT, insurance minimums) so only approved carriers receive loads. It may also manage carrier access levels (who can bid/tender).
- **Capacity management:** Some TMS solutions connect to carrier networks and marketplaces to ensure capacity. They provide instant access to broad carrier networks (FTL, LTL, intermodal) and can auto-book capacity when needed, helping shippers secure space quickly even in tight markets ¹⁰ .

Freight Audit & Payment

- **Invoice auditing:** The TMS automates freight invoice verification by matching billed amounts to the contracted rates and actual shipment data. It flags discrepancies (overcharges, incorrect weights or tariffs) for review. This automated freight audit dramatically reduces manual checking and errors ¹⁷ ¹⁵ .
- **Payment and settlement:** Once invoices are validated, the system streamlines payments. It automates billing approvals, processes carrier payments, and records transactions. Dispute resolution workflows handle claims (lost or damaged freight). All freight payables are reconciled in the TMS or passed to accounting, ensuring transparent, accurate settlements ¹⁷ ³⁰ .

Integration

- **Enterprise system integration:** TMS integrates with core business systems. Typical connections include ERP/finance systems (for order and invoice data) ³¹ ³² , WMS (for inventory and loading schedules) ³³ , and order management or e-commerce platforms. These integrations synchronize orders, shipment status, and billing data across the enterprise.
- **Carrier and partner connectivity:** It supports electronic data interchange (EDI) and APIs to exchange information with carriers, freight forwarders, customs brokers, and other 3PLs ³⁴ ³⁵ . For example, EDI 204/210 messages or web APIs can send load details to carriers and receive tracking updates. Integration with load boards and freight marketplaces (via APIs or embedded portals) keeps fleets utilized.
- **Open protocols and connectors:** Modern TMS offer a range of integration methods – pre-built connectors, REST/SOAP APIs, flat-file import/export, and even XML/JSON web services. This allows connection to virtually any external system (e.g. CRM, GPS/telematics devices, IoT sensors) and easy data exchange for seamless end-to-end automation ³⁵ ³⁴ .

Security

- **Access controls and authentication:** Robust user management with role-based access (RBAC) ensures users see only authorized data. Multi-factor authentication (MFA) and single sign-on (SSO) are standard to prevent unauthorized logins ³⁶. The TMS tracks audit logs of all user actions for compliance and audits.
- **Data protection:** All sensitive data is encrypted (at rest and in transit). Secure communication channels (HTTPS, VPNs) and APIs prevent unauthorized access ³⁷ ³⁸. Built-in cybersecurity measures (antivirus/malware protection, firewalls, intrusion detection) safeguard the system.
- **Compliance and resilience:** TMS vendors build in compliance with industry standards (ISO 27001, CTPAT, GDPR, etc.), with features like automatic backups and disaster recovery. Regular patching and updates are enforced to address vulnerabilities. Together, these measures ensure that transportation data and operations remain secure ³⁹ ³⁶.

Sources: Industry analyses and vendor-neutral TMS guides ¹ ⁴⁰ ⁴¹ ²⁰ (information synthesized from AltexSoft, Uber Freight, Aptean, Project44, etc.). Each listed feature is supported by current literature.

¹ ³ ⁵ ⁷ ⁹ ¹¹ ¹³ ¹⁵ ²¹ ²⁴ ²⁵ ²⁶ ³¹ ³² ³³ ³⁴ Transportation Management Systems (TMS): Features and Provid

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