

### Dashboard Toys and Models Companies

Currentmonth

total stocks 555132

number of orders

Aucune donnée

Aucune donnée

turnover

Aucune donnée

Aucune donnée

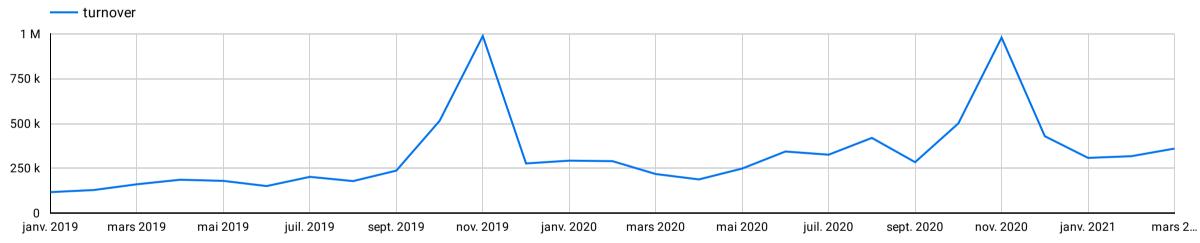
receivables

479,3 k

orders incidents

0

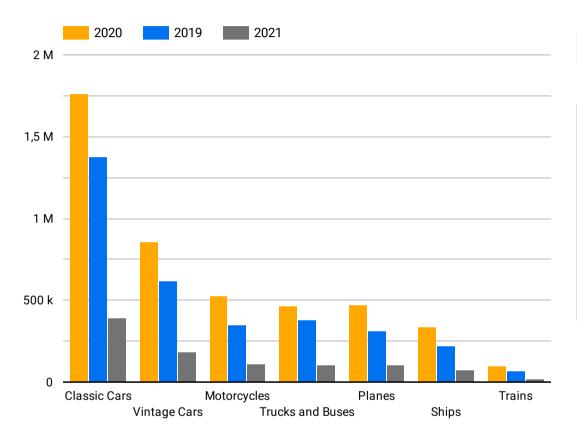
#### **Turnover evolution**



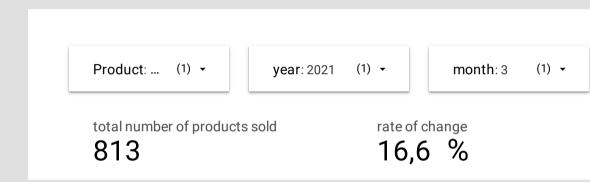


### Sales Toys and Models Companies

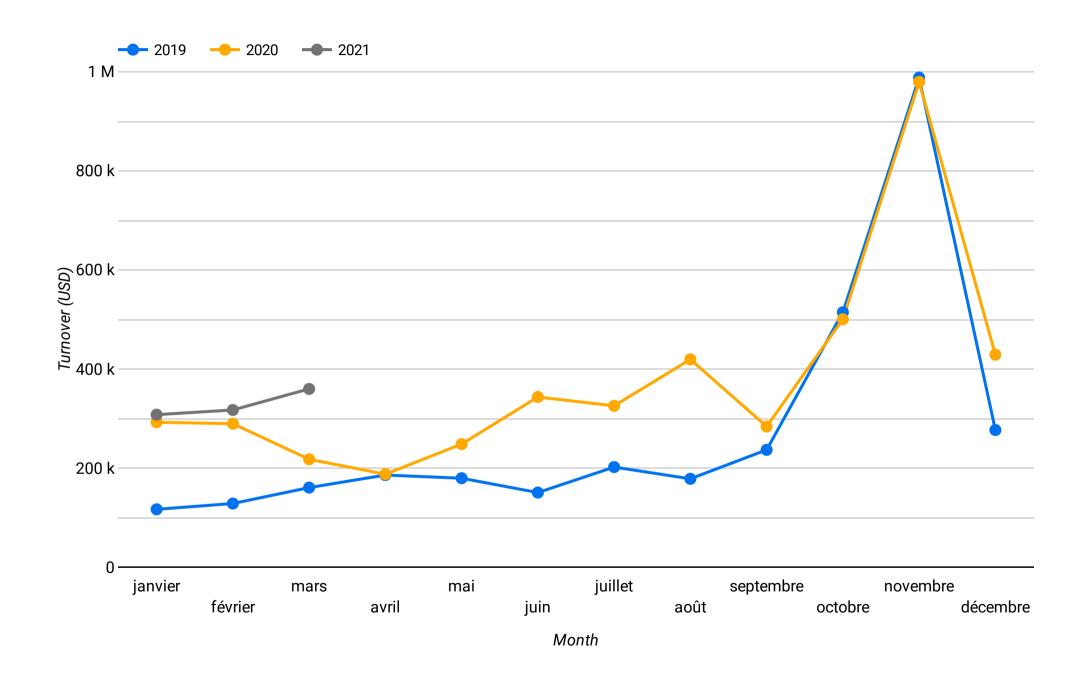
#### Turnover by category and year evolution



Products sold per month and rate of change for the month and previous year



### Turnover seasonality





## Best product for each country

country

	Product	Number of orders by product 🔻
1.	1992 Ferrari 360 Spider red	1 610
2.	1937 Lincoln Berline	995
3.	The USS Constitution Ship	989
4.	2001 Ferrari Enzo	983
5.	1940s Ford truck	977
6.	American Airlines: MD-11S	976
7.	1980s Black Hawk Helicopter	957
8.	1930 Buick Marquette Phaeton	955
9.	1913 Ford Model T Speedster	954
10.	18th century schooner	947
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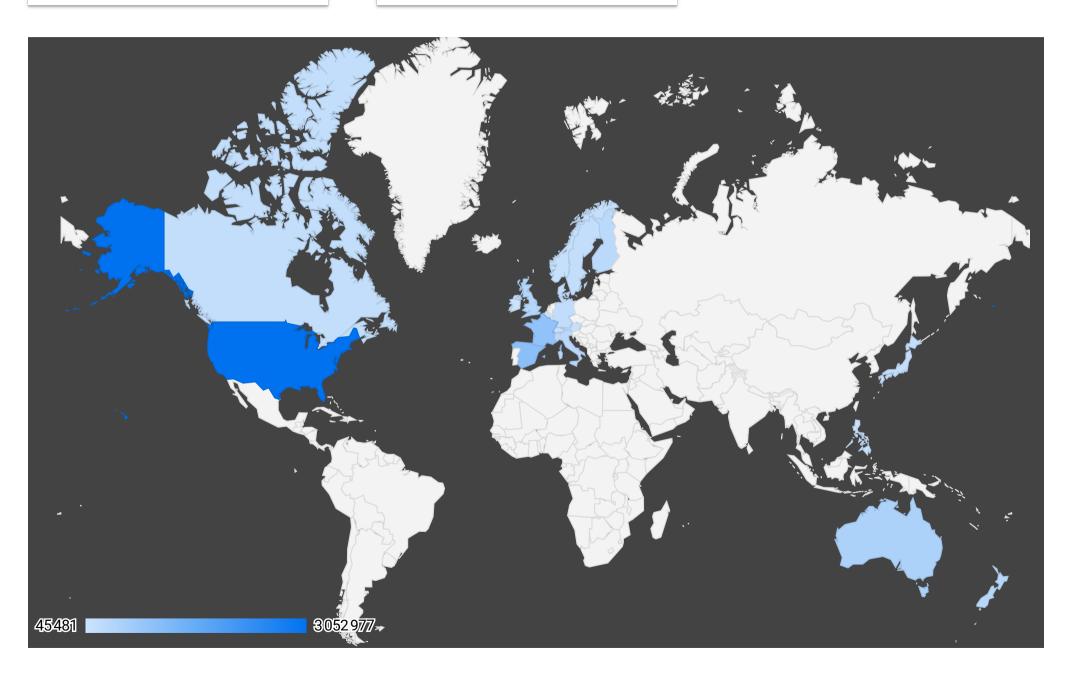


# Turnover by country

Year

Month •

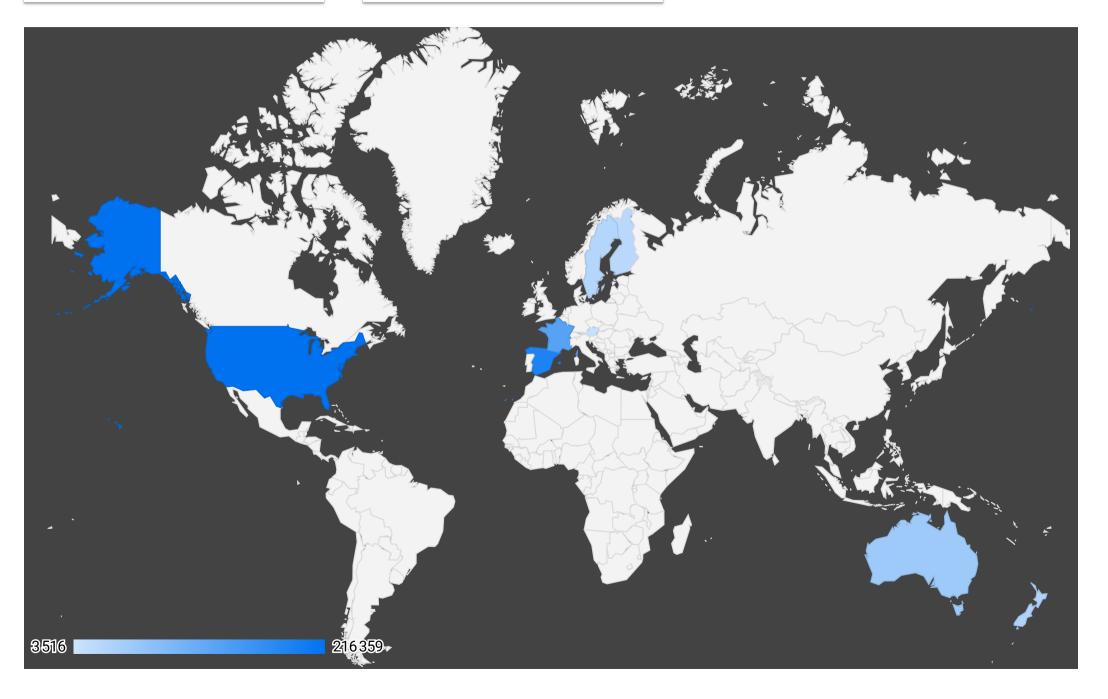
Total turnover (USD) 8 8 1 7 9 0 1





## Turnover (in USD) of the orders of the last two months by country

Year • Month •





## Finances Toys and Models Companies

#### Top 10 best customers by turnover

Year • Month •

Turnover (USD)
716 k
584 k
181 k
178 k
156 k
149 k
148 k
137 k
132 k
130 k

#### Receivables from customers

Customer name	Total receivables (USD)
Mini Gifts Distributors Ltd.	84 k
Scandinavian Gift Ideas	72 k
Euro+ Shopping Channel	47 k
Reims Collectables	47 k
Land of Toys Inc.	41 k
Down Under Souveniers, Inc	34 k
FunGiftIdeas.com	30 k
Anna's Decorations, Ltd	30 k
Volvo Model Replicas, Co	23 k
Kelly's Gift Shop	23 k



### Incidents Toys and Models Companies

#### Orders that have not yet been paid

	Customer Number •	Customer name	status	comments
1.	144	Volvo Model Replicas	On Hold	The outstaniding balance for this customer exceeds their credit limit. Order will be shipped when a payment i

1-1/1 <

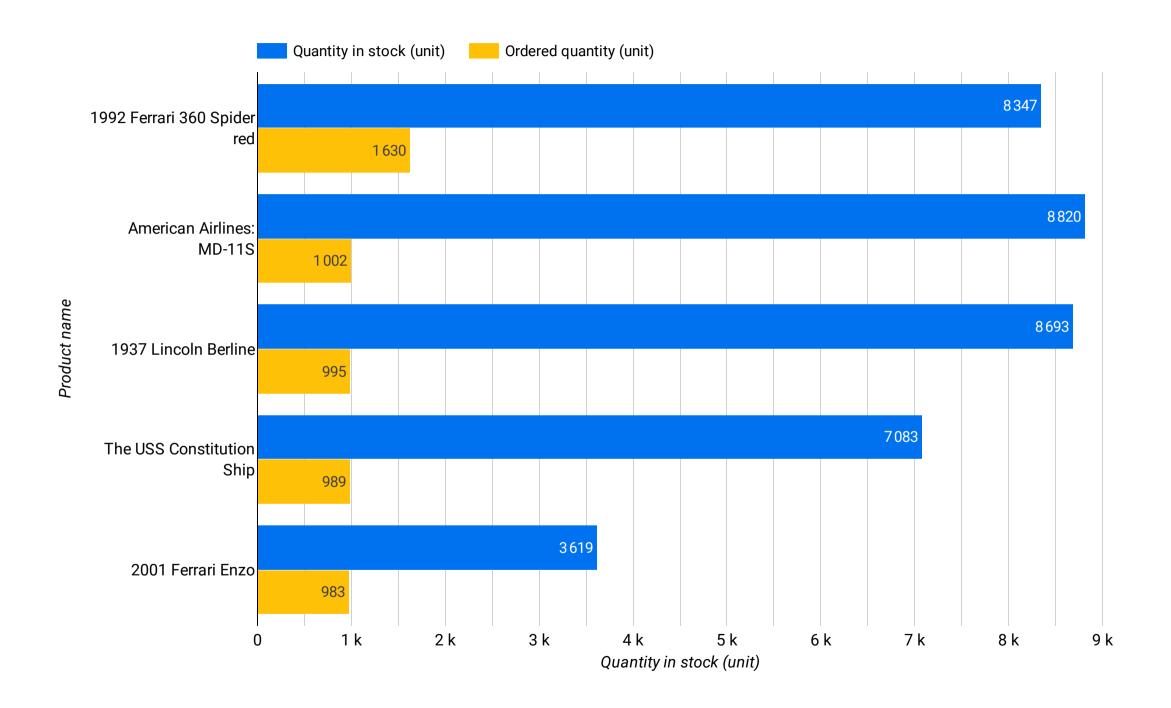
#### Incidents

#### Total number of incidents

11

Order number 💌	Order date	status	comments
10386	1 mars 2021	Resolved	Disputed then Resolved on 3/15/2005. Customer doesn't like the craftsmaship of the models.
10367	12 janv. 2021	Resolved	This order was disputed and resolved on 2/1/2005. Customer claimed that container with shipment was damaged. FedEx's
10334	19 nov. 2020	On Hold	The outstaniding balance for this customer exceeds their credit limit. Order will be shipped when a payment is received.
10327	10 nov. 2020	Resolved	Order was disputed and resolved on 12/1/04. The Sales Manager was involved. Customer claims the scales of the models
10262	24 juin 2020	Cancelled	This customer found a better offer from one of our competitors. Will call back to renegotiate.
10260	16 juin 2020	Cancelled	Customer heard complaints from their customers and called to cancel this order. Will notify the Sales Manager.
10253	1 juin 2020	Cancelled	Customer disputed the order and we agreed to cancel it. We must be more cautions with this customer going forward, sinc
10248	7 mai 2020	Cancelled	Order was mistakenly placed. The warehouse noticed the lack of documentation.
10179	11 nov. 2019	Cancelled	Customer cancelled due to urgent budgeting issues. Must be cautious when dealing with them in the future. Since order shi
10167	23 oct. 2019	Cancelled	Customer called to cancel. The warehouse was notified in time and the order didn't ship. They have a new VP of Sales and a
10164	21 oct. 2019	Resolved	This order was disputed, but resolved on 11/1/2003; Customer doesn't like the colors and precision of the models.

### Stock of the 5 most ordered products





### Human resources Toys and Models Companies

### Top employees

year → month →

Top 2 - Last na	First name	Turnover
Hernandez	Gerard	\$1077016
Jennings	Leslie	\$989907

## Offices ranking by turnover

Year • Month •

city	Turnover
Paris	\$2771990
London	\$1399692
San Francisco	\$1 337 440
NYC	\$1 056 494
Sydney	\$959903
Boston	\$835882
Tokyo	\$456495