

Martin Camacho *Product Engineer*

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Product-minded software engineer with 7 years of startup experience owning critical user facing systems end-to-end. Specialized in building and scaling revenue-critical workflows across Rails, React, Node, and SQL, with hands-on AWS and Terraform experience.

📁 Professional Experience

Software Engineer, *BuildZoom (YC W13)*

04/2021 - 12/2025

New York

- Owned the checkout system for core revenue flows: built discount and penalty features, handled failure and refund edge cases, and partnered with other teams on reliability
- Led development of the Premium offering within a custom CRM: automating contracts, invoicing, task creation, and integrations with Google Docs and Slack
- Extended a lead routing system handling qualification, admin matching, and distribution: added real-time availability via Aircall
- Reduced AWS RDS snapshot costs ~20% by auditing retention policies and automating cleanup

Teacher Assistant, *CCSF*

08/2022 - 12/2022

San Francisco

- CS110B: Programming Fundamentals (C++) with Prof. Maximilian Luttrell

Project Lead (Student Engineering Team), *Major League Hacking*

09/2020 - 12/2020

Remote

- Led a team of three recent graduates delivering their first production application

Software Engineer, *Peerspace*

08/2017 - 04/2020

San Francisco

- Improved Google PageSpeed scores by ~10%, contributing to SEO performance and conversion improvements
- Maintained and extended a page generation system that queried listings by location and type, ranked qualified results, and used Postgres full-text search to extract relevant snippets

🎓 Education

Math Certification, *CCSF*

2018 - 2020

Bachelor of Science in Communication, *Florida International University*

2008 - 2013

🧠 Skills

Ruby • Rails • JavaScript • React • Node • SQL • GraphQL • AWS • Terraform • TypeScript