Victoria Vo

Tokyo, Japan · victoriabhvo@gmail.com · +81 080-2378-0492

Education

The University of Georgia — Athens, GA
B.A. in Economics, B.A. in Political Science, B.A. in International Affairs — *Aug. 2014 – May 2018*

Experience

Eikaiwa Teacher — Feb 2020 - Present
Sesame Street English — *Tokyo, Japan*

- Facilitated **training** and **collaboration** with new hires with live sales and lesson demonstrations
- Organized and managed scheduling for cohesive team coverage
- **Presented** and **closed** on contacts for new customers *(students, B2B)*

Manager — Jan 2018 - Jan 2020
Pairs Nail Spa — *Atlanta, Georgia*

- Prepared and balanced supply budget; Amplified yearly cost savings by an average of 4% after delivering improved rates
- Trained, managed, and scheduled technicians, creating detailed schedules and adjusting as needed

Data Analyst Volunteer — Feb 2018 – Nov 2018
Phil Bredesen for Tennessee Senate — *Remote— Nashville, Tennessee*

- Co-authored custom Tableau interface to target areas of interst
- contacted over 70 registered and unregistered voters per day, generating voter turn-out

Skills

Public Speaking, Communication— Cultivate team cohesion with leadership and values
Communication & Presentations—- Inform and persuade target audiences through presentations
Presentations— Expertise in variety of presentation solutions: PowerPoint and Tableau
Language— Vietnamese: Native, Bilingual
English: Bilingual Efficiency

Budgeting & Reporting— Managing projects costs and weekly reporting to leadership
CRM Platforms— Certified and comfortable with Salesforce CRM. Familiar with HubSpot CRM
Project Management— Manage and assign Trello board responsibilities
Prioritization— Manage inter-team responsibilities with agreed values and team objectives

Projects

white pages | *Python, NumPy, PIL, Docker, OpenCV*
- Undertook implementing an AI that solves the Raven's Progressive Matrix IQ

Do Enterprise Zones (EZ) Really Decrease Unemployment? | *Python, NumPy, PIL, Docker, OpenCV*
- Undertook implementing an AI that solves the Raven's Progressive Matrix IQ