

## **SAMPLE**

### **Required specifications of professional blood pressure monitors and bid requirements**

#### **1. Required Specifications**

Quantity requested:

- I. Professional high volume (Accuracy up to at least 100,000 readings): \_\_\_\_\_
- II. Professional moderate volume (Accuracy up to at least 50,000 readings): \_\_\_\_\_

Essential

- Model(s) to be designed for professional use in hospital settings (Personal homebased use models not to be included).
- Model(s) meets at least 1 of 3 global standards
  - AAMI/ANSI/ISO
  - BHS
  - ESH-IP
- Cuff Size: At least two cuff sizes (minimum two cuffs to be supplied for each machine)
- Operable in both battery and electrical outlet (220V) and 150 -200 measurements when fully charged
- Availability of replacement cuff/sleeve
- Built-in surge protection to prevent damage to instrument in case of power surge.
- Service centres available in the state
- Minimum – Two years warranty
- Device must have the validation as per international standards and the publication of the device validation should be available.
- Rate of inflation / deflation to be specified by vendor
- Low battery indicator and error indicators

Desirable:

- Data storage (and transmission) capability preferred. Should support last 10 readings
- Carrying case / bag to be provided

#### **2. Bid requirements**

**Two-tier bid:**

**Technical specification bid followed by financial bid**

- Only professional use models will be considered.
- Proposal to specify type of monitor (mobile, or office model) company is bidding for
  - Company can bid on one & / or both models; multiple companies may be selected.
  - Company may propose supply of all or some of the requested monitors and is also free to indicate additional volume discount for larger quantities.

- Company must confirm that supply will be delivered to the designated locations in the state within 30 days of fully executed contract.
- Proposal to specify warranty for number of inflations and to manufacturer defect or accuracy failure before number of warranted inflations.
- Outline the maintenance available for the device. Please articulate the service and process in detail.
- Company must provide a sample model alongside proposal submission
  - Sample to be sent to state NCD Cell
  - Sample must include all essential functions in the proposal; otherwise the proposal will be considered non-responsive.
  - State will return or pay bid price for each sample provided.

**Not required, but preference will be given to companies that also provide:**

- Calibration certificate of instruments and documentation to support traceability to standards
- Recommended methodology of usage
- Service schedule and technical support services provided (if any)
- Total number of measurements supported beyond which instrument performance may degrade
- ISO certification of the manufacturer
- Regulatory approvals documents - CE / FDA / AAMI / equivalent

### **3. Additional questions for bidders**

Please address all selection criteria and bid requirements (identified in sections 2.1 and 2.2) and clearly address each question listed below.

#### **A. Company Profile**

1. Does your company have experience servicing other State Govt.? If so, provide examples.
2. Please provide a background and history of your company, products, and service, with particularly
3. focus on operations in India.
4. Please indicate who your main point of contact is for this RFP.
5. Please provide a minimum of 3 client references.

#### **B. Services**

1. How would your company implement an agreement with state government?
2. What quality control measures do you have in place?
3. Are there any additional service benefits to utilizing your company's services?
4. Insurance should be carried at your expense. Please provide a list of insurances and amounts that you carry, as well as a copy of applicable insurance documents.

#### **C. Financial and Due Diligence**

1. What are your company's standard billing terms?
2. What is your company's definition of a "transaction"?
3. Provide a detailed menu of costs for all relevant products and services, inclusive of GST and warranties.

4. Include volume discounts if available. This should be provided for each category of product and quantity proposed to be procured. The bidder is free to indicate additional volume discounts for higher quantities.
5. Please provide a Schedule of Payment timeline.
6. Other mandatory enclosures:
  - a. Copy of registration documents/certificate and most recent renewal as a legal entity in India.
  - b. Certificate of Manufacturer /copy of Authorized dealership issued by the company.
  - c. Copy of Permanent Account Number (PAN) & Tax deduction and collection account number (TAN)
  - d. GST Registration copy