

# CAMILLA SCHNEIER

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## Employment

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<b>Boston University, Questrom School of Business</b> , Assistant Professor of Economics	2026–
<b>Mansueto Institute for Urban Innovation, University of Chicago</b> , Postdoc	2025–2026

## Education

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<b>University of Chicago</b> , Ph.D. Economics	2019–2025
<b>University of Pennsylvania</b> , B.A. Economics, B.A. Physics	2017

## Research Fields

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Primary: Industrial Organization, Urban Economics  
Secondary: Commercial Real Estate, Retail, Applied Microeconomics

## Working Papers

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### **Distributional Effects of Exclusive Dealing in Retail Real Estate**

*Abstract:* We study the welfare implications of exclusive dealing in the U.S. retail sector. Using a novel dataset, we document widespread use of exclusive dealing contracts that exclude local entry by rival stores. Public officials increasingly critique such practices as anti-competitive. At the same time, the extant literature on exclusive dealing has also shown that these contracts can stimulate entry into otherwise under-served markets. Descriptive analysis suggests that stores with exclusive dealing contracts face fewer competitors and higher prices. Yet, most major grocers in under-served neighborhoods have exclusive dealing contracts, suggesting they might encourage entry in low-demand settings. We use a structural approach to measure the counterfactual impact of a ban on exclusive dealing. We estimate a model of household-level store choices that accounts for price sensitivity, distance sensitivity, and potential complementarities across retailers. Upstream, we estimate a static entry game between retailers and landlords that accounts for downstream variable profits and information asymmetry between retailers and landlords. Results show that exclusive dealing benefits most landlords, large retailers, as well as households living in sparse retail environments. Banning exclusive dealing would increase welfare for some households, but would cause an increase in the number of households living in food deserts and harm consumers living in these under-resourced areas.

### **The Impact of the Dollar Store on Households and Local Retail Competition**

*Abstract:* Dollar stores have dramatically changed the food retail landscape of the United States. This expansion has raised concern that dollar stores negatively impact consumer welfare and cause households to substitute away from (healthier) preexisting retail formats. This paper estimates the effects of the dollar store on household shopping basket, substitution across retailers, and welfare. Leveraging the first dollar store entry into a zip code, we show that dollar store entry expands the household choice set without significantly affecting local retail competition, thus increasing household welfare. Leveraging plausibly exogenous shocks to consumer's retailer availability, we estimate consumer demand and find that welfare increases by 2% with dollar store entry. Demand estimates indicate little substitution between dollar stores and preexisting retailers, alleviating concerns that dollar stores cause unhealthy eating.

## Work in Progress

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**Vertical Integration in Commercial Real Estate** (with J. Yue)  
**Monopoly and Monopsony in Meatpacking** (with J. Battles and C. Palandri)  
**The Effect of Meatpackers on Water Quality** (with J. Battles and C. Palandri)

## Publications

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**Scalable Production of Molybdenum Disulfide Based Biosensors** (with C. H. Naylor et al.),  
*ACS Nano*, Vol. 10, No. 6, pp. 6173-6179, 2016

## Awards, Scholarships, and Grants

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*2024–2025*: Ethel Doris Levine-Bobroff Fellowship, University of Chicago  
Theodore Schultz Economics Fellowship, University of Chicago  
Immasche Fellowship, University of Chicago  
*2019–2025*: NSF Graduate Research Fellowship  
*2019–2024*: Social Science Division Fellowship, University of Chicago  
*2022–2023*: Bradley Fellow, University of Chicago  
*2023*: Fama Miller Center Award (15,000\$) with J. Yue  
Becker Friedman Institute Industrial Organization Grant (300\$)  
University of Chicago Department of Economics Travel Award (1,000\$)  
*2022*: University of Chicago Department of Economics Data Award (3,000\$)  
Becker Friedman Institute Industrial Organization Grant (4,000\$)  
Department Travel Award (400\$)  
*2021*: Becker Friedman Institute Macroeconomics Initiative Grant (1,500\$)

## Conferences and Presentations

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*2025*: Cornerstone; Case Western; Federal Housing Finance Authority; Federal Reserve Board of Governors; University of Illinois Urbana Champaign; Einaudi Institute for Economics and Finance; Boston University Questrom School of Business; Dartmouth College Tuck School of Business; Boston College; the Ohio State University; Wharton Real Estate; Indiana Kelley Business Economics & Public Policy; Kellogg Marketing; Urban Economics Association: Europe Meeting (UEAEA)\*; International Industrial Organization Conference (IIOC); American Real Estate and Urban Economics (AREUEA) National Conference\*; NBER SI Industrial Organization; Northwestern Conference on Antitrust Economics; Federal Trade Commission; Olin Business School, Washington University in St. Louis  
*2024*: Chicago PhD Student Conference on Cities  
*2023*: University of Chicago Booth Stigler Center; Urban Economics Association Europe Meeting (UEAEA)\*  
*2022*: Tufts University Food Access at Dollar Stores

*\*presenter and discussant*

## Teaching

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### University of Chicago

Math Camp (PhD and MA)	Instructor	<i>Summer 2022</i>
Industrial Organization (U)	TA for M. Dinerstein	<i>Spring 2022</i>
Labor Economics (PhD)	TA for T. Lamadon	<i>Fall 2021</i>
Econometrics (U)	TA for O. Volpe	<i>Fall 2021</i>
Industrial Organization (U)	Grader for M. Dinerstein	<i>Spring 2024</i>

### University of Pennsylvania

Classical Mechanics (U)	TA for B. Ashmanskas	<i>Fall 2015</i>
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Research Experience

Senior Research Analyst in Macroeconomics, Federal Reserve Bank of New York 2017–2019

Service

**Referee:** *Journal of Banking and Finance, Journal of Public Economics, Journal of Urban Economics, Review of Economics and Statistics*

**University of Chicago:** *Cohort Representative (2024-2025), Co-Founder and Co-Coordinator IO Reading Group (2024-2025), Coordinator, Student Applied Microeconomics Lunch (2024-2024), Peer Mentor (2019-2025)*

**Federal Reserve Bank of New York:** *Coordinator for Gender and Economics Panels (2018-2019), Peer Mentor (2018-2019)*

Additional Information

**Citizenship** USA, Italy  
**Languages** English (Native), Italian (Native)