# Caitlyn "Caitee" Smith

Front-End Developer, Content and SEO Manager

Portfolio: caiteesmith.com

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#### EXPERIENCE

## **Automotive Specialty Wraps**

Webmaster and Digital Marketing Manager

Fair Lawn, NJ — Hybrid March 2023 - Present

- Audited and managed the company website. Produced and performed website and content recommendations to improve user experience. Optimized and improved UI/UX of desktop, mobile website. Increased site sessions by **58 percent**. Increased clicks to contact by **433 percent**.
- Performed SEO research. Optimized webpages by adding keyword-focused alt tags to images, improving image size, adding meta descriptions to each webpage, and adding a 404 page.
- Wrote custom copy and original blog posts. Increased post views by **433 percent**. Optimized existing blog posts to include images, descriptions, captions. Increased unique visitors by **48 percent**.
- Managed and collaborated with other departments, such as sales, social media, and installers, to ensure marketing efforts were aligned with the company's overall goals.

#### HIPB2B

Castleton-on-Hudson, NY — Remote

May 2013 – March 2023

Front End Developer and Content Manager

- Developed a high volume of responsive landing pages and emails per month (50+) for B2B marketing white papers, webinars, reports, et al., using HTML, CSS, JavaScript, and PHP.
- Developed proofs of concept from client mock-ups. Designed and developed original proofs of concept.
- Maintained the company's WordPress website and blog. Added and updated content and plugins. Built and maintained the company's LinkedIn group digest on Webflow. Managed weekly content.
- Wrote, edited, and managed blog content. Wrote copy for and edited landing pages and emails via white papers, reports, and webinars.

## Caitee Smith Photography

Owner and Photographer

Hewitt, NJ — Hybrid August 2015 - Present

Photographed an annual average of 15-30 weddings. Coordinated and directed weddings and lifestyle sessions. Managed a high-pressure business, clientele, and timelines. Culled and edited sessions down to less than 30 percent of original gallery. Created and published content for the company website, blog, and social media. Utilized SEO best practices for showcasing business content to search engines.

#### **EDUCATION**

## **Hudson Valley Community College**

A.A.S. in Computer Information Systems: Minor in Programming and Database Management Systems

## DEVELOPER SKILLS AND TOOLS

- Tech Stack: C#, CSS, HTML, Java, JavaScript, PHP, SQL
- Development: Adobe Dreamweaver, Bootstrap, GitHub, Google Lighthouse, IntelliJ, Netlify, Tailwind, Visual Studio/Code, Webflow, Wix, WordPress
- Design: Adobe Illustrator, Adobe Lightroom, Adobe Photoshop, Canva, Figma
- Project Management: Asana, Axosoft, Microsoft Office Suite, Slack
- Database: Microsoft Access, Microsoft Excel, Relational Databases
- Marketing: B2B, Content Creation, Content Management, Content Writing, HubSpot, Integrate, Litmus
- SEO: Ahrefs, Google Analytics, Google Search Console, Keyword Research, Screaming Frog, SEO, Yoast