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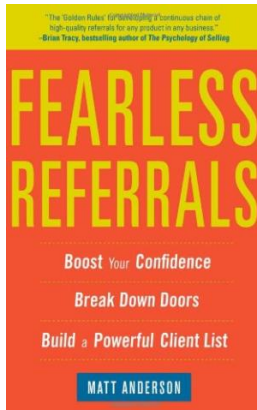
McGraw-Hill Education - Europe. Paperback. Book Condition: new. BRAND NEW, Fearless Referrals: Boost Your Confidence, Break Down Doors, and Build a Powerful Client List, Matt Anderson, Use Your Contacts as the Building Blocks to Success. "The 'Golden Rules' for developing a continuous chain of high-quality referrals for any product in any business". (Brian Tracy, bestselling author of "The Psychology of Selling"). "This easy-to-use, practical guide will dramatically increase your referral stream". (Jon Voegele, Regional Vice President of Agency, Country Financial)....

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- Authored by Matt Anderson
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