



CAMILLE ANNE PINGOL

BUSINESS ADMINISTRATION IN MARKETING
MANAGEMENT AND RESEARCH SPECIALIST

CONTACT

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SKILLS

- Goal-Oriented
- Exceptional time management skills
- Strong Conflict Resolution Skills and Analytic Thinking
- Skilled Problem Solver
- Microsoft Dynamics NAV
- Ms Word, Excel, Powerpoint Proficient, Powered Bi, Python and R
- Strong Interpersonal Skills
- Motivated Team Player
- Good Organizational Skills

SEMINARS ATTENDED

- Feb. 14, 2023 -Google Data Analyst (8 Course Coursera)
<https://coursera.org/share/f0e7118082ad0047f99aeba95550235d> - see attached certificate at the last page.
- Feb. 09, 2023 -Data Processing Using Python
<https://coursera.org/share/9eee34ed65cb119f74q6cd9f4d3e010eda> - see attached certificate at the last page.
- March 04, 2018 -Mad World Unmasking the Big Narrative (SM Mall of Asia Arena, Pasay City)
- Feb. 26, 2017 -Mad World Upsetting the Status Quo (SM Mall of Asia Arena, Pasay City)

ABOUT ME

I am looking for a profession to apply my skills and abilities to a challenging, growth-oriented position with a leading company like yours. My hands-on work experience has allowed me to hone the development of my data mining and database management abilities. I am eager for the opportunity to learn from and contribute to your team by applying my critical thinking, management and problem-solving skills.

EDUCATION

- **De La Salle - College of Saint Benilde - Taft, Manila 2015-2019**

Bachelor of Science in Business Administration Major in Marketing Management
BASAP Scholarship Grant - Blessed Arnould Study Assistance Program

- **University of Caloocan City 2011-2012**

Bachelor of Arts in Mathematics Undergraduate

- **Jose P. Laurel High School 2005-2007**

High School Education

- **Lakandula High School 2002-2004**

High School Education

EXPERIENCE

- **HealthSolution Enterprises, Inc. 2022-Present**

Marketing Associate Promoted to Bidding Coordinator

- Assist in reports to the principal on importation performance, in-market sales, marketing activities, and brand growth opportunities.
- Assist design a marketing plan to adopt the right brand strategy and increase brand awareness among the target market.
- Manages inventory Data and ensures product availability.
- Check inventory and sales in Microsoft Dynamics NAV
- Check and Approved entries of sales in Microsoft Dynamics NAV
- Build a Sales Dashboard in Power Bi with DAX Formula
- Sourcing, building, cleansing, validating, analyzing, and reporting data through creating data visualizations
- Collecting and Interpretation of Data
- Assist in OGSM report

EXPERIENCE

- **Aianne Frozen Foods 2019-2022**

Brand Manager

- Oversee promotion through FB and social media platform marketing
- Establish, develop and maintain a positive business-to-business relationship.
- Responsible for setting up market prices and ensuring the availability of stocks to target customers.
- Plan forecasting and projection of stock inventory to ensure delivery of orders on the target date.
- Oversee client engagement through social media, email, or social media.

EXPERIENCE

- **TFI Solutions - Mango Tours 2019**

Travel Consultant

- Provided customers with best deals and well-researched travel options, successfully negotiating rates while improving customer satisfaction ratings.
- Responded to clients' questions, issues and complaints and implemented appropriate solutions.
- Issued tickets through Amadeus and Sabre

EXPERIENCE

- **Oceair Travel & Tours 2014-2018**

Manager

- Determined needs, delivered solutions and overcame objections through consultative selling skills.
- Make professional, accurate, cost effective travel arrangements for clients while providing excellent customer service.
- Proactively market, sell and consult with clients in regards to tour, cruise, air, car and hotel products and all other related activities.
- Keep up-to-date with knowledge of vacation, tours, cruise areas, tour packaging, preferred vendors and in-house groups.

EXPERIENCE

- **Maires Travel & Tours 2012-2014**

Travel Agent

- Completed travel arrangements for clients with air, hotel, cruise and ground transportation vendors.
- Completed all ticketing, secured payment and submitted all money and paperwork to accounting department.
- Prepared detailed itineraries upon bookings to ensure accuracy of reservations and provided confirmation to clients.
- Called vendors to ensure extension of payment deadlines as deemed necessary.
- Processed unused or partially used tickets for credit through affiliated travel agencies.

CERTIFICATE ATTACHMENT

