



# Carlos Melara

## Quantitative specialist

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## About me

Economist, research, Data Analyst, Data Science student

Skills: - R, Python, Eviews, STATA, VBA, WordPress, MS Office, Power BI, Looker Studio, Google Colab - Big Query, GitHub, Shiny Apps, Cloud SQL Studio, Google Earth Engine, webscraping - Econometric models and forecast - Machine Learning Models - Languages: Spanish (native), English (medium)

## Some stuff about me

- I have articles published in indexed journals, newspapers and in the COL-PROCE journals.
- Winner of fifth place among 174 investigations of the Call For Papers SIECA 2020 regional contest (Analysis of the use of trade agreements)
- I have been invited to give numerous presentations and webinars on economics, commerce and the economic situation at universities, government institutions and companies.
- I have knowledge of scientific research protocol, statistics, mathematics, econometrics, programming and BigData
- Passionate about science, self-taught.

## Education

|       |  |             |
|-------|--|-------------|
| 2025+ | Master in Statistics and Data Science<br>University of El Salvador | El Salvador |
| 2018  | Bachelor in Economics<br>University of El Salvador                 | El Salvador |
| 2010  | Systems engineering (incomplete)<br>University of El Salvador      | El Salvador |

## Work experience

### Quantitative Specialist

Institution: Ministry of Economy  
2023 - Present

- Big Data, webscraping, websites administration, research economic.
- Creation of economic intelligence tools.
- Econometric models for economic analysis and forecast.
- Evaluation analysis of new trade agreements between El Salvador and potential partners.
- Continuous analysis of trade trends and particularities.

### Economic Analyst

Institution: Ministry of Economy  
2018 - 2022

- Research and economic situation analysis.
- Creation of economic intelligence tools and reports to improve decision making.
- Data and text mining

## Academic experience

Evaluating court, for degree in economics.

Institution: University of El Salvador

Evaluated degree works:

- 2025: "Valoración económica del servicio ambiental de los bosques cafetaleros en El Salvador, período 2000-2021" (*in progress*).
- 2023: "Análisis socioeconómico de los salarios mínimos en El Salvador en el periodo 2007-2020: propuesta metodológica para su establecimiento y conversión en instrumento de política pública en una economía dolarizada".
- 2022: "El Fondo para el Desarrollo Económico y Social de los Municipios, su efecto en la condición de pobreza en la Economía Salvadoreña, periodo 2010 a 2019".
- 2021: "Las Condiciones Macroeconómicas y Geopolíticas de las Economías Emergentes de Latinoamérica y su Rol en la Estimación del Riesgo, Periodo 2001-2018".

## Consultant

- 2019 - Present: “Scientific research, data analysis, database management and Big Data”.
- 2018: “Diagnóstico de las comunidades priorizadas en el distrito 3 del municipio de San Salvador”.

## Courses and diplomas

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|------|--|
| 2024 | Diploma in Technical Capacity Building Program for data management, automation and analysis in Business Analytics 2024 (Korea University, Korea). Data Analytics methodology, Big Data, IA.    |
| 2024 | Diploma in Revenue Forecasting and Analysis (International Monetary Fund). Quantitative methods to forecast and evaluate the revenue implications of changes in major taxes.                   |
| 2023 | Diploma in Technical Capacity Building Program for data management, automation and analysis in Business Analytics 2023 (Seoul, Korea). National accounts, Economic Policy, Economic history.   |
| 2022 | Diploma in Economic Issues in Regional Integration (International Monetary Fund). Regional Trade, Free Trade Agreement, Economic Integration.  |
| 2021 | Diploma in Advanced statistical analysis using R (Universidad Centroamericana Jose Simeon Cañas UCA, El Salvador). Dashboards, Data analysis, Text mining.                                     |
| 2021 | Diploma in Data Production for the Labor Market Information System in El Salvador (San Salvador, El Salvador). Laboral market, Database.   |
| 2021 | Diploma in Statistical analysis using R (Universidad Centroamericana Jose Simeon Cañas UCA, El Salvador, El Salvador). Data analysis, Data visualization.                                      |
| 2020 | Diploma in Demographics and Projections (United Nations Population Fund, UNFPA). Data analysis, Demographic statistics.  |
| 2019 | Diploma in Regional Trade Policy Course (The World Trade Organization (WTO), The College of Mexico, Mexico DF). Trade regulations, Goods and services trade analysis, Trade policy analysis    |
| 2019 | Diploma in The WTO and the Economics of Trade - Theory and Practice (The World Trade Organization (WTO)- online). Topics of the multilateral trade system and the WTO                          |
| 2019 | Diploma in Good practices and methodologies implemented in the exercise of Commercial and Productive Intelligence (PROE-CUADOR, Ecuador). Datawarehouse, Data analysis, Business Intelligence. |
| 2018 | Diploma in Prospective (Ministry of Economy, El Salvador). Strategy, methodologies, theoretical bases and instruments.   |
| 2016 | Diploma in Academic writing for researchers (El Salvador). Syntax and text structure.  |

## Indexed publications

1. Melara, C. A. (2022). Centroamérica y el acuerdo de asociación con la unión europea, una mirada al aprovechamiento del acuerdo en el comercio de bienes. In *Revista De Fomento Social* (Vol. 301, pp. 515–530). <https://revistas.uloyla.es/rfs/article/view/5167>
2. Melara, C. A. (2018). Salarios mínimos y empleo en el salvador. Aspectos a tomar en cuenta en la formulación de políticas públicas. In *Revista La Universidad* (Vol. 37, pp. 43–52). <https://revistas.ues.edu.sv/index.php/launiversidad/article/view/1585/2050>
3. Melara, C. A. (2019). Los determinantes del sector informal salvadoreño en el periodo 1996-2014. Elementos integrales de una política de empleo. In *Revista La Universidad* (Vol. 40, pp. 51–85). <https://revistas.ues.edu.sv/index.php/launiversidad/article/view/1585/2050>

## Job reference

- Laura Pacheco  
Director, Ministry of Economy  
Phone: 7070 6022
- Victor Bonilla  
Economic Analyst, Ministry of Economy  
Phone: 7797 3089

## Professional reference

- Ademir Pérez  
University professor, University of El Salvador  
Phone: 7787 1681
- Héctor Méndez  
University professor, Francisco Gavidia University  
Phone: 7564 4856

## Designed tools

### Website

Author/administrator of the Sistema de Inteligencia Comercial MINEC-El Salvador

### Dashboards (Power BI)

- Dashboard 1
- Dashboard 2
- Dashboard 3

### Dashboards R

- Shiny App- Investment map
- Flexdashboards- Market labor Analysis

## Other tools (request access)

### Analysis and dashboard using GCP

-Dashboard GOES Project

### Machine Learning- MINEC (ALDEA Project)

-Family income estimation models for the Salvadoran population, and poverty classification

### Inflation analysis - MINEC

-Monthly price forecast models. National, regional and world analytics

### VBA System

-System for collecting and printing payment tickets

### Some reports and presentations

-Economic intelligence, business intelligence, presentations

## Others

### Technical collaboration in scientific research

### Research

### Webinars (one of many)

### Comercial Intelligence

### Podcast

### La Inflación en El Salvador

#### Webscraping applications

- Labor market data
- Companies profiles
- Bilateral trade of goods

#### Satellite image analysis

- Built infrastructure analysis
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