# March Madness - DS3001 Case 1

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#### **Business Problem**

How should companies like Nike and Under Armour determine how much apparel to print for a college basketball team? We think it should be based on popularity so they can prevent both over and under-ordering.

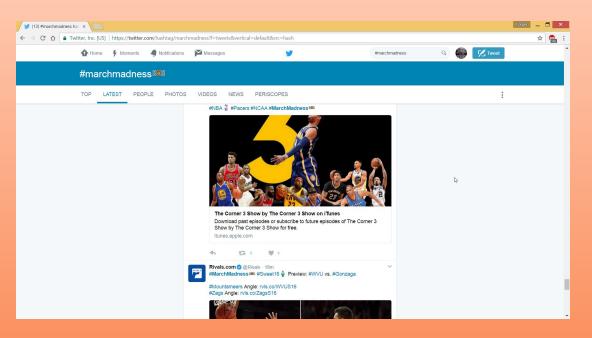
### **Business (cont.)**

When teams win throughout the tournament, they are talked about more. T-Shirts and hats will be needed before the next big game, but how many should be made?

The more popular schools will have a larger market to appeal to. With a cheaper cost per unit in large orders, it gives the seller a bigger profit margin if they sell it at the same price.

With the less popular schools having a smaller market, the apparel companies can print smaller orders so they do not have excess inventory of something that may not sell.

#### **Data Collection**



Collect tweets about college basketball teams still in the NCAA tournament right now. The teams we used are teams who play the night of Thursday 3/23:

- Oregon Ducks
- Michigan Wolverines
- Gonzaga Bulldogs
- Western Virginia Mountaineers

# **Hacking Solution**



## **Twitter Apps**



- Twitter API
- Custom queries with hashtags
- Word count/frequency

# Solution

