

# Cameren Smith

📍 Jersey City, New Jersey, United States ✉ cameren.e.smith@gmail.com 📞 2627512396 🌐 in/cam-e-smith 📄 camerensmith.github.io/camerensmith/

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## SUMMARY

Skilled facilitator and servant leader, delivering modern experiences through high quality UI, code and UX research. Relentless customer focus and transparent goal-setting with high attention to detail.

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## EXPERIENCE

### Product Manager, Platform Experience

#### Simpson Strong-Tie

October 2022 - October 2025, Remote

- Defined vision for unified branding, communication, design and code across Platform and other Strong-Tie cloud apps; improved sprint output, reduced design-to-dev handoff by over 20% and cut inline code bloat by over 30% across internal teams through scalable React/C# components and CSS vars.
- Introduced a microfrontend architecture allowing .NET and web teams to seamlessly integrate and deploy within Platform.
- Oversaw documentation site, contribution model and governance framework to scale STUDS design system adoption company-wide.
- Facilitated cross-functional workshops with Product, Sales, and Customer Success to align on KPIs, OKRs, and UX standards.
- Partnered with Product Designers and Researchers on market trends, A/B tests, and usability studies to drive continuous improvement and data-informed iteration.
- Used Jira for sprint planning and backlog management; maintained documentation and requirements in Confluence; tracked milestones and portfolio progress in Dragonboat.

### Customer Success Manager

#### Soar

December 2021 - September 2022, Remote

- Managed customer relationships end to end in HubSpot CRM, tracking CSAT, NPS, and adoption metrics.
- Led onboarding and training for small businesses and content creators to help them integrate analytics and optimize workflows.
- Managed Soar's book of business, holding proactive value reviews to drive renewals and upsells.
- Reduced churn by 15% in Q1 and generated 10+ client referrals through consistent engagement and support.

### Customer Success Engineer

#### XL.net

September 2021 - December 2021, Remote

- Partnered with Salesforce and Support teams to identify recurring client issues, driving SPA and platform stability fixes.
- Consolidated customer inquiries and pain points into a centralized Confluence repository; advised team on pressing issues to reduce inbound support volume by ~10–15%.

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## EDUCATION

### Bachelor's in Management Information Systems

University of Wisconsin-Milwaukee • Milwaukee, WI • 2015

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## CERTIFICATIONS

### AI for Product Management

Pendo.io • 2025

### Professional Scrum Product Owner II

scrum.org • 2024

### Professional Scrum with User Experience

scrum.org • 2023

### Professional Scrum Master I

scrum.org • 2022

### Certified Jira Administrator

Atlassian • 2022

### ICAgile Team Facilitator

ICAgile • 2022

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SKILLS

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**Technical & Tools:** JavaScript • TypeScript • React • Node.js • Python • CI/CD • PowerBI • Tableau • Figma • Jira • Confluence  
**Product & Process:** Agile • Scrum • Roadmaps • PRDs • KPIs • OKRs • RACI • Change Management • QA • Facilitation  
**Customer & Business:** CRM • Salesforce • HubSpot • QBRs • MBRs • NPS • CSAT • SUS • UX • Analytics (GA4, Crazy Egg) • Office Suite (Excel, PowerPoint)

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