<
CAMERON CAMPBELL
WEB DEVELOPER

/ CONTACT DETAILS

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https://cameroncampbelll.github.io/Cam-Portfolio/
https://www.linkedin.com/in/cam2/
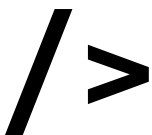https://github.com/cameroncampbelll

/ ALL ABOUT ME

I'm a recent graduate of Ironhack's immersive web development bootcamp in Miami. I come from a background of IT Marketing and Sales for the global leaders of cloud communication, 8x8. I have longed for a change in my life and career which lead me to joining Ironhack. Learning how to code, and creating pixel perfect innovative solutions fascinates me.

/ COMPETENCIES

>JavaScript
>React.js
>Node.js
>MongoDB
>Express.js
>AJAX
>Bootstrap
>jQuery
>Git
>HTML
>CSS
>SCSS
>Responsive Web Design

/ EDUCATION HISTORY

>> Ironhack Web Development Bootcamp
Web Development | Miami, Florida

>Learned full stack development by creating full blown real world projects.
>Won 2nd place in Ironhack's 3 day hack-a-thon with a ecommerce website.
>Work together with groupmates to collaborate & deploy functional websites.

>> University of South Florida
Criminology | Student-Athlete | Tampa, Florida

>Maintained 3.0+ GPA
>Student-Athlete (football)
>Contributed to multiple community service projects including building a playground and re-painting a community center for children.

/ WORK EXPERIENCE

>> IT Marketing & Sales
8x8 Cloud Communications| Oct 2019 to Oct 2020 | Miami Lakes, Fl

>Conducted business to business sales of cloud communication platform.
>$100,000+ in sales for the year of 2020.
>Efficiently be able to understand and explain the benefits, and features of 8x8 VOIP and PBX systems to decision makers such as CEOs, CTOs, CFOs, IT managers.
>Use CRMs such as SalesForce to log interactions with prospects. Overcome objections put forth by prospects and conduct an acknowledge, inform, invite cycle.

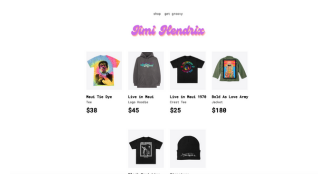### >> Sales Lead / Manager
Footlocker | Jan 2019 to Oct 2019 | Miramar, FL
>Review sales reports, and communicate with other management and sales associates goals and expectations.
>Implement practices to boost overall email capture rate of customers.
>Assist customers and provide a memorable experience to create repeat customers.

>> Sales Professional
Autonation Chevrolet | Mar 2018 to Dec 2019 | Miramar, FL

>Efficiently work with management and other associates to deliver vehicles to customers in a timely manner.
>Responsible for e-com outbound calls to potential customers and setup appointments and build rapport.
>Answer incoming sales calls in a professional manner and transition those callers into appointments and buyers.

/ PROJECTS

Voodoo Children e-commerce

Ironhack 3 day hackathon submission 2nd place winning website. Worked with UX/UI team to develope a ecommerce website for Jimi Hendrix. Technologies used React.js, API's, HTML, CSS, JavaScript.
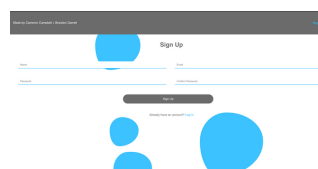
Link: https://voodoochildren.netlify.app/

Jeff Bezos Takes Over the World

Play as Jeff Bezos to conquer the world by vaporizing rival CEO's with your amazon box blaster. Game created using canvas, and implemented sprite sheet for the walking animation. Technologies used are HTML, CSS, JavaScript.

Link: https://aparr075.github.io/GroupProject/

IronCRM

IronCRM is a customer relationship tool developed with small business in mind. The ability for users to create, read, edit, & delete contacts help businesses increase sales and relationships with clients. The addition of analytics also help employers track their employees performance to boost productivity. Technologies used in this project are JavaScript, react, node, mongoDB, express.

Link: https://ironcrm.netlify.app

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