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NextEra Energy Inc. (NEE)

10 highlights lower tariff risk than feared; remain Buy

NEE

12m Price Target: **\$91.00**

Price: \$67.27

Upside: 35.3%

We reiterate our Buy rating on NextEra Energy (NEE) following 1Q25 results. While we believe quarterly execution was solid, including an earnings beat and strong renewable backlog additions over 3 GW, we believe the main positive was the commentary around tariff exposure, which has been a key investor concern. The company highlighted a domestic contract for battery storage supply, which is typically highly China exposed, and noted less than \$150 mn of exposure at NEER to tariffs on a \$75 bn capital investment program through 2028. With policy uncertainty being a key overhang on the stock, we believe the commentary on limited tariff exposure helps to alleviate that concern, though we recognize the future of the IRA remains a debate. We see 39% total return to our \$91 (from \$92) price target and highlight key takeaways from the call inside.

Takeaways from the earnings call

Tariff and IRA Risk

Management remains confident in its ability to manage any disruptions from tariff exposure and IRA risk, as it has built up a domestic supply chain and is a part of the conversation on the policy front.

(a) **Tariffs**: NEE reiterated that its solar panels are sourced by companies that are not impacted by the antidumping and countervailing duty final determination, its wind turbines are sourced in the US, and the majority of its batteries are domestic, with the remaining outside of China, where tariffs are contractually absorbed by the supplier. Overall, the company quantified \$150mn of its expected \$75bn of spend at NEER as potentially exposed, or less than 0.2% of capital. Management also believes that through potential conversations with customers, that \$150 mn of tariff

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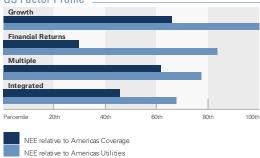
Key Data

Market cap: \$138.4bn Enterprise value: \$233.8bn 3m ADTV: \$874.5mn United States Americas Utilities M&A Rank: 3

GS Forecast

UO I UI EL GOL				
	12/24	12/25E	12/26E	12/27E
Revenue (\$ mn) New	24,752.0	27,358.5	30,877.3	34,195.3
Revenue (\$ mn) Old	24,752.0	27,804.7	31,186.1	34,460.2
EBITDA (\$ mn)	14,534.0	17,285.1	20,858.3	24,198.7
EBIT (\$ mn)	7,086.0	9,504.1	11,391.7	13,364.2
EPS (\$) New	3.43	3.72	4.06	4.50
EPS (\$) Old	3.43	3.69	4.04	4.49
P/E (X)	20.8	18.1	16.6	14.9
Dividend yield (%)	2.9	3.4	3.7	4.1
Net debt/EBITDA (X)	5.6	5.5	5.1	4.9
	0.40	0/055	0.40==	40/055
	3/25	6/25E	9/25E	12/25E
EPS (\$)	0.99	1.03	1.09	0.67

GS Factor Profile



Source: Company data, Goldman Sachs Research estimates. See disclosures for details.

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NextEra Energy Inc. (NEE)

Rating since Jun 7, 2023

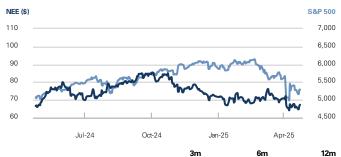
Ratios & Valuation ___

	12/24	12/25E	12/26E	12/27E
P/E (X)	20.8	18.1	16.6	14.9
EV/EBITDA (X)	16.4	13.6	11.8	10.8
EV/sales (X)	9.6	8.6	8.0	7.6
FCF yield (%)	(7.8)	(8.3)	(8.3)	(9.6)
EV/DACF (X)	15.0	12.6	11.7	10.6
CROCI (%)	8.5	8.8	8.9	9.2
ROE (%)	14.5	15.0	15.5	16.1
Net debt/EBITDA (X)	5.6	5.5	5.1	4.9
Net debt/equity (%)	132.8	149.4	156.1	162.2
Interest cover (X)	2.4	2.3	2.3	2.3
Inventory days	151.8	181.9	186.7	185.7
Receivable days	66.9	60.7	54.2	49.0
Days payable outstanding	544.3	470.1	381.6	379.5

Growth & Margins (%)

	12/24	12/25E	12/26E	12/27E
Total revenue growth	(12.0)	10.5	12.9	10.7
EBITDA growth	(22.1)	24.6	22.5	17.3
EPS growth	8.1	8.6	9.0	10.9
DPS growth	10.0	10.0	10.0	10.0
Gross margin	79.0	83.3	85.3	86.6
EBIT margin	28.6	34.7	36.9	39.1

Price Performance __



12.4% (13.2)% (2.6)% Source: FactSet. Price as of 23 Apr 2025 close.

(20.8)%

1.6%

(2.8)%

Income Statement (\$ mn) _

Absolute

Rel. to the S&P 500

,	12/24	12/25E	12/26E	12/27E
Total revenue	24,752.0	27,358.5	30,877.3	34,195.3
Cost of goods sold	(5,192.0)	(4,555.5)	(4,546.2)	(4,571.8)
SG&A	(4,857.0)	(4,873.3)	(4,917.6)	(4,950.9)
R&D	_	_	_	-
Other operating inc./(exp.)	(2,155.0)	(2,293.9)	(2,262.6)	(2,207.6)
EBITDA	12,548.0	15,635.7	19,150.9	22,465.0
Depreciation & amortization	(5,462.0)	(6,131.6)	(7,759.1)	(9,100.8)
EBIT	7,086.0	9,504.1	11,391.7	13,364.2
Net interest inc./(exp.)	(2,900.0)	(4,145.3)	(4,908.6)	(5,748.9)
Income/(loss) from associates	_	_	_	-
Pre-tax profit	6,172.0	7,008.2	8,190.6	9,349.1
Provision for taxes	(340.0)	(507.9)	(887.9)	(971.4)
Minority interest	1,248.0	1,248.0	1,248.0	1,248.0
Preferred dividends	_	_	_	-
Net inc. (pre-exceptionals)	7,080.0	7,748.3	8,550.7	9,625.7
Net inc. (post-exceptionals)	7,063.0	7,748.3	8,550.7	9,625.7
EPS (basic, pre-except) (\$)	3.45	3.74	4.08	4.53
EPS (diluted, pre-except) (\$)	3.44	3.72	4.06	4.50
EPS (ex-ESO exp., dil.) (\$)				
DPS (\$)	2.05	2.25	2.48	2.73
Div. payout ratio (%)	59.4	60.2	60.8	60.3
Wtd avg shares out. (basic) (mn)	2,052.9	2,069.7	2,095.6	2,126.6
Wtd avg shares out. (diluted) (mn)	2,059.2	2,080.3	2,106.2	2,137.2

Ral	lance	Sheet	(\$ mn)
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	12/24	12/25E	12/26E	12/27E
Cash & cash equivalents	1,487.0	2,392.9	1,306.6	1,432.7
Accounts receivable	4,516.0	4,589.0	4,589.0	4,589.0
Inventory	2,214.0	2,326.0	2,326.0	2,326.0
Other current assets	3,734.0	3,314.0	3,314.0	3,314.0
Total current assets	11,951.0	12,621.9	11,535.6	11,661.7
Net PP&E	138,852.0	154,208.7	173,124.9	195,356.2
Net intangibles	_	_	_	-
Total investments	0.0	0.0	0.0	0.0
Other long-term assets	39,341.0	38,683.5	37,550.3	36,244.4
Total assets	190,144.0	205,514.1	222,210.8	243,262.3
Accounts payable	6,982.0	4,753.0	4,753.0	4,753.0
Short-term debt	9,948.0	9,864.0	9,864.0	9,864.0
Current lease liabilities	_	_	_	_
Other current liabilities	8,425.0	8,934.8	8,934.8	8,934.8
Total current liabilities	25,355.0	23,551.8	23,551.8	23,551.8
Long-term debt	72,385.0	87,789.0	97,389.0	109,739.0
Non-current lease liabilities	_	_	_	-
Other long-term liabilities	31,543.0	30,411.2	33,401.4	37,127.2
Total long-term liabilities	103,928.0	118,200.2	130,790.4	146,866.2
Total liabilities	129,283.0	141,751.9	154,342.1	170,417.9
Preferred shares	401.0	61.0	61.0	61.0
Total common equity	50,101.0	53,208.2	57,314.6	62,290.4
Minority interest	10,359.0	10,493.0	10,493.0	10,493.0
Total liabilities & equity	190,144.0	205,514.1	222,210.8	243,262.3
BVPS (\$)	29.59	30.81	32.33	34.24

Cash Flow (\$ mn) _

	12/24	12/25E	12/26E	12/27E
Net income	5,698.0	5,331.1	7,302.7	8,377.7
D&A add-back	5,761.0	6,413.1	8,032.5	9,377.5
Minority interest add-back	_	_	-	-
Net (inc)/dec working capital	160.0	10.0	-	-
Others	1,641.0	3,002.7	1,446.0	1,649.0
Cash flow from operations	13,260.0	14,757.0	16,781.2	19,404.2
Capital expenditures	(24,729.0)	(26,364.8)	(28,548.8)	(33,108.8)
Acquisitions	_	_	-	-
Divestitures	2,659.0	1,438.0	1,600.0	1,500.0
Others	(194.0)	(20.0)	-	-
Cash flow from investing	(22,264.0)	(24,946.8)	(26,948.8)	(31,608.8)
Dividends paid	(4,235.0)	(4,667.0)	(5,196.2)	(5,801.9)
Share issuance/(repurchase)	(47.0)	2,041.0	2,000.0	2,400.0
Inc/(dec) in debt	11,638.0	15,298.0	9,600.0	12,350.0
Others	445.0	(1,576.3)	2,677.5	3,382.6
Cash flow from financing	7,801.0	11,095.7	9,081.2	12,330.7
Total cash flow	(1,203.0)	905.9	(1,086.3)	126.2
Free cash flow	(11,469.0)	(11,607.8)	(11,767.6)	(13,704.6)
Free cash flow per share (basic) (\$)	(5.50)	(5.61)	(5.62)	(6.44)

Source: Company data, Goldman Sachs Research estimates.

exposure could be materially reduced, potentially to zero. We believe this highlights the competitive advantages of NEE's scale and track record of execution, as well as front footed nature in adjusting their supply chain strategy.

(b) **PTCs and transferability**: With IRA risk in focus, investors are asking what transferability could look like under any potential new legislation. Management commented that it has been advocating for tax credits and transferability, which they believe provide optimal benefits when included together. NEE has been encouraged by the signing of a letter supporting both tax credits and transferability by 21 Republican members of the House of Representatives, but recognizes that there could be noise as bills are drafted and revised.

Increasing power demand and backlog additions

The company announced that it added \sim 3.2 GW of renewables and storage to the backlog at NEER this quarter, and the company believes it is on track to operate more than 70 GW of generation and storage by the end of 2027. Within the 3.2 GW of adds, about 2.1 GW net was in the 2024-2027 plan, and in order to hit the midpoint of the 36.5-46.5 GW development range for 2024-2027, we estimate NEE needs to add about 1.6 GW/quarter to the 2024-2027 plan assuming the company stops additions to the backlog in 4Q2026.

Management noted that renewables and storage are an attractive solution to meet near-term power demand because of the low costs and shorter amount of time to build with NEE able to bring projects online within 12-18 months. Gas proves to be a longer-term solution for power demand as it would now take six years to build a combined cycle unit. Turbines are also facing upwards pressure on pricing between \$2,400-\$2,800/kW depending on tariffs due to tight supply, per management. NEE also views nuclear as a key part of the solution in the long term, and it continues the work on potentially restarting its Duane Arnold facility. Management reiterates that it has made progress with no obstacles and continued demand which we view as an upside opportunity for the company.

FPL Rate Case

FPL submitted its testimony and details for its 2025 base rate proceeding which included a base rate adjustment of \$1.5bn starting January 2026 and \$927mn in January 2027. The filing also included a request to use the SoBRA mechanism to recover revenue requirements for solar and battery storage projects in 2028 and 2029. The increases would keep customer bills ~25% below the national average, only raising an average residential bill by ~2.5% annually through 2029. Key milestones to look out for would be its quality of service hearings starting in May, the technical hearings in mid-August, and a decision by the fourth quarter.

Management also noted that settlement is always something that could be considered provided it offers a constructive outcome for its customers. Historical settlements would suggest that a settlement is most likely to be reached between 6 weeks to right before the hearings in August. We view Florida as a <u>constructive regulatory environment</u>, and believe FPL is well positioned to achieve a positive outcome from the rate case

especially with its proven track record of providing reliable and affordable service.

Model Updates

We update our model for the quarter to reflect 1Q actuals, adjustments to expense items, and tweaks to earned ROEs and tax rates at FPL. These changes move our 2025-2027 EPS from \$3.69/\$4.04/\$4.49 to \$3.72/\$4.06/\$4.50. Our price target moves to \$91 (from \$92) in this update after rolling forward our Q5-Q8 valuation on higher debt levels, implying a total return of 39%.

Valuation & Key Risks

We are Buy rated on NEE with a 12-month SOTP based price target of \$91 (\$92 prior). Key risks relate to 1) a slowdown in renewables demand or deterioration in economics for these projects, and 2) the impact of higher interest rates on financing costs, 3) ability to execute asset sales, and 4) acceleration in power demand not materializing.

Disclosure Appendix

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We, Carly Davenport and Jaskaran Jaiya, hereby certify that all of the views expressed in this report accurately reflect our personal views about the subject company or companies and its or their securities. We also certify that no part of our compensation was, is or will be, directly or indirectly, related to the specific recommendations or views expressed in this report.

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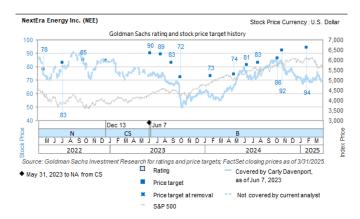
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