

Janice (Kejing) Zhong

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WORK EXPERIENCE

Current JANUARY 2024	Solutions Manager at SCHRODERS, London <i>Insurance Solutions</i> <ul style="list-style-type: none">- Responsible for providing solutions to prospects and clients under Solvency II/UK, BMA and APAC across a wide range of public and private assets.- Coordinate investment teams and hedging desks in the construction a range of MA/SBA eligible portfolios. Provide strategic support for participants in PRT space, in addition to insurance specific tools such as PRA cashflow tests.- Support RfPs via building SAAs (top-down and bottom-up) and build pitch materials and attend pitch meetings.- Maintain existing and build new insurance analytics tools for various investment desks, prospects and clients.- Service existing clients in SAA reviews, tailored reporting, IC meetings and other ad-hoc requests.- Co-author thought leadership publications and marketing materials and chair internal Private Assets for Insurers Working Group for driving commercial opportunities.
2022-24	Senior Pricing Analyst at PACIFIC LIFE RE, London <i>Global Funded Solutions</i> <ul style="list-style-type: none">- Led the provision of quotes for funded reinsurance products across a range of clients within EMEA and APAC.- Was responsible for the execution of a \$500M reinsurance deal, steering price update discussion internally and proposing price lever options. Additionally, oversaw complimentary work streams such as due diligence, investment management, reporting and legal.- Directed the internal approval process for a currency hedging strategy, communicating with senior management and stakeholders across multiple geographies.- Managed multiple quote and business development projects simultaneously, prioritising efficiently consistently meeting deadlines.
2019-2021	Insurance Consultant at PwC, London <i>Risk Modelling Services</i> <ul style="list-style-type: none">- Led the actuarial review on a small UK life insurer acquisition as part of the financial due diligence function.- Was responsible for a number of reserving projects across a range of general (re)insurance companies and SAOs for Lloyds of London and global specialty general insurance companies.- Led a team of three on a catastrophe research project during that produced quantitative and qualitative insights into events of this type that took place during the year, in addition to providing reserving guidelines for insurance clients.- Led a liquidity model validation project for a settlement risk specialist, including designing validation plans and executing testing plans. Organised weekly client presentations, covering validation findings, advising remediation solutions, and drafting validation reports.- Designed and delivered a series of R training sessions for a department of over 50 colleagues.
2017-2018	Longevity Analyst at M&G PRUDENTIAL, Stirling <i>Longevity</i> <ul style="list-style-type: none">- Performed longevity experience analysis, built and maintained longevity models and undertook longevity risk management.

EDUCATION AND QUALIFICATIONS

2016-19	Bachelor of Science in ACTUARIAL SCIENCE, Heriot-Watt University, Edinburgh Grade: 2:1
2023	Associate Actuary in INVESTMENT, IFoA

TECHNOLOGIES

MATLAB | R | SQL | Python | VBA

LANGUAGES

English | Chinese (Mandarin)