# Janice (Kejing) Zhong

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## WORK EXPERIENCE

### Current JANUARY 2024

### Solutions Manager at Schroders, London Insurance Solutions

- Responsible for supporting prospects and clients under Solvency II/UK, BMA and APAC across a wide range of public and private assets.
- Review Matching Adjustment applications, build tools for MA cashflow tests and provide strategic support, for participants in the UK PRT space.
- Co-author thought leadership publications, supporting various distribution channels and driving commercial opportunities.
- Perform SAA (top-down and bottom-up) for both prospects and existing clients.

#### 2022-24

## Senior Pricing Analyst at Pacific Life Re, London Global Funded Solutions

- Led the provision of quotes for funded reinsurance products across a range of clients within EMEA and APAC.
- Was respobsible for the execution of a \$500M reinsurance deal, steering price update discussion internally and proposing price lever options. Additionally, oversaw complimentary work streams such as due diligence, investment management, reporting and legal.
- Directed the internal approval process for a currency hedging strategy, communicating with senior management and stakeholders across multiple geographies.
- Managed multiple quote and business development projects simultaneously, prioritising efficiently consistently meeting deadlines.

#### 2019-2021

## Insurance Consultant at PwC, London Risk Modelling Services

- Led the actuarial review on a small UK life insurer acquisition as part of the financial due diligence function.
- Was resonsible for a number of reserving projects across a range of general (re)insurance companies and SAOs for Lloyds of London and global specialty general insurance companies.
- Led a team of 3 on a catastrophe research project during that produced quantitative and qualitative insights into events of this type that took place during the year, in additionm to providing reserving guidelines for insurance clients.
- Led a liquidity model validation project for a settlement risk specialist, including designing validation plans and executing testing plans. Organised weekly client presentations, covering validation findings, advising remediation solutions, and drafting validation reports.

#### 2017-2018

## Longevity Analyst at M&G PRUDENTIAL, Stirling Longevity

- Performed longevity experience analysis, built and maintained longevity models and undertook longevity risk management.

### QUALIFICATIONS AND EDUCATION

JUNE 2023 Associate Actuary in Investment, IFoA

2015-19 Bachelor of Science in ACTUARIAL SCIENCE, Heriot-Watt University, Edinburgh

Grade: 2:1

## **TECHNOLOGIES**

MATLAB | SQL | Python | VBA