

Caleb K. Ashes

ca2849@nyu.edu | 571.477.5143 | 186 Orchard Street, New York, NY | [linkedin.com/in/caleb-ashes](https://www.linkedin.com/in/caleb-ashes)

CAREER OBJECTIVE

Determined candidate for career in sell-side sales & trading with published interest in equities, fixed income, and their respective derivatives despite lack of relevant work experience. Sharp, analytical thinker who seeks and retains new competencies, demonstrates leadership skills within teams, and maintains long-term professional relationships.

EDUCATIONAL BACKGROUND

NEW YORK UNIVERSITY, COLLEGE OF ARTS & SCIENCE

NEW YORK, NY

B.A., Majors: Hons Mathematics and Hons Economics, Minors: Computer Science and Business Studies

May 2026

- GPA: 3.78/4.00 | Relevant Coursework: Money and Banking, Intro to Econometrics, Microeconomic Analysis

PROFESSIONAL EXPERIENCES

ERNST & YOUNG, U.S. LLP

NEW YORK, NY

Technology Consulting Intern

June 2024 - Present

- Document clients' business and information technology processes to construct clear action-plan presentations
- Perform root cause analysis to resolve and rehabilitate clients' deprecated or dysfunctional information systems

LAW OFFICE OF MARC SCOLNICK, P.C.

QUEENS, NY

Marketing Intern

May 2023 - January 2024

- Boosted telephone inquiries by 34% after repeated web scrapes of New York State Courts Electronic Filing (NYSCEF) case calendar for commercial eviction defendants in County Supreme Court without representation
- Created Excel spreadsheets with firm's historical fee data to survey operational success on real estate transactions

TMPL FITNESS CLUB, AVENUE A

NEW YORK, NY

Membership Services Associate

May 2023 - January 2024

- Leveraged knowledge of bespoke membership and trainer options to market highest-margin services to clients
- Issued overdue balance notices over remote Simple Mail Transfer Protocol (SMTP) server on Jupyter notebook to decrease write-offs and help clear \$100,000 of accrued receivables on canceled memberships from prior years

UNITED STATES YOUTH SOCCER REFEREE PROGRAM

METRO DC - VIRGINIA AREA

Grassroots Soccer Referee

March 2018 - August 2022

- Officiated more than 200 competitive matches and preserved procedural standards of FIFA's Laws of the Game

EXTRACURRICULARS

BLACKGEN CAPITAL, NEW YORK UNIVERSITY CHAPTER

NEW YORK, NY

Investment Fund Analyst

October 2023 - Present

- Pitched strategic healthcare sector stock investments on the basis of micro-market opportunities to grow AUM

STERN REAL ESTATE GROUP, PROFESSIONAL DEVELOPMENT TEAM

NEW YORK, NY

Strategy Board Analyst

October 2023 - Present

- Pitched general partner (GP) stake investments across real estate asset classes to club's general body and Board
- Inspected UP/DOWNREIT organization of Public Storage (PSA), AvalonBay (AVB), and Welltower (WELL)

NASA LANGLEY RESEARCH CENTER, VIRGINIA EARTH SCIENCE SYSTEMS SCHOLARS

HAMPTON, VA

Cryosphere Budget Analyst

June 2022 - July 2022

- Presented multi-year mission outline that would assess glacial melt and terrain elevation in Southern Patagonian Icefield with 13.8% allocation of \$1.8bn total budget after sensitized analysis of pre-assembled Excel template
- Created explicit guidance for potential outcomes with respect to most recent Earth Science Decadal Survey
- Provided testimonial speech upon request before Virginia's state legislature to relate summer program's benefits

SKILLS & INTERESTS

Skills: Microsoft Office Suite (Expert), Python (Proficient), Java (Proficient), C/C++ (Proficient), Spanish (C1), French (A2)

Interests: Intramural Soccer, College Football, Motorsport, Lightweight Boxing, Museums, Woodwind Instruments, Descartes