

### 3.4: Optimization Problems in Economics and Science

Date: \_\_\_\_\_

Ex1. The beverage industry in Canada produces over \$10 billion worth of product annually. Based on a 10-year study of production costs, a winery in the Niagara region has determined that the cost of producing  $x$  bottles of wine is  $C(x) = 12000 + 4x + 0.0002x^2$ .

Market research shows that the demand for the wine is given by the price function  $p(x) = 12 - 0.0001x$ .

- a. Interpret  $p(10000) = 11$  and  $p(20000) = 10$ .

IF supply is 10000 bottles,

$\therefore$  the price should be \$11/bottle to create the demand to consume that supply.

(i.e. @ \$11/bottle, they can sell 10000 bottles)

- b. Determine the production level and price that maximizes the revenue.

Revenue = (sales)(price)

$$R(x) = x \cdot p(x)$$

$$= x(12 - 0.0001x)$$

$$= 12x - 0.0001x^2$$

$$R'(x) = 12 - 0.0002x$$

$$\text{So } R'(x) = 0$$

when  $x = 60000$  bottles

$$\text{And } p(60000) = 12 - 0.0001(60000) \\ = \$6/\text{bottle}$$

$$\text{Thus, Max Revenue} = (60000)(6) \\ = \$360000$$

c. Determine the production level and price that maximizes the profit.

$$\text{Profit} = \text{Revenue} - \text{Cost}$$

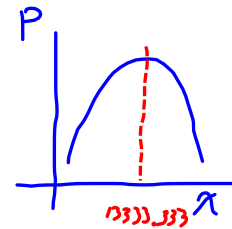
$$P(x) = R(x) - C(x)$$

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$$P'(x) = R'(x) - C'(x)$$

$$= 12 - 0.0002x - (4 + 0.0004x)$$

$$= 8 - 0.0006x$$



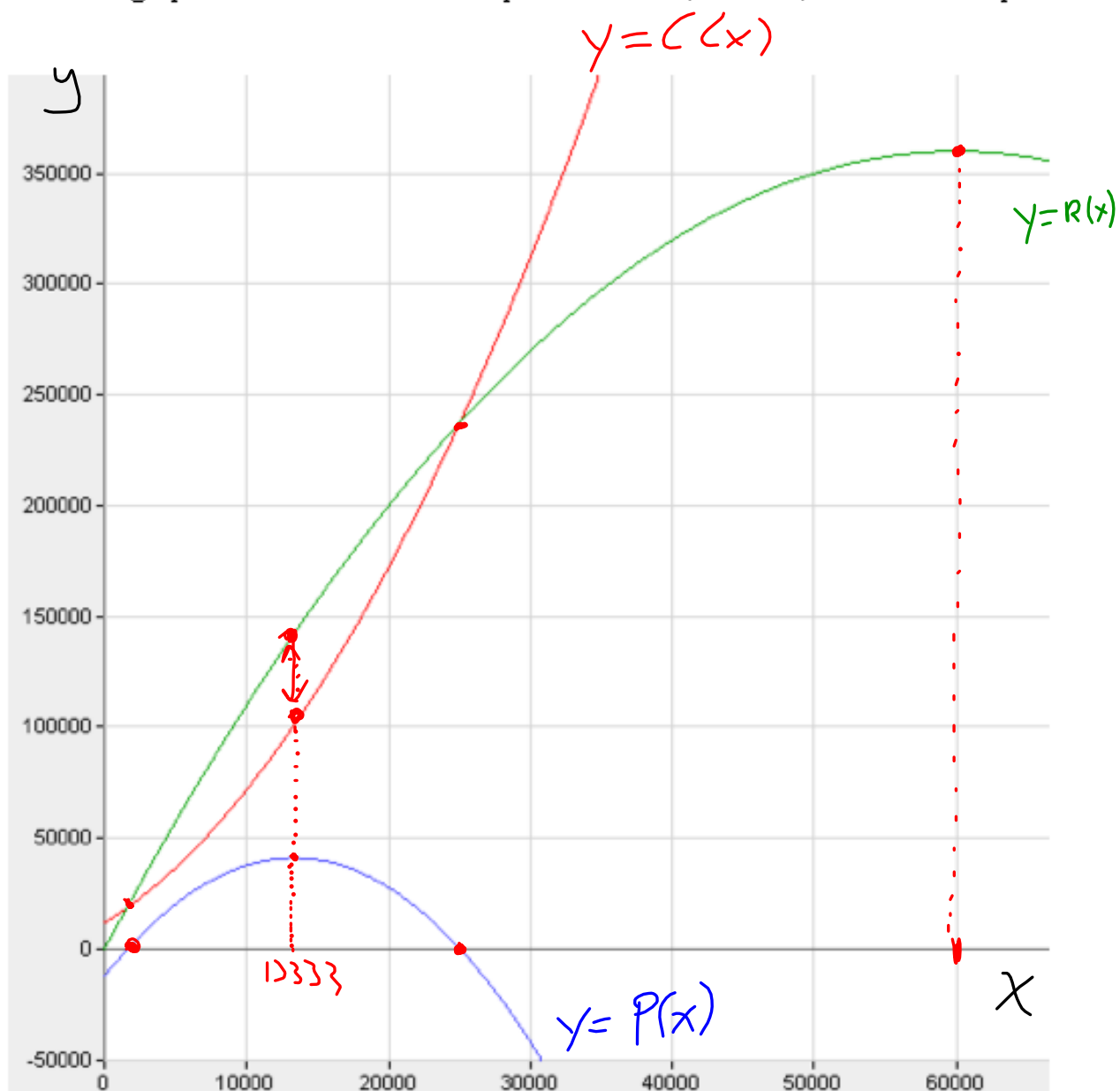
$$\text{So } P'(x) = 0 \text{ when } x = 13333.333\dots$$

$x \approx 13333 \text{ bottles}$

$$\text{So } P(13333) = 12 - 0.0001(13333)$$
$$= \$10.67$$

$$\text{Max Profit} = R(13333) - C(13333)$$
$$= \$142219.11 - \$100885.78$$
$$= \underline{\underline{\$41,333.33}}$$

- d. Label the graphs to show the relationship between cost, revenue, and maximum profit.



Ex2. Market research has shown that for every drop in price of a product there is usually an increase in sales. Similarly, an increase in price usually leads to a decrease in sales. A large retailer selling mountain bicycles has found that, for every \$20 reduction in price on the Rockhopper model, 2 more bicycles are sold per month. The Rockhopper usually sells for \$900 and at that price the store sells 50 bicycles per month.

- a. Determine the price and monthly sales which will maximize the revenue.

Gr10: Revenue = (sales)(price)

$$R(x) = (50 + 2x)(900 - 20x)$$

BAD  
FUNCTION

$$+2 \begin{array}{c|c} x & p(x) \\ \hline 50 & 900 \\ 52 & 880 \end{array} -20$$

$$m = \frac{-20}{2}$$

$$m = -10$$

$$\frac{x-50}{1} = \frac{p(x)-900}{-10}$$

$$-10x + 500 = p(x) - 900$$

$$p(x) = -10x + 1400$$

So  $R(x) = x \cdot p(x)$

$$= -10x^2 + 1400x$$

$$R'(x) = -20x + 1400$$

$$R'(x) = 0 \text{ when } x = 70 \text{ bikes}$$

Thus,  $p(70) = -10(70) + 1400$   
 $= \$700/\text{bike}$

Max Revenue  
 $= (70)(700)$   
 $= \$49,000$

- b. Determine the price and monthly sales which will maximize profits if the bicycles can be purchased from a supplier for \$500/bicycle.

Use the table below to compare this scenario with the scenario from (a).

Sales	Price	Revenue	Cost	Profit
70	\$ 700/bike	\$ 49,000	\$ 35,000	\$ 14,000
45	\$ 950/bike	\$ 42,750	\$ 22,500	\$ 20,250

Gr10: Profit =  $(50 + 2x)(900 - 20x) - (50 + 2x)(500)$

$$= (50 + 2x)(900 - 20x - 500)$$

$$= (50 + 2x)(400 - 20x)$$

BAD!!

$$P(x) = R(x) - C(x), \quad C(x) = 500x$$

$$P'(x) = R'(x) - C'(x)$$

$$= -20x + 1400 - 500$$

$$= -20x + 900$$

$$p(45) = -10(45) + 1400$$

$$= \$950/\text{bike}$$

$$P'(x) = 0 \text{ when } x = 45 \text{ bikes}$$