# Caleb K. Ashes

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#### **EDUCATION**

## New York University, College of Arts & Sciences

New York, NY

Bachelor's in Mathematics and Economics, Minors in Business Studies and Computer Science

Expected May 2026

• Cumulative GPA: 3.82/4.00 | Coursework: Financial Accounting, Money and Banking, Managerial Accounting

# PROFESSIONAL EXPERIENCE

#### LAW OFFICE OF MARC SCOLNICK, P.C.

QUEENS, NY

Chief Marketing Intern

May 2023 - August 2023; January 2024

- Boosted telephone inquiries by 34% and consultation volume via manual web scrape and subsequent Word mail merge of New York State Courts Electronic Filing (NYSCEF) online docket for Part 52: Landlord-Tenant Division and Torts Nuisance Abatement defendants in County Supreme Court cases across the five boroughs
- Created Excel spreadsheets and pivot tables with past years' myCase fee data to survey operational performance

#### TMPL FITNESS CLUB, AVENUE A

New York, NY

Membership Services Associate

May 2023 - August 2023; January 2024

• Constructed DataFrame objects on Jupyter notebook and blast user-specific f-strings with Simple Mail Transfer Protocol (SMTP) to clear \$100,000 of accrued receivables on canceled gym memberships since initial re-brand

## United States Youth Soccer Referee Program

METRO DC - VIRGINIA AREA

Grassroots Soccer Referee

March 2018 - August 2022

• Upheld FIFA's Laws of the Game with clear, assertive communication in more than 200 competitive matches

## **OTHER EXPERIENCE**

# STERN REAL ESTATE GROUP, PROFESSIONAL DEVELOPMENT TEAM

New York, NY

Strategy Board Analyst

October 2023 - Present

- Sourced and underwrote \$1.9mm 8-unit student housing investment in Austin, TX with equity waterfall and variable-rate amortization schedule for investor level equity multiple of 2.08x catalyzed by UT-Austin's recent repeal of first-year housing requirement, high enrollment growth, and Austin's well below average vacancy rates
- Presented organization of UP/DOWNREIT corporate structures in Public Storage, Welltower, and AvalonBay Communities to better understand deferred tax provisions of like-kind exchanges under IRC Section 1031

#### BLACKGEN CAPITAL, NEW YORK UNIVERSITY CHAPTER

New York, NY

Healthcare Sector Leader

October 2023 - Present

• Monitored pharmaceutical companies and projected 142% increase in Bristol Myers Squibb's (BMY) share price after FDA approval of first oral tyrosinase inhibitor, recent acquisitions, and executive management changes

## ALPHA EPSILON PI, ALPHA CHAPTER

New York, NY

Alumni Outreach Chair

December 2022 - Present

- Pioneered initiative to organize and moderate panel discussions and speaker events for current members to network with and learn from alumni that graduated into professional roles or furthered their education
- Send regular program updates and newsletters to Facebook group of 16,000 alumni to source event speakers

# NASA Langley Research Center, Virginia Earth Science Systems Scholars

HAMPTON, VA

Cryosphere Budget Analyst

June 2022 - July 2022

- Presented 5-year mission outline that would determine changes to glacial melt and terrain elevation in Southern Patagonia Icefield as per Earth Science Decadal Survey with 13.8% allocation of \$1.787 billion total budget
- Gave testimonial speech upon request before Virginia state legislature to promote summer program's value

#### SKILLS & INTERESTS

Skills: Microsoft Office Suite, Python (Intermediate), Java (Intermediate), HTML, Spanish, French (Intermediate) Interests: Dutch Enlightenment Painters, Classical Symphony, 90s Hip-Hop/R&B, Saint Augustine, René Descartes, Michel de Montaigne, Intramural Soccer, College/Prof. Football, Lightweight Boxing, Motorsport, Personal Fitness