

# Janice (Kejing) Zhong

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## WORK EXPERIENCE

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Current JANUARY 2024	<b>Solutions Manager at SCHRODERS, London</b> <i>Insurance Solutions</i> <ul style="list-style-type: none"><li>- Responsible for providing solutions to prospects and clients under Solvency II/UK, BMA and APAC across a wide range of public and private assets.</li><li>- Coordinate investment teams, hedging desks on building MA/SBA eligible portfolios, build insurance specific tools (eg.PRA cashflow tests), as well as other strategic support for participants in PRT space globally.</li><li>- Support RfPs via building SAAs (top-down and bottom-up) and build pitch materials and attend pitch meetings.</li><li>- Maintain existing and build new insurance analytics tools for various investment desks, prospects and clients.</li><li>- Perform recurring SAA reviews for existing clients, build insurance specific reporting tools and attend IC meetings.</li><li>- Co-author thought leadership publications and marketing materials and chair internal Private Assets for Insurers Working Group for driving commercial opportunities.</li></ul>
2022-24	<b>Senior Pricing Analyst at PACIFIC LIFE RE, London</b> <i>Global Funded Solutions</i> <ul style="list-style-type: none"><li>- Led the provision of quotes for funded reinsurance products across a range of clients within EMEA and APAC.</li><li>- Was responsible for the execution of a \$500M reinsurance deal, steering price update discussion internally and proposing price lever options. Additionally, oversaw complimentary work streams such as due diligence, investment management, reporting and legal.</li><li>- Directed the internal approval process for a currency hedging strategy, communicating with senior management and stakeholders across multiple geographies.</li><li>- Managed multiple quote and business development projects simultaneously, prioritising efficiently consistently meeting deadlines.</li></ul>
2019-2021	<b>Insurance Consultant at PwC, London</b> <i>Risk Modelling Services</i> <ul style="list-style-type: none"><li>- Led the actuarial review on a small UK life insurer acquisition as part of the financial due diligence function.</li><li>- Was responsible for a number of reserving projects across a range of general (re)insurance companies and SAOs for Lloyds of London and global specialty general insurance companies.</li><li>- Led a team of three on a catastrophe research project during that produced quantitative and qualitative insights into events of this type that took place during the year, in addition to providing reserving guidelines for insurance clients.</li><li>- Led a liquidity model validation project for a settlement risk specialist, including designing validation plans and executing testing plans. Organised weekly client presentations, covering validation findings, advising remediation solutions, and drafting validation reports.</li><li>- Designed and delivered a series of R training sessions for a department of over 50 colleagues.</li></ul>
2017-2018	<b>Longevity Analyst at M&amp;G PRUDENTIAL, Stirling</b> <i>Longevity</i> <ul style="list-style-type: none"><li>- Performed longevity experience analysis, built and maintained longevity models and undertook longevity risk management.</li></ul>

## EDUCATION

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2016-19 Bachelor of Science in ACTUARIAL SCIENCE, Heriot-Watt University, Edinburgh  
Grade: 2:1

## ACTUARIAL QUALIFICATIONS

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Associate Actuary in INVESTMENT, IFoA

## TECHNOLOGIES

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MATLAB | R | SQL | Python | VBA