

## About me: Teresa de León Zamora

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Native of Mexico City, living in San Pedro Cholula, Puebla since 1986, Love sharing life with my husband in an "empty nest" after the moving out of two beautiful young adults. I am embracing many new forms of entrepreneurship initiatives: GRIDX, Tec de Monterrey, Biósfera2 México, and crafts: ceramics and crocheting.

## Full Bio:

2022 – Country Manager, Grid Exponential: Venture capital fund  
Present specialized in biotechnology.

Adjunct Professor, ITESM Campus Puebla: Business School,  
Entrepreneurship area.

PhD Candidate, Polytechnic University of Valencia (ongoing):  
Research: *"Transformative Investment in Biotechnology: Evaluating  
Venture Capital Contributions to Transforming Socio-technical  
Systems"*.

Co-founder of Biósfera2 México A.C., non-profit for environmental  
Multi-Stakeholders Projects.

2019 – Master's in Habitat and Socio-territorial Equity, Universidad  
2021 Iberoamericana Puebla: Thesis on agroecological transition niches  
in San Pedro and San Andrés Cholula (Puebla).

2014 – Director of Technology Commercialization in CONACYT: Designed  
2018 and implemented National innovation programs to support  
science-based entrepreneurship and coordinated international  
cooperation projects with NSF (USA), Innovate UK, Nesta (UK),  
MATIMOP (Israel), BMBF (Germany), and University of Sussex (UK).

1997 – National Institute of Astrophysics, Optics and Electronics (INAOE):  
2013 • Project Manager, Large Millimeter Telescope Alfonso Serrano  
(2011–2013).  
• Head of Intellectual Property & Technology Transfer (2005–2011).  
• National Coordinator, Advanced Technology Transfer Program  
(ATTP) with University of Arizona (2005–2011).  
• Head of Strategic Planning (1997–2005).

2008 – Co-founder and Director of Business Development, Prefixa SA de  
2011 CV: Tech-based startup in computer vision. Secured grants and  
seed capital from government programs and Japanese investors in

Silicon Valley.

Master of Science in Technology Commercialization (MCCT),  
CIMAV/UT Austin – IC<sup>2</sup> Institute.

1999 – MBA in Business Administration and International Business,  
2001 Universidad de las Américas Puebla.

1986 – Bachelor's in Educational Sciences, Universidad de las Américas  
1992 Puebla.