

About me: Teresa de León Zamora

tdeleon@gridexponential.com

<https://www.linkedin.com/in/tdeleon202now/>

Native of Mexico City, living in San Pedro Cholula, Puebla since 1986, Love sharing life with my husband in an “empty nest” after the moving out of two beautiful young adults. I am embracing many new forms of entrepreneurship initiatives: GRIDX, Tec de Monterrey, Biósfera2 México, and crafts: ceramics and crocheting.

Full Bio:

- 2022 – Country Manager, Grid Exponential: Venture capital fund Present specialized in biotechnology.
- Adjunct Professor, ITESM Campus Puebla: Business School, Entrepreneurship area.
- PhD Candidate, Polytechnic University of Valencia (ongoing): Research: *‘Transformative Investment in Biotechnology: Evaluating Venture Capital Contributions to Transforming Socio-technical Systems’*.
- Co-founder of Biósfera2 México A.C., non-profit for environmental Multi-Stakeholders Projects.
- 2019 – Master's in Habitat and Socio-territorial Equity, Universidad Iberoamericana Puebla: Thesis on agroecological transition niches in San Pedro and San Andrés Cholula (Puebla).
- 2014 – 2018 Director of Technology Commercialization in CONACYT: Designed and implemented National innovation programs to support science-based entrepreneurship and coordinated international cooperation projects with NSF (USA), Innovate UK, Nesta (UK), MATIMOP (Israel), BMBF (Germany), and University of Sussex (UK).
- 1997 – 2013 National Institute of Astrophysics, Optics and Electronics (INAOE):
 - Project Manager, Large Millimeter Telescope Alfonso Serrano (2011–2013).
 - Head of Intellectual Property & Technology Transfer (2005–2011).
 - National Coordinator, Advanced Technology Transfer Program (ATTP) with University of Arizona (2005–2011).
 - Head of Strategic Planning (1997–2005).
- 2008 – 2011 Co-founder and Director of Business Development, Prefixa SA de CV: Tech-based startup in computer vision. Secured grants and seed capital from government programs and Japanese investors in

Silicon Valley.

Master of Science in Technology Commercialization (MCCT),
CIMAV/UT Austin – IC² Institute.

- 1999 – MBA in Business Administration and International Business,
2001 Universidad de las Américas Puebla.
- 1986 – Bachelor's in Educational Sciences, Universidad de las Américas
1992 Puebla.