**ASHUTOSH UTTAM**

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# Mission Statement / Summary

Experienced and Result-Driven Talent Acquisition Specialist having 2 Years of experience in End-to-End Recruitment. Specialized & have strong experience in IT/Non IT hiring for Junior/Mid-level/Senior roles for Unicorn or Mid-size or Initial Stage Tech. Start-Ups with 1.5 years of experience in Stakeholder/Client Management.

# Work Experience

**Senior Technical Recruiter**

*Success Pact Consulting Pvt Ltd., Noida (08/2021 - 09/2023)*

* Created Talent Pipelines and utilized in-house databases to attract passive candidates
* Established rapport with clients to acquire new business opportunities and clients
* Proficient in creatively and proactively sourcing hard-to-find candidates using BOOLEAN SEARCH
* Collaborated with Hiring Managers to build tech teams for start-ups from scratch and scale them
* Achieved and maintained a good conversion ratio of submissions to joinings
* Responsible for handling IT/Non IT requirements from Unicorn/Initial Stage companies like Games 24\*7, Upstox & Mobikwik

**Intern**

*Confederation of Indian Industry (CII), Delhi (10/2019 - 03/2020)*

* Participated in surveys related to industry impact and organizational practices
* Engaged in facilitating funding, incubation, piloting, and mentorship opportunities for AgTech startups

# Skills

Stakeholder/Client Management, Google X-Ray Boolean Search, End-to-End Recruitment, Talent Mapping

# Education

**MBA**

*Dr. Abdul Kalam Technical Univ. (A.K.T.U), None (07/2016 - 08/2018)*

**H.R Analytics**

*None, None (11/2019)*

* Participated in Training conducted by MSME Technology Development Centre, Delhi