

# callie gorman. Digital Marketer turned Designer

## UX DESIGNER

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I am a UX Designer with 5+ years of experience marketing in the tech industry.

My education in psychology and work as a digital strategist have taught me how to conduct effective user research, allowing me to create intuitive and user-centered designs that can increase user engagement rates to meet business goals.

## RECENT PROJECTS

Led the UX process, including design creation, competitive and user research, and usability testing for:

### **vicarious**

**view prototype | view case study**

A mobile travel app that prompts users to provides brief updates on each day of travel for family and friends.

### **connected**

**view prototype | view case study**

A cloud-based storage application that features an intuitive interface, collaboration options, and dashboard personalization.

## RELEVANT EXPERIENCE

### **Digital Strategist**

Jan 2015 - Dec 2017

IBM Analytics, NYC | Remote

- Increased conversion rates by 2% on Analytics web pages by implementing A/B tests and making design changes
- Worked in an Agile environment to improve the user experience of ibm.com live chat by testing wait times, questions, and design features
- Led strategy for 10+ quarterly digital campaigns that contributed more than \$1M of yearly marketing created revenue

### **Digital Lead**

Dec 2016 - May 2017

Tribeca Film Festival, NYC | Remote

Developed digital and social media strategy for IBM / Tribeca Film Festival partnership, driving 100+ customers to private sales events

### **Project Manager**

Jan 2015 - April 2016

IBM Outthink Tour, NYC | Remote

Selected as lead project manager on a premiere event series, managing 10 teammates for events that drove 2000 net new clients

## LEADERSHIP

### **IBM Marketing Mentor**

Jan 2015 - May 2017

Chosen by managers to mentor five new employees during their onboarding

## EDUCATION

### **UX/UI Design Program, Bloc**

Dec 2017 - July 2018

Intensive user-centered design program building web and mobile app designs

### **College of the Holy Cross**

May 2012

BA, Psychology, Pre-Business

## DESIGN SKILLS

User Research  
Competitive Analysis  
Usability Testing  
Persona Creation  
Sitemaps  
User Stories/Flows  
Sketching  
Wireframing  
Prototyping  
Branding  
Visual Design

## FRONTEND

HTML  
CSS  
Bootstrap  
Javascript  
jQuery  
Github

## TOOLS

Sketch  
Figma  
Invision  
myBalsamiq  
Draw.io  
Illustrator  
InDesign