CAMILLE ANNE PINGOL

BUSINESS ADMINISTRATION IN MARKETING MANAGEMENT AND RESEARCH SPECIALIST

CONTACT

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SKILLS

- **Goal-Oriented**
- **Exceptional time management skills**
- **Strong Conflict Resolution Skills and Analytic Thinking**
- **Skilled Problem Solver**
- **Microsoft Dynamics NAV**
- **Ms Word, Excel, Powerpoint Proficient, Powered Bi, Phyton and R**
- **Strong Interpersonal Skills**
- **Motivated Team Player**
- **Good Organizational Skills**

ABOUT ME

I am looking for a profession to apply my skills and abilities to a challenging, growth-oriented position with a leading company like yours. My hands-on work experience has allowed me to hone the development of my data mining and database management abilities. I am eager for the opportunity to learn from and contribute to your team by applying my critical thinking, management and problem-solving skills.

EDUCATION

- **De La Salle - College of Saint Benilde - Taft, Manila 2015-2019**
  Bachelor of Science in Business Administration Major in Marketing Management
  BASAP Scholarship Grant - Blessed Arnould Study Assistance Program

- **University of Caloocan City 2011-2012**
  Bachelor of Arts in Mathematics Undergraduate

- **Jose P. Laurel High School 2005-2007**
  High School Education

- **Lakandula High School 2002-2004**
  High School Education

SEMINARS ATTENDED

- **Feb. 14,2023 -Google Data Analyst (8 Course Coursera) https://coursera.org/share/f0e7118082ad0047f99aeba95550235d** - see attatched certificate at the last page.

- **Feb. 09,2023 -Data Processing Using Python https://coursera.org/share/9eee34ed65cb119f74q6cd9f4d3e010eda** - see attatched certificate at the last page.

- **March 04,2018 -Mad World Unmasking thee Big Narrative (SM Mall of Asia Arena, Pasay City)**

- **Feb. 26,2017 -Mad World Upsetting the Status Quo (SM Mall of Asia Arena, Pasay City)**

- **Nov. 05,2016 -Pixel Perfect Level Up (DLS-CSB)**

- **_HealthSolution Enterprises, Inc. 2022-Present_**

Bidding Coordinator

• Manage the lifecycle of PO's once created and approved. Assist the AP team with any questions or requirements relating to purchase orders and invoices.

• Maintain and reconcile purchase orders in Coupa after the PO has been created.

• Review of aged PO's in Coupa and coordinating with Procurement and Stakeholders to validate and close out PO's.

• Participate in ongoing monthly PO maintenance activities, including carryover POs, reconciling Invoices to POs etc.

• Verification of invoices for support, correct GL coding, authorisation, and approval per Coupa workflow processes. Research PO transactions and verify invoice terms against contracts or statements of work.

• Participate in the month-end closing process by assisting with accruals and updating various reconciliations.

• Assist in completing quarterly Reporting.

• Assist the procurement team in gathering any requirements to fulfil audit obligations

Marketing Associate

• Assist in reports to the principal on importation performance, in-market sales, marketing activities, and brand growth opportunities.

• Assist design a marketing plan to adopt the right brand strategy and increase brand awareness among the target market.

• Manages inventory Data and ensures product availability.

• Check inventory andu sales in Microsoft Dynamics NAV

• Check and Approved entries of sales in Microsoft Dynamics NAV

• Build a Sales Dashboard in Power Bi with DAX Formula

• Sourcing, building, cleansing, validating, analyzing, and reporting data through creating data visualizations

• Collecting and Interpretation of Data

• Assist in OGSM report

EXPERIENCE

- **Aianne Frozen Foods 2019-2022**
  Brand Manager

  • Oversee promotion through FB and social media platform marketing
  • Establish, develop and maintain a positive business-to-businessrelationship.
  • Responsible for setting up market prices and ensuring the availability of stocks to target customers.
  • Plan forecasting and projection of stock inventory to ensure delivery of orders on the target date.
  • Oversee client engagement through social media, email, or social media.

EXPERIENCE

- **TFI Solutions - Mango Tours 2019**
  Travel Consultant

  • Provided customers with best deals and well-researched travel options, successfully negotiating rates while improving customer satisfaction ratings.
  • Responded to clients' questions, issues and complaints and implemented appropriate solutions.
  • Issued tickets through Amadeus and Sabre

EXPERIENCE

- **Oceair Travel & Tours 2014-2018**
  Manager

  • Determined needs, delivered solutions and overcame objections through consultative selling skills.
  • Make professional, accurate, cost effective travel arrangements for clients while providing excellent customer service.
  • Proactively market, sell and consult with clients in regards to tour, cruise, air, car and hotel products and all other related activities.
  • Keep up-to-date with knowledge of vacation, tours, cruise areas, tour packaging, preferred vendors and in-house groups.

EXPERIENCE

- **Maires Travel & Tours 2012-2014**
  Travel Agent

  • Completed travel arrangements for clients with air, hotel, cruise ang ground transportation vendors.
  • Completed all ticketing, secured payment and submitted all money and paperwork to accounting department.
  • Prepared detailed itineraries upon bookings to ensure accuracy of reservations and provided confirmation to clients.
  • Called vendors to ensure extension of payment deadlines as deemed necessary.
  • Processed unused or partially used tickets for credit through affiliated travel agencies.

CERTIFICATE ATTACHMENT

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IBM.

12 Courses

Introduction to Cloud Computing

Introduction to Web Development
with HTML, CSS, JavaScript

Getting Started with Git and
GitHub

Developing Front-End Apps with
React

Developing Back-End Apps with
Node.js and Express

Python for Data Science, AI &
Development

Python Project for AI & Application
Development

Developing Applications with SQL,
Databases, and Django

Introduction to Containers w/
Docker, Kubernetes & OpenShift

Application Development using
Microservices and Serverless

Full Stack Cloud Development
Capstone Project

Full Stack Software Developer
Assessment

Jul 24, 2023

Camille Anne Pingol

has successfully completed the online, non-credit Professional
Certificate

IBM Full Stack Software Developer

The earner of this Professional Certificate has completed 10 courses
on various Application Development and Cloud technologies and is
now equipped with the skills and know how to undertake challenges of
Developing Cloud Native Applications. The Certificate earner has
hands-on working knowledge with HTML, CSS, JavaScript, GitHub,
Node.js, React, Cloud Native practices, DevOps, CI/CD, Containers,
Docker, Kubernetes, OpenShift, Python programming, Databases, SQL,
NoSQL, Django ORM, Bootstrap, Application Security, Microservices,
Serverless computing, and more. The learner has also deployed
several applications on cloud, completed a capstone project, and
delivered a Software as a Service (SaaS) solution using Cloud Native
methodologies.

Rav Ahuja
AI & Data Science
Program Director
IBM Skills Network

Verify this certificate at:
https://coursera.org/verify/profession
al-cert/O6DA3E6FRESB

CERTIFICATE ATTACHMENT