

#### **Cambridge International Examinations**

Cambridge International Advanced Subsidiary and Advanced Level

CANDIDATE NAME					
CENTRE NUMBER			CANDIDATE NUMBER		

TRAVEL AND TOURISM

9395/32

Paper 3 International Business & Leisure Travel Services

October/November 2016

1 hour 30 minutes

Candidates answer on the Question Paper.

No Additional Materials are required.

#### READ THESE INSTRUCTIONS FIRST

Write your Centre number, candidate number and name on all the work you hand in.

Write in dark blue or black pen.

You may use an HB pencil for any diagrams or graphs.

Do not use staples, paper clips, glue or correction fluid.

DO NOT WRITE IN ANY BARCODES.

Answer all questions.

All the Figures referred to in the questions are contained in the Insert.

The number of marks is given in brackets [ ] at the end of each question or part question.



This document consists of 13 printed pages, 3 blank pages and 1 Insert.

© UCLES 2016

Refer to Fig. 1 (Insert), a news article about cruises in 2015 and an advertisement for an 18-night cruise onboard the Seven Seas Mariner.

(a)	(i)	Identify the <b>two</b> destinations on the mid-voyage land tour during the cruise from Singapore to Mombasa.
		1
		2[2]
	(ii)	Explain what is meant by the phrase cruise itinerary.
		[2]
(b)		lain <b>three</b> reasons for the likely appeal of the advertised cruise onboard the Seven Seas iner.
	1	
	2	
	٠	
	J	
		[6]

(c)	Explain <b>two</b> reasons why premium-priced cruise lines try to stand out from the mass-market cruise companies.
	1
	2
	[6]

(d)	Discuss the benefits of star ratings for products such as the advertised cruise to both the customer <b>and</b> to the cruise line.
	[9]

[Total: 25]

Refer to Fig. 2 (Insert), information about Havelock Island in the Andaman Islands and the Eco Villa Palm Beach Resort.

(a)	(i)	Explain, using an example, the term domestic flight.	
		[	2]
	(ii)	Identify <b>two</b> features of the Eco Villa Palm Beach Resort's food and beverage provision which might contribute to the distinctive dining experience it offers.	
		2	
/I- \	<b>-</b>		2]
(b)		lain <b>three</b> reasons for the likely appeal of Havelock Island to overseas visitors.	
	1		
			•••
	2		
	3		
		[	6]

(c)	Fig. 2 suggests that Havelock Island 'is easy to get to'.
	Explain <b>two</b> likely reasons why tourists may <b>not</b> find Havelock Island accessible.
	1
	2
	6

(d)	Eco Villa Palm Beach Resort operates a 100% direct online booking system.					
	Evaluate the advantages <b>and</b> disadvantages to the accommodation provider of using only this distribution channel.					
	[9]					
	[Total: 25]					

Refer to Fig. 3 (Insert), information about tourism in the Seychelles, a country consisting of 115 islands in the Indian Ocean.

) (i)	) i	Explain what is meant by the phrase <i>inbound leisure travel spending</i> .
		[2
(ii)		State <b>two</b> components on which business tourism spending in the Seychelles is likely the bette the highest.
		1
	2	2
		[i
) Ex	kpla	ain three characteristics of the Seychelles Secrets brand, which will appeal to families.
		ain <b>three</b> characteristics of the Seychelles Secrets brand, which will appeal to families.
1		
1		
1		
1		
1		ain <b>three</b> characteristics of the Seychelles Secrets brand, which will appeal to families.
1		
1		
1		

(c)	Explain <b>two</b> likely reasons why many of the direct international flights to the Seychelle originate in Europe.	es:
	1	
		•••
	2	
	[	6]

(d)	Evaluate the benefits to the Seychelles Tourism Board of using an E-Travel Guide rather than a printed guide to promote the destination.
	[9]

[Total: 25]

Refer to Fig. 4 (Insert), information about business tourism in Israel.

(a) (	i)	Describe, using an example, what is meant by the term trade fair.
		[2]
(i		Identify <b>two</b> types of treatment offered in the Cielo Spa area of the Tel Aviv Sheraton Hotel.
		1
		2
		[2]
(b) E	Expla	ain three reasons why Israel is suitable as a business tourism destination.
1		
2	2	
3	3	
		[6]

(c)	Explain <b>two</b> reasons why the Tel Aviv Sheraton Hotel offers services such as private transfers for its guests.
	1
	2
	ial
	161

(d)	Evaluate the reasons why developing a successful business tourism provision is important to many countries.
	[9]

[Total: 25]

# **BLANK PAGE**

# **BLANK PAGE**

#### **BLANK PAGE**

Permission to reproduce items where third-party owned material protected by copyright is included has been sought and cleared where possible. Every reasonable effort has been made by the publisher (UCLES) to trace copyright holders, but if any items requiring clearance have unwittingly been included, the publisher will be pleased to make amends at the earliest possible opportunity.

To avoid the issue of disclosure of answer-related information to candidates, all copyright acknowledgements are reproduced online in the Cambridge International Examinations Copyright Acknowledgements Booklet. This is produced for each series of examinations and is freely available to download at www.cie.org.uk after the live examination series.

Cambridge International Examinations is part of the Cambridge Assessment Group. Cambridge Assessment is the brand name of University of Cambridge Local Examinations Syndicate (UCLES), which is itself a department of the University of Cambridge.