

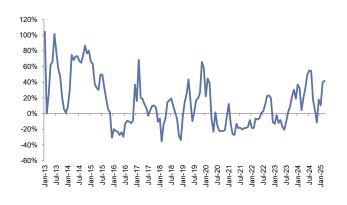
# Largan (3008.TW): 3-month preview: 1025 revenues beat; 2025 slow season, while form factor changes to support 2H25 growth; Buy

Largan reported March revenues at +42% YoY, or 3% ahead of our estimates, leading 1025 revenues to +29% YoY, or 9% ahead of our and Bloomberg consensus estimates. The strong revenues growth in 1025 reflects solid high-end smartphone models shipment driven by new model launch of its major customer, leading China smartphone brand late launch of flagship models in 4024, and nationwide subsidies in China supporting high-end models demand. The coming 20 is traditional slow season of its major customer, along with subsidies potentially resulting in consumption pull in, we expect 2025 revenues to decline by 12% 000. However, with form factor change of the coming new models in 3025 and 3026, we maintain our positive view on Largan, expecting the form factor change to support Largan's growth ahead, given (1) brand customers would rely more on technology leader to redesign the lens to fit in the slim model, supporting Largan to resume market share gain and (2) form factor change brings differentiation to end consumers, supporting end market demand. Maintain Buy.

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#### **Exhibit 1: Largan monthly revenues YoY**



Source: Company data

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Exhibit 2: Largan 3-month revenues preview

	Jan 2025	Feb 2025	Mar 2025	Apr 2025E	May 2025E	Jun 2025E	4Q24	1Q25	2Q25
Rev (NT\$m)	4,948	4,735	4,893	4,404	4,183	4,169	18,210	14,575	12,756
YoY	11%	40%	42%	27%	20%	3%	2%	29%	16%
MoM/QoQ	-12%	-4%	3%	-10%	-5%	0%	-4%	-20%	-12%
GS estimates (NT\$m)	4,227	4,438	4,758				17,973	13,423	
Act. Vs. GS	17%	7%	3%				1%	9%	

Source: Company data, Goldman Sachs Global Investment Research

Tariff impact: As we highlighted on April 6 (report link), we cut 30 companies' earnings and TPs to reflect US additional tariffs against 180+ countries (News link, GS Macro report). In our April 6 report, we cut Largan's earnings and TPs by 4% to reflect the potential impact on smartphones demand under the tariff. In the report, we assume Largan's major customers' smartphones for the US market to be assembled in India (tariff at 26%), Vietnam (46%), and Brazil (10%), and these additional tariffs will be passed to end consumers, reflecting in the higher selling price, and based on a 0.5x price sensitivity, bringing down the end market demand. The upside risks to our sector report where we cut our estimates on April 6 report include: (1) Largan's major customer being granted a waiver of this tariff: US government announced on April 5 that for articles in which at least 20% of the value of an article is U.S. originating, the U.S. content will not be subject to the reciprocal tariff (link), and (2) Some countries could potentially negotiate a waiver of the tariffs: Vietnam and U.S. under discussion to remove tariffs (link). The downside risks include: (1) failure of negotiation to earn waivers, or further increase in tariffs, negatively affecting global production and trade, and (2) stronger than expected price sensitivity on smartphones, which could lead to weaker than expected demand, or brand customers slowdown specification upgrade to save costs, or pressure on supply chain margins.

**Earnings revision:** We factor in 1Q25 revenues, and keep EPS unchanged in 2025-27E. The net income is 1% higher in 2025-27E mainly on higher GM, reflecting our positive view on high-end models end market demand in 1Q25, and we expect premium models to be affected less on demand under the tariff impact given the lower price sensitivity, along with Largan's focus on high-end lens. We update sharecounts forecast to latest sharecounts, which is from 134m to 135m.

**Exhibit 3: Earnings revision** 

	2025E				2026E		2027E		
NT m	Old	New	Chg	Old	New	Chg	Old	New	Chg
Revenue	67,946	67,847	0%	70,962	71,033	0%	73,587	73,464	0%
GP	34,453	34,782	1%	36,523	37,305	2%	39,196	39,771	1%
OP	26,730	26,787	0%	29,003	29,207	1%	31,423	31,763	1%
Net income	25,121	25,379	1%	26,738	27,070	1%	28,084	28,443	1%
EPS (Diluted)	187.47	187.48	0%	199.53	199.97	0%	209.58	210.13	0%
Margins									
GM	50.8%	51.3%		51.6%	52.5%		53.4%	54.1%	
OPM	40.1%	39.5%		41.6%	41.1%		43.5%	43.2%	
NM	37.5%	37.4%		38.2%	38.1%		38.7%	38.7%	
	<u> </u>								

Source: Goldman Sachs Global Investment Research

Compared to Bloomberg consensus, our operating income is 2% / 4% higher in 2025 / 26E, mainly on higher revenues and GM, reflecting our positive view on form factor changes (e.g. slim models, foldable phones) to better secure Largan's market share, dollar content, and end market demand.

Exhibit 4: GS vs. Bloomberg consensus

		2025E		2026E			
NT m	GS	ВВ	Diff %	GS	ВВ	Diff %	
Revenue	67,847	65,462	4%	71,033	69,168	3%	
GP	34,782	33,347	4%	37,305	35,582	5%	
OP	26,787	26,292	2%	29,207	28,022	4%	
Net income	25,379	24,794	2%	27,070	26,462	2%	
Margins							
GM	51.3%	49.8%		52.5%	50.6%		
OPM	39.5%	40.2%		41.1%	40.5%		
NM	37.4%	37.9%		38.1%	38.3%		

Source: Goldman Sachs Global Investment Research, Bloomberg

Valuation: We continue to use near term PE to derive target price, and our target PE multiple is unchanged at 17.9x, which is derived from Largan's historical trading avg. during periods when its OPM is recovering (2015-17, from 49.5% to 60.1%; 2022 - at 43%), methodology unchanged. We use the average P/E of these periods (2015-17, 2022), as we expect OPM expansion to continue in 2026-27E, from 36.5% in 2023 to 43.2% in 2027E. Maintain Buy with 12m target price unchanged at NT\$3,356 (17.9x 2025E P/E).

Exhibit 5: Largan 12M forward PE chart

Source: Company data, Goldman Sachs Global Investment Research



Source: TEJ

60%

50%

20%

10%

## **Price Target Risks and Methodology - Largan**

We have a 12-month target price of NT\$3,356, which is based on 2025E P/E. Our target P/E multiple of 17.9x is derived from Largan's average P/E over periods when it has enjoyed OPM expansion and when its OPM last reached 43% as we expect Largan's OPM to recover in the coming years to 43% in 2027E (vs. 36.5% in 2023). Compared to Largan's trading range, the 17.9x is below its avg. of 18.8x since 2017, reflecting that forward year OPM (43% in 2027E) is below historical avg. of 48% in 2018-25E.

Key risks: (1) slower-than-expected smartphone market growth, (2) fiercer competition in handset lenses, (3) slower-than-expected smartphone camera lens specification upgrades or Largan's handset lens pixel mix upgrade.

**Exhibit 6: Largan QFII holdings** 

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3008.TW 12m Price Target: **NT\$3,356.00** Price: NT\$2,450.00 Upside: 37.0% Buy **GS** Forecast 12/24 12/25E 12/26E 12/27E Market cap: NT\$327.0bn / \$9.9bn Enterprise value: NT\$206.8bn / \$6.2bn Revenue (NT\$ mn) New 59,457.6 67,846.8 71,033.0 73,464.1 59,457.6 Revenue (NT\$ mn) Old 67,945.9 70,962.3 73,586.8 EBITDA (NT\$ mn) 30,262.5 38,038.9 33,090.3 35,448.8 3m ADTV: NT\$2.2bn / \$67.8mn EPS (NT\$) New 196.38 190.15 202.82 213.11 Taiwan EPS (NT\$) Old 178.98 188.22 200.33 210.41 Greater China Technology M&A Rank: 3 P/E (X) 12.9 12.9 12.1 11.5 P/B (X) 1.9 1.7 1.6 1.5 Leases incl. in net debt & EV?: No Dividend yield (%) 4.1 3.8 3.8 4.3 CROCI (%) 15.3 13.2 12.9 12.7 12/24 3/25E 6/25E 9/25E EPS (NT\$) 67.22 41.35 35.61 53.71

Source: Company data, Goldman Sachs Research estimates, FactSet. Price as of 2 Apr 2025 close.

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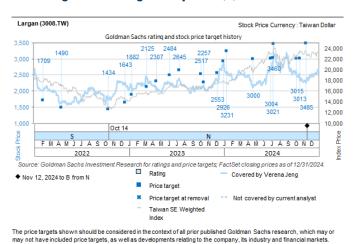
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