



# The Impact of Cognitive Computing on Healthcare

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and Market Development





## Watson: The Next Grand Challenge



IBM



## Session Description

### The Impact of Cognitive Computing on Healthcare

Complex care coordination requires significant time and can tax the resources of even the most versatile organizations. IBM's Watson computer can rapidly, intelligently parse through disparate data to help coordinate care. Learn how this new evolution of computers featuring natural language processing, hypothesis generation and evaluation, and dynamic learning can augment efforts to improve health information sharing for better patient outcomes.

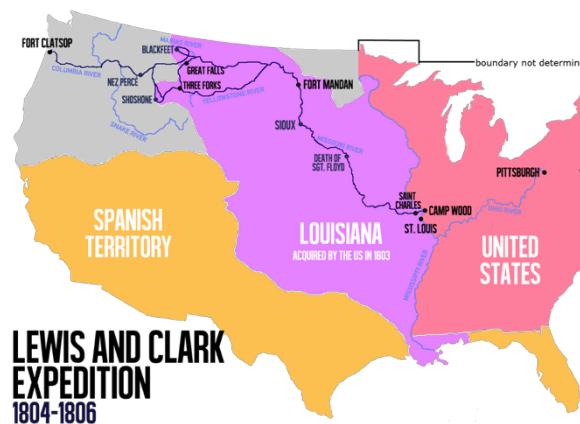


## “Have You Started Your Data Expedition Yet?”

- **Blog:** <http://craigrhinehart.wordpress.com/>

**Craig Rhinehart's Intrapreneurial Insights on Business Innovation, Strategy and Growth**

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#WatsonHealth  
#MiHIN

The screenshot shows the homepage of craighinehart.com. The header features the title "Craig Rhinehart's Intrapreneurial Insights on Business Innovation, Strategy and Growth" above a graphic of a line of people with one person highlighted in blue. To the right is a lightbulb icon. Below the header is a navigation bar with "Home" and "About Me". A sidebar on the left contains a photo of Craig Rhinehart and the text "My Recent Tweets". The main content area features a post titled "Have You Started Your Data Expedition Yet?" with a small bio and a link to "Read more". The footer includes social media links and a "Follow" button.

**Craig Rhinehart's Intrapreneurial Insights on Business Innovation, Strategy and Growth**

Have You Started Your Data Expedition Yet?

Posted on May 19, 2015 by craighinehart

In 1803, Thomas Jefferson sent Meriwether Lewis and William Clark on their now famous expedition. The initial goal was to find a water-based route to the Pacific Ocean in addition to exploring the unmapped West. They imagined they'd find woolly mammoths, mountains of pure salt, lava-spewing volcanoes and never before seen creatures. **What they found was quite different. Why did they even risk life and limb to do this in the first place?**

It turns out that Thomas Jefferson was a visionary and a bit of an intrapreneur. When Jefferson took office in 1801, one of his top priorities was to gain control of the port of New Orleans. He saw this important water access point as an anchor of

## Topics

- Introduce Cognitive Computing
- Why Cognitive Computing in Healthcare?
- An Explosion of Data and Costs
- IBM's Approach and Role in Healthcare
- How Customers Are Transforming With Cognitive Computing



## Topics

- **Introduce Cognitive Computing**
  - Why Cognitive Computing in Healthcare?
  - An Explosion of Data and Costs
  - IBM's Approach and Role in Healthcare
  - How Customers Are Transforming With Cognitive Computing



## The Era of Cognitive Computing Will Transform Our Future

### Tabulating Systems Era



### Programmable Systems Era



### Cognitive Systems Era



## What is Cognitive Computing?

- Cognitive computing is the simulation of human thought processes in a computerized model.
- Cognitive computing involves self-learning systems that use data mining, pattern recognition and natural language processing to mimic the way the human brain works. The goal of cognitive computing is to create automated IT systems that are capable of solving problems without requiring human assistance.
- Cognitive computing systems use machine learning algorithms. Such systems continually acquire knowledge from the data fed into them by mining data for information. The systems refine the way they look for patterns and as well as the way they process data so they become capable of anticipating new problems and modeling possible solutions.
- Cognitive computing is used in numerous artificial intelligence (AI) applications, including expert systems, natural language programming, neural networks, robotics and virtual reality. The term cognitive computing is closely associated with IBM's cognitive computer system, Watson.



## Real Language is Real Hard

### Chess (Traditional Computing)

- Finite, precise and mathematically well-defined
- Limited number of moves and states
- Grounded in **explicit, unambiguous** mathematical rules

### Human Language

- Ambiguous, **contextual** and implicit
- Contains slang, riddles, idioms, abbreviations, acronyms, negation and more
- Grounded only in **human cognition**
- Seemingly infinite number of ways to express the same concepts and meaning

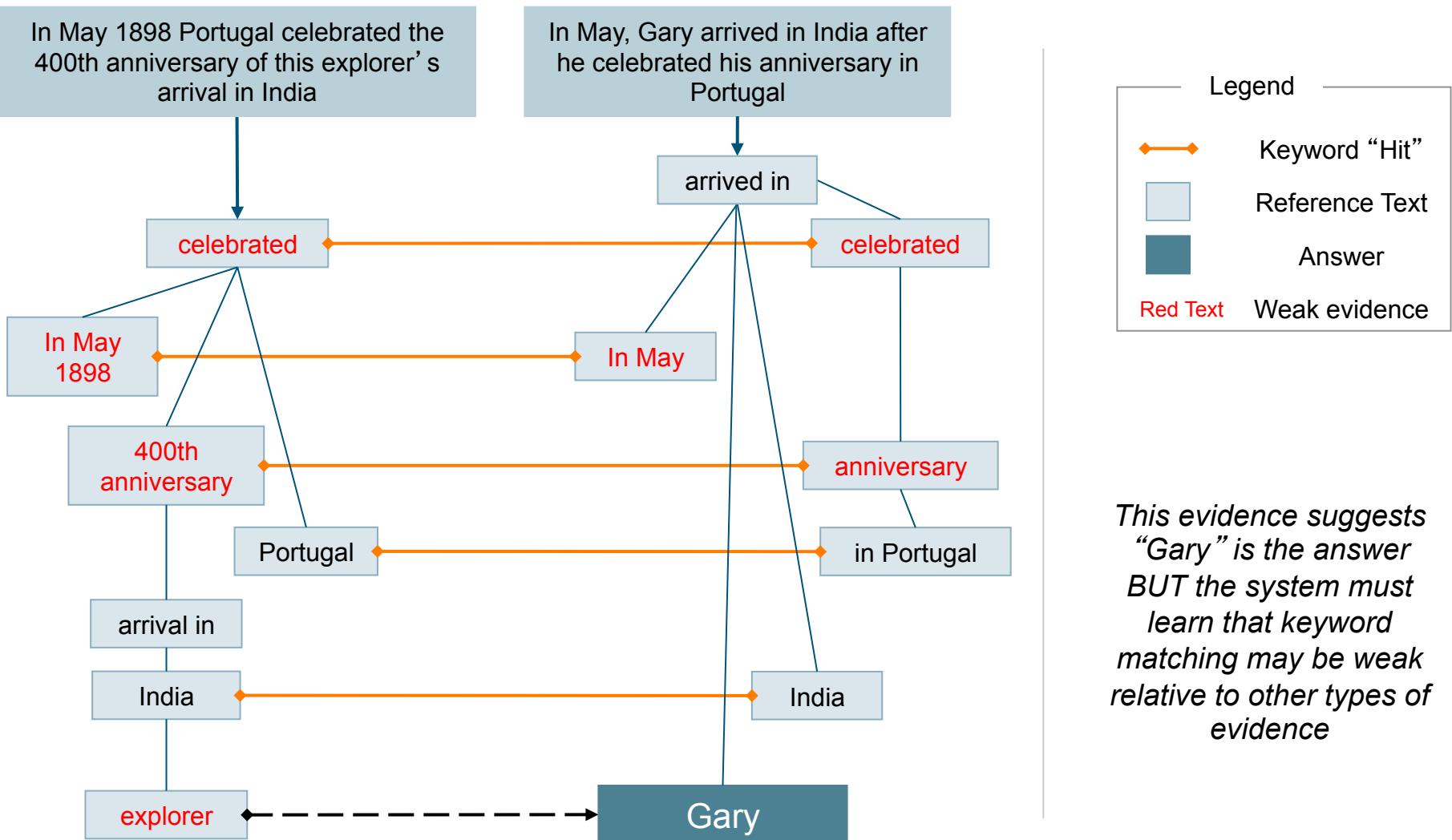


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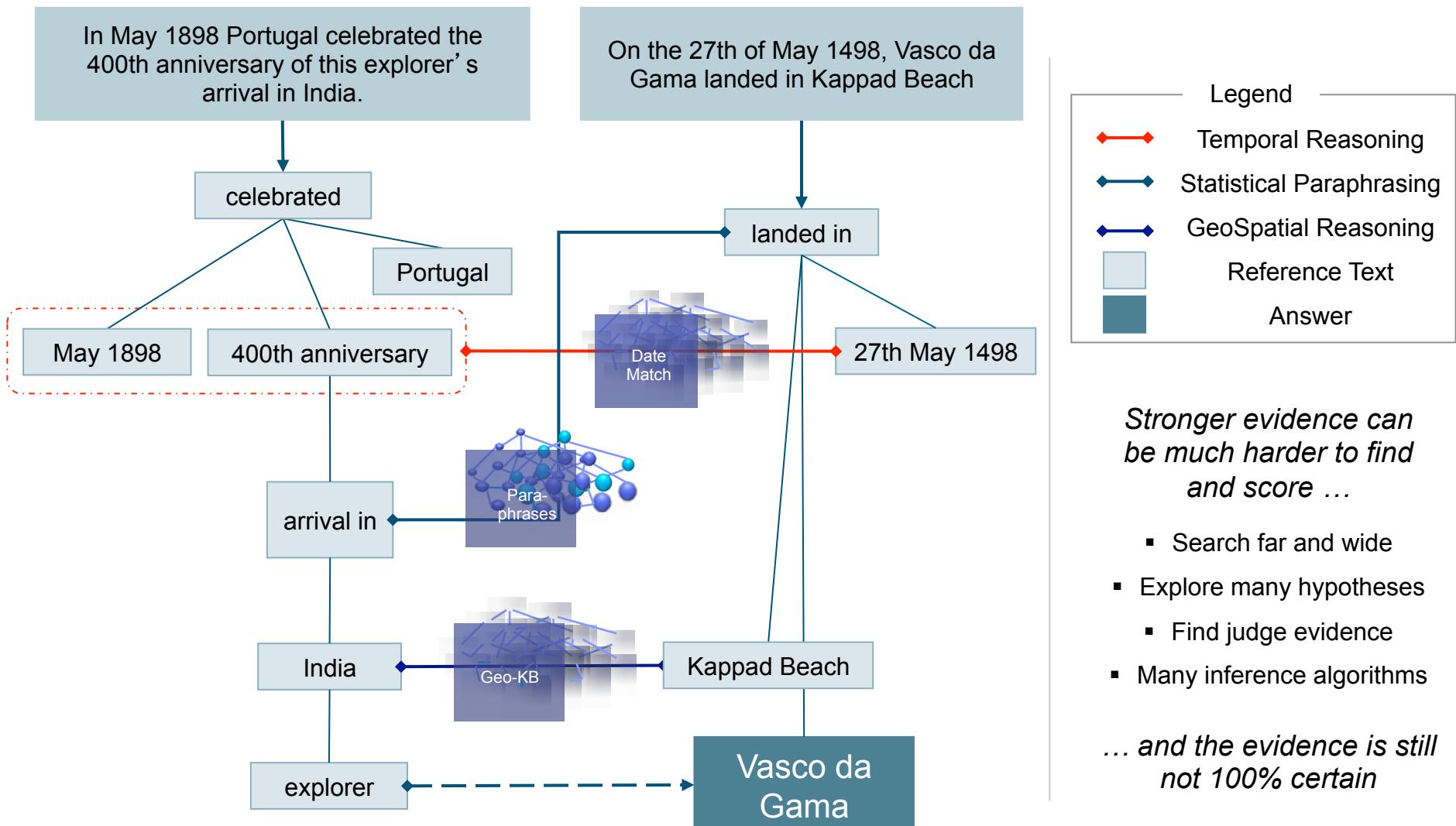
Remember to Answer in the Form of a Question ...

**In May 1898 Portugal celebrated  
the 400th anniversary of this  
explorer's arrival in India**

# Answering Complex Natural Language Questions Requires More Than Keyword Based Evidence



# Just Like The Human Brain ... Watson Leverages Multiple Algorithms to Gather Deeper Evidence



## Topics

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- **Why Cognitive Computing in Healthcare?**
- **An Explosion of Data and Costs**
- IBM's Approach and Role in Healthcare
- How Customers Are Transforming With Cognitive Computing

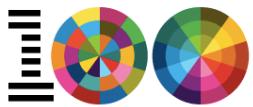


# Numerous Innovations in Healthcare for 100+ Years

- First Related Research Published in 1957



- First NLP Solution in Healthcare in 1997



## TAKMI Bringing Order to Unstructured Data

Before 1997, the process of analytics dealt only with structured information. Most of the world's information, however, is chaotic, unstructured data and text. In response, IBM developed TAKMI, which provides businesses with detailed information, trend identification and otherwise-undetectable insights—helping inform problem-solving and context-based decision-making. Although TAKMI was created to analyze call center logs, IBM quickly realized its potential for broader applications. A medical version of the TAKMI system is analyzing medical publications, taking inventory, and mapping unstructured medical data to identify patterns and enable intelligent clinical decisions.

- Mapping the Human Genome in 2005



## The Mapping of Humanity's Family Tree

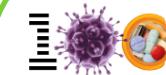
Who am I? How did we get here? Launched in 2005, National Geographic's Genographic Project aims to answer these questions. IBM and the Genographic Project began gathering human DNA from across the world and analyzing it for genetic markers that signal a deviation—or branch—in our family tree. By examining our ancestral roots, researchers can draw a more complete picture of humanity's migratory history. IBM is providing the analytics to read the more than 400,000 samples collected so far. Through this project, IBM has gained tremendous knowledge of genetic variation and has become the world's first company with a genetic non-discrimination policy.

- Watson Wins on Jeopardy! in 2011



## A Computer Called Watson

IBM's computer, code-named "Watson" leverages leading-edge Question Answering technology, allowing the computer to process and understand natural language. It incorporates massively parallel analytical capabilities to emulate the human mind's ability to understand the actual meaning behind words, distinguish between relevant and irrelevant content, and ultimately, demonstrate confidence to deliver precise final answers. In February of 2011, Watson made history by not only being the first computer to compete against humans on television's venerable quiz show, Jeopardy!, but by achieving a landslide win over prior champions Ken Jennings and Brad Rutter.



## Information-Based Medicine

In 2006, IBM helped create EuReStart, a project that would help doctors prescribe more effective, tailored drug "cocktails" to HIV patients, using a database of more than 33,000 previous treatment cases. Through healthcare innovations such as EuReStart, the World Community Grid and the Watson computer, IBM is leading the world in using data analysis and information technology to build smarter systems to more effectively fight illnesses such as AIDS, HIV and cancer.



## Smarter Healthcare Management

Guang Dong Hospital in southern China treats more than 10,000 patients daily and is known for integrating traditional Chinese medicine with contemporary Western medical practices. IBM is helping the hospital deploy an electronic patient-centered records system that offers access to a patient's medical data from any location. Electronic medical records have the potential to save the healthcare industry billions of dollars and prevent billions more misdiagnoses. IBM is working with a variety of industry stakeholders to drive the digitization of records, a critical step in improving patient care. In addition to working with hospitals, IBM is partnering with Google and Continua Health Alliance to allow individuals to create personal health profiles that capture key medical information.



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## Medicine On Demand

Malaria kills about 800,000 people each year, the vast majority of whom live in Sub-Saharan Africa. But stock-outs of malaria treatments in many Sub-Saharan African countries continue to be a problem. Launched in 2009, "SMS for Life" aims to reduce one of stock incidents for five key malaria medicines in the region. As Tanzanian health workers send weekly stock count text messages to a centralized database, district managers and the National Malaria Control Programme can use any Internet browser to access supply levels and provide regions with adequate medicine. Inexpensive IBM solutions like this increase inventory visibility throughout the supply chain and help detect signs of an epidemic—increasing public safety and reducing needless deaths.



## Tracking Infectious Diseases

In 1996, the World Health Organization used the IBM System/370 at the United Nations' International Computing Center in Geneva to precisely map trends and outbreaks of smallpox so that it could best allocate its limited personnel and resources to the most urgent locations. The system became a global model for demographic tracking. Since then, IBM has worked to understand the spread of many epidemics and pandemics. It partnered with the Centers for Disease Control to model the spread of H1N1—the "swine flu"—and developed the Spatiotemporal Epidemiological Modeler for use in tracking bird flu, dengue fever, and other infectious diseases that threaten human wellbeing.



## Excimer Laser Surgery

In 1986, three IBM scientists—Ranganayani Srinivasan, James Wynne and Samuel Bian—discovered how the newly invented excimer laser could remove specific human tissue without harming the surrounding area and do so on an extremely minute scale—a process that became the foundation for LASIK and PRK surgery. The painless procedure, which changes the shape of the cornea, has improved the vision and quality of life for millions of people around the world.



## Scanning Tunneling Microscope

The scanning tunneling microscope (STM) revolutionized our ability to manipulate solid surfaces at the atomic level. Gerd Binnig and Heinrich Rohrer of IBM's Zurich Research Center were awarded the 1986 Nobel Prize in Physics for discovering the STM. And the STM, in turn, has led to some advances on a "nanoscale," playing an essential role in the blossoming of nanotechnology. It was via the 1990s discovery of fullerenes, which led to the development of the carbon nanotube. The Nobel committee said the invention opened up "entirely new fields... for the study of the structure of matter."



IBM Watson Health

## TED: Cognitive Computing Video

IBM

## Leading Institutions Recognize The Promise and Value of Watson ...

### Ongoing Training Partner



Memorial Sloan Kettering  
Cancer Center.

**Watson for Oncology,  
trained by Memorial Sloan  
Kettering**  
available in clinical use in  
lung, breast, colon and  
rectal cancer



**Bumrungrad  
International Hospital**  
HOSPITAL

**Bumrungrad  
International Hospital**  
5 year agreement for  
Watson for Oncology

THE UNIVERSITY OF TEXAS

**MD Anderson  
Cancer Center**

Making Cancer History®

### MD Anderson

Introduced proprietary  
solution with Watson for  
clinical use for Leukemia  
and Molecular Targeted  
Therapies

**MAYO  
CLINIC**  
The Mayo Clinic logo, featuring a blue shield with a cross.

**Mayo Clinic**  
Completed testing with  
Clinical Trial Matching for  
lung, breast, colon and  
rectal cancer

**BCM®**

Baylor College of Medicine

### Baylor College of Medicine

Published results of use with  
Watson Discovery Advisor –  
identified 7 targets for P53  
activation within weeks



### Watson Genomics Advisor

Secured 13 Cancer and  
Academic medical centers  
for beta testing



### Department of Veterans Affairs

Selected Watson to analyze  
EMRs in a demo project

**MAYO  
CLINIC**  
The Mayo Clinic logo, featuring a blue shield with a cross.

**Mayo Clinic**  
Selected Watson to analyze  
EMRs for Clinical Efficiency  
and Effectiveness Program

## IBM Watson Solutions for Healthcare and Life Sciences

**"Imagine having the ability within three seconds to look through all of that (medical) information ... at the moment you're caring for that patient."**

*Dr. Sam Nussbaum, WellPoint's Chief Medical Officer, Anthem (formerly WellPoint)*

### R&D Productivity

#### **Discovery Advisor**

to enable researchers to uncover new insights into relationships between genes, proteins, pathways, phenotypes and diseases

#### **Clinical Trial Matching**

to optimize patient selection and recruitment for clinical trials

#### **IBM Watson Content Analytics**

Core NLP solution platform for extracting and leverage medical facts from unstructured data

### Improve Outcomes

#### **Oncology**

to assist in the creation of individualized treatment plans and enhance patient / physician experience

#### **EMR Advisor**

to identify critical attributes of a patient case and provide easy-to-consume summaries

#### **Paths**

Clinical reasoning for Medical Education & top of license care delivery

### Improve Engagement

#### **Engagement Advisor**

to transform interactions and experiences with patients and physicians

#### **Utilization Management**

to streamline and automate authorizations and ensure adherence to guidelines

## Healthcare Transformation: A Work in Progress

**1st**

US rank in Healthcare spending <sup>1</sup>

**37th**

US rank in quality of care delivered <sup>2</sup>

**<5**

Hours or less per month spent reading medical journals by 81% of reporting physicians

**21.7**

Hours required to meet the patient care guidelines each day <sup>3</sup>

**\$585B**

(Billion) Wasted on missed opportunities, unnecessary, error-prone and inefficiently delivered services <sup>3</sup>

**\$7T+**

The cost for health and social programs worldwide ... and it is rising

**73**

... the number of days it will take for medical data to double by 2020 <sup>4</sup>

**80%**

of the world's healthcare data is unstructured

**An Ocean of Unused Data**

<sup>1</sup> World Health Statistics 2011 from World Health Organization

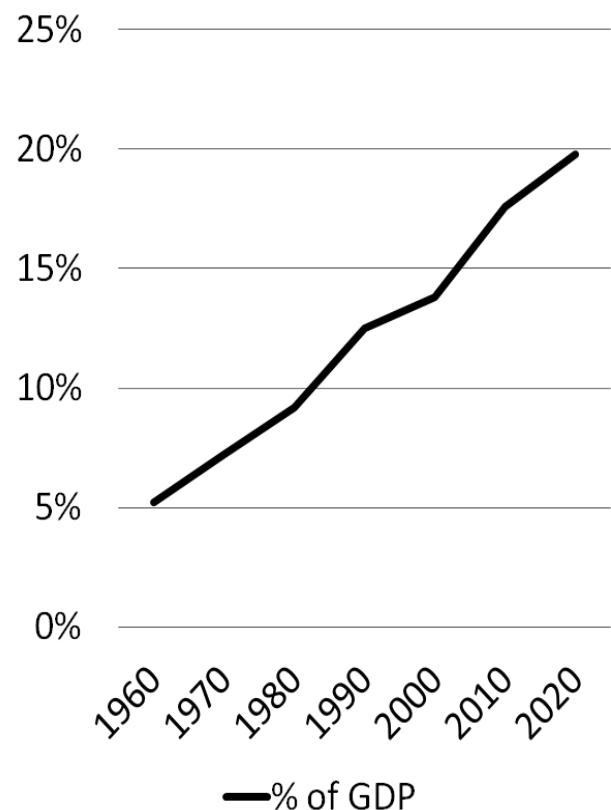
<sup>2</sup> The World Health Report 2000 – Health Systems: Improving Performance from World Health Organization

<sup>3</sup> Best Care at Lower Cost: The Path to Continuously Learning Health Care in America from Institute of Medicine / National Academy of Sciences

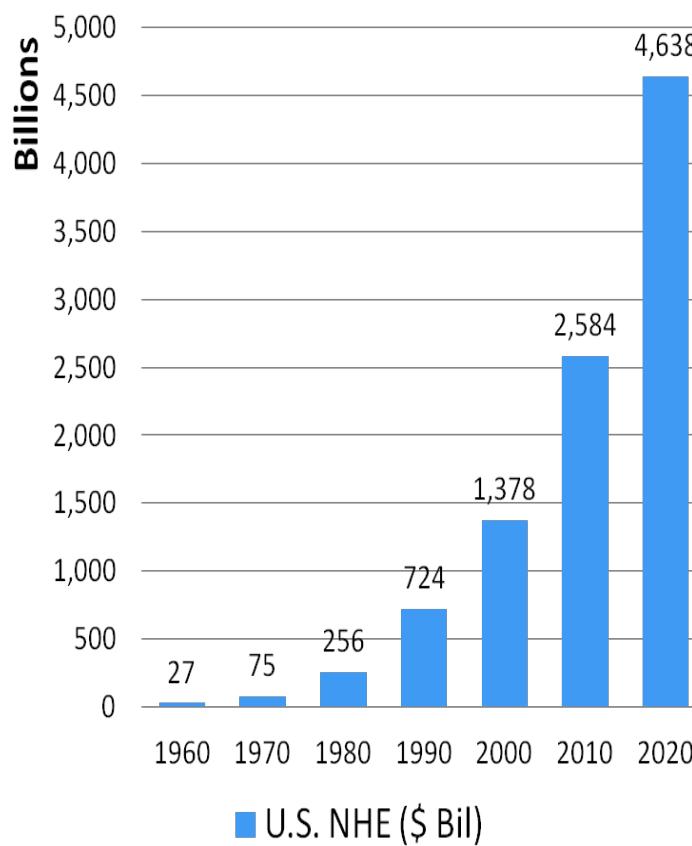
<sup>4</sup> University of Iowa, Carver College of Medicine 2014

## The Current Spending Projections Are Not Sustainable

Healthcare as % of US GDP

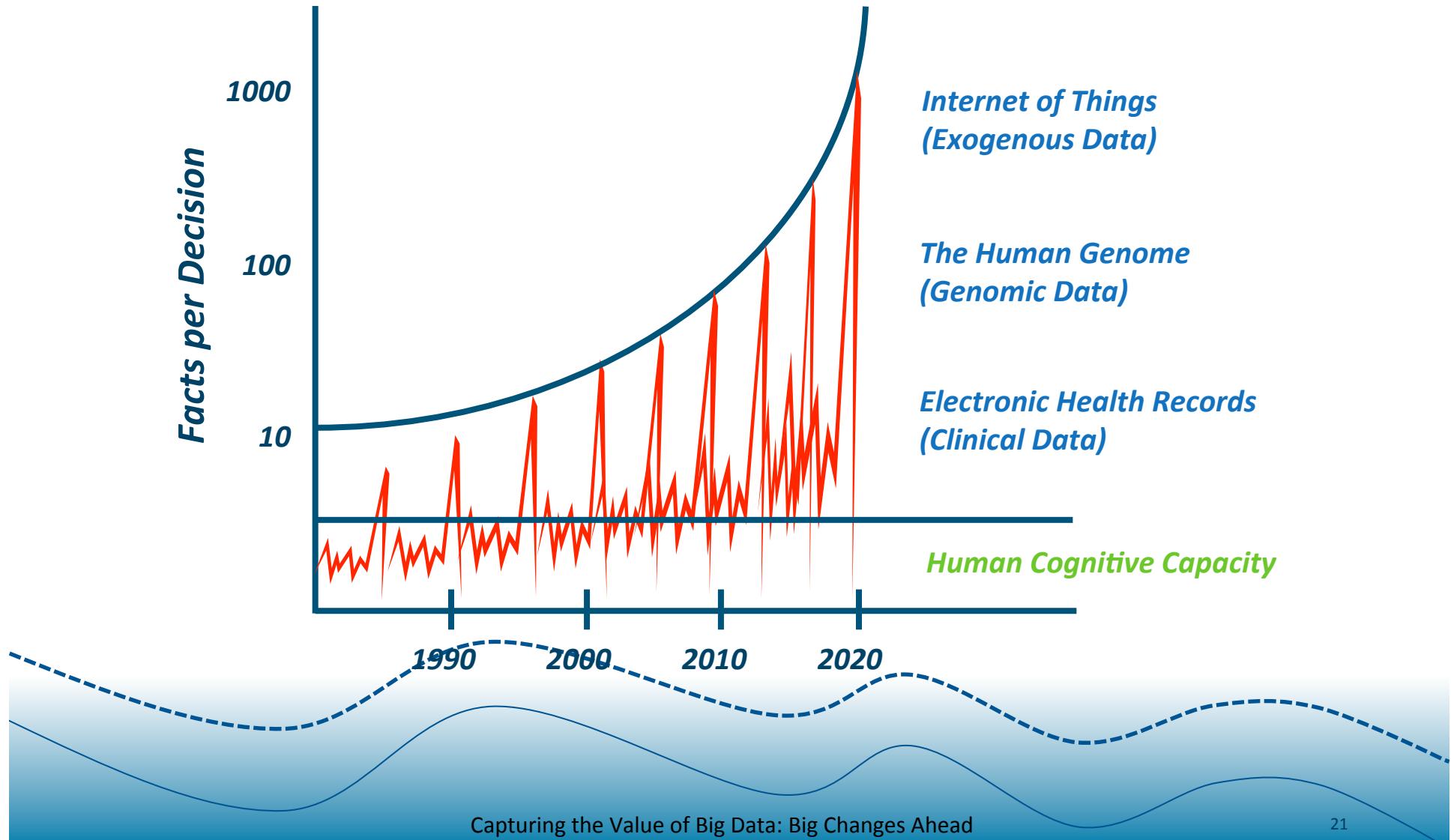


US National Health Expenditure



Source: Centers for Medicare and Medicaid Services

# Leveraging Big Data – The Impossible Task Without Analytics and New Computing Models



## Personal Data is Exploding

Impact on a person's health status

Exogenous Factors

60%

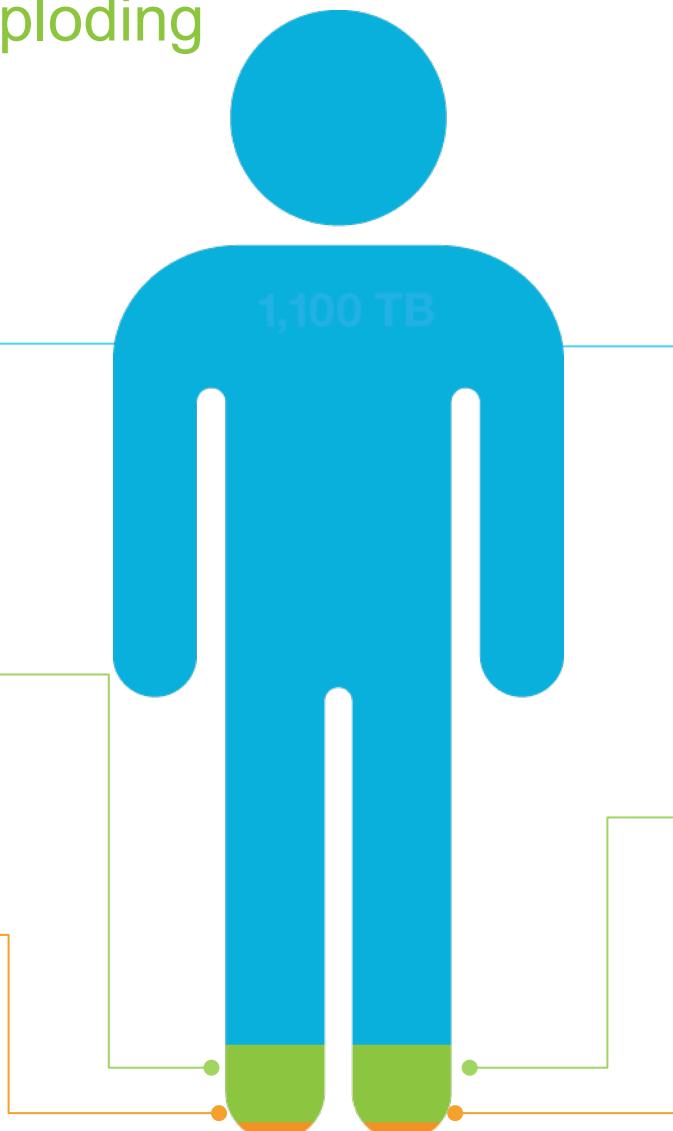
Environment & Social Context, Behavior

Genomic Factors

30%

Clinical Factors

10%



In their lifetime, the data an average person will generate

1,100 TB

Volume, Variety, Velocity, Veracity  
Educational records, Employment Status, Social Security Accounts, Mental Health Records, Caseworker Files, Fitbits, Home Monitoring Systems, and more...

6 TB

Volume

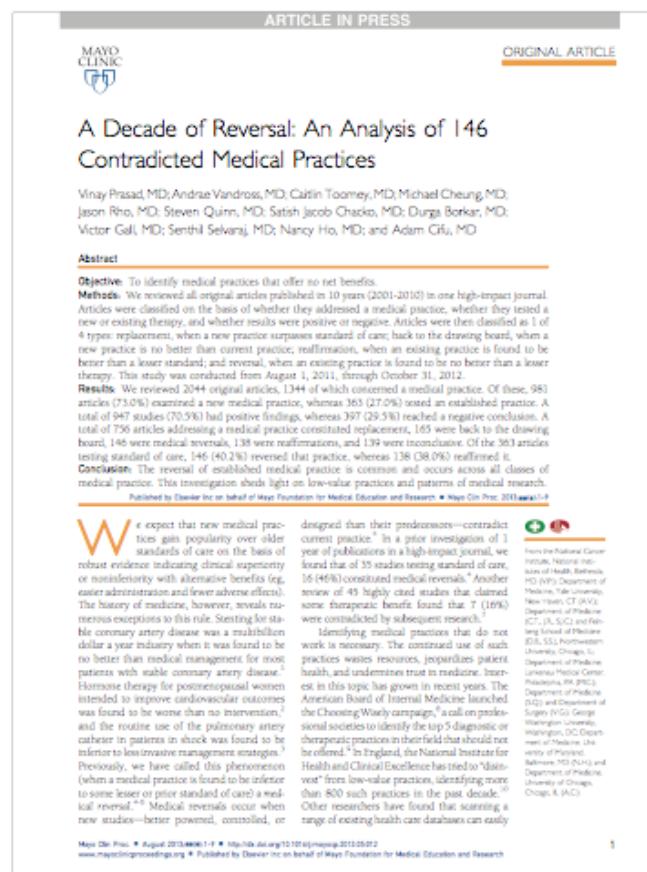
0.4 TB

Variety

Electronic Medical / Health Records, Physician Management Systems, Claims Systems and more...

## Enormous Opportunity to Leverage Big Data

# A Decade of Reversal: An Analysis of 146 Contradicted Medical Practices



*“40.2% reversed the original standard of care ... and only 38.0% reaffirmed the original standard of care”*

*“Medicine has become too complex (and only) about 20% of the knowledge clinicians use today is evidence-based.”*

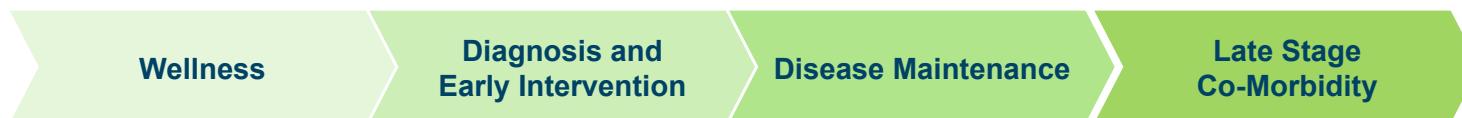
We expect that new medical practices gain popularity over older standards of care on the basis of robust evidence indicating clinical superiority or noninferiority with alternative benefits (eg, easier administration and fewer adverse effects). The history of medicine, however, reveals numerous exceptions to this rule. Starting with the coronary artery disease was a mazhabil dollar a year industry when it was found to be no better than medical management for most patients with stable coronary artery disease.<sup>1</sup> Hormone therapy for postmenopausal women intended to improve osteoporosis was found to increase the risk of breast cancer,<sup>2</sup> and the routine use of the coronary artery catheter in patients in shock was found to be inferior to less invasive management strategies.<sup>3</sup> Previously, we called this phenomenon (when a medical practice is found to be inferior to some lesser or prior standard of care) a "medical reversal."<sup>4-6</sup> Medical reversal occurs when new studies—better powered, controlled, or designed than their predecessors—contradict current practice.<sup>7</sup> In a prior investigation of 11 years of publications in a high-impact journal, we found that of 35 studies testing standard of care, 16 (46%) constituted medical reversals.<sup>8</sup> Another review of 45 highly cited studies that claimed some therapeutic benefit found that 7 (16%) were contradicted by subsequent research.<sup>9</sup>

Identifying medical practice that do not work is necessary. The centralized use of such practices wastes resources, jeopardizes patient health, and undermines trust in medicine. Interest in this topic has grown in recent years. The American Board of Internal Medicine founded the Choosing Wisely campaign<sup>10</sup> and called on the Choose Wisely Working Group and other social societies to identify the top 5 diagnostic or therapeutic errors in their field that should not be offered.<sup>11</sup> In England, the National Institute for Health and Clinical Excellence has tried to "dismantle" from low-value practices, identifying more than 800 such practices in the past decade.<sup>12</sup> Other researchers have found that scanning a range of existing health care databases can easily

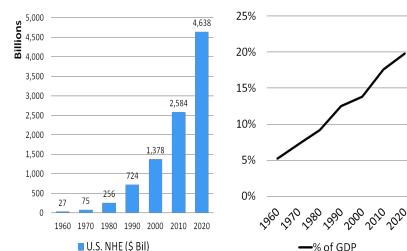
*J* Mayo Clin Proc. ■ August 2013;88(8):1-7 ■ <http://dx.doi.org/10.1016/j.mayocp.2013.06.012>  
[www.mayoclinicproceedings.org](http://www.mayoclinicproceedings.org) ■ Published by Elsevier Inc on behalf of Mayo Foundation for Medical Education and Research

# Is This Really an Opportunity?

*"Before The Beginning of Great Brilliance ...  
There Must Be Chaos"*

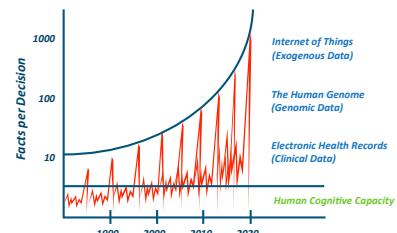


## Unsustainable Operating Models



The Need for Better  
Outcomes

## Unfathomable Information Volumes



An Ocean of  
Unused Data



## Topics

- Introduce Cognitive Computing
- Why Cognitive Computing in Healthcare?
- An Explosion of Data and Costs
- **IBM's Approach and Role in Healthcare**
- **How Customers Are Transforming With Cognitive Computing**





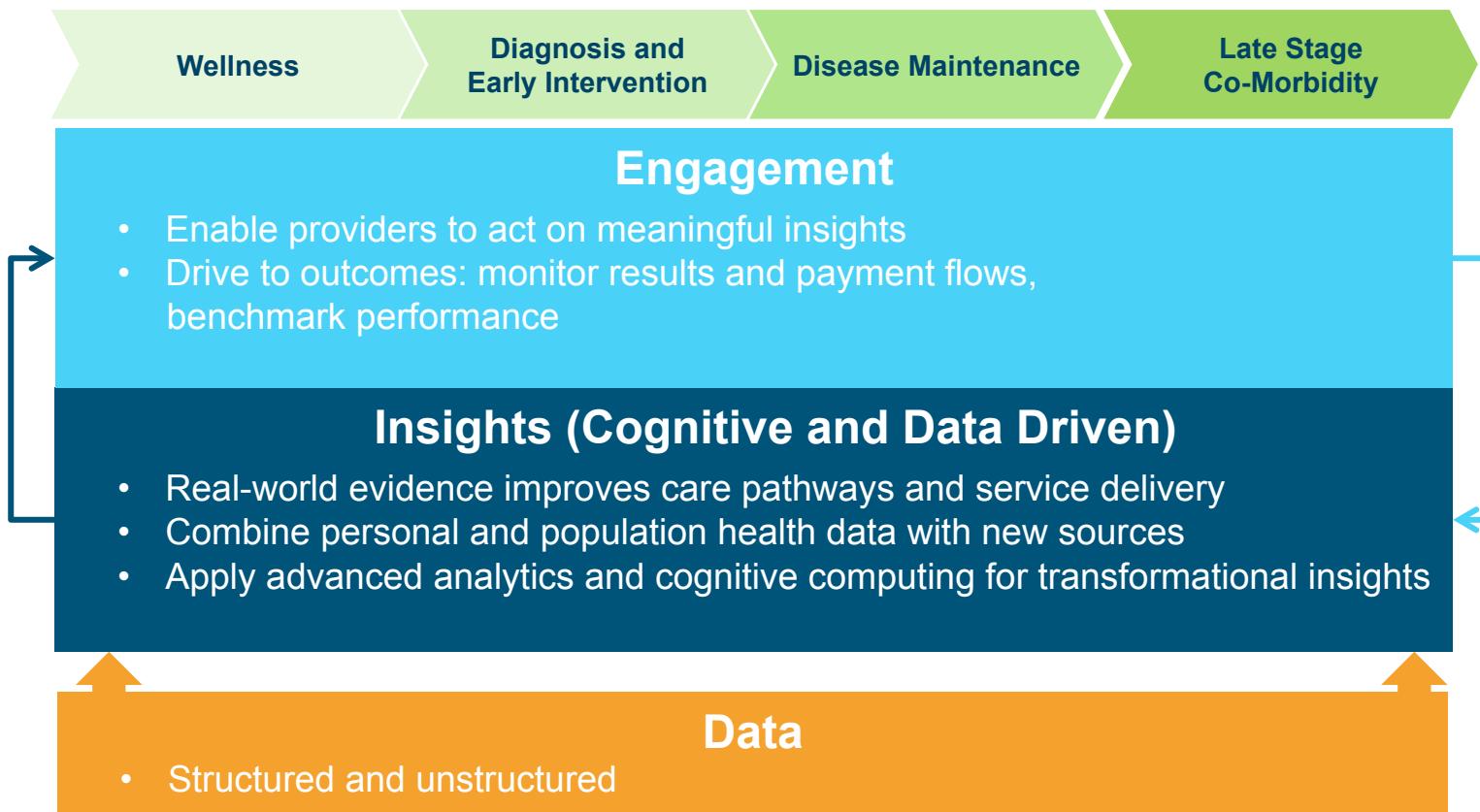
**IBM Watson Health**

## Healthcare Industry Taps Into the Power of Watson

### New York Genomics Center and IBM Watson

IBM

# Big Data Analytics and Cognitive Computing Enable New Insights and Engagement

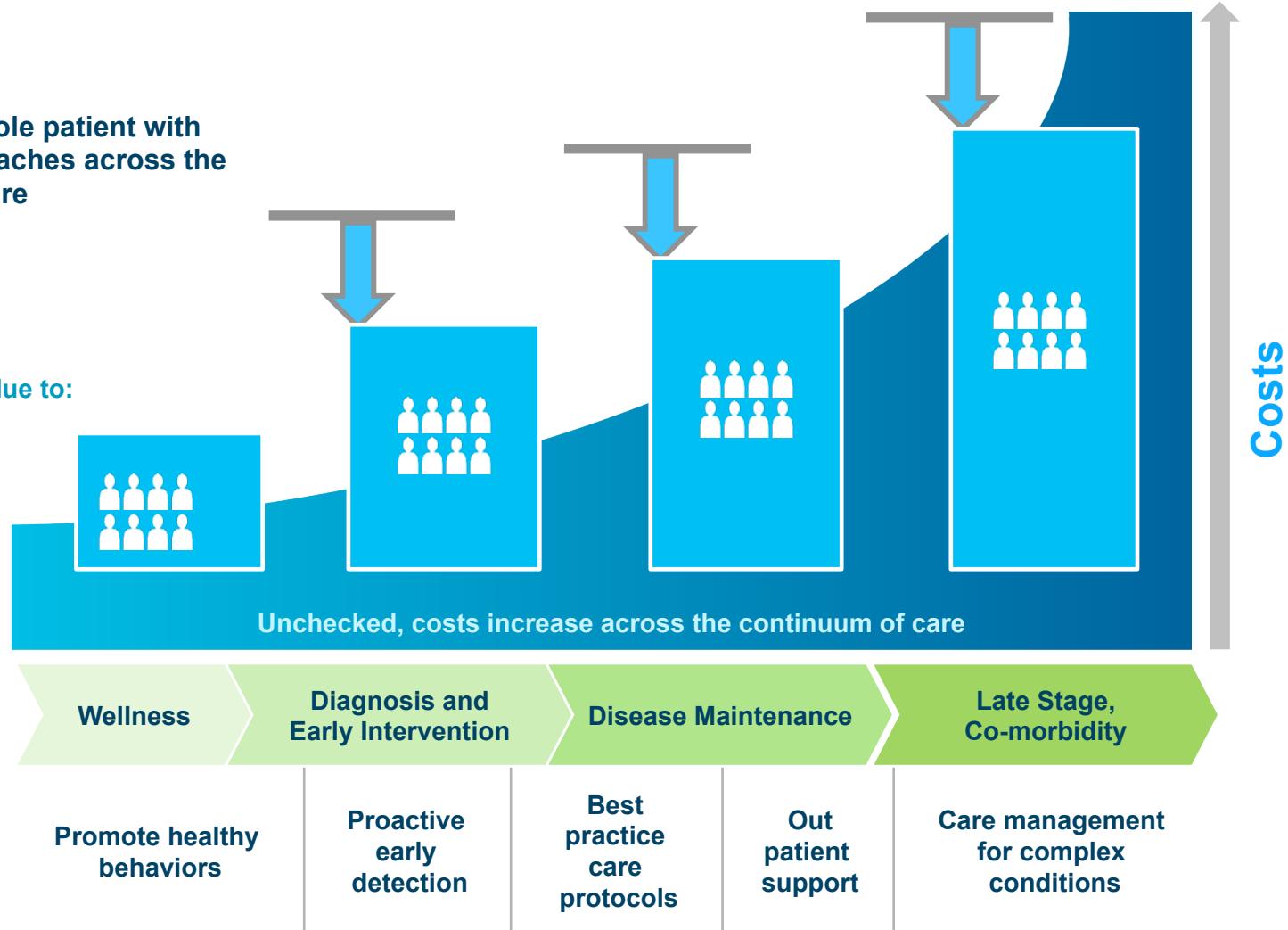


## Integrated Care Approaches Improve Health and Reduce Costs

**Address the whole patient with proactive approaches across the continuum of care**

**Costs increase due to:**

- Aging populations
- Chronic disease
- Complex conditions



## What Is IBM Doing in Healthcare?

- Long history of selling to Information Technology infrastructure (systems, software and service) to Healthcare, Life Sciences and Government customers
- IBM Research focuses on “Healthcare Informatics” (2010) to develop next generation healthcare analytics such as “Patient Similarity Analytics”
- IBM forms IBM Watson Group (post-Jeopardy 2011) to commercialize Watson – Healthcare is first industry chosen to focus on for suite of new solutions
- IBM makes acquisitions (2011) specific to support specific Healthcare and Government solutions

**Initiate**™ Master Patient Index

**CÚRAM**<sup>®</sup> SOFTWARE Social Program and Care Management

- IBM forms Watson Health Group with multiple acquisitions, partnerships and new health cloud capabilities and offerings:



Patient Engagement  
PCMH Focus, 40M Lives



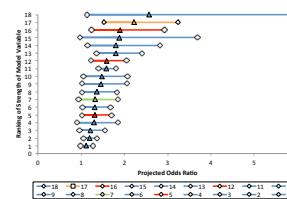
**explorys**  
Big Data Analytics,  
Applications, 50M Lives



# Value of Unstructured Data and Social Determinants

## The Data We Thought Would Be Useful ... Wasn't

- Structured data not available, not accurate, without the unstructured data - which was more trustworthy



## What We Thought Was Causing 30 Day Readmissions ... Wasn't

- 113 possible candidate predictors expanded and changed after mining the data for hidden insights

## New Hidden Indicators Emerged ... Social Determinants Were Essential

- Social indicators were important to identifying patients most at risk (most came from unstructured data)

1. Jugular Venous Distention Indicator
2. **Paid by Medicaid Indicator**
3. Immunity Disorder Disease Indicator
4. Cardiac Rehab Admit Diagnosis with CHF Indicator
5. **Lack of Emotion Support Indicator**
6. Self COPD Moderate Limit Health History Indicator
7. With Genitourinary System and Endocrine Disorders
8. Heart Failure History
9. High BNP Indicator
10. Low Hemoglobin Indicator
11. Low Sodium Level Indicator
12. **Assisted Living**
13. High Cholesterol History
14. Presence of Blood Diseases in Diagnosis History
15. High Blood Pressure Health History
16. **Self Alcohol / Drug Use Indicator**
17. Heart Attack History
18. Heart Disease History

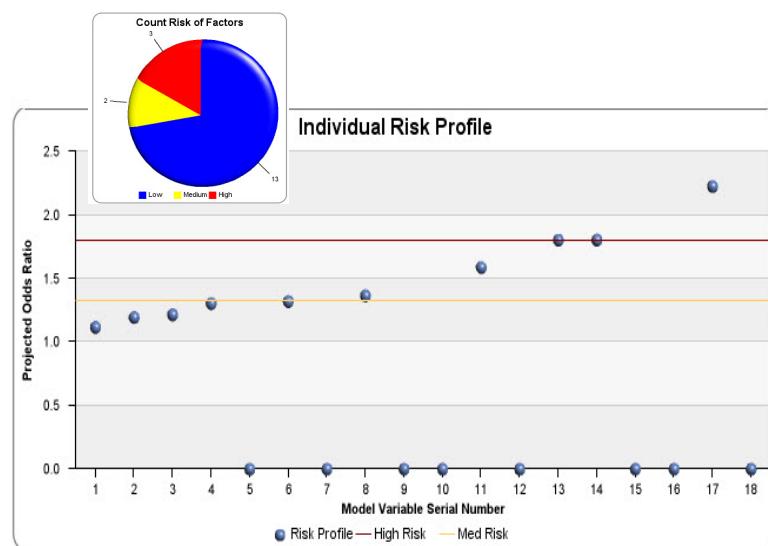
Predictor Analysis	% Encounters Structured Data	% Encounters Unstructured Data
Ejection Fraction (LVEF)	2%	74%
Smoking Indicator	35% (65% Accurate)	81% (95% Accurate)
Living Arrangements	<1%	73% (100% Accurate)
Drug and Alcohol Abuse	16%	81%
Assisted Living	0%	13%

## The Impact – What Happened to Patient X?

Patient X was hospitalized **6 times** over an **8 month period**. The same basic information was available at each encounter and Patient X's readmission prediction score never dropped below **95%** (out of possible 100%)



Individual Patient Data at Each Encounter (Patient X @ Dec 20, 2009)



### Description of Model Serial Number

- 18. Jugular Venous Distention Indicator
- 17. Paid by Medicaid Indicator
- 16. Immunity Disorder Disease Indicator
- 15. Cardiac Rehab Admit Diagnosis with CHF Indicator
- 14. Lack of Emotion Support Indicator
- 13. Self COPD Moderate Limit Health History Indicator
- 12. With genitourinary system & Endocrine disorders
- 11. Heart Failure History
- 10. High BNP Indicator
- 9. Low Hemoglobin Indicator
- 8. Low Sodium Level Indicator
- 7. Assisted Living from ICA Extract
- 6. High Cholesterol History
- 5. Presence of diseases of the blood in diagnosis history
- 4. High Blood Pressure Health History
- 3. Self Alcohol/Drug Use Indicator (Cerner + ICA)
- 2. Heart Attack History
- 1. Heart Disease History

### Patient Population Monitoring Clinical and Operational Data



- Admit / Readmission
- 30-Day Readmission



**IBM Watson Health**

**MD Anderson Cancer  
Moonshot**

**IBM**

# Thank You

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Find out more about IBM Watson Health

<http://www.ibm.com/smarterplanet/us/en/ibmwatson/health/>

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