Calum Boone

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Experience

Soundsteer Corp. / Co-founder

JUNE 2023 - PRESENT, BOSTON, MA

Soundsteer is an Al-powered digital marketing & management platform providing independent musicians with the tools they need to help grow their careers. This project is in the open beta stage.

- Spearheaded development of the platform with React, Redux, Next.js, Vite, Express, Google Cloud middleware, Supabase back-end, & Klaviyo email integrations.
- Integrated cutting edge AI across the product for personalized advice & campaign generation/ideation.
- Designed all branding and UI/UX materials, including logos, palettes, typefaces, and interactions.

Wayfair / Operations Analyst

AUGUST 2022 - JULY 2023, BOSTON, MA

Member of Customer Interactions team improving customer journey across B2B unit.

- Influenced development of new KPIs for sales agent web activity to optimize customer spend.
- Took initiative to automate customer contact QA programs by automating data consolidation and reporting across 2,000+ interactions.
- Routinely created Salesforce.com reports to drive sales objectives.
- Created a centralized reporting repository for Sales teams & drove "clean-up" of Salesforce.com (over 27,000 reports, 500 folders), reducing reports by ~85%.
- Provided support for Salesforce.com queue across all sales programs; resolved issues, triaged tickets between engineering and other teams.

Natixis Investment Managers / Digital Marketing Co-op

JAN 2021 - JULY 2021, BOSTON, MA

Natixis IM is a leading global asset manager.

- Managed scheduling of social media content; automated a previously manual process to retrieve the weekly posts and apply google analytics tags.
- Updated and maintained the website, such as posting articles, developing site templates for products, and implementing organizational changes.
- Posted and updated monthly and quarterly holdings documents, ensuring compliance with all federal and state regulations. Assisted in automating the process for updating all legal documents for the funds.

New York Brand Studio, Inc. / Design Intern

JUNE 2019 - AUGUST 2019, TORONTO, CAN

New York Brand Studio is a premiere global private label fashion design house.

- Managed communications with 50+ vendors to coordinate ordering and storage of over 600 advertising samples for quarterly photoshoot.
- Updated the internal production tracker for Q1, including adding data analysis ability and improving usability.
- Managed the shipping and storage of production and advertising samples, as well as updating and automating the shipping process.
- Compiled a report of over 190 failed offshore inspections and provided key analysis showing the issues and potential resolutions.

Skills

Digital marketing / Analytics / Web development / Content management / Photo & video editing / Design

ChatGPT / SQL / HTML / CSS / JS / TS / Redux / Google Suite / Excel (advanced) / Microsoft Office Suite / Salesforce.com / Looker/Looker Studio / Google BigQuery / Google Analytics / Adobe Creative Suite

Education

Northeastern University / Bachelor of Science, Business Administration & Design - Concentration in Marketing SEPTEMBER 2018 - MAY 2022, BOSTON, MA

Dean's List; Head of Branding & Apparel, Webmaster at Alpha Kappa Sigma