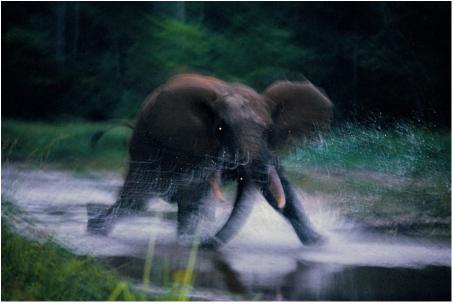
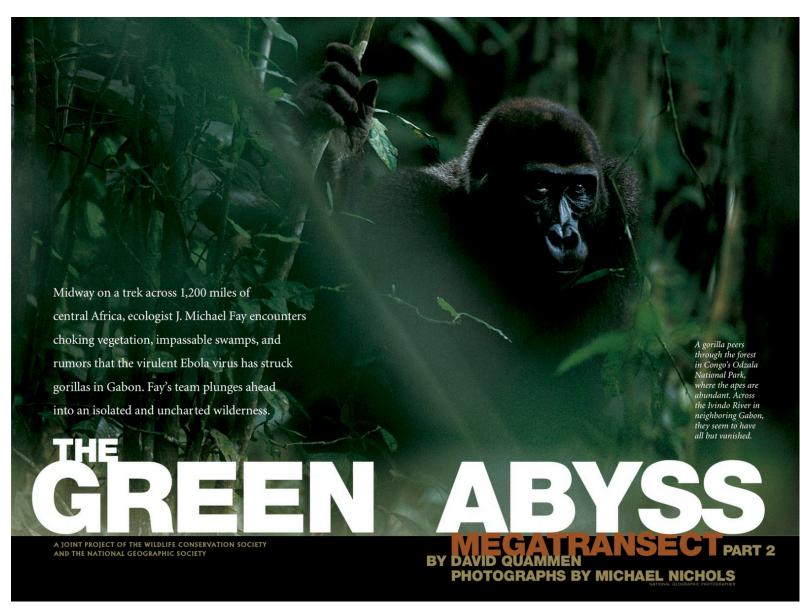
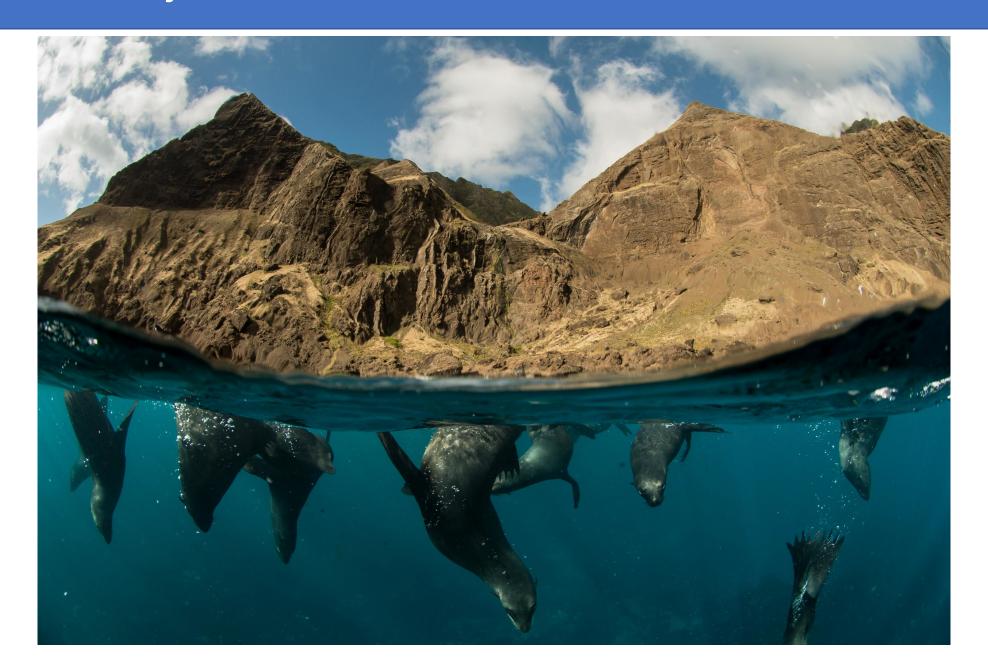
The Expedition that Changed Conservation: Gabon







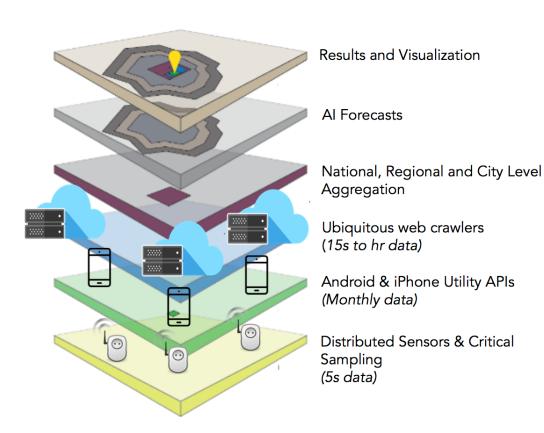
Pristine Seas: 30% by 2030



Xinampa, Inc: Energy Demand as Power System Orchestrator

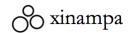
Solution | Lean & Rapidly Deployable Demand-side Data Infrastructure

COSMOS



A Global Demand-Side Data Technology Stack

- 1 Deployed in months, not decades
- Leapfrogs decades of legacy infrastructure and \$100M's
- Users & Generators as implementation partners, then utilities



Pitch for Impact

- **1.** Tell a story: What is the problem you are trying to solve and why? What is your solution? Who is impacted by your solution?
- 2. Keep the focus on your solution, not the problem
- 3. Keep the evaluation criteria in mind: Who is evaluating you?
- 4. How do you scale your solution and how much does it cost?
- 5. How will you overcome your biggest barriers?























Hackathon Competition and Pitch

Criteria

- 1. Collaborative Spirit: Respect, Collaboration, and Curiosity (5)
- 2. Completeness of PI + AI Implementation (3)
- 3. Creativity of Solution (15)
 - Creativity of Solution
 - Creativity in use of Data
 - Creativity in Pushing Knowledge Beyond what you Learned
- 4. Impact (15)
 - Scalability of your solution
 - Cost of Implementation
 - Significance
- 5. Accuracy of Implementation (Algorithm) 15

7 minute pitch

- 1. What is the problem? How big is the problem? Why is there a need for your solution NOW? Use Numbers.
- 2. What is your solution explained in words <Elevator Pitch>
- 3. Demo
- 4. Impact at Scale If you succeeded how big would the change be?
- 5. Cost of Implementation