Janice (Kejing) Zhong

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WORK EXPERIENCE

Current JANUARY 2024

Solutions Manager at Schroders, London Insurance Solutions

- Responsible for providing solutions to prospects and clients under Solvency II/UK, BMA and APAC across a wide range of public and private assets.
- Coordinate investment teams and hedging desks in the construction a range of MA/SBA eligible portfolios. Provide strategic support for participants in PRT space, in addition to insurance specific tools such as PRA cashflow tests.
- Support RfPs via building SAAs (top-down and bottom-up) and build pitch materials and attend pitch meetings.
- Maintain existing and build new insurance analytics tools for various investment desks, prospects and clients.
- Perform recurring SAA reviews for existing clients, build insurance specific reporting tools and attend IC meetings.
- Co-author thought leadership publications and marketing materials and chair internal Private Assets for Insurers Working Group for driving commercial opportunities.

2022-24

Senior Pricing Analyst at Pacific Life Re, London Global Funded Solutions

- Led the provision of quotes for funded reinsurance products across a range of clients within EMEA and APAC.
- Was responsible for the execution of a \$500M reinsurance deal, steering price update discussion internally and proposing price lever options. Additionally, oversaw complimentary work streams such as due diligence, investment management, reporting and legal.
- Directed the internal approval process for a currency hedging strategy, communicating with senior management and stakeholders across multiple geographies.
- Managed multiple quote and business development projects simultaneously, prioritising efficiently consistently meeting deadlines.

2019-2021

Insurance Consultant at PwC, London Risk Modelling Services

- Led the actuarial review on a small UK life insurer acquisition as part of the financial due diligence function.
- Was responsible for a number of reserving projects across a range of general (re)insurance companies and SAOs for Lloyds of London and global specialty general insurance companies.
- Led a team of three on a catastrophe research project during that produced quantitative and qualitative insights into events of this type that took place during the year, in addition to providing reserving guidelines for insurance clients.
- Led a liquidity model validation project for a settlement risk specialist, including designing validation plans and executing testing plans. Organised weekly client presentations, covering validation findings, advising remediation solutions, and drafting validation reports.
- Designed and delivered a series of R training sessions for a department of over 50 colleagues.

2017-2018

Longevity Analyst at M&G PRUDENTIAL, Stirling Longevity

- Performed longevity experience analysis, built and maintained longevity models and undertook longevity risk management.

EDUCATION AND QUALIFICATIONS

2016-19 Bachelor of Science in ACTUARIAL SCIENCE, Heriot-Watt University, Edinburgh Grade: 2:1

2023 Associate Actuary in Investment, IFoA

TECHNOLOGIES