

# Cain Menard

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## PROFESSIONAL EXPERIENCE

### Automized Solutions

May 2024 – Present

#### *Director of Consulting and Operations*

Remote

- Scaled a digital operations consulting practice at a private equity-backed software startup. Increased annual revenue by 50% while delivering solutions for construction, environmental remediation, and banking industries
- Managed Agile Scrum workflows across interdisciplinary teams by facilitating daily standups, iterative sprints, and client feedback loops, reducing project timelines by 50% and improving client satisfaction by 20%
- Delivered end-to-end software implementations, including requirements gathering, infrastructure design, and deployment, automating 50% of manual processes for clients

### FMI Corporation

Dec. 2021 – May 2024

#### *Consultant*

Denver, CO

- Led FMI's inaugural software implementation project for a union association, deploying an AWS-hosted data pipeline and analytics solution using SQL, Python, DBT, Apache Airflow, and Tableau. Reduced reporting time by 30% and achieved 100% user adoption across all departments within the business
- Designed client-facing financial analysis tools for benchmarking and KPI reporting, adopted by 150+ users
- Presented AI and software strategy recommendations to the board, which secured \$700K in investments; recruited and onboarded 3 data analysts and the Chief Data officer to establish FMI's data team
- Implemented tailored risk management strategies, including operational workflows and strategic planning, driving 50% profit increases for \$30M-\$1.5B clients
- Conducted financial and risk management experiential training programs for 500+ mid-career managers
- Keynote speaker on economic forecasts, labor productivity, and AI, regularly presenting to 100+ executives

### Plante Moran

Jun. 2021 – Dec. 2021

#### *Data Analytics Consulting Intern*

Denver, CO

- Conceptualized and piloted an AI-driven construction estimating tool at a business analytics consultancy

### Thoroughbred Holdings & Redoux Energy

Nov. 2020 – Jun. 2021

#### *Strategic Analyst*

Denver, CO

- Conducted feasibility studies for energy and natural resource investments at a private equity development firm
- Scaled a utility-scale solar brownfield development startup from 2 to 60 employees

### The Lemoine Company

May 2019 – Sep. 2020

#### *Project Manager*

Baton Rouge, LA

- Directed estimating, field supervision, and subcontractors on \$10M commercial construction projects, communicating with owners, architects, and engineers, to ensure on-time delivery within budget

### Excel Group

Oct. 2017 – Mar. 2019

#### *Project Engineer*

Baton Rouge, LA

- Managed estimating and cost controls for \$50M industrial construction projects, implementing modern analytics

tools to enhance budgeting accuracy by 15%

## EDUCATION

<b>University of Denver</b>	<b>Jun. 2022</b>
<i>MBA, Finance and Data Analytics</i>	<i>Denver, CO</i>
<b>Louisiana State University</b>	<b>Feb. 2021</b>
<i>Post-Baccalaureate, Construction Project Management</i>	<i>Baton Rouge, LA</i>
<b>University of Louisiana at Lafayette</b>	<b>Dec. 2016</b>
<i>BAS, Business Administration</i>	<i>Lafayette, LA</i>

## CERTIFICATIONS

Python Programmer (PCEP-30-01) | Azure Data Fundamentals (AZ-900) | Tableau Desktop Specialist  
Alteryx Designer Core | Alteryx Server Administration | S&P Capital IQ